OFFICE OF ZONING AND ADMINISTRATIVE HEARINGS FOR MONTGOMERY COUNTY

PETITION OF COSTCO WHOLESALE : Case No. S-2863 CORPORATION

: OZAH No. 13-12

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A hearing in the above-entitled matter was held on August 2, 2013, commencing at 9:38 a.m., at the Office of Zoning and Administrative Hearings, 100 Maryland Avenue, 2nd Floor Council Hearing Room, Rockville, Maryland 20850 before:

> Martin L. Grossman Hearing Examiner

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Vitnesses: Joseph Cronyn By Ms. Harris By Mr. Adelman By Ms. Rosenfeld By Ms. Duckett By Mr. Scharman Dan Duke By Ms. Harris By Mr. Sheveiko By Ms. Rosenfeld By Mr. Adelman By Mr. Scharman	Direct		-	2 MR 3 hearing in 4 of Appeal 5 special ex 6 59-G-2.06 7 automobil 8 The subje 9 Spring, Ma 10 known as 11 general ca 12 The 13 resumed of 14 July 8, July 15 resume ag 16 Monday, 17 OZAH/Bo 18 Council Co 19 Thi 20 of Appeal 21 Examiner	PROCEEDINGS C. GROSSMAN: This is the 11th day of the matter of Costco Wholesale Corporates No. S-2863, OZAH No. 13-12, petition reception pursuant to Zoning Ordinance to allow petitioner to construct and opile filling station which would include 16 fect site is located at 11160 Veirs Mill Rearyland, Lot N, 631 Wheaton Plaza, Parce the Westfield Wheaton Mall, and it is zero.	ion, Boan for a Section erate ar pumps. ad, Silvel 10, al oned C-fand floor ilding, the Board e Heari write a

Page 6 Page 8 1 MR. GROSSMAN: Good morning. 1 she got Mr. Willard's plans late last night, I guess, or 2 4:00 --2 MS. HARRIS: Pat Harris with Lerch, Early, & 3 Brewer. 3 MS. ROSENFELD: It was about 4:30, 4:40. 4 MR. GROSSMAN: Good morning. 4 MR. GROSSMAN: -- 4:30 last night, that she did MS. CORDRY: Karen Cordry with KHCA. 5 not have sufficient time to prepare for cross-examination. 5 6 MS. ROSENFELD: Michele Rosenfeld, KHCA. So I don't see any reason that she indicates in her e-mail 7 MR. ADELMAN: And Dr. Mark Adelman for the that we can't go ahead with his direct examination, and then 8 Coalition. we can deal with the other issues -- I didn't receive a 9 MR. GROSSMAN: Okay. Okay. And do we have similar objection from other parties, but we can see about 10 anybody -- I see Mr. Scharman is in the audience, and 10 that. 11 Mrs. Scharman. Do you have -- anybody else who wishes to be 11 MS. HARRIS: And one thing that Ms. Rosenfeld and 12 heard today? Well, you can all identify yourselves, in 12 I discussed is potentially, depending on the timing of the 13 fact, yes. day, taking an afternoon break to provide sufficient time so 14 MS. DUCKETT: Well, Eleanor Duckett, Kensington that they can thoroughly review the plans. I think once 15 View. Mr. Willard testifies, they'll realize that they probably 16 MR. GROSSMAN: Yes. Ms. Savage, go ahead. don't need that much time. 17 MS. SAVAGE: Oh, Donna Savage, KHCA. 17 MR. GROSSMAN: Okay. MR. GROSSMAN: Mr. Scharman, Ms. Scharman. MR. ADELMAN: For the --18 18 MR. SCHARMAN: Clifford Scharman on behalf of 19 19 MS. ADELMAN: Mr. Grossman --20 myself. 20 MR. GROSSMAN: Ms. Adelman. 21 MS. SCHARMAN: Barbara Scharman on behalf of 21 MS. ADELMAN: -- just to make a point that I 22 myself. 22 received the plans at 4:26 and I forwarded them to 23 MR. GROSSMAN: Yes. 23 Mr. Sheveiko, who is going to be cross-examining, and -- at 24 MS. ADELMAN: And Abigail Adelman, Coalition. 24 4:30 -- and he was over to our home last night until 10:30 25 MR. GROSSMAN: All right. Sheveiko. 25 because he needed additional information that I could Page 7 Page 9 1 MR. SHEVEIKO: Danila Sheveiko, KHCA. 1 provide from old information that has been supplied by 2 MR. GROSSMAN: All right. And the other gentleman 2 Mr. Willard. So I don't know whether he was up all night, 3 but it's, in a way, from my point of view, prejudicial that

3 in the audience? 4 MR. CRONYN: Joseph Cronyn on behalf of the --5 MR. GROSSMAN: Mr. Cronyn, a witness to be named 6 by the applicant in the case. I see nobody else in the 7 audience; so I won't ask if anybody else needs to 8 participate today. Okay. A couple of preliminary matters. I noticed

10 that Ms. Harris confirmed by e-mail that copies of the final 11 plans that were submitted on May 31 and the engineering 12 report, the final engineering report that were handed out at 13 that July 31 hearing, have been conveyed to technical staff 14 with a request that they review them and they indicated in a response that they will get right on it as soon as possible. 16 Second item: The witnesses scheduled for today 17 were, according to Ms. Harris's e-mail, Joe Cronyn, who just identified himself; Dan Duke, to the extent of his 19 availability; and Mark Willard, who may be here just for direct, depending on our little discussion we'll have about

21 the timing. And Ms. Harris had asked you let me know about 22 the timing of witnesses and the timing of the break for

23 lunch for Mr. Duke so that we can assure his presence, to 24 the extent possible. I received an e-mail, I guess it was

25 issued this morning from Ms. Rosenfeld, saying that since

4 we received them so, so late in the day.

5 MR. GROSSMAN: Okay. Well, I'm not, I'm not going 6 to force cross-examination if you're not ready for it, given that circumstance. I'll rely on Mr. Sheveiko to tell me

that. It may be that he's ready. He looks relatively

alert, I think. What about that, Mr. Sheveiko?

10 MR. SHEVEIKO: So he's going to be only in the 11 second part of the day?

12 MR. GROSSMAN: Yes.

13 MR. SHEVEIKO: And, Pat, what time do you think in

14 the second part of the day would he be available?

MS. HARRIS: It's hard to say. How I anticipate 15

16 the schedule is, once we get through the preliminary

matters, Mr. Cronyn will testify and we'll cross him and

then Dan Duke will be available between 12:30 and 1:00. So

whether Mr. Willard gets on in the morning or whether we

wait until the afternoon to put him on after Dan Duke -- I

mean, another possibility is we can say Mr. Willard needs to

22 come back on 9/9 and we'll put him on direct on 9/9. I

23 think that makes perfect sense as well.

24 MR. GROSSMAN: Okay.

25 MR. SHEVEIKO: Well, I think that the direct of Page 10 Page 12 MR. GROSSMAN: Thank you. They may not perceive a

- 1 Mr. Willard can go today, and if I have to leave, because I
- 2 do have a client appointment, then we'll postpone until
- 3 September the cross, if that's okay.
- 4 MR. GROSSMAN: Ms. Harris.
- MS. HARRIS: I find it a little difficult to have
- 6 such wide gaps between direct and cross. It seems it's an
- 7 inefficient way of doing things. So, to some extent, it may
- 8 make sense just to have Mr. Willard come on the 9th and do
- 9 direct testimony at that point.
- 10 MR. GROSSMAN: Well, I'll leave that option to
- 11 you --
- 12 MS. HARRIS: Okay.
- 13 MR. GROSSMAN: -- and it may be that there's a
- 14 sufficient break and the other side will be comfortable in
- 15 doing their cross today.
- 16 MS. HARRIS: Okay.
- 17 MR. GROSSMAN: You can discuss it during the
- 18 break --
- 19 MS. HARRIS: Yes, that's perfect.
- 20 MR. GROSSMAN: -- and see how that, how that works
- 21 out.
- 22 MS. HARRIS: Okay.
- 23 MR. GROSSMAN: I guess the point is, I'm not going
- 24 to force them to do a cross-exam, having just gotten the --
- 25 MS. HARRIS: I understand.

- 2 problem because they also would have access directly, but I will ask them to check. Thank you.
- 4 MR. ADELMAN: Fine. Thank you, sir.
- 5 (Whereupon, a brief recess was taken.)
- MR. GROSSMAN: All right. Let's go back on the
- 7 record. The exhibit list that I just handed out does not
- have anything from, e-mails from yesterday. It just covers
- 9 through our hearing on July 31. So we haven't exhibitized,
- as it were, anything else. And we'll mark the letter from
- Blue Lagoon, which is dated today, as Exhibit 240. I think
- 12 it's a letter from Blue Lagoon, declining Mr. Sullivan's
- 13 request for a copy of the videotape. Okay. And -- all
- 14 right, let's try to work it out during the break because --
- (Exhibit No. 240 was marked 15
- 16 for identification.)
- 17 MR. ADELMAN: Right, fine.
 - MR. GROSSMAN: Okay. Thank you. All right. And
- 19 anybody have any comment regarding the letter from Blue
- 20 Lagoon? You all have a copy of it now.
- 21 MS. HARRIS: No comment.
- 22 MS. ROSENFELD: No comment.
- 23 MR. GROSSMAN: Okay. I don't believe I have any
- 24 authority to direct Blue Lagoon to provide a copy. My
- 25 authority would be to say that they can't film here, but

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18

- 1 given the Board rule that suggests that filming should be
- 2 permitted if it's not disruptive -- and it has not been
- 3 disruptive -- I am not going to order that. I would note,
- 4 however, yes, it is a public session, but it is also true
- 5 that court proceedings are public sessions and often courts
- 6 do not permit filming. So it's not, it's a mixed bag as far
- as that, but it's not -- once again, I think the
- open-government policy of this county certainly favors the
- ability to be able to video these kinds of public sessions,
- 10 and I certainly wouldn't hinder, hinder that.
- 11 Okay. Enough said on that point. We'll go on.
- 12 Any other preliminary matters? Ms. Harris.
- 13 MS. HARRIS: A couple of scheduling issues.
- 14 Depending on how we proceed today, on September 9th I would
- note that David Sullivan is not available. He had informed
- us of that a while ago, but -- so we would be definitely
- putting on Dr. Chase and potentially Mark Willard, depending
- on what happens today, and then Mr. Sullivan on September
- 19 16th for his final testimony.
- 20 MR. GROSSMAN: That's actually, the next
- 21 session --
- MS. HARRIS: Is the 9th. 22
- 23 MR. GROSSMAN: Yes, but the next session after
- 24 that --
- 25 MS. HARRIS: Would be the 16th.

- MR. GROSSMAN: -- the plans late in the afternoon 2 yesterday.
- 3 MS. HARRIS: Understood.
- MR. GROSSMAN: Okay. Also, I received on my desk
- 5 this morning a letter from Blue Lagoon Productions -- and I
- 6 had copies made that I could hand out to folks -- in
- 7 response to the question raised on behalf of Mr. Sullivan, 8 as to whether he could get a copy of his portion, entire
- 9 portion of his testimony, and let me mark this as an
- 10 exhibit. I don't see, does anybody have -- were the exhibit 11 lists handed out this morning?
- 12 MR. ADELMAN: No.
- 13 MR. GROSSMAN: Ah. All right. Let's take a
- 14 two-minute recess while I make sure that we get copies of
- 15 the exhibit list handed out, I'm not sure why that didn't
- 16 happened today, and then we can add this as an exhibit. So
- 17 we'll take a very brief recess here while I get copies of
- 18 the exhibit list today.
- MR. ADELMAN: Mr. Grossman, could you just ask 19 20 people in your office --
- 21 MR. GROSSMAN: I will ask.
- 22 MR. ADELMAN: -- if they had any problem with the
- 23 other note?
- 24 MR. GROSSMAN: I will.
- 25 MR. ADELMAN: Okay, thank you.

Page 14 Page 16 1 MR. GROSSMAN: Is it the 16th? I can't recall 1 MR. GROSSMAN: All right. Dr. Adelman. 2 2 whether --MR. ADELMAN: Yes. I'd rather our chair comment MR. ADELMAN: Yes. 3 3 on that, but that's going to be problematic. 4 MR. GROSSMAN: Okay. 4 MR. GROSSMAN: All right. Ms. Adelman --MS. HARRIS: And then the other scheduling, so 5 MS. ADELMAN: Yes, sir. 5 6 that, that will leave -- those aren't full days, obviously; 6 would prefer you to comment on --7 so we may need, I think we need to discuss how to fill those 7 8 days. I mean, that would complete our case once MS. ADELMAN: On? 8 9 Mr. Sullivan completes his testimony. 9

10 MR. GROSSMAN: Right. 11 MS. HARRIS: The other thing is that our needs 12 expert, Mr. Flynn, we would like him to be available when 13 opponents testify to the needs issue --

14 MR. GROSSMAN: Right.

15 MS. HARRIS: -- and unfortunately Mr. Flynn has

16 had a long-standing extended trip planned. He has a little

17 bit of flexibility on when he leaves, but he needs to leave

18 by the end of September. And so what we would request from

19 the other side, if possible, is whoever is going to be

20 testifying to the needs issue, whether they would be able to

21 testify either the 9th, the 16th or, at the very latest, the

22 20th so that we can have Mr. Flynn here during that time.

23 MR. GROSSMAN: All right. Response to that

24 suggestion? Any problems with that?

25 MS. CORDRY: Can we respond after a break and -- MR. GROSSMAN: -- your husband says she would, he

MR. GROSSMAN: On the question of availability of 10 a list of who the witness would be by August 9, or the order

of the witnesses.

MS. ADELMAN: Can I discuss that after the break? 12

13 MR. GROSSMAN: Certainly.

14 MS. ADELMAN: I want to talk with Ms. Rosenfeld.

MR. GROSSMAN: All right. 15

16 MS. CORDRY: I would note that, as with everything 17 else in this case, things change. So whatever you give is

going to be subject to being adjusted perhaps. So --

19 MS. HARRIS: Absolutely, and we --

20 MR. GROSSMAN: All right.

21 MS. HARRIS: -- recognize that and certainly

22 that's gone both ways, but I think it would be helpful.

23 MR. GROSSMAN: Okay.

24 MS. HARRIS: And then one final preliminary matter

25 on our part.

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MR. GROSSMAN: Sure. 1

MS. ROSENFELD: Can we respond after lunch? 2

3 MR. GROSSMAN: Absolutely.

4 MS. HARRIS: That's fine, yes.

5 MR. GROSSMAN: And you can also, off record,

6 discuss with each other the timing of witnesses that is most

7 convenient for everybody, as we've --

MS. CORDRY: Sure. 8

9 MR. GROSSMAN: -- I think this has been very

10 civilly conducted, to the extent we could, with all of these

parties, and I think that to the extent that we can

12 convenience the parties and the witnesses, we should do so.

13 All right.

14 MS. HARRIS: Then the other scheduling thing

15 was -- and we had, we have exchanged e-mails with opponents

16 regarding their order of witnesses --

17 MR. GROSSMAN: Yes.

MS. HARRIS: -- but we were hoping that we'd be 18

19 able to get a sense of their order of witnesses by August

20 9th at the latest, and I say that because of vacation

21 schedules and such --

22 MR. GROSSMAN: Right.

23 MS. HARRIS: -- it really doesn't leave a lot of

24 time for preparation on behalf of the applicant if we don't

25 get them by about that time.

1 MR. GROSSMAN: Yes.

MS. HARRIS: I wanted to get clarification on your 2

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comment about wanting final documents by August 9th unless

for good cause. You noted that, first of all, that that

would provide a 30-day window before the next hearing.

6 MR. GROSSMAN: The next hearing, right.

MS. HARRIS: If David Sullivan -- and, again, part

of this is just travel for business and vacations that are

coming up -- to the extent Mr. Sullivan needs to submit

additional information, we would hope that we could extend

that, not to the 9th, but to the 16th. And, again, that

would still give 30 days since he's not going to be

testifying until September 16th.

14 MR. GROSSMAN: What are we talking about in terms

15 of the additional information?

16 MS. HARRIS: He needs to submit the revision to 17 189(b)(2) and the corrected report regarding the parts per

18 billion, the --

20

19 MR. GROSSMAN: Right.

MS. HARRIS: -- conversion. And actually, those

21 three things he can get in before, but there's one other

22 item which had to do with this issue of the nitrogen, the

23 NOx issue --

24 MR. GROSSMAN: Right.

25 MS. HARRIS: -- and so that one piece, we would Page 18 Page 20

- 1 request that that could come in on the 16th as opposed to
- 2 the 9th.
- 3 MS. ROSENFELD: I'm sorry. Can you go through
- 4 that list again of what you expect he's going to update?
- MS. HARRIS: He needs to update 189(b)(2), Exhibit
- 6 189(b)(2). He needs to correct his reports, his report
- 7 regarding the parts per billion because of the transposed
- 8 columns. He needs to provide the formula for conversion
- 9 from parts per billion to cubic, micrograms per cubic meter.
- 10 And then -- so those three things, and then the fourth thing
- 11 is the issue that came up at the last hearing, which is why
- 12 we adjourned the hearing or adjourned his testimony, which
- 13 had to do with the issue of the nitrogen and his
- 14 clarification of that.
- 15 MR. GROSSMAN: All right. First of all, as I
- 16 understand it, you used transposed columns. It wasn't
- 17 exactly transposed columns. It was that -- he indicated to
- me the figure for parts per billion was the correct figure;
- 19 he just had multiplied -- he divided instead of
- 20 multiplied --
- 21 MS. HARRIS: That's right. I'm sorry.
- 22 MR. GROSSMAN: -- in terms of converting it.
- 23 MS. HARRIS: You're correct.
- 24 MR. GROSSMAN: Right. Okay.
- 25 MS. CORDRY: One question. There was also

- 1 should be able to get it right now.
- MR. GROSSMAN: Well, yes, as soon as possible, but
- 3 I'm just saying, that was an outside date --
- 4 MS. CORDRY: Right.
 - MR. GROSSMAN: -- because that gave you 30 days.
- MS. HARRIS: And I actually think -- and, again,
- 7 this is a conversation that needs to occur between
- Mr. Sullivan and Dr. Cole -- that that data has been
- provided. It was provided back in November. So perhaps
- it's just telling Mr. Cole --
- 11 MR. GROSSMAN: Where to find it.
- 12 MS. HARRIS: -- Dr. Cole where to find it.
- 13 MS. CORDRY: Both he and I had been looking at
- 14 what is provided, and neither one of us can find this. Now,
- maybe we're misunderstanding --
- 16 MR. GROSSMAN: Right.
- 17 MS. CORDRY: -- what he says exists, but in terms
- 18 of that kind of data --
- MR. GROSSMAN: Right. Let's try to --19
- 20 MS. CORDRY: -- we spent a lot of time looking.
- 21 So --

5

- 22 MS. HARRIS: Right.
- 23 MR. GROSSMAN: Let's try to resolve that to
- 24 avoid --
- 25 MS. HARRIS: Absolutely.

