



# Housing

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## PROGRAM DESCRIPTION AND OBJECTIVES

The County's Housing Program is designed to provide funding for preservation and acquisition of affordable rental properties that are in need of rehabilitation or are at risk of having significant rent increases that would result in displacement of lower-income working families.

## HIGHLIGHTS

- Create a new Affordable Housing Opportunity Fund of \$20 million to address the urgent challenge of preservation and development of affordable housing in areas at risk of rent escalation to higher market rents, including the Purple Line Corridor and other County transit corridors. The funds will be used to provide seed money to establish a public-private preservation fund to proactively attract investors and leverage additional public and private capital to preserve targeted affordable rental housing when opportunities arise. The expectation is that these funds will leverage approximately \$4 in private funding for every \$1 of County funding.
- Provide an additional \$22 million per year over the next six fiscal years, totaling \$132 million, for the Affordable Housing Acquisition and Preservation Program, to preserve and increase the stock of affordable housing for the County, including low income residents and the senior population. This is the first time that the County will dedicate funding resources over a six-year period.

## PROGRAM CONTACTS

Contact Tim Goetzinger of Department of Housing and Community Affairs at 240.777.3728 or Pofen Salem of the Office of Management and Budget at 240.777.2773 for more information regarding this department's housing capital budget.

## CAPITAL PROGRAM REVIEW

One ongoing project and one newly created program comprise the recommended FY21-26 Capital Improvements Program in Housing for Department of Housing and Community Affairs, for a total six-year cost of \$152 million. This represents an increase of \$103.2 million (or 211.7 percent) from the \$48.8 million in the Amended FY19-24 program. The total project cost for the Affordable Housing Acquisition and Preservation Program is increased by \$132.4 million (or 58.7 percent), bringing the project total to \$358.2 million. The increase is largely due to the County's six-year funding commitment for the Affordable Housing Acquisition and Preservation Program, additional loan repayments received, and creating a new Affordable Housing Opportunity Fund to attract investors and leverage additional private capital to preserve at-risk affordable rental units.



# Affordable Housing Acquisition and Preservation

(P760100)

|               |                                   |                      |                             |
|---------------|-----------------------------------|----------------------|-----------------------------|
| Category      | Community Development and Housing | Date Last Modified   | 01/06/20                    |
| SubCategory   | Housing (MCG)                     | Administering Agency | Housing & Community Affairs |
| Planning Area | Countywide                        | Status               | Ongoing                     |

## EXPENDITURE SCHEDULE (\$000s)

| Cost Elements             | Total          | Thru FY19      | Est FY20      | Total 6 Years  | FY 21         | FY 22         | FY 23         | FY 24         | FY 25         | FY 26         | Beyond 6 Years |
|---------------------------|----------------|----------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Land                      | 358,236        | 176,048        | 50,188        | 132,000        | 22,000        | 22,000        | 22,000        | 22,000        | 22,000        | 22,000        | -              |
| <b>TOTAL EXPENDITURES</b> | <b>358,236</b> | <b>176,048</b> | <b>50,188</b> | <b>132,000</b> | <b>22,000</b> | <b>22,000</b> | <b>22,000</b> | <b>22,000</b> | <b>22,000</b> | <b>22,000</b> | <b>-</b>       |

## FUNDING SCHEDULE (\$000s)

| Funding Source                                 | Total          | Thru FY19      | Est FY20      | Total 6 Years  | FY 21         | FY 22         | FY 23         | FY 24         | FY 25         | FY 26         | Beyond 6 Years |
|------------------------------------------------|----------------|----------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| Current Revenue: Montgomery Housing Initiative | 4,775          | 2,500          | 2,275         | -              | -             | -             | -             | -             | -             | -             | -              |
| HIF Revolving Program                          | 259,425        | 122,955        | 38,535        | 97,935         | 13,293        | 8,751         | 19,053        | 18,981        | 18,857        | 19,000        | -              |
| Loan Repayment Proceeds                        | 89,496         | 46,053         | 9,378         | 34,065         | 8,707         | 13,249        | 2,947         | 3,019         | 3,143         | 3,000         | -              |
| Recordation Tax Premium (MCG)                  | 4,540          | 4,540          | -             | -              | -             | -             | -             | -             | -             | -             | -              |
| <b>TOTAL FUNDING SOURCES</b>                   | <b>358,236</b> | <b>176,048</b> | <b>50,188</b> | <b>132,000</b> | <b>22,000</b> | <b>22,000</b> | <b>22,000</b> | <b>22,000</b> | <b>22,000</b> | <b>22,000</b> | <b>-</b>       |

## APPROPRIATION AND EXPENDITURE DATA (\$000s)

|                             |         |                          |         |
|-----------------------------|---------|--------------------------|---------|
| Appropriation FY 21 Request | 22,000  | Year First Appropriation | FY01    |
| Appropriation FY 22 Request | 22,000  | Last FY's Cost Estimate  | 225,796 |
| Cumulative Appropriation    | 226,236 |                          |         |
| Expenditure / Encumbrances  | 183,467 |                          |         |
| Unencumbered Balance        | 42,769  |                          |         |

## PROJECT DESCRIPTION

This project provides funding for acquisition and/or renovation of properties for the purpose of preserving or increasing the County's affordable housing inventory. The County may purchase properties or assist not-for-profit, tenant, or for-profit entities, or Housing Opportunities Commission with bridge financing to purchase and renovate properties. The monies may be used to purchase properties that are offered to the County under the Right of First Refusal Law or otherwise available for purchase. A portion of the units in these properties must serve households with incomes that are at or below incomes eligible for the Moderately Priced Dwelling Unit (MPDU) program. A priority should be given to rental housing.