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- 1 discussion -- and we would like to get this done now and not
- 2 two weeks from now -- in terms of providing the raw data.
- 3 I've gone back and looked, and Dr. Cole, I think, has
- 4 looked, and we're having trouble finding it and that was
- 5 what -- I talked to Ms. Harris about that. So I think --
- 6 MR. GROSSMAN: Right.
- 7 MS. CORDRY: -- that, we would certainly hope that
- 8 that data would be provided.
- MS. HARRIS: And it's my understanding that Dr.,
- 10 that Mr. Sullivan has been in touch or is going to be in
- 11 touch today with --
- 12 MS. CORDRY: Okay, good.
- 13 MS. HARRIS: -- Dr. Cole. So they're
- 14 communicating.
- 15 MR. GROSSMAN: Okay.
- 16 MS. CORDRY: Yes. I just want to make sure that
- 17 that kind of data comes over -- whatever has already been
- done comes over right away and we're not waiting on that. 18
- 19 MR. GROSSMAN: Okay.
- 20 MS. CORDRY: Now, if he wants to create another
- 21 report, that's a different question, but in terms of
- 22 existing data, we don't want that being delayed at all.
- 23 MR. GROSSMAN: Okay. Is that fair? So we get all
- 24 the existing data by August 9?
- 25 MS. CORDRY: Well, no. If it's existing, we

- MR. GROSSMAN: -- unnecessary time consumption by 2 the opposition. And --
- 3 MS. ROSENFELD: Maybe they can talk today.
- 4 MS. CORDRY: Right.
- 5 MR. ADELMAN: Mr. Grossman --
- 6 MR. GROSSMAN: Yes.
- MR. ADELMAN: -- with respect to, I believe it's,
- it's the table which had multiple incomplete headings and
- labelings, which I think you in fact requested as well as
- Opposition, that table, my opinion, should not take very
- long to prepare. I don't understand the delay.
- MS. HARRIS: No, and in fact, as I said, that will 13 be in by August 6.

- 14 MR. GROSSMAN: That one will be in by August 9.
- 15 MS. HARRIS: 9th.
- 16 MR. ADELMAN: Fine.
- 17 MS. ROSENFELD: Okay.
- MR. GROSSMAN: She's saying that just, there was 18
- 19 one item regarding nitrous oxide that might be delayed a
- week, until September -- until August 16, which would still
- give you the 30 days before the next hearing date in which
- 22 Mr. Sullivan is going to appear. I think that's a
- 23 reasonable request.
- MS. ROSENFELD: And I didn't hear any mention of
- 25 any updated noise analysis. Are you planning to provide

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- 1 that, and if so --
- 2 MS. HARRIS: Yes, I'm sorry, and that, I will
- 3 check on that. I --
- 4 MR. GROSSMAN: You said that additional
- 5 measurements were taken.
- MS. HARRIS: Yes. Let me -- I think that can be 6
- 7 in by August 9th, and I will reserve. Let me check at the
- 8 break --
- 9 MR. GROSSMAN: Okay.
- 10 MS. ROSENFELD: Okay.
- MS. HARRIS: -- and I'll get back to you on that 11
- 12 one.

2 And --

- 13 MR. GROSSMAN: Okay.
- 14 MR. ADELMAN: And one last question.
- 15 MR. GROSSMAN: Dr. Adelman.
- 16 MR. ADELMAN: Given that Dr. Chase's testimony is
- 17 dependent on Mr. Sullivan's filings, I question the logic,
- the whole having Dr. Chase testify before Mr. Sullivan has
- 19 completed clarifying his numbers, analysis, et cetera.
- 20 MR. GROSSMAN: All the documentation from
- 21 Mr. Sullivan will be in, well in advance of Mr. Chase's
- 22 testimony, of Dr. Chase's testimony. It's -- the completion
- 23 of Mr. Sullivan's testimony may take place after Dr. Chase
- 24 testifies, that's all, but all of the documentation and
- 25 corrections that were going to be made will be in at the

- 1 legitimate concern raised by the opposition. Multiple
- 2 changes in the course of this puts a strain on their time
- 3 and preparation --
- 4 MS. HARRIS: Yes. understood.
- MR. GROSSMAN: -- and so that's the reason for the 5
- restriction. A clarification, to the extent that you make
- something more clear that you've already said, is one thing.
- A change that, which requires them to backpedal on whatever
- preparation they've done for their cross-examination is
- something else. So that's the --
- 11 MS. HARRIS: Understood. Okay.
- 12 MR. GROSSMAN: -- that's the reason. I'm saying
- 13 let's -- there have been a number of changes here. Some of
- 14 them have been an admirable effort to respond to concerns
- raised by the community, and others have just been to
- correct errors and so on. And so, you know, we do want to
- 17 give them, not have a moving target here --
- MS. HARRIS: Understood. 18
- 19 MR. GROSSMAN: -- in fairness.
- 20 MS. ROSENFELD: And we appreciate that.
- 21 MR. ADELMAN: Yes. Thank you, sir.
- 22 MS. CORDRY: I guess, from my perspective, I would
- 23 have to say, no. I think if there are still errors after
- 24 August 9th or August 16th, that's what the applicant has to
- 25 live with. They've had, you know --

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1 MR. GROSSMAN: Yes.

- MS. CORDRY: -- three years to prepare these
- 3 reports correctly, and at some point, the answer is you do

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- your job, you put your reports in, and we deal with them,
- 5 and if they are wrong, they're wrong, and -- because that's
- 6 exactly what we're getting here. Every time we point out an
- error we get a corrected report. That's exactly what your
- ruling was going to.
- MR. GROSSMAN: I understand. I understand, and I
- 10 did make a distinction between corrections and
- 11 clarifications.
- 12 MS. CORDRY: Thank you. Yes, thank you.
- 13 MR. GROSSMAN: On the other hand, my fundamental
- 14 job is to, as best as I can, find the facts as accurately as
- I can. So with due consideration for the strain on the
- parties. I want to make sure that to the extent I can, that
- the evidence I have is the best evidence that most
- accurately represents the facts on the ground, and so I'm
- 19 very reluctant to make absolute requirements here. That's
- why I said that it would have to be good cause, but I think
- the point has been made that we don't want to have a moving
- 22 target here. So that's why I'm not stating things in
- 23 absolute terms. My fundamental role here is to get the best
- 24 picture of the facts that I can.
 - Okay. All right. Any other preliminary matters?

- 1 latest by August 16 and most of it will be in by August 9.
- 3 MR. ADELMAN: I don't wish to be argumentative,
- 4 but as we've experienced, documentation provided is not
- 5 necessarily the documentation that becomes accepted because
- 6 of revisions. And so given the pattern, it's not
- 7 unreasonable to suggest that there may be further
- 8 discussion, corrections, amendments, whatever you wish to
- 9 call them, and I repeat, I believe it's reasonable to
- 10 suggest that Dr. Chase testify after Mr. Sullivan is
- 11 complete, but I recognize --
- 12 MR. GROSSMAN: In a perfect world, I would agree
- 13 with you, but we do, we've spent a lot of time, a lot of
- 14 hearing dates, and we want to make sure that we use up the
- published hearing dates to the best of our ability; that is,
- 16 we occupy that time. So I'm not going to require that.
- 17 Really, the order of witnesses is up to the applicant, in
- 18 any event, that they're calling, and the same way as the
- 19 order of your witnesses will be up to you. Okay. 20 MS. HARRIS: And then just in terms of your
- 21 comment about for good cause, I mean, as we proceed -- and
- 22 this applies to both sides, really -- if there's corrections
- 23 or clarifications, I'm assuming that that type of corrective
- 24 document would be acceptable if --
- 25 MR. GROSSMAN: I'm responding to what I think is a

Page 26 Page 28 1 Hearing none --17. I'm sorry, I had it. I'm sorry, 17(e). 2 MS. ROSENFELD: No, thank you. MR. GROSSMAN: Okay. A copy of it, I notice, is 3 MR. GROSSMAN: -- I think we're ready for our next 3 also attached as the last pages, an appendix to his report. 4 witness. Report is exhibit number what? MS. HARRIS: Thank you. Our next witness is 5 MR. ADELMAN: 16. 6 Mr. Joe Cronyn. 6 MS. HARRIS: 16. 7 MR. GROSSMAN: Oh, it also occurs to me, I saw MR. ADELMAN: 16. 8 that you had e-mailed the landscape plans or whatever it 8 MR. GROSSMAN: Okay, Exhibit 16. Okay. We have 9 was. I didn't really have an opportunity this morning to 9 voir dire questions of this witness's qualifications? MS. ROSENFELD: Yes. Yes, we do. 10 take a look at that. Do you have large copies of those 10 11 that --11 MR. GROSSMAN: All right. 12 MS. HARRIS: When Mr. Willard arrives, we will 12 MS. ROSENFELD: Mr. Cronyn, what is the scope of 13 have the hard copies. your expertise in this proceeding? You're testifying as an 13 MR. GROSSMAN: Okay. Okay. All right. expert on what subjects? 14 15 Mr. Cronyn, would you raise your right hand, please? THE WITNESS: On real estate market analysis. 15 16 (Witness sworn.) 16 MS. ROSENFELD: And are you a licensed real estate 17 MR. GROSSMAN: All right. 17 appraiser in the State of Maryland? 18 MS. HARRIS: Thank you. THE WITNESS: No. 18 **DIRECT EXAMINATION** MS. ROSENFELD: Are you a licensed real estate 19 19 20 BY MS. HARRIS: 20 appraiser in any state? 21 Q Mr. Cronyn, I'd like to talk to you about the 21 THE WITNESS: No. 22 Costco gas station and whether it will have an adverse 22 MS. ROSENFELD: And when is the last time that you effect on the local property values, but first, can you 23 qualified as an expert witness in any proceeding? 24 please introduce yourself to Mr. Grossman? 24 THE WITNESS: Probably six months ago, something 25 25 like that. A My name is Joseph Cronyn, and I'm with Valbridge

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2 major real estate appraisal and consulting firm in the 3 Baltimore-Washington area. Q And how long have you been with Lipman, Frizzell & 5 Mitchell? 6 Α I've been with Lipman, Frizzell & Mitchell for 16 7 years. Q Can you describe your education, please? 8 9 My most recent degree was an MBA from Loyola

1 Property Advisors, Lipman, Frizzell & Mitchell, which is a

University Maryland, and I've been in the real estate business for over 35 years.

11

12 And have you ever testified as an expert witness

13 before?

14 A Many times.

15 And where have you testified?

A In most of the counties of Maryland --16

17 Q

18 -- including Montgomery County. Α

Q And have you been qualified as an expert witness 19

20 in Montgomery County?

A Yes. 21

22 Yes. And --

23 MS. HARRIS: Well, I'd like to move Mr. Cronyn as

an expert in the field of real estate market analysis, and

his résumé, I would note, is, has been submitted as Exhibit

MS. ROSENFELD: Okay. And on what subject were you qualified? 2

3 THE WITNESS: Real estate market analysis.

MS. ROSENFELD: Okay. And what jurisdiction was 4

5 that in?

6 THE WITNESS: That particular situation was 7 Carroll County.

8 MS. ROSENFELD: And what kind of property was --

9 what was involved in that case?

10 THE WITNESS: In that situation it was a proposed 11 Baltimore Gas and Electric substation.

12 MS. ROSENFELD: And what was your role in that

13 case?

14 THE WITNESS: To comment on real estate market trends and whether that substation would impact the values 16 of neighboring residential properties.

17 MS. ROSENFELD: And which side were you testifying

18 for?

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19 THE WITNESS: For Baltimore Gas and Electric.

MS. ROSENFELD: And are you a real estate broker?

21 THE WITNESS: No.

MS. ROSENFELD: And I think your résumé indicates 22

23 that you're a real estate agent. Are you an active real

24 estate agent at this time?

THE WITNESS: No, was at the time. This has gone

1 on a while, and I decided that being a real estate agent was 2 not material to my business.

3 MS. ROSENFELD: Okay. When did your last license 4 expire?

5 THE WITNESS: December 31, 2012.

MS. ROSENFELD: Okay. And when you were an active broker, did you, an active real estate agent, did you sell

residential real estate? 8

9 THE WITNESS: In -- I was an agent for, I would 10 say, approximately 30 years. In the beginning of my career,

11 I sold residential real estate. As I moved into commercial

12 real estate, I specialized in commercial properties, but

13 realistically speaking, my core business is not real estate

14 sales. I used it in order to keep in touch with trends and,

15 you know, keep education requirements up to date, things

like that. 16

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17 MS. ROSENFELD: Oh, when is the last time you 18 listed a residential property for sale?

THE WITNESS: It was probably about 30 years ago. 19

MS. ROSENFELD: Okay. And where was that?

21 THE WITNESS: That would have been either in

22 Baltimore City or Baltimore County.

MS. ROSENFELD: But did you take courses in real estate appraisal as part of your education for an MBA, for

25 your MBA?

1 MS. ROSENFELD: And in preparing those reports, do you prepare the initial assessment of real estate values contained in those reports or do you rely on the assessments

of others?

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5 THE WITNESS: I do my own work.

6 MS. ROSENFELD: And when is the last time you 7 prepared one of those market and feasibility analyses for a 8 residential development?

9 THE WITNESS: Yesterday.

10 MS. ROSENFELD: Okay. And where was that located? THE WITNESS: That particular case was Baltimore 11 12 City.

13 MS. ROSENFELD: And in what context was that prepared? 14

THE WITNESS: A developer was asking me what I thought was possible in a particular location.

17 MS. ROSENFELD: Okay. So the possible sales prices of a new development, homes in a new development? 18 THE WITNESS: In this particular case, it was what 19

20 kind of rents he thought that he could get, what kind of

21 absorption for apartment units, and those kinds of market 22 factors.

23 MS. ROSENFELD: In your cover letter to transmitting your report to Mr. Brann, you assert, in your opinion, the proposed gas station will not be, quote,

Page 31

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THE WITNESS: No. 1

2 MS. ROSENFELD: Or for your undergraduate degree?

3 THE WITNESS: No.

4 MS. ROSENFELD: What formal education do you have

in valuing residential real estate?

6 THE WITNESS: I guess you would call it the School 7 of Hard Knocks. I've been in the real estate market

analysis, development, and advisory business for 35 years, 8

9 and financing also.

10 MS. ROSENFELD: And so when is the last time you 11 evaluated the impact of new development on the value of 12 existing single-family homes?

13 THE WITNESS: You're saying in a zoning case or --14 MS. ROSENFELD: In a zoning case.

15 THE WITNESS: It would be Carroll County, as I 16 testified.

17 MS. ROSENFELD: What kind of continuing education 18

classes, if any, have you taken with respect to the valuation of real property, residential property? 19

20 THE WITNESS: None.

MS. ROSENFELD: In your résumé you say you have 21

22 over 30 years of experience in market and financial

feasibility analysis of major real estate projects. Do you

24 prepare those market and financial feasibility analyses?

25 THE WITNESS: Yes. detrimental to the use, peaceful enjoyment, economic value,

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or development, end quote, of surrounding properties or the

general neighborhood. Can you tell me what education or

training qualifies you as an expert on use or peaceful

5 enjoyment of the general neighborhood?

6 THE WITNESS: I'd say over 35 years of real estate 7 development, finance, and market analysis.

8 MS. ROSENFELD: Are you a land planner or 9 engineer?

THE WITNESS: I am not.

11 MS. ROSENFELD: Have you had training on what 12 constitutes peaceful enjoyment of land in Maryland?

THE WITNESS: I don't know that such training, 13 other than the School of Hard Knocks, exists; but no, I

haven't taken a class on peaceful enjoyment. 15

16 MS. ROSENFELD: And do you have technical training 17 in Montgomery County's zoning code?

THE WITNESS: I've testified as an expert witness 18 19 a number of times in Montgomery County; other than that, no.

20 MS. ROSENFELD: Have you ever testified on market analysis in Montgomery County in a special exception case? 21 22

THE WITNESS: Yes.

23 MS. ROSENFELD: And when was the last time you 24 testified as to that?

25 THE WITNESS: My recollection is the last time was

Page 34 Page 36 1 in the City of Rockville in a case for Darnestown Road, an THE WITNESS: In addition to paying dues, every assisted living facility that was going into that location. 2 now and then I do an economic analysis for them on a fee MS. ROSENFELD: And have you qualified as an 3 basis. expert before the Board of Appeals in Montgomery County on 4 MS. ROSENFELD: And what kind of economic valuation? 5 analysis? THE WITNESS: Those analyses have been to measure THE WITNESS: I'm not an appraiser. I don't 6 testify on valuation. the impact of historic preservation tax credits on the MS. ROSENFELD: Have you qualified as an expert in real estate market analysis before the Montgomery County and then on the economies of jurisdictions in which that Board of Appeals? 10 rehab is done. 11 THE WITNESS: I don't recall specifically. I've been an expert witness more on the issue of need, and I've 12 testified before Mr. Grossman a number of times on that. MR. GROSSMAN: In your question, when you say 14 THE WITNESS: One pays dues. before the Board of Appeals, are you including before the 15 Hearing Examiner --16

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purpose.

MS. ROSENFELD: Yes, in a --MR. GROSSMAN: -- in a Board of Appeals proceeding? MS. ROSENFELD: Yes --MR. GROSSMAN: Okay.

22 MS. ROSENFELD: -- in a Board of Appeals, a special exception case, in particular. 23

24 MR. GROSSMAN: Okay.

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25 MS. ROSENFELD: Okay. So you've testified on need

development, rehabilitation and development of real estate MS. ROSENFELD: Okay. And it also says you're a member of the Maryland Economic Development Association. And how does one become a member of that organization? MR. GROSSMAN: That seems to be the constant requirement. MS. ROSENFELD: Mr. Grossman, I would note that in their prehearing submission, well, which is, I think, Hearing Examiner Exhibit No. 3, Mr. Cronyn was identified as an expert in the field of land appraisal, and he's stated that he is not an appraiser. And so I object to his qualification as an expert for the purpose identified in the

I also object to him as an expert on the issue of

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prehearing submission and that he's not qualified for that

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1 as an expert, but you don't recall if you've been qualified for market analysis; is that an accurate --

3 THE WITNESS: Correct, I don't recall.

MS. ROSENFELD: -- characterization? I also see 4 on your résumé that you're a member of the Citizens Planning and Housing Association, and according to its Web site, this association, quote, has been Baltimore's premiere civic action organization since 1941, end quote. What is your

9 role with this organization?

10 THE WITNESS: I'm a member.

11 MS. ROSENFELD: Okay. Are there any particular 12 qualifications to becoming a member?

13 THE WITNESS: To pay your dues --

14 MS. ROSENFELD: Okay. And --

15 THE WITNESS: -- and to be active. I mean, I'm 16 the president of a community association, but --

17 MS. ROSENFELD: Sure. But it's not affiliated with anything to do with valuation or that type of thing? 18

19 THE WITNESS: No.

20 MS. ROSENFELD: Okay. And I would have the same question of the Citizens Planning and Housing Association. 21 22

THE WITNESS: That was what you just asked.

23 MS. ROSENFELD: I apologize. I copied twice. The National Trust for Historic Preservation, what role do you

have with that association?

whether the proposed special exception will be detrimental

to the use, peaceful enjoyment, or development of the

surrounding properties of the general neighborhood. He's

not demonstrated he has any educational background or

training in land use or zoning and has, lacks both the --

lacks the professional expertise to render an expert opinion on those grounds.

8

And in addition, I object to his expert testimony, his qualification as expert on more general grounds with

10 respect to valuation. He's not a real estate appraiser.

He's not a licensed real estate broker, does not value

individual residential properties in the course of his

professional experience. And to the extent that he's going

to testify on these grounds, I ask that you accept him as a

laywitness and take his professional background, his 30

years of the School of Hard Knocks into consideration when

17 you consider the weight of his testimony.

MR. GROSSMAN: All right. Any additional 18 19 questions, voir dire questions of this witness?

20 MR. ADELMAN: Yes. My questions may overlap Ms. Rosenfeld's, but what I'd like to understand, if you 21 could help, is the relationship between your vividly limited 23 experience as a real estate agent and your research into real estate market analysis. The question is, in any way is the information that you provide relevant to the, let's say,

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- 1 negotiations that occur when a real estate agent,
- 2 representing a buyer or a seller, works through the process
- 3 of actually, of facilitating the sale of a house, and if so,
- can you explain what that relationship is?
 - MR. GROSSMAN: That was a long question.
- 6 THE WITNESS: My business is to deal with sales
- 7 data and do economic analysis of sales data and other, you
- know, real estate data in helping my clients come to 8
- decisions. So when I'm working with some of my home builder
- 10 clients, you know, Ryan Homes, Ryland Homes, Beazer Homes,
- 11 Lennar Homes, various other clients of mine, I try to say,
- well, here you are, here's a housing development that you
- 13 want to do, here's the kind of houses that you should build,
- 14 here's how you should price them, here's the amenities that
- 15 you should build into them and into their community. And so
- the whole goal is to meet the needs of the market and to 16 17 sell homes to potential buyers.
- 18 MR. ADELMAN: Thank you. That's very helpful. So
- 19 if I understand, the chances, from your perspective, that a
- 20 real estate agent would use the kind of analyses you provide
- 21 to inform himself or herself as to the sale of a home in a
- 22 residential community is extremely limited, and -- is that
- 23 correct?

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- 24 THE WITNESS: If the real estate agent is good,
- 25 then they and I would use the same information, which is, as

- MR. GROSSMAN: All right. Any other voir dire
- 2 questions of this witness?
- 3 (No audible response.)
- 4 MR. GROSSMAN: All right. Do you wish to respond
- 5 to the objection that's been made by --
- 6 MS. HARRIS: Yes.
 - MR. GROSSMAN: -- Dr. Adelman and Ms. Rosenfeld?
 - MS. HARRIS: I would note that the prehearing
- statement, Exhibit 3, does -- while acknowledging that it
- does say that he'll be testifying in the land of land
- 11 appraisal, it goes on to say he'll be testifying with
- respect to his evaluation of impact, if any, of the proposed 12
- 13 special exception on the economic value of the residential
- properties located to the south and west of the property,
- which is exactly the reason why we've called Mr. Cronyn 15
- today: to testify as an expert in real estate market 16
- 17 analysis. I would also note that previous governing boards
- have qualified him as an expert in that field and that, as
- 19 he noted, he has 35 years of extensive experience doing just
- 20 this.

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- 21 MR. GROSSMAN: All right. Yes.
- 22 MS. ROSENFELD: May I respond just briefly to
- 23 that?
- 24 MR. GROSSMAN: Certainly.
- 25 MS. ROSENFELD: When I look at the other experts

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Page 41

- 1 I said, you know, the hard data on what homes have been
- 2 selling for in a residential context in a particular
- 3 neighborhood. You know, I have available State Department
- 4 of Assessment and Taxation sales data and various other
- 5 things -- again, hard data that, that real estate agents
- presumably use in informing their clients about what price
- 7 they should be paying for a house or what, at what price
- they should be selling a house. 8
- 9 MR. ADELMAN: Well, then let me follow that, if I
- 10 may. In recent years, has any individual real estate agent,
- 11 to your knowledge, used your services, either directly or
- 12 indirectly, to inform themselves as to how to price or bid
- 13 on a residential property?
- 14 THE WITNESS: I deal -- my clients are typically not real estate agents. They're home builders. They're
- 16 state and county governments. They're, you know, folks who
- 17 are at a different level in the real estate business.
- MR. ADELMAN: Then I just have one last question. 18
- In your various testimonies, have you ever testified that a 19 20 proposed land use or development would have a negative
- 21 impact on sale prices of individual properties?
- 22 THE WITNESS: No.
- 23 MR. ADELMAN: I would echo what Ms. Rosenfeld
- 24 said, more -- more carefully than I said it, but I agree
- 25 with her.

- 1 who've been identified, Mr. Gang will testify as an expert
- in land planning in Montgomery County, I think in the world
- of special exceptions a land planner has a certain, it's
- common understanding as to what that professional field is;
- Mr. Joel Russell will testify as a certified architect, is
- an expert in the field of architecture; Mr. Willard will
- testify as an expert in the field of landscape architecture;
- Mr. Flynn, in the field of market analysis; and it says here
- Mr. Cronyn will testify as an expert in the field of land
- appraisal. He simply is not an appraiser, and I suggest 10 11 he's not qualified as an expert.
 - MR. GROSSMAN: Right. Well, she --
- 13 MR. ADELMAN: If I could add one point, sir?
- 14 MR. GROSSMAN: Yes.
- 15 MR. ADELMAN: The fact that other hearings have
- found Mr. Cronyn qualified as an expert is a separate issue
- 17 from the facts that you must find. And the precedent, that
- he has testified in the past as an expert, is in no way 18
- 19 determinative of what you will decide to rule.
- 20 MR. GROSSMAN: Well, it does bear on the issue.
- It's a typical item of evidence, in terms of a voir dire of 21
- an expert, as to whether or not the individual has been
- qualified as an expert in the field by other tribunals. But in any event, the, in addition to the, naming the
- specification in the statement, as Ms. Harris has pointed

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- 1 out, there was a broader description and you have had a copy
- 2 of Exhibit 16, the witness's report, which I would assume
- summarizes testimony he's about to give here. So you have
- had ample notice of the nature of his proposed testimony. I
- guess Exhibit 16 was filed when, Ms. Harris?
- 6 MS. HARRIS: November 2012.
- 7 MR. GROSSMAN: So I don't think there's any
- 8 prejudice whatever here in terms of the witness testifying
- along the parameters of the report that has been filed for
- 10 many months in this case --
- 11 MS. ROSENFELD: And if I --
- 12 MR. GROSSMAN: Well, let me finish, counsel.
- 13 MS. ROSENFELD: I'm sorry. I'm sorry.
- MR. GROSSMAN: And the other thing is that the 14
- 15 other objections noted go to the weight. He's certainly
- qualified as an expert in market analysis, in real estate 16
- 17 market analysis, which is what he has been proffered, the
- expertise has been proffered here. And to the extent that
- 19
- his evidence wanders along the peripheries of that and to
- 20 the extent that your cross-examination brought out what
- 21 might be characterized as limitations in his knowledge, I
- will consider that as part of the weight to be given to his 22
- testimony, but I do accept him as an expert in real estate
- 24 market analysis.
- 25 Now, did you have something else you wanted to

- filed copies of the report, outlining in more detail the
- proposed testimony of the witness. So that's why I'm saying
- there's been ample notice to the parties. To the extent
- that the objection raised an issue of notice to the parties
- of the nature of the testimony, I'm saying it's been amply
- 6 handled by what's been filed in this case.
- 7 MR. ADELMAN: Thank you, sir.
- 8 MR. GROSSMAN: All right.
- 9 MS. HARRIS: Thank you.
 - MR. GROSSMAN: You may proceed with your questions
- 11 then.

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- 12 MS. HARRIS: Thank you.
- 13 BY MS. HARRIS:
- 14 Q Mr. Cronyn, can you explain why you're here today?
- 15 I dare to ask.
- 16 MR. GROSSMAN: Or why am I here today?
- 17 MS. HARRIS: Right.
- THE WITNESS: You know, getting past the 18
- 19 metaphysical question --
 - BY MS. HARRIS:
- 21 Q Yes.
- A -- I'd say my understanding is that I was to 22
- testify as to the possible impact of the Costco gas station
- 24 on the values of neighboring residential properties.
- 25 Q Thank you. And did you evaluate what effect the

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- 1 add. Ms. Rosenfeld?
- MS. ROSENFELD: Yes. I was not objecting for the 2
- purpose of striking him as a witness. I was objecting to
- clarify that he's not testifying as an expert in appraisals
- 5 and that to the extent that you consider his testimony, that
- 6 his qualifications go to the weight of that testimony.
- 7 MR. GROSSMAN: Right, and as to appraisals, I
- understand the points that you excellently brought out in
- your voir dire. So I understand that that does go to the
- weight, but he is qualified as a real estate, as an expert 10
- 11 in real estate market analysis.
- 12 MR. ADELMAN: Mr. Grossman, to clarify, that's
- precisely what I was driving at, and this may be a question 13
- 14 of my lack of knowledge. I was not aware that -- and I
- realize that ignorance of the law is not an excuse -- I was
- not aware that the challenges in voir dire could, in
- 17 principle, be made way back. I just did not perceive that.
- That's why I raised the issues today. 18
- MR. GROSSMAN: Oh, no, I'm not suggesting that 19
- 20 your voir dire questions should have been posed or
- 21 objections made back when the documentation was filed. What
- 22 I'm saying is that there was ample notice of the field and
- 23 the general area in which he'd be testifying because he
- didn't, the applicant didn't just file a statement,
- outlining the witness testimony; she filed or the applicant

- proposed gas station might have with respect to the real
- estate values of the surrounding properties?
- 3 Α Yes.
- Q 4 And can you elaborate on what your evaluation
- 5 involved?
- So my evaluation, first of all, looked at the
- Costco property and in its context within the shopping mall.
- Number two, I looked at the neighborhood context in
- Kensington Heights, looking at the adjoining properties, you
- 10 know, touring them, and also looking at what I thought might
- be analogous situations against which someone could judge
- whether gas stations have an impact on values. So those
- 13 were the sort of inspection kinds of issues.
- 14 In addition, I took a look at real estate
- transactions, sales -- arm's-length transactions over a
- period of time, trying to understand trends in values,
- 17 trends in pricing over that period of time for homes
- adjacent to the shopping mall and to other 18
- analogous-situation homes in the Connecticut Avenue corridor
- 20 against which I could compare them. So I looked at the
- neighborhood, looked at the shopping mall, looked at the 21
- Costco documents, and also looked at the data for real 22
- 23 estate sales underlying all of those situations.
- 24 Q And in your professional opinion, will the
- 25 proposed filling station adversely affect the local property

Page 46 Page 48 1 values? part of market analysis, or is it some independent category 2 2 Α of expertise? No. 3 3 And why did you reach this conclusion? THE WITNESS: No, I'd say it's an independent, 4 Well, I think simply put and, you know, based on let's call it, licensing. It's -- I'm happy if people don't 5 the previous testimony of other expert witnesses, it's my want me to use the word appraisal; you know, that's fine. 6 judgment that the, that the station will not exercise any The issue is, from a methodology point of view, some people negative influence on values. There are no, as they call it who call themselves appraisers and are licensed as such use in the real estate business, no negative externalities to the same methodology. So, you know, that's my only 8 adjoining residential properties. Noise, hazards, odors, 9 reference. 10 nuisance behavior, traffic, and visual impacts will be as 10 MR. GROSSMAN: All right. So to that extent, I'm 11 close to zero as possible, and in many cases, because of the going to overrule the objection, as his clarification makes 11 12 green wall that's being put up between the gas facility and clear. I mean, it seems to me that what he is calling residential properties, in my opinion, many of those appraisal is part of his market analysis. I guess we're 14 properties will actually be improved because their views, talking about a lingo issue here as opposed to an expertise 15 et cetera, of the mall will be reduced even further than 15 issue. 16 they are right now, and in most cases, the views today are 16 MS. ROSENFELD: Well -- go ahead. 17 actually relatively low just because of grade differential 17 MR. ADELMAN: Mr. Grossman, perhaps -between the residential properties and the mall, depending MR. GROSSMAN: Yes. 18 MR. ADELMAN: -- if Mr. Cronyn could use the word 19 on the area, one, or I'm sorry, 10 to 30 feet below the mall 19 20 property elevation, intervening trees and forest area, and 20 evaluation. Appraisal to the layperson means something 21 also the distances between the residential properties and 21 quite specific when we're talking about real estate. 22 the mall itself. So, in many cases, the views and other 22 Evaluation sounds to me like a more appropriate term for things will actually be more favorable than they are 23 what he's describing.

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1 my opinion. There will be no negative externalities to these individual properties. Supportive of that, I also 3 looked at what I felt would be a reasonable analogy, and let me go back a second from a methodological point of view. In my business and in the appraisal business, one of the things 6 that you try to do in a situation like this --7 MS. ROSENFELD: Objection. MR. GROSSMAN: Hold on a second. 8 9 MS. ROSENFELD: Either he's testifying with respect to appraisals or he's not. I mean, is he testifying 11 as to appraisal standards, or is he, or is he doing a market 12 analysis? 13 MR. GROSSMAN: Ms. Harris. 14 MS. HARRIS: I don't understand the objection. 15 MS. ROSENFELD: He said with respect to valuation and using, I believe he said, appraisal standards or 16 17 appraisal considerations. THE WITNESS: In my business and in the appraisal 18 19 business --

MS. ROSENFELD: And in the appraisal business.

MS. HARRIS: I believe, while he's not a certified

appraisal, I -- the witness certainly has understanding and

MR. GROSSMAN: Well, let me ask you this for

clarification: Is appraisal, in the sense you're using it,

So that was, that's actually the logical basis for

the language he uses. I think he should best, use the language that best describes what he did in his analysis. So --5 MS. ROSENFELD: Well, I just --MR. GROSSMAN: -- I'll overrule the objection to that extent. MS. ROSENFELD: Okay. And for the record, I'd like to note that an appraisal is a very specific way of calculating property values. It's conducted by somebody who's gone through specific training and is licensed in the State of Maryland. And so for the record, to the extent that he's using the word appraisal and it carries more weight or suggests more weight to what he is describing or

to his conclusions, I object to the use of that term --

MR. GROSSMAN: Okay.

the methodology that he's using.

distinction here as opposed to a substantive distinction

here in terms of how he's using it, I'm not going to control

MR. GROSSMAN: It may be, but I'm not going to --

25 since we understand that we're talking a linguistic

objection to his using the term because he's put a caveat on the use of the term, explaining the nature in which he is 23 using it. I understand your objection to the extent it goes to the weight. I will adjust my evaluation of his testimony in accordance with the weight that should be accorded.

MS. ROSENFELD: -- and to that characterization of

MR. GROSSMAN: Okay. I'm going to overrule the

exposure to appraisals and --

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currently.

MR. ADELMAN: This is not an objection,

2 Mr. Grossman. It's a clarification. I'm a scientist. To

- me, language means something, a great deal, and the choice
- 4 of words is very often determinative. So I, many of my
- questions are going to be about the specific meaning ofwords.

7 MR. GROSSMAN: Well, you can certainly ask any 8 relevant cross-examination question you want, but I'm not 9 going to place my words in the mouth of this expert, or 10 yours. Yes, sir, you may continue.

11 THE WITNESS: So let's just go to the data. What, 12 what I try to do in a situation like this is, once we, once 13 I've established the logic of the reasons why values may or may not be affected, I try to look for some data to support 14 15 whatever analysis that I'm doing. In this particular case 16 and in every case that I testify on a similar issue, I try 17 to, first of all, see if we can do what's called a paired sale analysis. Basically, what you try to do is say let's 19 take individual homes that have sold over a period of time

20 and see what their appreciation has been over that period of

21 time. You try to use paired sales -- the same home, selling

22 at an earlier period and at a current period -- to minimize

3 the subjectivity in a judgment. You say, you know, a

24 certain home over 10 years appreciated 20 percent, and you

25 try to look at that sale and other sales, hopefully in the

1 gas station. There are no other Costco gas stations in

- 2 Montgomery County. So, again, one of the basics of my
- 3 business is to try to find something as close to home as
- 4 possible. Looking around, what I felt was a reasonable
- 5 analogy was the situation on Connecticut Avenue, you know,
- 6 let's say at, on intersections close to Connecticut and
- 7 Plyers Mill and, you know, in that area and just south of
- 8 that area. I found six gas stations that were at
- 9 intersections along Connecticut Avenue and just off of

10 Connecticut Avenue. I said, okay, those six gas stations

pump a significant amount of gas; they all seem to be, youknow, doing business well, et cetera. Some of them had

12 know, doing business well, et cetera. Some of them had13 repair facilities, et cetera, but all of them seemed to be

13 repair facilities, et cetera, but all of them seemed to be14 in business and doing okay.

If I looked at the sales of residential

properties, in my case, within a 400-foot radius of the, ofthose intersections, if I looked at sales of residential

18 properties, well, what would the value trends be in those

19 properties? And I found a total of 82 arm's-length sales

20 over that same period of time. Averaging those sales, I saw

21 that the trends were very similar. It wasn't like the sales

22 trends were, or the price trends were in any major respect,

23 you know, different from what was happening on the blocks

24 adjacent to the mall. Indeed, the sales trends rose through

25 the top of the housing bubble, they declined through the

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area, and that would document sales price trends in theneighborhood over that period of time. One sale in

3 particular, you know, isn't determinative. You try to group

4 sales so that you understand what's going on in a market.

So in looking for paired sales, one of thedifficulties that I had was that the number of properties in

7 proximity to the mall was relatively finite. These are not

8 thousands of homes in the blocks that are adjoining the9 mall. These are, you know, perhaps 100, 150 homes, or

10 something like that. So I looked through those properties,

and I found 66 arm's-length sales, according to the State

12 Department of Assessment and Taxation. I found 66 sales.

13 The difficulty was that in terms of paired sales, the same

14 property selling over time, the number of instances was

15 relatively limited.

16

17

18

So in order to deal with that problem that was caused, to a certain extent, by the real estate recession that we've just been through and are still climbing our way out of in order to deal with that situation. I then leaked

19 out of, in order to deal with that situation, I then looked

20 at sort of general trends in the market, trying to track

21 sales over a period of time, from 1994 to 2011, tried to

22 track sales and say, on an average basis, where did the

23 sales trends seem to go.