## COST CHANGE

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Added funding over the next six-year period to continue support for preserving and increasing the County's affordable housing units. Also reflects an increase based on additional FY19 loan repayments.

## **PROJECT JUSTIFICATION**

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To implement Section 25B, Housing Policy, and Section 53A, Tenant Displacement (Right of First Refusal), of the Montgomery County Code. Opportunities to purchase property utilizing the County's Right of First Refusal arise without advance notice and cannot be planned in advance. Properties may be acquired by the County, non-profit developers, HOC or other entities that agree to develop or redevelop property for affordable housing.

## **OTHER**

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Resale or control period restrictions to ensure long term affordability should be a part of projects funded with these monies.

## **FISCAL NOTE**

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Debt service will be financed by the Montgomery Housing Initiative (MHI) Fund. In addition to the appropriation shown above, future loan repayments are expected and will be used to finance future housing activities in this project.

## **DISCLOSURES**

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Expenditures will continue indefinitely.

## **COORDINATION**

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Housing Opportunities Commission, non-profit housing providers, and private sector developers.



# Affordable Housing Opportunity Fund

(P762101)

|               |                                   |                      |                             |
|---------------|-----------------------------------|----------------------|-----------------------------|
| Category      | Community Development and Housing | Date Last Modified   | 01/06/20                    |
| SubCategory   | Housing (MCG)                     | Administering Agency | Housing & Community Affairs |
| Planning Area | Countywide                        | Status               | Planning Stage              |

## EXPENDITURE SCHEDULE (\$000s)

| Cost Elements             | Total         | Thru FY19 | Est FY20 | Total 6 Years | FY 21         | FY 22         | FY 23    | FY 24    | FY 25    | FY 26    | Beyond 6 Years |
|---------------------------|---------------|-----------|----------|---------------|---------------|---------------|----------|----------|----------|----------|----------------|
| Land                      | 20,000        | -         | -        | 20,000        | 10,000        | 10,000        | -        | -        | -        | -        | -              |
| <b>TOTAL EXPENDITURES</b> | <b>20,000</b> | <b>-</b>  | <b>-</b> | <b>20,000</b> | <b>10,000</b> | <b>10,000</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>       |

## FUNDING SCHEDULE (\$000s)

| Funding Source                | Total         | Thru FY19 | Est FY20 | Total 6 Years | FY 21         | FY 22         | FY 23    | FY 24    | FY 25    | FY 26    | Beyond 6 Years |
|-------------------------------|---------------|-----------|----------|---------------|---------------|---------------|----------|----------|----------|----------|----------------|
| Recordation Tax Premium (MCG) | 20,000        | -         | -        | 20,000        | 10,000        | 10,000        | -        | -        | -        | -        | -              |
| <b>TOTAL FUNDING SOURCES</b>  | <b>20,000</b> | <b>-</b>  | <b>-</b> | <b>20,000</b> | <b>10,000</b> | <b>10,000</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b> | <b>-</b>       |

## APPROPRIATION AND EXPENDITURE DATA (\$000s)

|                             |        |                          |   |
|-----------------------------|--------|--------------------------|---|
| Appropriation FY 21 Request | 10,000 | Year First Appropriation |   |
| Appropriation FY 22 Request | 10,000 | Last FY's Cost Estimate  | - |
| Cumulative Appropriation    | -      |                          |   |
| Expenditure / Encumbrances  | -      |                          |   |
| Unencumbered Balance        | -      |                          |   |

## PROJECT DESCRIPTION

This project provides funding to address the urgent challenge of preservation and development of affordable housing in areas at risk of rent escalation to higher market rents, including the Purple Line Corridor and other County transit corridors. The funds will be used to provide seed money to establish a public-private preservation fund to proactively attract investors and leverage additional public and private capital to preserve targeted affordable rental housing when opportunities arise. Project funds would be expected to support financing activity within six months of allocation, based on time needed to identify partners, develop investment guidelines, and document responsibilities. The funds will be used to secure rental properties offered to the County under the Right of First Refusal Law or otherwise available for purchase by non-profit and for-profit developers. A portion of the units in these properties must serve households with incomes that are at or below incomes eligible for the Moderately Priced Dwelling Unit (MPDU) program. Loan terms will primarily be short-term (up to 36 months) in duration, but funds may support companion intermediate-term agreements (up to 15-year duration). Funds are expected to revolve based on refinancing or redevelopment financing.

## PROJECT JUSTIFICATION

The County has a severe shortage of affordable housing and needs to maximize and leverage private investment in the preservation and

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creation of dedicated affordable housing. The fund structure will establish predetermined underwriting parameters and qualifications for rapidly purchasing targeted properties. The fund structure will allow time for implementing a range of longer-term actions addressing specific property opportunities, from rental agreements to redevelopment. The expectation is that these funds will leverage approximately \$4 for every \$1 of County funding. Opportunities to purchase property utilizing the County's Right of First Refusal could arise without advance notice and would not be planned in advance. Other targeted acquisitions would benefit from access to a dedicated source of ready funding. Properties may be acquired by the County, the Housing Opportunities Commission, non-profit developers or other entities that agree to maintain affordability, or develop/redevelop a property for affordable housing.

## OTHER

Resale or control period restrictions to ensure long-term affordability should be a part of projects funded with these monies.

## FISCAL NOTE

Future loan repayments are expected and will be used to finance future housing activities in this project.

## COORDINATION

Montgomery County Revenue Authority, Housing Opportunities Commission, non-profit housing providers, private sector developers, and financing institutions.