Looking at that situation, I compared it to what I felt would be a reasonably analogous situation to the Costco

- housing recession, and then started to come back up again in
- 2 2010, 2011. I'd say, and it says in my report, that this is
- 3 not, not as determinative as a paired sales analysis, which
- 4 is, you know, my first effort here, but I'd say it's
- 5 reasonably supportive of the conclusion that the gasoline,
- 6 proximity to the gasoline station -- again, I used 400
- 7 feet -- was not necessarily, was not at all a factor in
- 8 prices increasing or decreasing. Indeed, the economy seemed
- 9 to be the biggest factor, and overall prices were pretty
- much the same in terms of dollar amounts and in terms oftrends.

So, and the one thing that's occurred to me that is relevant here -- and again it goes back to my initial

3 is relevant here -- and, again, it goes back to my initial

14 statement that, you know, that the impact of the Costco

station is going to be, is not going to have any impact on the residential properties nearby -- it goes to the fact

17 that within that 400-foot radius, most of the properties

18 were, most of the residential properties were fronting on,

were next door to or, you know, nearby the gas station butthey were typically, you know, not sharing a driveway or in

20 they were typically, you know, not sharing a driveway of h

any way, you know, directly impacted. They were on the,around the corners, you know, on the side street from the,

23 from Connecticut Avenue, and that would be a very analogous

24 situation, again, to our current situation, where there is

no through traffic into the mall through Kensington Heights,

- 1 these particular blocks are separated by a significant
- 2 topography, and you know, at best, there's a walkway into
- 3 the mall. There's no way that drivers can get into the
- 4 residential properties from the mall property and from the
- 5 Costco gas station. So it would be analogous in that way
- also, where proximity doesn't mean that with good land
- planning, et cetera, that there's going to be any negative
- effect on property values at all. 8
- 9 BY MS. HARRIS:
- 10 Q Thank you. In your professional opinion, is there a negative stigma associated with being, locating a house in 11
- 12 proximity to a gas station?
- 13 A I'd say, again, given good planning, if you're
- 14 next door but the gas station is, let's say, in that
- 15 situation, on Connecticut Avenue and you're around the
- corner, there isn't necessarily any negative, you know, 16
- 17 connotation at all because you're part of the residential
- neighborhood, you're not part of Connecticut Avenue
- 19 commercial situation.
- 20 Q So there could be situations where the proximity
- 21 to a gas station could hurt property values but not
- 22 necessarily here; is that what you're saying?
- 23 Yeah. I mean, for example, if my house were, you
- 24 know, in the situation that I used here, on Connecticut
- Avenue, if my house were placed right next to a gasoline

- certain value that many people would give to being next to a
- shopping center and in the middle of things.
- 3 So I'd say Kensington Heights is a nice
- neighborhood and the -- and people understand, when they're
- buying into Kensington Heights, that they're buying next to
- the shopping center, and the people who buy in think that
- that's wonderful. If somebody wants rural living, well,
- they're not going to buy in Kensington Heights; they're
- going to go to horse country somewhere. If somebody's more
- urban-oriented, let's call it, then Kensington Heights is a 10
- terrific deal. 11
- 12 Q Thank you. And then in your opinion, just to
- 13 follow up on that, if you then add the Costco gas station to
- the equation and place it on the mall site, does your answer
- change? 15
- 16 A No. I'd say people understand that they're buying
- 17 next to a regional mall and yet they're almost completely
- separated from the regional mall. I mean, could you get any 19 better? You've got, you know, whatever it is, you know,
- 20 almost 2 million square feet of retailing next to you, and
- 21 yet none of the traffic is coming through your neighborhood,
- all those kinds of things. It's a perfect situation for the
- folks who are interested in a Kensington Heights kind of
- 24 situation.
- 25 Q If the eight-foot tall green screen wall were not

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- 1 station, then it's possible that there might be some impact
- on value. Realistically, in that situation, my property
- would probably be commercially zoned, and so I would
- 4 actually probably have a boost in value above residential
- 5 real estate value but, again, that goes to planning and
- 6 zoning issues. When it goes to more, whatever you want to
- call it, situations in the day-to-day environment, I'd say,
- you know, potentially it could be an issue, yes. 8
- 9 Q Are the properties that are approximate to the
- mall site, are their values affected -- and take the gas 10
- 11 station out of the equation for a moment -- are their
- 12 property values affected currently by their proximity to the
- 13 mall?
- 14 A Actually, I don't think that they are. I mean, I
- 15 don't think that there's any negatives associated with being
- 16 in the block next to the mall versus being a block further
- 17 away, and I'd say that demonstrates the fact that, you know,
- 18 that Kensington Heights as a residential neighborhood
- 19 enjoys, you know, a good reputation, all those kinds of
- 20 things; but, basically, it's a residential neighborhood unto
- 21 itself, and the -- and people understand that they're buying
- 22 in Kensington Heights. It's a neighborhood that's in the
- middle of things, that's, you know, well located on the
- transportation grid, all those kinds of things, and indeed,
- 25 you can, for some folks, easily walk to the mall. There's a

- constructed, would this alter your opinion about the
- station's effect on the neighborhood?
- 3 A It really doesn't. I mean, again, I drove the
- mall yesterday, and looking at the forest buffer between the
- mall and most of the homes, I'd say there's a significant
- buffer there already. And again, added to the grade
- differential and to the distance from the existing homes,
- I'd say, I think that the eight-foot buffer or the
- 9 eight-foot wall probably offers some additional protection
- in some locations but, by and large, it seems to me that the 10
- neighboring properties are already significantly buffered
- 12 from the existing mall and that's only going to remain the
- 13 same as far as the Costco gas station is concerned.
- 14 Q Your report noted that the wall was going to be
- eight feet in certain areas and then 14 feet in other areas. I'm assuming, based on the answer that you just gave, that
- 17 the fact that the wall is now eight feet --
- 18 MR. GROSSMAN: Well, let's not make an assumption 19 in the direct examination.
 - MS. HARRIS: Oh, okay.
- 21 BY MS. HARRIS:
- Q What effect, if any, does the reduction of the 22
- 23 wall from 14 feet to eight feet have on your conclusion?
- 24 A It has no difference in my conclusion.
- Realistically, a couple of the measurements in my report,

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- 1 since the report was done some time ago, there've been some
- 2 modifications in design, et cetera, but there's been nothing
- 3 that would go to the substance of my judgments.
- 4 Q Thank you.
- 5 MS. HARRIS: No other questions.
- 6 MR. GROSSMAN: Before you begin cross-examination,
- 7 I just have a quick question here. Your Chart 1 on page 10
- 8 of your report --
- 9 THE WITNESS: Yes.
- MR. GROSSMAN: -- which reflects figures on Table
- 11 1, which is on the next page of your report, indicates that
- 12 the average sales price in 2011 for homes on Connecticut
- 13 Avenue jumped significantly from, it looks like from 2010,
- 14 from 497,000 to 600,000, whereas the homes in Kensington
- 15 Heights, 2010 to 2011 the average home price was 329,000 to
- 16 348,000, which is a much lower increase and more closely
- 17 reflects the overall Montgomery County price increase during
- 18 that period. Is there, in your analysis, a reason for this
- 19 distinction, or is it just an isolated peculiarity of the
- 20 particular data?
- THE WITNESS: Yeah, I'd say it's an isolated
- 22 situation. Again, my point in doing the analysis was to
- 23 look at long-term trends, and the long-term trends are
- 24 basically conforming amongst the three areas. The -- an
- 25 individual year you could have a couple of high-priced homes

- 1 MR. GROSSMAN: Page 9, okay.
- 2 MR. ADELMAN: -- just above the line: No. 1,
- 3 Kensington Heights. The sentence says: two areas, paren.,
- 4 located on the following maps, end paren. Those maps are
- 5 not part of the digital file that I have.
- 6 MR. GROSSMAN: Yes, I actually printed mine out
- 7 from my digital file, but -- the one I have here today --
- B but I'll look in the file, the formal file to see if --
- 9 MR. ADELMAN: So you have a different digital
- 10 file?

15

- MR. GROSSMAN: No, no. What I'm saying is, I --
- 12 when I prepared for today, I printed out a copy from my
- 13 digital copy of the record that was supplied to me and I
- 14 also don't have maps in what I printed out.
 - MS. CORDRY: Right. Right.
- 16 MS. ROSENFELD: Okay.
- MR. ADELMAN: Fine. Fine.
- MR. GROSSMAN: So now I'm going to look back in
- 19 the actual physical file to see if what was filed has the
- 20 maps that are referenced.
- MR. ADELMAN: Thank you. Thank you very much.
- MS. HARRIS: What reference was --
- MR. BRANN: What page was it?
- MS. CORDRY: Page 9.
- MR. GROSSMAN: This is on page 9.

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- 1 THE WITNESS: Page 9.
 - MR. GROSSMAN: The next to the last, or the last
 - 3 unnumbered paragraph, it says: two areas, parens, located
 - 4 on the following maps, closed parens, are defined as
 - 5 follows. So it refers to two maps, and let's see if there's
 - 6 something in the file itself. That would be Exhibit 16.
 - 7 All right. Here's Exhibit 16.
 - 8 MS. HARRIS: Mr. Grossman, our Exhibit 16 doesn't
 - 9 have maps either.
 - 10 MR. GROSSMAN: Okay.
 - 11 THE WITNESS: Yeah, and --
 - MR. GROSSMAN: Hold on one second. I'm going to
 - 13 let you explain it in a second. Okay. Yes, I don't see --
 - 14 there are no maps in the file. All right, Mr. Cronyn.
 - THE WITNESS: And I think that, you know, the maps
 - 16 may have been dropped somehow from the electronic file there
 - 17 for some reason. I have -- I'd say the more relevant map, a
 - 18 copy of that, which is the location of the six gas
 - 19 stations --
 - 20 MR. ADELMAN: No. I'm sorry. That --
 - THE WITNESS: I understand which map you're
 - 22 talking about following page 9 --
 - MR. ADELMAN: I know, and I'm saying that that,
 - 24 that the more general map won't do because your comparison
 - 25 is based on two maps. We need those maps.

- rage 39
- 1 that happened to sell in an area. An individual year
- 2 doesn't make that much difference. In terms of my analysis,
- 3 I'm looking at the long-term trends.
- 4 MR. GROSSMAN: Okay. All right. Who wishes to
- 5 begin the cross-examination?
- 6 MR. ADELMAN: I'm really excited to start. Thank
- 7 you, Mr. Cronyn.
- 8 MR. GROSSMAN: Dr. Adelman.
- 9 MS. CORDRY: Mark, Mark --
- 10 MS. ROSENFELD: Break?
- MS. CORDRY: -- why don't we take the mid-morning
- 12 break and just take a look.
- MR. ADELMAN: Oh, the suggestion was made we take
- 14 a break, but before we do that, perhaps during the break
- 15 Mr. Cronyn or someone could fix a minor problem. The
- 16 digital file, which I printed out to mpeg, refers to two
- 17 maps. The maps are not part of the digital file. I cannot
- 18 find them. And so I wonder if these location maps are
- 19 available in your hard copy and you could make copies to
- 20 provide us. Has anyone else found those maps? This is
- 21 on --
- MR. GROSSMAN: Okay. Let me see. What maps are
- 23 you talking about, sir?
- MR. ADELMAN: I'm talking on page 9 of
- 25 Mr. Cronyn's report --

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- MS. CORDRY: Yes. I mean, it would appear to be
- 2 suggesting that there are particular houses, particular
- 3 blocks that are covered and so forth, and for both maps it
- 4 really is important to know what area you're taking into
- 5 account.
- 6 MR. GROSSMAN: Do you have copies of the maps in question anywhere?
- THE WITNESS: If you have the original report from --
- MR. GROSSMAN: It looks like the one in the file
- 11 is also a copy. It looks like it's a printout because
- 12 there's no color and it was printed out on a black-and-white
- 13 printer. So I'm not sure why that is.
- MS. HARRIS: I don't appear to have it.
- MR. GROSSMAN: That's one of the problems in this
- 16 case, is too much paper. All right.
- 17 THE WITNESS: It seems to have gotten dropped from
- 18 the most recent submission.
- MR. GROSSMAN: Well, don't talk to me off the record.
- 21 THE WITNESS: Oh, that's fine, sir. That's fine.
- 22 MS. ROSENFELD: Mr. Grossman --
- MR. GROSSMAN: Yes.
- MS. ROSENFELD: -- do you mind if we take a break
- while you're looking, or are we still on the record?

- 1 cross-examination by Dr. Adelman.
- 2 MR. ADELMAN: All right. Thank you very much.
 - MR. GROSSMAN: You're welcome.
- 4 CROSS-EXAMINATION
 - BY MR. ADELMAN:
 - Q Let's see. First, I have a couple of questions
- 7 based on the direct; then I'll get to my reading of the,
- 8 your report. Am I correct that you said you were doing an
- 9 analysis of the possible impact on property values? I
- 10 believe that's what you said.
- 11 A Okay.

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- 12 Q Fine, thank you. You also spoke of a logical
- 13 basis of how you proceed, is that correct?
- 14 A Yes.
- 15 Q And if I understood, please correct me, your
- 16 logical process led you to formulate what I would call a
- 17 hypothesis or a model or a presumption or something like
- 18 that, is that, is that correct?
- 19 A I don't know that I formulated a hypothesis. I
- 20 looked at the data, and the data in, you know, most ways
- 21 were self-explanatory. I --
- 22 Q Suppose --
- 23 A -- suppose, if you were going to say hypothesis,
- 24 you know, my hypothesis -- well, I didn't prejudge the
- 25 issue. I looked at value trends, and my assumption was that

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- 1 MR. GROSSMAN: I don't mind, but I'm also, I'm 2 also going to suggest that as we take our break, I'm going
- 3 to ask Ms. Harris, you're welcome to look through the file
- 4 on the table here and see if you -- I do not see it in here,
- 5 and as I say, the copy that's in the formal file for Exhibit
- 6 16 appears to be a printout of the digital file, and I'm not
- 7 sure whether it was just filed digitally and we just printed
- 8 it out or, because I guess we don't have a copy of the
- 9 original report.
- 10 MS. HARRIS: Okay.
- MR. GROSSMAN: Do you have a copy of the --
- MS. HARRIS: No. I looked through our exhibit
- 13 binders and I don't have it, and I looked through the other,
- 14 my other supporting file and I don't have it.
- MR. GROSSMAN: All right. Perhaps when we take a
- 16 break here, let's take a little bit longer than an average
- 17 break. We'll take a 10-minute break here, and see if you
- 18 can check, Ms. Harris, see if you can check with your
- 19 office --
- 20 MS. HARRIS: Yes.
- MR. GROSSMAN: -- and see if they can pull that up
- 22 before we resume. It's 11:10. We'll resume at 11:20.
- (Whereupon, a brief recess was taken.)
- MR. GROSSMAN: So maps are being located, copied,
- 25 and will be distributed; so let us resume with the

- if value trends reasonably reflected each other, then that
- 2 would be supportive of my more basic judgment that, that
- 3 there's no negative impact.
- 4 Q Fine, thank you. I guess I used an improper word.
- 5 You had a basic judgment at the beginning that there was no
- 6 negative impact based on your experience and general
- 7 knowledge, is that correct?
- 8 A And based on lack of negative externalities, yes.
- 9 Q Thank you. We'll leave that for the moment. And
- 10 am I correct in saying that you found your analysis
- 11 reasonably supportive of the assertion that there was no
- 12 negative impact?
- 13 A Yes.
- 14 Q And am I correct in saying that you said there is
- 15 not necessarily any negative impact on property value?
- 16 A I mean, if you're quoting from the report, I guess
- 17 I did say that. I'd say I stand by what I wrote.
- 18 Q Excellent. I want to come back to a statement you
- 19 made about the forest buffer, but that will come up a bit
- 20 later; so I'm just going to star it so I don't forget that.
- 21 Now, with respect to your report, which is OZAH Exhibit 16,
- 22 first of all, the title is Costco Filling Station-Special
- 23 Exception Impact on Nearby Property Values, is that correct?
- 24 A That's correct.
- 25 Q It's not possible or probable or likely its

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- 1 impact, is that correct?
- 2 A That's what I wrote.
- 3 Q Good, thank you. And that report was prepared, or
- 4 submitted, excuse me, on September 21st, 2012, is that
- 5 correct?
- 6 A Yes.
- 7 Q Have you updated that report in any way since
- 8 then?
- 9 A No.
- 10 Q Have you read any of the supplementary filings
- 11 that Applicant has offered since that time?
- 12 A Yes.
- 13 Q And could you specify which you have read?
- 14 A I read everything that was forwarded to me. I
- 15 don't know, you know, exactly how many reports. I read
- 16 every report that was forwarded to me by counsel.
- 17 Q Fine, thank you. I'll try to clarify that
- 18 question, it was somewhat vague, as we go through the
- 19 document. I believe I understand what you mean by
- 20 externalities, but could you please clarify that just so I'm
- 21 not mistaken? What do you mean by externalities?
- 22 A Externalities are things which are outside a
- 23 particular property. They're external to it.
- 24 Q So things that are inside the property are
- 25 internal to it, is that correct?

- 1 might go up or down, but --
- 2 BY MR. ADELMAN:
- 3 Q Yes.
- 4 A -- each individual impact, but by and large, the
- 5 effects themselves or the phenomena themselves are distinct.
- 6 Q Fine. I may come back to that. I should explain,
- 7 I'm simply reading your document. So some of the questions
- 8 I'm asking are minutia and others, I think, are more
- 9 substantial, but I'm just going through the document.

In your first paragraph, you state that Costco

- 11 engaged you to judge whether the operation of the proposed
- 12 filling station is likely to impact the values of
- 13 adjacent -- adjoining, excuse me, residential properties.
- 14 What about the actual construction of the gas station as
- 15 opposed to the operation? In other words, there will be a
- 16 time period, will there not, during which the gas station is
- 17 under construction and people are aware of the coming
- 18 existence of the gas station? Did you evaluate that time
- 19 period, which might be months or, I don't know, six months,
- 20 a year?

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- 22 Q Did you evaluate the impact of knowledge or the
- 23 perception that the gas station is going to be built at some
- 24 point in the future and the apparent value or the analyzed
- 25 value of property?

A No.

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- 1 A Sure.
- 2 Q And is there ever, in your opinion, a situation in
- 3 which externalities and internalities merge together?
- 4 A No
- 5 Q So they're absolutely distinct?
- 6 A In as far --
 - MR. GROSSMAN: Dr. Adelman, do you mean whether
- 8 the effects of them merge together, or do you mean whether
- 9 the --

- 10 MR. ADELMAN: Precisely.
- MR. GROSSMAN: -- what they are --
- 12 MR. ADELMAN: Precisely.
- MR. GROSSMAN: Precisely that the effects of them
- 14 may --
- 15 MR. ADELMAN: Precisely.
- MR. GROSSMAN: Oh, so the question is whether or
- 17 not externalities and what we'll call internalities ever
- 18 merge together in their effects.
- 19 THE WITNESS: I would say sometimes it's difficult
- 20 to pull apart what might be the effect of an internality and
- 21 externality in any particular situation but, by and large,
- 22 if something's an internal -- if something is internal to a
- 23 property, you can usually determine that, and something
- 24 that's external you can determine that. Then you make a
- 25 judgment as to why, in this situation, a property value

- MR. GROSSMAN: The knowledge by whom?
 - MR. ADELMAN: Let's say a home buyer.
- 3 THE WITNESS: I evaluated actual sales data. I
- 4 didn't go into anything else.
 - BY MR. ADELMAN:
- 6 Q Thank you. In that same sentence, you refer to:
- 7 is likely to impact the values of adjoining residential
- 8 properties. Your definition of likely, I presume, please
- 9 correct me, involves some sort of assessment of probability,
- 10 is that correct?
- 11 A In this case, not a, you know, statistical
- 12 probability, but likely in the layman sense.
- 13 Q In the layman sense, thank you. And when you
- 14 refer to the two angles -- this is under: Methodology, LF&M
- 15 has approached our task from two angles -- do you mean, am I
- 16 correct, points of view or perspectives or directions?
 - A Two approaches.
- 18 Q Two approaches, fine. Thank you. Similarly, in
- 19 that first paragraph, paragraph 1, Evaluation of Typical
- 20 Valuation Externalities, you use the term enhance, the term
- 21 may hurt, and am I correct in assuming that when you say
- 22 enhance, you mean raise the value and that when you say
- 23 hurt, you mean lower the value?
- 24 A Sure
- 25 Q Thank you. Just a couple of points. Might

- 1 possibly impact values in the Kensington Heights
- 2 neighborhood -- you're probably aware there's been some
- 3 discussion at the table about the definition of
- 4 neighborhood. Do I understand you to be using the
- 5 definition that planning staff used?
- 6 A I'd say I'm not, I'm not limiting myself to
- 7 anybody else's definition of neighborhood. I'm trying to
- 8 look at Kensington Heights and the adjoining properties.
- 9 Whoever's definition of neighborhood that follows within,
- 10 that's fine with me, but I'm looking at adjoining
- 11 properties.
- 12 Q So I guess, please correct me if I'm wrong, the
- 13 definition of neighborhood that you're using we'll find out
- 14 when we look at the maps, is that correct?
- 15 A No. I'd say they're what's written in the report.
- 16 I mean, the maps are illustrative. They're not, you know,
- 17 determinative. They're illustrative. Basically, you know,
- 18 what I'm looking at, as it states a number of times in the
- 19 report, is the adjoining blocks to the mall.
- 20 Q Okay. Fine, thank you. That makes it clear.
- 21 Thank you very much. In Item 2, Examination of Comparable
- 22 Situation, when you refer in the last line of that paragraph
- to the value trend of nearby control properties, is that
- 24 what a layman would refer to as a comparable or does control
- 25 have a different meaning?

- Q Thank you. Actually, this subsumes a number of
- 2 questions: No statements -- I'm sorry. I'm on page 2, I
- 3 apologize, page 2, the second bullet point: No statements
- 4 contained in this report are, in this report as to values,
- 5 are to be construed as appraisals. We're talking -- excuse
- 6 me. This hearing is about a very specific location and a
- 7 specific site. I'm reminded of a discussion we had with
- 8 Mr. Guckert a long time ago in which we were discussing the
- 9 question of micro versus macro. For the individual or
- y question of micro versus macro. Tor the marviadar of
- 10 couple wishing to buy a house in Kensington Heights, they
- 11 will be guided by an appraisal, will they not?
- 12 A Possibly.
- 13 Q And how does, in your mind, the broad general
- 14 analysis that you've done relate to the micro situation that
- 15 will impact specific sales -- one house, another house,
- L6 another house -- in the vicinity of, in the portion of
- 17 Kensington Heights that's close to the proposed special
- 18 exception area?
- 19 A I'd say my analysis would show that the, that
- 20 there's no negative impact on the, you know, on the
- 21 neighborhood and therefore a property owner shouldn't, or a
- 22 property -- prospective property buyer shouldn't worry about
- 23 broader, you know, neighborhood issues; they should worry
- 24 more about the specific property, the internalities, if you
- will, rather than the broader neighborhood issue. If they

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- A I'd say the situation is comparable. Basically,
- 2 I'm looking at, in that situation, as I explained earlier,
- 3 sales within a 400-foot radius of the gas stations on
- 4 Connecticut Avenue that I identified as a block of gasoline
- 5 retailing.
- 6 Q I'm jumping out of sequence in my question. I
- 7 apologize. The question of comparables, I understand that,
- 8 I believe, but in this case, the issue is whether or not the
- 9 gas station will have an impact on, well, precisely, will
- have an impact on nearby property values. So my questionfundamentally is, would it not be more appropriate to
- 12 compare properties that are not adjacent to gas stations
- 12 compare properties that are not adjacent to gas stations
- with properties that will be adjacent to a gas station?A To the best of my knowledge, the Kensington
- 15 Heights properties that I looked at are not adjacent to a
- 16 gas station right now.
- 17 Q I know, and the question is --
- 18 A There you go. So we're comparing gasoline
- 19 proximity properties to the existing Kensington Heights
- 20 properties which have no gas station next to them.
- 21 Q Thank you. Am I correct in presuming that you
- 22 reviewed all of the revisions of the site plan? When you
- 23 said you reviewed recent updates, there've been a number of
- 24 revisions of the site plan.
- 25 A I have reviewed them, yes.

- 1 like the neighborhood and they like the house, then they can
- 3 Q And in your view, a person or a couple considering
- 4 purchasing a house in that proximate neighborhood would not
- 5 concern themselves with externalities or should not or do
- 6 not?
- 7 A They should, but I find that the externalities are
- 8 not negative. Everybody cares about their neighborhood
- 9 context, you know, but -- so, yes, everybody has to evaluate
- 10 the impact of externalities for themselves, what kind of
- 11 environment they want to live in.

make their decision based on that.

- 12 Q Yes.
- A In this situation, the environment, there's no
- 14 additional negatives that are added by the presence of a
- 15 Costco gas station, in my opinion.
- 16 Q That is in your professional judgment, correct?
- 17 A Correct.
- 18 Q Okay. On page 3 you referred to the special
- 19 exception area -- this is under the, this is Section A.
- 20 excuse me, Section A on page 3, the paragraph labeled
- 21 Limited Facilities. You state: The facility is situated
- 22 within a special exception area of only 36,950 square feet.
- 23 That number, that square footage is changed recently. The
- 24 original proffered number was 37,754. The current site plan
- 25 is 36,800. Your number is different. And I know, or I

- 1 presume, excuse me, that you would regard those numbers as
- 2 not terribly important, but some people would regard those
- numbers as important, and I wonder if your number reflects a
- 4 different source of information?
- My report was done in September almost a year ago,
- and it reflects the sources that were available at that 6
- 7 time
- 8 Q Have you read the land planning report that was
- 9 filed by Costco at that time?
- 10 A I've certainly reviewed it, and I'm assuming that
- I, you know, took from it what was relevant to my analysis. 11
- 12 Q Fine. The number in that report was 37,754, and
- 13 my question is where you got your number.
- 14 MR. GROSSMAN: I'm not sure I understand. What's
- 15 the, in terms of his kind of testimony, what is the
- difference in your mind, Dr. Adelman, between, or among 16
- 17 those various relatively close figures?
- MR. ADELMAN: Very close figures and I was afraid 18
- 19 you'd ask the question which I can't answer directly without
- 20 testifying; so I won't do it. I'll simply say --
- 21 MR. GROSSMAN: Well, you can answer it directly.
- 22 I won't hold it against you. I know you're going to testify
- sometime.
- 24 MR. ADELMAN: There is a very significant
- difference procedurally on how one evaluates the special

- that the amount of land for the specific site cannot
- 2 increase.

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- 3 MR. GROSSMAN: Right.
- 4 MR. ADELMAN: It does not say anything about the
- second part of what's in the OZAH Rules of Procedure 10.2, I
- 6 believe it's 10.2.2.
- 7 MR. GROSSMAN: Okay. And I'm not sure how that
- 8 will actually impact what you have to say later, but in
- terms of this witness's testimony regarding his market
- 10 analysis, how does that distinction --
- 11 MR. ADELMAN: It's an --
- 12 MR. GROSSMAN: -- among those very close amounts,
- 13 bear?
- 14 MR. ADELMAN: Excuse me for interrupting. It's
- 15 tricky to do this without testifying.
- 16 MR. GROSSMAN: But that's okay. You can proffer
- me what you would say. 17
- MR. ADELMAN: Okay. Mr. Cronyn is referring to 18
- 19 the series of externalities.
- 20 MR. GROSSMAN: Right.
- 21 MR. ADELMAN: These are, to my mind, evaluated by
- 22 each individual differently, depending on their knowledge,
- training, and their experience. If the special exception
- area is diminished, the intensity of use will increase.
- Intensity of use translates into how much congestion, how

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- 1 exception if the amount of land used for the special
- exception decreases. I'm referring to something in the
- 3 Board Rules of Procedure and related material in the Board,
- excuse me, in the OZAH Rules of Procedure and in the Board
- of Appeals Rules of Procedure that speak to the importance
- 6 of the specific number --
- 7 MR. GROSSMAN: All right. So --
- MR. ADELMAN: -- but I don't want to testify any 8
- 9 further.
- 10 MR. GROSSMAN: No, that's okay. You tell me, what
- 11 are you referring to?
- 12 MR. ADELMAN: There's a stipulation that the
- amount of area in the special exception cannot increase and 13
- 14 it may decrease but only if the decrease does not lead to a
- change in the intensity of the activity in the area. 15
- 16 MR. GROSSMAN: Okay. And what specific rule are
- 17 you referring to?
- MR. ADELMAN: In the OZAH rule, it's 10.2 -- I 18
- don't have it handy. I believe it's 10.2.2. 19
- 20 MR. GROSSMAN: Okay. And in the Board of Appeals
- **21** rule?
- MR. ADELMAN: That's 3.2.2. They're slightly 22
- 23 different.
- 24 MR. GROSSMAN: Okay.
- 25 MR. ADELMAN: The Board of Appeals rule specifies

- much idling of cars, and so forth. Some people may regard
- the congestion in the mall as to them irrelevant. Other
- people may regard the congestion in the mall to them as very
- relevant. There's no way to state with certainty how many
- people regard that as important. 5
- 6 MR. GROSSMAN: So your question to him is whether
- 7 that difference of perhaps 100 square feet makes a
- 8 difference in his opinion?

numbers came from.

- 9 MR. ADELMAN: My question to him actually was
- where did the number come from. I'm trying to determine
- whether there are three different numbers that we were
- 12 considering. This is a new number. I --
- 13
 - MR. GROSSMAN: Okay.
- 14 MR. ADELMAN: -- understand where the first two
- 16 MR. GROSSMAN: All right.
- 17 MR. ADELMAN: I'm just asking where that number came from. 18
- MR. GROSSMAN: All right. Okay. I think I 19
- understand where you're coming from. Just from my
- observation of this, it seems to me to be a de minimis
- 22 difference here in terms of what this witness is talking
- 23 about --
- 24 MR. ADELMAN: I understand. The question --
 - MR. GROSSMAN: -- which is the overall market

25

Page 78 Page 80 1 analysis. So I -dealers. I just don't know what that means. Could you 2 MR. ADELMAN: The question was specifically a please explain? 3 number, where did it come from. 3 A In the retail business, typically you categorize 4 MR. GROSSMAN: Okay. All right. So do you, other 4 tenants in a shopping center as anchor tenants, meaning than what you've testified to, that you, this is based on they're the big tenants who draw most of the traffic and --5 information you received at the time, do you have more so anchor tenants on one side and, or anchor retailers, and information as to whether or not -- where you got that in-line tenants or retailers, which tend to be your smaller specific number of 36,950 square feet? 8 shops that, you know, have lower square footage and tend to 9 THE WITNESS: I do not. 9 draw less traffic on their own. 10 MR. GROSSMAN: Okav. 10 Thank you very much. The next to the last 11 BY MR. ADELMAN: paragraph on page 4 refers to the number of visitors per 11 12 Q Fine. Thank you, sir. In that same paragraph, 12 day. We heard from Mr. -- I'm blanking. Excuse me. you state: No accessories or services other than gasoline 13 MS. ADELMAN: Agliata. 13 14 are offered. Are you aware that Applicant has on numerous 14 MS. ROSENFELD: Flynn. 15 occasions stipulated that the gas station has eye washes and BY MR. ADELMAN: 15 apparently regarded that as an important service? I'm not a 16 Q We heard from --16 17 mind reader. I'm just asking you. 17 MR. GROSSMAN: Mr. Agliata or --18 MS. HARRIS: Objection. MS. ROSENFELD: Flynn. 18 MR. GROSSMAN: Yes. 19 19 MS. CORDRY: Mr. Flynn? 20 MS. HARRIS: That was a mischaracterization of 20 MS. ROSENFELD: Flynn. 21 what the eye wash is, the purpose of the eye wash on the 21 MR. GROSSMAN: -- Mr. Brann? 22 site. It is not there as a service. It's there as a safety 22 MR. ADELMAN: Flynn. 23 precaution measure --23 BY MR. ADELMAN:

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24

25

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MR. GROSSMAN: Okay. With that addition, would that question then be appropriate, or with that modification of the question, would it be appropriate? MS. HARRIS: That's fine. 4

5 MR. GROSSMAN: Then I'll let the witness answer 6

the question as modified.

7 THE WITNESS: There are no accessory services that 8 I'm aware of that impact consumers here. There's no car

9 wash or other kinds of accessory services that are going to

10 be available.

24

25

11 MR. ADELMAN: The reason I raise the guestion is 12 that in testimony Wednesday, Applicant's counsel specifically questioned a gas station owner as to whether or 13

14 not those stations had eye-wash stations.

MR. GROSSMAN: And --

MS. HARRIS: -- if needed.

15 MR. GROSSMAN: I recall that.

16 BY MR. ADELMAN:

17 Q On the same page under, excuse me, under Signage and Marketing, you refer to: the subject's canopy, with an 18 understated 28.5-square-foot graphic design. What, in your 19 20

mind, does understated mean?

A Understated means that it doesn't have neon 21 22 flashing signs and rockets that go off.

23 Thank you very much. We're on to page 4 now, and this is my lack of knowledge. In, let's see, under Item B,

the third paragraph, the last line refers to in-line

1 BY MR. ADELMAN:

2 -- a data chart provided to him by Mr. Agliata which gave significantly, excuse me, gave larger numbers for

MR. GROSSMAN: Oh, Mr. Flynn, okay.

We heard from Mr. Flynn --

the amount of patronage of the mall. I do not have the

numbers in front of me. I believe it was about a factor of

two or so, but Applicant, counsel can correct me if I'm

wrong. I believe it was a significantly larger number.

Would that, in your mind -- well, first, are you aware of

9 those numbers?

10 My recollection is that the numbers that I got probably came off of the shopping center, you know, Web site or something like that. And I'd say, if the actual numbers are now significantly higher, that only reinforces my case. 13

14 In what way?

15 Well, my basic issue is the adjoining properties in the Kensington Heights neighborhood probably knew that there was a shopping center next door when they bought their homes and that shopping center is a major traffic generator

and a very imposing land use and, you know, so that -- it

may be even more imposing than the numbers in that paragraph

21 would indicate. So, again, people know that they're moving

next to a major whatever, commercial use here. 22

23 You have had some experience as a realtor, is that 24 correct?

A Yes. 25

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- Q And so you know, I presume, that people make
- 2 decisions about homes they purchase by balancing the number
- 3 of externalities -- proximity to work, proximity to
- 4 shopping, amount of traffic, time of day that traffic
- exists, and so forth. It's not a black-and-white decision.
- They come to a decision based on pluses and minuses, is that
- 7 correct?
- 8 A Sure.
- 9 Q Thank you. And so it's possible, is it not, that
- 10 a person who was quite pleased with the purchase of a home
- 11 in Kensington Heights 15 years ago when the traffic was at a
- 12 certain level would not be so pleased today because the
- traffic had increased and a person who 15 years ago might
- have wanted to buy a house in Kensington Heights would tally
- 15 up a balance sheet and decide no, we now know that traffic
- 16 around the mall is more than I'm willing to accept? Is that
- 17 not possible?
- A People make real estate purchase decisions for all 18
- 19 sorts of reasons.
- 20 Q Precisely. And just a factual question. In the
- 21 last paragraph on page 4, opening at the end of October
- 22 2012, you are aware that the Costco warehouse store did not
- open in 2012, are you not?
- 24 A Opened in April 2013.
- 25 Thank you. On the next page, the paragraph you

- 1 THE WITNESS: No?
- 2 MR. BRANN: -- it's in the version you have on
- 3 page 5.
- 4 THE WITNESS: Okay. In any case --
- 5 MR. GROSSMAN: Well, hold on one second. It may
- be that I printed out an older version. I'm looking at a
- 7 report dated September 21, 2012.
- 8 MR. ADELMAN: And that's what I'm, that's what I'm
- 9 looking at.
- 10 MR. BRANN: That's what I have here. It's on page
- 11 5. It's the third paragraph.
- 12 MR. GROSSMAN: The third paragraph on page 5 on my 13 copy says: The Costco special exception area is located
- approximately 136 feet from the nearest home.
- 15 MS. ROSENFELD: What?
- 16 MR. ADELMAN: What?
- 17 MR. GROSSMAN: That's what the third, that's what
- 18 my copy says. Now, maybe --
- 19 THE WITNESS: I think that --
- 20 MR. GROSSMAN: Can I see what you're looking at,
- 21 Mr. Brann?
- 22 MR. BRANN: My attorney said I pulled.
- 23 MR. GROSSMAN: Okay.
- 24 MR. BRANN: I get a little aggressive toward her
- 25 sometimes.

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- 1 have underlined, Proximity to Adjoining Residential
- 2 Properties: The proposed -- I'm quoting; I'm asking you to
- 3 confirm if I've read it correctly -- the proposed filling
- 4 station is located over 200 feet from the lot line of the
- 5 nearest residential properties to the west and from the lot
- 6 lines of the nearest residential properties to the south.
- What portion of the filling station are you referring to,
- because the number 200 does not agree with the numbers that 9
- have been proffered, I guess is the word, as to the distance
- 10 between the lot lines and the lot lines?
- 11 MR. GROSSMAN: I'm sorry, Dr. Adelman. Where are
- 12 you on page, you said --
- 13 MR. ADELMAN: I'm on page 5 --
- 14 MR. GROSSMAN: And --
- 15 MR. ADELMAN: -- Section C --
- 16 MR. GROSSMAN: Okay.
- 17 MR. ADELMAN: -- paragraph, Proximity to
- 18 Adjoining, the second paragraph about proposed fill stations
- located over 200 feet. 19
- 20 MR. GROSSMAN: But I'm actually not seeing that.
- MR. BRANN: It's the third paragraph from the top 21
- 22 of the page.
- 23 THE WITNESS: No. I think it's an older version
- 24 of the report, I'm assuming.
- 25 MR. BRANN: No. It's --

- MR. GROSSMAN: And while we're doing that, I'll
- look at the one I have in the file itself so we'll make sure
- we're all on the same page. That's File 3.
- MS. HARRIS: Our copy in our exhibit files
- 5 indicates the 136.
- 6 MS. ROSENFELD: Mine says 200. September 21,
- 7 2012?
- 8 MS. HARRIS: Oh, unfortunately, this date is the
- 9 same

- MR. GROSSMAN: Let's see. Yes, the one in our 10
- 11 file says 200. All right.
 - MS. ADELMAN: Two hundred feet?
- 13 MR. GROSSMAN: Yes. The one in our file on page 5
- 14 says: The, just what you read, the proposed filling station
- is located over 200 feet from the lot line of the nearest 15
- residential properties. The one that I printed out from my
- 17 digital copy says: The Costco special exception area is
- located approximately 136 feet from the nearest home. Those 18
- are not exactly parallel statements, in addition to the
- 20 distance being different, but the issue, I guess, is the
- 21 difference in the copies, and they all seem to be dated
- September 21, 2012. 22
- 23 MR. ADELMAN: Actually, I think the question is,
- 24 which number is the number that's being proffered.
- 25 MR. GROSSMAN: Well, we also, yes, we want to --

Page 86 Page 88 1 we also want to make sure that we're working off the same 1 MS. HARRIS: But we can --MR. GROSSMAN: We can deal with that after plan here. Do you want to take a break to -- what's the 2 Mr. Duke? timing with Mr. Duke, by the way? 3 4 MS. HARRIS: He's on his way. 4 MS. HARRIS: Exactly. 5 MR. BRANN: He's on his way. 5 MR. GROSSMAN: Okay. All right. Then do you want 6 MS. HARRIS: So that means he'll be here around to officially call your next witness with -- thank you for 7 12:30, quarter to 1:00. your courtesy, Mr. Cronyn, in letting us interrupt you to 8 MR. GROSSMAN: I guess we could just break for 8 deal with a more pressing calendar matter here. lunch now, you could figure out in the interim what's 9 MS. HARRIS: Our next witness is Mr. Dan Duke. happening with the report, Mr. Cronyn's report --10 MR. GROSSMAN: All right, Mr. Duke, and you are 10 11 MS. HARRIS: Yes. 11 still under oath. Welcome back. 12 MR. GROSSMAN: -- the difference, and perhaps put 12 (Witness was previously sworn.) 13 Mr. Duke on when he comes in and, or you know --13 THE WITNESS: Very good. Thank you. 14 MS. HARRIS: And then Mr. Cronyn can come back? 14 MR. GROSSMAN: I'm sure you're glad to return. 15 THE WITNESS: I'm very happy to be here. Okay. 15 MR. GROSSMAN: So we'll break for lunch until 16 16 MR. GROSSMAN: All right. 17 12:45. Does that make sense in terms of Mr. Duke's timing? 17 MS. HARRIS: And Mr. Duke is here exclusively to MS. HARRIS: I think that's probably perfect. discuss the latest revisions reflected on the special 18 18 19 MR. BRANN: Yeah. 19 exception plans that were included on the exhibit list 20 MR. GROSSMAN: Okay. All right. So let's do 20 yesterday. 21 that, and --21 MR. GROSSMAN: Right. 22 MS. ROSENFELD: Wait, wait, wait. 22 MS. ROSENFELD: And I believe the truck turning 23 MR. GROSSMAN: I'm sorry. Ms. Rosenfeld. exhibits, because he's not been called back since those were filed. 24 MS. ROSENFELD: I'm sorry. I had two people 24 25 MS. HARRIS: Correct. 25 talking at once. We'll take a break? Page 87 Page 89 MR. GROSSMAN: What we're doing is we're going to MR. GROSSMAN: She's including, there were truck 1 break for lunch -turning exhibits added yesterday, yes. 2 3 MS. ROSENFELD: Okay. 3 MS. ROSENFELD: Yes. Okay. MR. GROSSMAN: -- until 12:45. Mr. Duke is set to **DIRECT EXAMINATION** 4 4 arrive at about that time. 5 BY MS. HARRIS: 6 MS. ROSENFELD: Okay. Q So, Mr. Duke, can you please explain what, 7 MR. GROSSMAN: We'll break with this witness, 7 describe what revisions were made to the special exception we'll take Mr. Duke -area, referring to Special Exception Plan 229(c) or the 8 9 MS. ROSENFELD: Perfect. 9 redline, which was Exhibit 231, whatever may be easiest for 10 MR. GROSSMAN: -- because he has limited 10 you? availability, and then we'll go back to Mr. Cronyn, and 11 A Sure. Erich, if you could please draw up the red line plan and I'll speak to that. There were a couple of 12 meanwhile, Ms. Harris can try to figure out why we have two 13 different numbers in the same report. And also, modifications that were provided to the special exception 14 Mr. Scharman, I want to return your thumb drive to you that plan. Again, to orient us, before I get started, north is you gave me vesterday; so if you would just stop by my to the top of the plan, east is to the right, west is to the office one second. All right. We're breaking now for lunch left, and south is the bottom of the plan. The special 17 until 12:45 at which time we'll pick up with Mr. Duke if 17 exception area has not changed. The pump configuration has he's arrived. not changed. The curb alignment around the station itself 18 19 (Whereupon, at 12:10 p.m., a luncheon recess was in a few areas have been modified. If I may approach the 19 20 taken.) 20 exhibit?

21

22

23

25

MR. GROSSMAN: Certainly.

THE WITNESS: The first modification in red is,

originally the curb line on the west side of the island was

out in an arc here. We've made that curb line a straight --

MR. GROSSMAN: Here being? First of all, let's

MR. GROSSMAN: Did we figure out the discrepancy

MS. HARRIS: We figured out the discrepancy, but I

don't have a great explanation for the reason.

MR. GROSSMAN: Okay.

21 22 or --

23

24

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- 1 identify the exhibit that you're using.
- MS. HARRIS: This was 231.
- 3 MR. GROSSMAN: Right. Let me just turn to the
- 4 right page here. Yes, 231 is the July 31, '13, red line
- 5 overlay, and you're pointing to the southwest corner then,
- 6 right?

THE WITNESS: Southwest corner. East curb line of the southwest corner island was pulled in closer to the fuel station. The north side of that island was extended up a few feet. The island on the, again, the west side of the station, the same island that the kiosk is in, originally on the western side it was a straight line. We've made that an

13 angle as opposed to a straight line, with the primary

14 purpose being to facilitate greater ease of entering/exit

15 for the truck and -- fuel delivery truck -- and for vehicles

16 parked across the drive aisle.

Now, one of the things we wanted to do when we made those changes is we wanted to balance the green space so it was the same net amount of green space before that revision to this revision. So given that, I modified the island that is in the southeast quadrant in order to add

22 some more green space, in order to balance out that area.

23 So we still have a 900-square-foot net addition of

24 impervious area within the special exception area.

25 MR. GROSSMAN: Okay.

1 pedestrian path, but for a moment, let's just stay within

2 the special exception area. In your opinion, is the revised

3 loading, gas loading area an improvement from the previous

4 plan?

11

15

5 A Yes, ma'am, it is.

6 Q And why is that?

7 A Because the drive aisle was increased in width to

8 30 feet. So with an eight-foot truck, you then have 22 feet

9 of drive aisle space between the truck and the parking space

that is located to the west of the, of the fuel pad area.

Q And what's the standard drive aisle width?

12 A Twenty feet. The standard drive aisle width is 20

13 feet. We're now providing 22 when the truck is parked

14 there. So we actually exceed the minimum width requirement.

Q And along the western side of the special

16 exception area, when gas is not unloading, what would

17 prevent a car from coming in that western cut area?

18 A Costco uses two basic different techniques in

19 order to prevent vehicle access through there. A chain can

20 be put up or orange traffic control cones can be placed in

21 that area in order to prevent vehicles from pulling through

22 there.

1

7

23 Q Thank you. Did you evaluate the truck turning

24 radius for the gas delivery truck?

25 A Yes, I did.

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Q And is there adequate room for the delivery truck

2 to make the necessary turn into the drive aisle and to then

3 position themself at the gas unloading?

4 A Yes. As I testified before, previously the truck

5 had access. With this layout, the truck still has access.

6 Q I believe you prepared --

A Yes.

8 Q -- a truck turning diagram.

9 A There is a truck turning diagram with this revised

10 layout.

11 Q And that is Exhibit 232(a).

12 A That one, Erich. There you go.

13 Q Can you please explain your conclusions based on

14 this plan?

15 A So this plan shows the tracking of the vehicle.

16 The truck, as testified previously, comes in from the public

17 roadways, enters the ring road. This truck shows -- this

18 plan shows the truck making a left-hand turn from the

19 eastbound lane to the ring road, enters the fuel station

20 area, parks, delivers product; then it would continue in a

21 northerly direction and exit just as it was exiting on the

22 previous exhibits.

Q Thank you. Have you reviewed the site lines for vehicles moving along the ring road that may want to be

25 turning into the drive aisle?

- THE WITNESS: So with that change, some other modifications were made, as I expanded the footprint of the tank field. Really, I expanded the concrete pad that is over the tanks, the primary purpose being to give fuel operators flexibility when they actually place those tanks, to give them a greater space and greater leeway to place
- those tanks within that concrete pad.Lastly, within the special exception area, a

9 series of bollards and a chain were placed on the western

10 side --

MR. GROSSMAN: You mean the eastern side?THE WITNESS: East, thank you very much, eastern

side, directly across from the loading dock, in order toprevent vehicles from, from diving into the fuel station

15 from, from that striped area.

The special exception plan itself has also been modified to reflect the addition of the five-foot wide pedestrian path that is outside of the special exception area. So there's a separate set of exhibits that fully show the pedestrian path, but for the plan view that shows the special exception area, it was updated to show the

special exception area, it was updated to show thepedestrian path and restriping of the ring road to

23 accommodate it.

24 BY MS. HARRIS:

Q And I'll get into more questions regarding the

25

- A Yes, I have, and there's more than adequate site
 lines for vehicles from the ring road into the site and from
- 3 that western drive aisle exiting the site as well.
- Q You started to mention the pedestrian path. Let's move to the details of the pedestrian path, and let's refer to Exhibits 233(a) through (d).
- 7 A We can start with the overall plan, the overall8 exhibit.
- 9 Q Okay. Can you describe in detail the pedestrian 10 path that is now being proposed?
- 11 A Yes. This is the Pedestrian Circulation Key Map.
- 12 Again, north is up, south is at the bottom, east is to the
- 13 right; west is to the left. A five-foot pedestrian path has
- 14 been installed starting from the area in front of Target
- 15 that ties into an existing sidewalk. It's five-feet wide
- 16 concrete, runs behind the curb. Then it enters an area just
- 17 about where the Target intersection is where, basically,
- 18 what we're doing is we're taking the existing curb line
- 19 that's there now and moving that out five feet. We're
- 20 moving that out five feet to create that five-foot sidewalk.
- So the pedestrian path runs along the entire limit along the eastbound lanes of the ring road, continues in
- 22 along the eastbound lanes of the ring road, continue23 front of the Costco store itself, and terminates at the
- 24 crosswalk where the Stephen Knolls School is located.
- MR. GROSSMAN: I'm not sure I understand. When

- 1 lane widths in order to achieve that?
- 2 A The lane widths of the entire ring road varies as
- 3 you go through it. We held, on the eastbound lane, since
- 4 there's basically a single eastbound lane, we held 13 feet
- 5 width for the entire length of that lane. Then we held the
- 6 seven-feet parallel parking space. There's one area where
- we reduced it to six-and-a-half feet, which is allowed, in
- 8 order to maximize the space on the ring road, and then we
- 9 maintained, of course, the westbound movements. The lane
- LO dimensions shifted one foot max, depending on where we were,
- 11 in order to make that 13 feet, seven feet, and five feet fit
- 12 in the existing ring road configuration.
- MR. GROSSMAN: I just don't understand the math.
 - 4 How did you add a five-foot sidewalk without taking that
- 15 five feet from somewhere if you kept all the other
- 16 dimensions? I don't understand that.
- THE WITNESS: Because the original configuration of the eastbound lanes was two lanes.
- 19 MR. GROSSMAN: I see.
- THE WITNESS: They had two lanes, and what they
- 21 did is they took one of the lanes that was 12 feet plus or
- 22 minus wide and they just put in some parallel parking
- 23 striping. So what we did is we moved that parallel parking
- 24 striping out and took that space in order to create the five
- 25 feet.

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- 1 you say you moved something out, are you saying you expanded2 the size of the ring road? What are you saying by moving --
- 3 THE WITNESS: No. Actually, what we did is
- 4 reduced the size of the ring road.
- 6 THE WITNESS: So I'm going to point to cross

MR. GROSSMAN: Right.

- 7 sections. This is Sheet No. 2. This covers the, I'm going
- 8 to call it, the northern area of the path along the ring
- 9 road. So I drew a cross section, which we drew a line
- 10 across the ring road and put the dimensions across there.
- 11 So starting with your westbound lanes in this area, the 13
- 12 feet, 11 feet; then you got an eastbound lane that's 13
- 13 feet; there's a seven-foot parallel parking space --
- 14 MR. GROSSMAN: Excuse me. Mr. Sheveiko, I can't
- 15 hear when --

5

- 16 MR. SHEVEIKO: I apologize.
- 17 THE WITNESS: -- and then a five-foot sidewalk.
- 18 And if you look at the cross section, I've labeled on here
- 19 where the existing curb is, and then the proposed path
- 20 extends out from where that existing curb is. So you remove
- 21 that curb; right now it's a ring road; you take out that
- 22 ring road, and sidewalk is going to be installed with the
- 23 new curb.
- 24 BY MS. HARRIS:
- 25 Q And can you explain where, what happened to the

- MR. GROSSMAN: Right now, before you put in the pedestrian path, is there one lane eastbound there or are there two lanes now eastbound?
- THE WITNESS: There is one lane with a parallel parking lane that's basically 12 feet.
- 6 MR. GROSSMAN: I see. So you've just reduced, by 7 12 feet -- the parallel parking lane is 12 feet wide, you're 8 saying?
- 9 THE WITNESS: Correct. Yes, sir, that is correct.
- MR. GROSSMAN: And now it will be about seven feet wide?
- 12 THE WITNESS: That is correct.
- MR. GROSSMAN: All right. Okay.
- 14 BY MS. HARRIS:
- Q And the standard width for a parallel parking space is in fact?
- 17 A An original shopping center, it's allowed to be
- 18 six-and-a-half feet. The standard width is seven feet. We
- 19 provided seven feet for the vast majority of the parallel
- 20 parking spaces. There's, I think, four of them that we made
- 21 six-and-a-half as you go around the bend, just to provide as
- 22 much space as possible within the ring road.
- 23 MR. GROSSMAN: All right.
- 24 BY MS. HARRIS:

25

Q Thank you. And then were there also any traffic

- 1 signal, not traffic signal, but painted warning signs added
- 2 to this plan?
- 3 A So within the, within the entire ring road length,
- 4 we're going to restripe, provide new striping in order to
- 5 better delineate where the different lane widths are. In
- 6 front of the Costco entrance at the loading dock, there's
- 7 new stop bars and stop signs that'll be painted and placed
- 8 in that area.
- 9 Q And just to clarify, because I don't know if you
- 10 mentioned it, is the five-foot pedestrian pathway elevated
- 11 or not elevated?
- 12 A You're correct, I did not specifically say that.
- 13 It is elevated. It is on a curb that's separated from the
- 14 ring road by six inches and gray change.
- Q In terms of the ring road lane widths, it appears
- 16 that the -- how narrow is the narrowest lane?
- 17 A The narrowest lanes -- I'm going to refer to Sheet
- 18 3 of the cross sections that's directly in front of the
- 19 Costco itself. I didn't change any of the lane widths here.
- 20 They were 9.6 feet, each of the lanes on the westbound
- 21 direction, maintained those lane widths in that area.
- MR. GROSSMAN: When you say directly in front of
- 23 the Costco, you mean in front of the Costco warehouse
- 24 loading dock?
- 25 THE WITNESS: Loading dock, correct.

- 1 Q Thank you. And will any trees in the buffer area
- 2 be affected by the pedestrian path?
- 3 A No, none of the forested buffer or the trees will
- 4 be affected by the pedestrian path.
- 5 Q And will the construction of the pedestrian path
- 6 in any way interfere with the existing forest buffer?
- 7 A No, especially given, since that pedestrian path
- 8 is being entirely built within a paved area right now,
- 9 there's no impact to the forested buffer.
 - Q Okay. Has the location of the green wall changed?
- 11 A The starting and ending point have not changed.
- 12 They are the exact same starting and ending points. We did
- 13 move the green wall as close to the sidewalk as we could to
- 14 get planting in there, in order to get it as far away from
- 15 the forested buffer as possible, which was about a
- 16 foot-and-a-half shift.
- 17 Q And I believe Mr. Brann noted this earlier this
- 18 week, but can you just review how that green wall will be
- 19 constructed?

10

- 20 A Yes. The green wall is on drilled sonotube
- 21 piling; so it's basically a tube one foot four inches in
- 22 diameter. They drill it into the ground. They put the post
- 23 in there, fill it up with concrete, and then put the panels
- 24 in between. So it's -- the concrete posts are every eight
- 25 feet; so it is not a continuous footing. It's just, you

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- 1 MR. GROSSMAN: Okay.
- 2 THE WITNESS: In the ring road, adjacent to the
- 3 Costco warehouse loading dock, there's two eastbound lanes
- 4 at 9.6 feet in width.
- 5 MR. GROSSMAN: Okay.
- 6 BY MS. HARRIS:
- 7 Q And that's currently existing?
- 8 A And that's what exists there now --
- 9 Q Okay, thank you.
- 10 A -- that's correct.
- 11 Q In your opinion, is the pedestrian path a safe
- 12 pedestrian way?
- 13 A Absolutely. Given the number of pedestrians that
- 14 are actually out there, the fact that it is, meets all the
- 15 ADA code compliance in terms of widths and grade, that the
- 16 five feet is -- a grade-separated path is very safe for
- 17 pedestrians in that area.
- 18 Q And then once one reaches the eastern terminus of
- 19 that pedestrian path, what then becomes the route, the
- 20 pedestrian route?
- 21 A On the eastern end, past the Stephen Knolls School
- 22 where you take the crosswalk across the ring road, there's
- 23 then a sidewalk/crosswalk/handicap ramp system that takes
- 24 you through the perimeter of the Westfield Mall up to the
- 25 Metro station.

- drill it down, pour the concrete, put the post in.
- 2 Q Will the construction of the green wall in any way
- 3 adversely affect the forest buffer?
- A No, ma'am.
- 5 Q Did you evaluate the turning radius of the trucks
- 6 going into the Costco warehouse?
- 7 A Yes, I did.
- 8 Q And can you explain your results?
- 9 A Yes.
- 10 Q So we have a separate exhibit for that scenario.
- 11 So this is the truck turn exhibit for the Costco warehouse.
- 12 We analyzed the entrance and exit movements for the two
- 13 extreme loading bays. The truck turns in from the ring
- 14 road --

- MR. GROSSMAN: Hold on one second.
- 16 THE WITNESS: Yes, sir.
 - MR. GROSSMAN: Identify the exhibit number.
- MS. HARRIS: Oh, sorry. It is 232(b).
- 19 MR. GROSSMAN: Okay.
- THE WITNESS: So the trucks turn in from the ring
- 21 road -- shaded in gray is the vehicle tracking -- they then
- 22 back into the loading bay, and it's well clear of the curb
- on the eastern side of the special exception area, and thenthis movement on the upper right-hand side is the truck
- leaving. And then we also analyzed the far north space,

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- 1 same type movement: comes in from the ring road, makes a
- 2 left in, goes north, backs into the spot, and then it pulls
- 3 out from the spot and exits onto the ring road again.
- 4 BY MS. HARRIS:
- 5 Q Will the installation of the bollards along the
- 6 eastern side of the special exception plan affect the truck
- 7 turning movements?
- 8 A No, not at all. The bollards have no impact on
- 9 the truck circulation.
- 10 Q Are they permanent bollards?
- 11 A No. They are removable bollards. You do not need
- 12 to remove the bollards in order to have your Costco trucks
- 13 load the warehouse. They're only there for oversize loads
- 14 or a scenario where the trucks need some additional
- 15 maneuvering room. It's not for your typical scenario.
- 16 Q When you say they're only there for, you mean the
- 17 fact that they're removable is only there --
- 18 A Yes.
- 19 Q -- for that situation? Thank you.
- 20 A Correct.
- MS. HARRIS: I have no other questions for
- 22 Mr. Duke.
- MR. GROSSMAN: All right. Cross-examination.
- MR. SHEVEIKO: I'm ready to go.
- MS. ROSENFELD: Mr. Grossman, we spoke with

- 1 NRI/FSD?
- 2 MR. SHEVEIKO: Right, yes.
- 3 MR. GROSSMAN: Okay.
- 4 MS. HARRIS: I will look for that. I don't have
- 5 it offhand, but we'll find it.
- 6 MR. SHEVEIKO: Okay, but so, so we could get it
- 7 here because it is definitely included in the -- I'm not
- 8 sure. There's several NRI/FSDs. So that one doesn't
- 9 specify which one it is. So if we could get some clarity on
- 10 that, that would be, that would be great. While I ask other
- 11 questions, maybe if you can --
- MS. HARRIS: That's fine.
 - MR. SHEVEIKO: -- if you can pull it up.
- 14 MR. GROSSMAN: Okay.
 - BY MR. SHEVEIKO:
- 16 Q Second question is the table of contents also
- 17 lists Exhibit B, and it says it includes a letter from
- 18 November 9th, 2021. I assume that's, that's a typo?
- 19 A Yes, I would assume so.
- 20 Q Okay. Well, you know, mistakes happen; so we're
- 21 used to it by now.
- MR. GROSSMAN: Costco is a futuresque company;
- 23 that's all.

13

15

- 24 MR. SHEVEIKO: Right. Right.
- 25 BY MR. SHEVEIKO:

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- 1 Ms. Harris earlier. Mr. Sheveiko has some questions limited
- 2 exclusively to forest conservation issues, and she's agreed
- 3 that for purposes of this one witness, she will allow him to
- 4 question on that and I will conduct the remainder of the
- 5 Kensington Heights' cross-examination.
- 6 MR. GROSSMAN: If Ms. Harris is happy, I'm happy.
- 7 MS. HARRIS: I'm always happy.
- 8 MR. GROSSMAN: All right. Go right ahead then.
- 9 MR. SHEVEIKO: All right. Thank you very much.
- 10 CROSS-EXAMINATION
- 11 BY MR. SHEVEIKO:
- 12 Q Starting with the submission you made on July 31st
- 13 here, the engineering report, looking at the table of
- 14 contents here, Exhibit A --
- MR. GROSSMAN: This is Exhibit 239. This is the
- 16 July 31, 2013, report, correct?
- 17 MR. SHEVEIKO: 239, okay.
- 18 BY MR. SHEVEIKO:
- 19 Q All right. So Exhibit A says it includes the
- 20 NRI/FSD and forest conservation exemption letter from 2010,
- but the actual report has just the exemption letter and not
- 22 the NRI/FSD. Do you have that?
- A The NRI/FSD was submitted as part of the record.
- 24 Q Okay. And what's that exhibit number?
- MR. GROSSMAN: You're talking about the original

- Q Okay, next question. The same Exhibit B, the
- 2 letter that it's talking about, which is from 2012, not
- 3 2021, it talks about a conservation exemption 42013053E, and
- 4 I was not able to find this exemption in the, in the
- 5 submissions.
- 6 A That exemption is the limited NRI/FSD plan that
- 7 was stamped and approved by Amy Lindsey at Park and Planning
- 8 Environmental staff.
- 9 Q Well, according to my records, that's actually
- 10 42013052E, not 53E.
- 11 A I'm looking at, it -- I'm looking at her approval
- 12 stamp.
- 13 Q Right.
- 14 A 42013053E.
- 15 Q 53E?
- 16 A Yeah, 11/9/2012.
- 17 Q Okay. So 11/9 --
- 18 A Which is, which is the date of the letter I'm
- 19 looking at in the report.
- 20 Q All right. Let me just verify this real quick.
- 21 Yes, I'm looking at 11/9 as well, I think, from what I can,
- 22 I can make it out, but this one is actually 52E, not 53E.
- 23 Are they different exemptions or --
- 24 A There have been a series of NRI/FSD plans. Let me
- 25 check. I may be able to tell you exactly.

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1	MR. GROSSMAN: This letter that's included in the	1	MS. HARRIS: is Exhibit 112(f), no
2	latest report, the November 9, 2012, letter, is the Amy	2	MR. BRANN: No.
3	Lindsey	3	MS. HARRIS: (e). It's a simplified NRI/FSD.
4	MR. SHEVEIKO: Right.	4	MR. SHEVEIKO: And what do the numbers end in?
5	THE WITNESS: Yeah.	5	53E or 52E?
6	MR. GROSSMAN: letter, which contains her, her	6	MS. HARRIS: My reading glasses aren't that
7	number.	7	strong.
8	THE WITNESS: I'd have to go back and check, but I	8	MR. SHEVEIKO: Yes. You know, that's
9	believe the 52 was when the fuel station was in its former	9	MR. GROSSMAN: You have a magnifying glass up
10	location, before we moved it.	10	there on the table. So
11	MS. HARRIS: And actually, if I could,	11	MS. HARRIS: E, ends in an
12	Mr. Grossman?	12	MR. SHEVEIKO: Okay. So it's 52E or 53E?
13	MR. GROSSMAN: Yes.	13	MR. BRANN: E, 52E.
14	MS. HARRIS: It occurs to me that Mr. Duke was	14	MR. SHEVEIKO: 52E. Okay.
15	brought back to testify about the revisions to the plan. He	15	BY MR. SHEVEIKO:
16	previously testified about the NRI/FSD. So I'm not	16	Q So that's your latest submission, right?
17	MR. GROSSMAN: Right, but I think in fairness, if	17	MS. CORDRY: 52E?
18	there are some inconsistencies in the report that he's just	18	MS. HARRIS: Does that sound right, Dan, April
19	filed	19	29th?
20	MS. HARRIS: Okay.	20	THE WITNESS: What
21	MR. GROSSMAN: straightening them out would	21	MS. HARRIS: Well, the letter was dated
22	make sense.	22	THE WITNESS: The letter is dated November 9th.
23	MS. HARRIS: Okay.	23	The approval stamp on the plan is dated 11/9, and a number,
24	MR. SHEVEIKO: Yes.	24	the handwritten-in number, which matches the approval
25	BY MR. SHEVEIKO:	25	letter, is the 53E. That's on the approval stamp.
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1	Q And actually, per your last statement, Mr. Duke,	1	MR. GROSSMAN: Does it make a difference? Other
2	52E was not the previous location of the gas station. I'm	2	than figuring it out, does
3	looking at a 52E right now, and the gas station is in the	3	MR. SHEVEIKO: Well, there's so many forest
4	new location. So	4	conservation exemptions. I have one referenced in one
5	MR. GROSSMAN: What's the date on that?	5	document that I cannot find, and I have another one that Pat
6	MR. SHEVEIKO: The date is I can't make it out.	6	just mentioned, 52E, but there is no approval letter
7	It's too small. Let me see here.	7	included for it in the, in the engineering report. So
8	MS. CORDRY: We have a magnifying glass.	8	MS. CORDRY: In other words, he's referring, do
9	MR. SHEVEIKO: All right.	9	you have a stamp of approval on 53E?
10	MR. GROSSMAN: Wow, you are equipped, I tell you.	10	THE WITNESS: Correct.

10 MR. GROSSMAN: Wow, you are equipped, I tell you. 11 MS. ADELMAN: That's me. 12 MR. GROSSMAN: Yes, Ms. Adelman, I'm referring to 13 you too. MS. ADELMAN: I'm the one with the scales and 14 everything. 15 MR. SHEVEIKO: Where would the date be? 16 MS. ROSENFELD: Here, let me take a look. 17 MS. ADELMAN: It should be in the, it should be up 18 19 here. You can pull it up, Dan, and that makes it bigger. 20 MR. SHEVEIKO: Yes. Yes. No, since it's a printout, we don't get the original PDF; so there's, when

you zoom in, there's really nothing, nothing there. So any

MR. SHEVEIKO: Well, yes. So we have --

MS. HARRIS: The limited NRI/FSD --

THE WITNESS: Correct. 11 MS. CORDRY: And we have 52E in our documents. MR. SHEVEIKO: As the actual submitted document. 12 13 MS. CORDRY: We don't know then, I guess, right, 14 if there's --15 MR. GROSSMAN: Well, let's ask this question: Would it make a -- if you do have an approval, a stamped approval on an NRI/FSD that's ending in the 3E, is it necessary and, on the way this process works, to have one with a 2E? In other words, do you have to have an approval 20 for both, or is it --21 THE WITNESS: No. 22 MR. GROSSMAN: -- is the one you have cumulative? 23 THE WITNESS: The one that I have, the 52E --24 MR. GROSSMAN: You mean 52E or 3E?

THE WITNESS: I'm sorry. 53E is, is in the

23

24

25

luck, Pat?

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1	current special exception area. So this is the one that	1	remember seeing that. Because she had already signed it, I
2	counts.	2	didn't want to go and
3	MR. GROSSMAN: Okay.	3	MR. GROSSMAN: Right.
4	MS. CORDRY: Okay. But we don't have it.	4	THE WITNESS: change anything.
5	MR. SHEVEIKO: But we don't have it.	5	MR. GROSSMAN: Right.
6	MR. GROSSMAN: All right.	6	THE WITNESS: So I do understand.
7	MS. CORDRY: So the one that counts we don't have.	7	MR. GROSSMAN: Okay.
8	MR. GROSSMAN: Is there a larger version of that	8	MS. ROSENFELD: And what exhibit number is that
9	one if we don't have the I don't think the NRI/FSD was	9	again?
10	part of what was filed in the groups that were filed on the	10	THE WITNESS: 104
11	31st.	11	MS. ROSENFELD: Thank you.
12	MR. BRANN: Yeah, it was.	12	THE WITNESS: is what's written on there, is
13	MS. CORDRY: Yes.	13	104.
14	MR. SHEVEIKO: Yes, it was. It	14	MS. ROSENFELD: Okay.
15	MR. GROSSMAN: Oh, the ones that were filed the	15	BY MR. SHEVEIKO:
16	other day? Okay.	16	Q Okay. So what number are we using, because 53E is
17	MR. BRANN: No, not the other day.	17	also referenced in her letter. So she didn't just stamp it
18	MR. GROSSMAN: Okay. When was that one filed	18	53E, but it's also
19	then?	19	A Yeah. She
20	MS. CORDRY: Well, 112, Exhibit 112 is dated	20	Q 53E on her approval notice.
21	4/29/13. That's the one that has the 2E.	21	A Correct. We're using 53E and that's, that's the
22	MR. GROSSMAN: Okay. Let me see if I have that in	22	approval letter that's in the, that is in the, in the
23	the box here. I'm sorry. What was the number of that?	23	report.
24	MS. CORDRY: 112.	24	Q Right. So we're using 53E, but yet that exhibit,
25	THE WITNESS: So here's, here's where the	25	
23	THE WITHEOU. OF HEICS, HEICS WHOLE THE	23	the dotted number that it says is oze.
	Page 111		Page 113
1	confusion is	1	MR. GROSSMAN: Right, but as he just
2	MR. GROSSMAN: Okay.	2	BY MR. SHEVEIKO:
3	THE WITNESS: so this is Exhibit 104. So we	3	Q I just want to make sure that it's, we don't
4	talked about this at the last hearing. The	4	have any lost forest conservation exemptions here.
5	MR. GROSSMAN: By the last hearing, you mean	5	A I'll say it again. Her approval number is 53E.
6	when we've had a lot of last hearings.	6	Q Okay.
7	THE WITNESS: Whatever hearing I was last here at.	7	A That's the number she gave it
8	MR. GROSSMAN: Yes. That was back in April, I	8	Q Okay.
9	think, or May.	9	A after I submitted it. I wrote that in there
10	THE WITNESS: Okay. So here's the stamped	10	before. I had that number on all of the submissions.
11	approval, okay?	11	Q Yes.
12	MR. GROSSMAN: Yes.	12	A When she approved it, she gave it a 53E number.
	5.1000111/111/1001		sho approved k, one gave k a ool nambon

THE WITNESS: 42013053E has the fuel station in 13 its location. That was handwritten in there. In the title 14

15 block I had 52E. So why Amy gave it a 53E, I don't exactly

know why but that's, that's the number that is --16

17 MR. GROSSMAN: Okay.

THE WITNESS: -- corresponds with the letter, and 18 19 this is the plan we're working off of.

20 MR. GROSSMAN: Okay. So what you're saying is the

typed version on the side ends in a 2E --21

22 THE WITNESS: Right.

23 MR. GROSSMAN: -- the actual approval number is

24 the 3E --

25 THE WITNESS: And this is all coming back. I 13 Q Okay.

MR. SHEVEIKO: So how should we reference it for 14

15 the --

MR. GROSSMAN: Right, and he couldn't change it 16 thereafter --17

MR. SHEVEIKO: How should we reference for the 18 19 record? 53E or 52E, just so we're not confused?

MR. GROSSMAN: All right. Let's --

21 MR. SHEVEIKO: Make it --

MR. GROSSMAN: This is Exhibit 104. Let's call it

23 the 3 because that's what's approved.

24 MR. SHEVEIKO: Okay. So that's what --

25 MR. GROSSMAN: All right.

20

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- MR. SHEVEIKO: -- what's approved. Okay. Well,
- 2 I'm glad we got that straightened out --
- 3 MR. GROSSMAN: All right.
- 4 MR. SHEVEIKO: -- because I literally spent half
- the night looking for 53E and it was very frustrating not
- 6 finding it, so okay.
- 7 MR. GROSSMAN: I apologize to you.
- 8 BY MR. SHEVEIKO:
- 9 Q So we're dealing with just two forest conservation
- 10 exemptions that you have submitted, right? There is the
- original, the 6E, and now there is the 3E, right? So 11
- 12 we're --
- 13 A Uh-huh.
- 14 Q -- dealing with two exemptions, right?
- 15 A Correct.
- 16 MR. GROSSMAN: And I should mention that on our
- 17 exhibit list we do refer to it as 42013053E.
- MR. SHEVEIKO: 3E. 18
- MR. GROSSMAN: On the exhibit list for 104. 19
- 20 MR. SHEVEIKO: All right. So we're going to refer
- to it as 3E, even though it says 2E on the actual printout,
- 22 okay.
- 23 MR. GROSSMAN: Well, it says 2E on the --
- 24 MR. SHEVEIKO: All right. So we're going to call
- 25 it 3E.

7

- in the plans already for this development?
- 2 MR. GROSSMAN: He said for the former location of
- 3 the gas station.
- 4 MR. SHEVEIKO: Right, the former location, right.
- 5 BY MR. SHEVEIKO:
- 6 Q So I'm just trying to figure out why, why you had
- 7 to file a separate forest conservation exemption for the gas
- station even though at the time the first one was filed, the 8
- gas station was part of the plans.
 - Α Because it moved.
- Okay. 11 Q

10

20

23

2

- 12 Α It was in the old location.
- 13 All right. So it was a matter of moving it?
- 14 Α Yes.
- Okay. And so wouldn't that just amend the 15 Q
- original forest conservation exemption? 16
- 17 MR. GROSSMAN: That was a different special
- exception. I mean, I can answer the -- they filed a new 18
- 19 special exception application --
 - MR. SHEVEIKO: Right.
- 21 MR. GROSSMAN: -- for the new location.
- 22 MR. SHEVEIKO: Right.
 - MR. GROSSMAN: So that would result in a
- 24 requirement for the new NRI/FSD.
- 25 MR. SHEVEIKO: Okay.

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- MR. GROSSMAN: -- on the printed, but he is not going to change after -- once she's done her approval, he's
- not going to modify it or anything. Okay.
- MR. SHEVEIKO: Right. Right. Yes. So I
- just wanted to make sure there were no lost forest
- 6 conservation exemptions.
 - BY MR. SHEVEIKO:
- Q So moving on here. So we have two. So why not 8
- 9 just file one exemption? Why did you need two exemptions?
- 10 The county regulation requires that each time you
- 11 submit a plan to improve the property, you file a forest 12 conservation exemption. So when the warehouse was
- 13 developed, a forest conservation exemption was, was
- 14 submitted. When the fuel station goes in, a forest
- conservation exemption was submitted. When something else
- gets developed on the property, you know, the pad site or
- 17 whatever, another forest conservation exemption will be
- 18 submitted.
- 19 Q Okay. The gas station was not included in the
- 20 original forest conservation exemption?
- A I don't remember exactly what we showed on the 21
- 22 original one. I think we showed a pad site in the formal --
- 23 former gas station location on the initial forest
- conservation exemption for the warehouse.
- 25 Q Okay. So it does show it. So the gas station was

- 1 BY MR. SHEVEIKO:
 - But, you know, so that would just move the gas
- station, though. It wouldn't, you know, it would still --
- any disturbance for the gas station would still be included
- in the original forest conservation exemption?
- A The original forest conservation exemption showed
- 7 the former gas station location --
- 8 Okay.
- 9 A -- an LOD associated with that gas station. When
- 10 the location changed --
- 11 Okay. So limits of disturbance were included,
- 12 okay.
- 13 A -- when the location changed, a new one was done,
- 14 as is the code requirements.
- Okay. So the original limits of disturbance, 15
- which you just mentioned, were -- included the gas station
- work, okay. All right. So going back to the 53E exemption, 17
- which you have there right now, can you point out Silver
- 19 Creek, please, on the, on the diagram?
- 20 Α Silver Creek?
- Q Yes. 21
- 22 Α No.
- 23 Q No?
- 24 Α No.
- 25 Q Okay.

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- 1 A There are two stream areas --
- 2 Q Yes.
- 3 A -- listed on, shown on the property --
- 4 Q Okay.
- 5 A -- one on the southwest corner --
- 6 Q Yes.
- 7 A -- and one on the southeast property line --
- 8 Q Yes.
- 9 A -- adjacent to the old church.
- 10 Q Okay.
- 11 A So two streams are shown. They're listed as
- 12 streams.
- 13 Q Okay. But did you review the sector plan when you
- 14 were coming up with these documents?
- 15 A Yes.
- 16 Q So that stream is in fact named, is it not, in the
- 17 Wheaton Sector Plan?
- 18 A I don't know off the top of my head.
- 19 Q Okay.
- MR. SHEVEIKO: So the Wheaton Sector Plan is in
- 21 evidence somewhere, right?
- MR. GROSSMAN: Yes, absolutely.
- 23 BY MR. SHEVEIKO:
- 24 Q Okay. Well, for convenience purposes here, I'm
- 25 going to --

- 1 it's actually defining, what stream that is?
- 2 A There's actually not a leader pointing to any
- 3 particular stream that I see.
- 4 Q Well, maybe it's not quite colored, but if you can
- 5 see, that's actually a leader, and so this is a remnant
- 6 stream.

8

20

23

7

- 7 A Well, now I'm going to, you know, I'm --
 - Q Maybe a color copy would help, but --
- 9 A Yeah.
- 10 Q So can we agree for the purposes of this
- 11 cross-examination that that is in fact Silver Creek, this
- 12 remnant stream, if we're to comply with the Wheaton Sector
- 13 Plan designation for this, for the stream?
- 14 A Honestly, without seeing a color copy and seeing
- 15 where the leader is pointing to --
- 16 Q Okay. Can I provide --
- MR. GROSSMAN: I can, if it helps, I have Exhibit
- 18 150, which is a copy of the Wheaton CBD Sector Plan. What
- 19 page was it again?
 - MR. SHEVEIKO: It's --
- 21 THE WITNESS: 76.
- MR. GROSSMAN: 76? Okay.
 - THE WITNESS: Okay. There's not a leader, but
- 24 there is a blue line that shows, extending from the
 - 5 Kensington Branch to the southwest corner of the site.

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- MR. GROSSMAN: You mean the Wheaton CBD --
- MR. SHEVEIKO: Yes, the --
- 3 MR. GROSSMAN: -- and Vicinity Sector Plan? Yes,
- 4 that's in evidence.
- 5 MR. SHEVEIKO: -- Vicinity Sector Plan.
- 6 MR. GROSSMAN: In fact, multiple copies of it for
- 7 one reason or another are in.
- 8 MR. SHEVEIKO: Right. Right. Right.
- 9 BY MR. SHEVEIKO:
- 10 Q So if you could point out, if I may approach, if
- 11 you could read what it says over here?
- MR. GROSSMAN: So you're showing him a page from
- 13 the sector plan?
- MR. SHEVEIKO: Yes, a page from the sector plan.
- MR. GROSSMAN: What page?
- MR. SHEVEIKO: It's page, it's marked -- it's Map
- 17 20, Natural Systems.
- 18 MR. GROSSMAN: Okay.
- 19 THE WITNESS: Page 76.
- 20 MR. GROSSMAN: Okay.
- 21 BY MR. SHEVEIKO:
- 22 Q Okav.
- 23 A In the left-hand corner, it says: Kensington
- 24 Branch, Silver Creek.
- 25 Q Silver Creek and it's pointing. Can you show what

- 1 BY MR. SHEVEIKO:
 - Q Okay. And by leader, what exactly do you mean?
- 3 A Leader, to me, is there's a label with a little
- 4 arrow that points to it and says here it is.
- 5 Q Are there any other streams that those names could
- 6 have possibly been attributed to? Are there any other --
 - A No, none.
- 8 Q -- streams in the vicinity?
- 9 A Yeah, that one is just the one right in that
- 10 corner there.
- 11 Q So is the absence of a leader material to the name
- 12 of the stream?
- A No, just the leader came up; so I just wanted to
- 14 clarify that.
- 15 Q Okay. All right. So even though there's no
- 16 leader, it's absolutely clear that Silver Creek is in fact
- 17 what is labeled on the sector plan for the stream?
- MR. GROSSMAN: Mr. Sheveiko, what are we getting
- 19 at here, just so I understand how to analyze whatever you're
- 20 bringing out here?
- 21 MR. SHEVEIKO: Well, I am --
 - MR. GROSSMAN: What are you bringing out?
- MR. SHEVEIKO: I think it's going to be, it's
- 24 going to be clear in the next two questions here. So --
 - MR. GROSSMAN: Okay. Go ahead.

22

- MR. SHEVEIKO: And if not, it can stop.
- 2 BY MR. SHEVEIKO:
- 3 Q All right. So if you could point now on your 53E
- 4 diagram out here what, you know, based on what we just
- 5 reviewed, if you could point to Silver Creek?
- 6 A It is on the extreme southwest corner --
- 7 Q Okay.
- 8 A -- a dashed line that extends right here.
- 9 Q All right. So the stream that is on your map is
- 10 in fact Silver Creek. We can agree on that?
- 11 A (No audible response.)
- 12 Q Okay. All right. So looking at this 53E
- 13 exemption, what is the total forested area disturbed?
- 14 A On 53E?
- 15 Q Yes, on this one, yes.
- 16 A There's no forest disturbed.
- 17 Q Okay. So it's -- what's the number? Is it --
- 18 A Zero
- 19 Q Zero, okay. And what is the total disturbed area?
- 20 A We label an LOD. I'm just seeing if we have a
- 21 disturbed area label or calculation on here. We do not
- 22 calculate the total disturbed area.
- 23 Q Well, you know, amazingly enough, I just, if you
- 24 look closely, it is, it is actually, I believe --
- MS. CORDRY: Would the magnifying glass help?

- 1 disturbance?
- 2 A The green wall is drilled tubes.
- 3 Q Right.
- 4 A We have a note specifically on our plan: Proposed
- 5 eight-foot acoustic and green wall to be located behind the
- 6 face of curb. Installation of this wall is through drilled
- 7 sonotubes. Land grading is not necessary to install the
- 8 wall. So technically it's not land grading --
- 9 Q Okay.
- 10 A -- because you're drilling the tubes into the
- 11 ground, but we did call it out as disturbance, needs to be
- 12 done in order to install the wall.
- Q Okay. But why is this disturbance not part of the
- 14 total disturbed area?
- 15 A Just for the very fact that I said, put this note
- 16 on the plan and discussed it with Park and Planning staff
- 17 that you're just drilling the tubes, you're not digging; so
- 18 it doesn't count as true disturbance.
- 19 Q Okay. So this is something that the planning, the
- 20 planning staff said, even though it's limited disturbance,
- 21 it's not actually disturbance; am I reading it right?
- 22 A Correct.
- 23 Q Okay. And how many total drilling points will
- 24 there be for the sonotubes? How many total sonotubes are we
- 25 talking about?

- 1 MR. SHEVEIKO: Yes. I believe it is there. I
- 2 have my notes here. It's in the upper right, Erich.
- 3 THE WITNESS: Oh, okay. Note No. 4 under Resource
- 4 Data Table, total disturbed area, 1.29 acres.
- 5 BY MR. SHEVEIKO:
- 6 Q Okay. All right, great. So what are the
- 7 components of this total disturbed area? Where is the
- 8 disturbance occurring?
- 9 A It's a box around the fuel station that I'm
- 10 circling with my finger. It says LOD.
- 11 Q Right. Okay. So the entire one-acre, 1.29-acre
- 12 disturbance is limited to the actual special exception
- 13 area --
- 14 A Correct.
- 15 Q -- is that correct?
- 16 A That's what's shown on that plan.
- 17 Q Okay. And so there's no other disturbance at all
- 18 as part of this forest conservation area, exemption?
- 19 A Correct.
- 20 Q Okay. And what constitutes a disturbance, in your
- 21 view?
- 22 A There is a label -- actually, outside of that area
- 23 there's a green wall limited disturbance that just basically
- 24 goes around where the green screen is being installed.
- Q Okay. So the green wall does, will create some

- 1 A It's every eight feet over 700 feet. So I don't
- 2 know how many tubes there are.
- 3 Q So hundreds?
- 4 A Yes. Well, no, I can do the math.
- 5 Q So 700 feet, 700 -- so roughly 100?
- 6 A Roughly.
- 7 Q Roughly 100 tubes.
- 8 A Saying it's 770 feet.
- 9 Q Yes. And how big, each tube is --
- 10 A One point two feet, one feet four inches.
- 11 Q One feet for inches, and is that --
- 12 A Ninety-seven.
- 13 Q Okay. And is that the total area disturbed by
- 14 each tube or --
- 15 A That's the diameter.
- 16 Q Okay. So the diameter is one foot four inches,
- 17 you said?
- 18 A Yes.
- 19 Q Okay. Okay. And how big is the concrete area
- 20 that you're actually digging out to install that tube?
- 21 A The drilled area is that.
- 22 Q Okay. So one foot four inches --
- 23 A Correct.
- 24 Q -- four inches in diameter?
- 25 A In diameter.

- 1 Q Right.
- 2 A Correct.
- 3 Q So we have roughly 100 points of disturbance at
- 4 roughly one foot four inches in diameter?
- 5 A It's 97, plus or minus, but yes.
- 6 Q Okay, 97. Okay, 97 tubes.
- 7 A Ninety-seven of the sonotubes.
- 8 Q Right. Right. Okay. And there's no
- 9 other disturbance that is connected to installation of the
- 10 green wall. So there's not going to be any equipment being
- 11 used outside of the ring road?
- 12 A No. It's all from the ring road.
- Q And all the workers installing the wall will be
- 14 operating from the ring road and not, not from the forested
- 15 buffer?
- 16 A I'm sure that they will be standing around the
- 17 tubes to set the posts and the panels. I'm sure of that.
- 18 Q Okay. Well, so as far as standing around, what's
- 19 the width of their standing around along that area? How
- 20 much space do you think they need? Will they be using heavy
- 21 machinery or --
- A Normally we, we estimate about five feet.
- 23 Q Five feet, okay. Okay. All right. And next
- 24 question is, I'm looking at your latest submission here and
- 25 it indicates that -- it seems to be indicating, correct me

- 1 Q Right, yes. That's exactly what I'm looking for
- 2 here.
- 3 A I have a copy of it here in front of me.
- 4 MR. GROSSMAN: And I can probably pull it out of
- 5 our file if we have it. Let's see. It'll be Exhibit
- 6 104(b). So let me see if we have it here, the large
- 7 version.
- 8 BY MR. SHEVEIKO:
- 9 Q And so while Erich is looking for that, just one
- 0 clarification. So you used the County's definition of what
- 11 constitutes a forest, and then you drew the boundaries of
- 12 the forest stands, which were approved by planning staff?
- L3 Is that how the process took place or --
- 14 A Correct.
- 15 Q Okay. All right. And can you tell me what a,
- 16 what that definition entailed, why the line is drawn here
- 17 and why it doesn't go, you know, why it doesn't go all the
 - .8 way to the curb, all the way to the fence?
- 19 A I don't have the exact definition from the county
- 20 code in front of me, but it is based upon a field visit by
- 21 county staff and by an arborist. We also did a detailed
- 22 survey and located all the specimen trees. So --
- 23 Q Yes.
- 24 A -- we have exact locations of those trees and that
- 25 line is determined based upon quality of the forest and the

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- 1 if I'm wrong, that not the entire area of the green forested
- 2 buffer is actually considered forest stand. So I see you
- 3 have dotted lines, delineating the actual boundaries.
- 4 A Correct.
- 5 MR. GROSSMAN: Which latest submission are you
- 6 talking about?
- 7 MR. SHEVEIKO: The 53E --
- 8 MR. GROSSMAN: Okay. Okay. Exhibit --
- 9 MR. SHEVEIKO: -- otherwise known as 52E.
- 10 MR. GROSSMAN: -- Exhibit 104.
- MR. SHEVEIKO: Excuse me. I apologize for that.
- 12 MR. GROSSMAN: Okay.
- MR. SHEVEIKO: Exhibit 104.
- MR. GROSSMAN: Okay.
- 15 BY MR. SHEVEIKO:
- 16 Q So you don't consider the entire forested buffer
- 17 as forest, only parts of it, is that correct?
- 18 A For the purposes of the county code --
- 19 Q Yes.
- 20 A -- that is correct.
- 21 Q Okay. And I'm going to turn your attention to --
- 22 do you have the other, the page 2 of the 53E, of Exhibit
- 23 104, because there were two pages to that.
- 24 A Yeah, there were two pages. The second page was a
- 25 blowup.

- 1 site visits and the survey information.
- Q Okay. So correct me if I'm wrong. Looking at --
- 3 since we don't have the big printout, I'm not trying to put
- 4 words in your mouth, I'm just trying to get things straight
- 5 here. So the portion of the forested green buffer that is
- 6 immediately adjacent to the guardrail and the ring road is
- 7 not actually considered forest. There's a strip there that
- 8 is kind of in the forested green buffer, but it's not
- 9 considered forest?
- 10 A Yeah. There's -- yes, that's correct.
- 11 Q Okay. According to the county definition?
- 12 A Correct.
- 13 Q Okay.
- MR. GROSSMAN: I'm not seeing the exhibit itself
- 15 in the files.
- 16 MR. BRANN: It's 104(b).
- MR. GROSSMAN: I know what the number is. I'm
- 18 just --

- 19 MR. BRANN: Sorry.
 - MR. GROSSMAN: -- not seeing the exhibit itself.
- 21 Let me see if it's in here. Hold on a second because we
- 22 have some here.
- MR. SHEVEIKO: Okay. Well, I guess we don't
- 24 really need it per se as long as -- you have the little one
- 25 in front of you, right, Mr. Grossman?

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- MR. GROSSMAN: I think I have -- no, I don't
- 2 actually have the little one in front of me right now, but I
- 3 have every other number in the world here.
- 4 MS. HARRIS: Mr. Grossman, do you want to see a
- 5 copy of the reduced one?
- 6 MR. GROSSMAN: Well, of the blowup you mean?
- 7 MR. SHEVEIKO: Yes. Yes. This is the blowup.
- 8 MR. GROSSMAN: Yes, all right, if you think it's 9 relevant.
- MR. SHEVEIKO: Yes, I think it's relevant.
- 11 MR. GROSSMAN: Okay. Thank you.
- 12 BY MR. SHEVEIKO:
- Q So we have a strip of the forested green buffer
- 14 immediately adjacent to the guardrail that is not considered
- 15 forest. All right. If I could have you --
- MR. SHEVEIKO: Erich, I'll just put it up myself.
- 17 I'll just take this big one here.
- 18 MR. BRANN: That's upside down, Dan.
- THE WITNESS: We got to keep that north up.
- 20 BY MR. SHEVEIKO:
- 21 Q Right. Right. Can you show me the
- 22 guardrail on this aerial photograph, please?
- A The elevation is such that I can't see the
- 24 guardrail now.
- 25 Q What is it obscured by, sir?

- 1 A Yeah, I do.
- 2 Q -- over the ring road, right?
- 3 A I definitely see --
- 4 Q Okay.
- 5 A -- a tree canopy adjacent to the ring road, yep.
- 6 Q Okay. All right. So the area of the forested
- 7 green buffer that you don't consider a forest actually has
- 8 forest canopy covering it. Would that be a correct
- 9 statement?
- 10 A I don't know if I can state that definitively.
- 11 Hold on. I'm checking my plans here too.
- 12 Q So you would be able to look at a different blowup
- 13 and give us an answer later? Is that what you stated?
- MR. GROSSMAN: Well, instead of an answer later,
- where are we going with this? What is this showing me?MR. SHEVEIKO: Well, it's showing that the area
- 17 they don't consider forest indeed has forest canopy and
- 18 further attributes of a forest, which I'm going to,
- 19 hopefully will come out during my -- yes, we're, we're
- 20 looking at a different angle here, and it is clear that the
- 21 guardrail is obscured by tree canopy.
- MR. GROSSMAN: And so --
 - MS. HARRIS: Mr. Grossman --
- 24 MR. GROSSMAN: Yes.
- MS. HARRIS: -- if I could, Park and Planning

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23

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- 1 A I think the height of where this picture is taken 2 from.
- 3 Q Are you sure it's not obscured by all those trees?
- 4 A We can switch to a different exhibit.
- 5 Q Okay, please.
- 6 A I'm just seeing if it's shown on this one. This
- 7 has the new pedestrian path on there. The pedestrian path
- 8 is actually in front of the guardrail location. So it's --
- 9 Q Right. Well, I'm just trying to ascertain,
- 10 specifically, what the boundaries are of this area that is
- 11 not considered forest. And so can I get you to agree that
- 12 you can't see the guardrail because it is covered by tree
- 13 canopy?
- 14 A Yeah, I'm not going to state that, you know. I
- 15 would have to see a better aerial, but you know, I've gone
- out there and I've walked it and I've seen the guardrail.
- 17 It's been right there, and the forest is behind it.
- 18 Q Okay. So would you say that it does have tree
- 19 canopy over it?
- 20 A I can't say that right now. I don't know. I'd
- 21 have to go out there and either look at it again or --
- 22 Q All right. But --
- 23 A -- look at a different aerial that zooms in more.
- 24 Q But looking at this aerial, you do see the tree
- 25 canopy hanging --

- staff, in accordance with the county procedures and
- 2 regulations, determined the area. We simply delineated that
- 3 on our plan. It wasn't Costco's determination. It was the
- 4 County's determination.
- 5 MR. GROSSMAN: When you say determined the area,
- 6 of what?
- 7 MS. HARRIS: Of the forest stand delineated area.
- 8 MR. GROSSMAN: Okay. The size of the --
- 9 MS. HARRIS: Yes.
- MR. GROSSMAN: -- delineated forest stand.
- 11 MR. SHEVEIKO: But that's not what Mr. Duke just 12 testified to.
- MR. GROSSMAN: Well, let's --
- 14 MR. SHEVEIKO: I asked him specifically if the
- 15 area was determined by him and then planning approved it,16 and he said yes.
 - THE WITNESS: I said it's, it's in conjunction.
- 18 We draw it, we go to the site, they go to the site, and then19 the plan is approved.
 - BY MR. SHEVEIKO:
- 21 Q So they approved your delineation, was my
- 22 question.
- 23 A Trust me, there was a lot of back-and-forth and
- 24 comments on that plan. So they had a lot to do with that
- 25 delineation.

17

Page 134 Page 136 Q Well, I'm --1 MR. SHEVEIKO: Right. Right. Right. 1 2 2 MR. GROSSMAN: But regardless, I just want to MR. GROSSMAN: -- you want to know it like that. 3 know, what significance does it have to the case? That's my 3 Okay. That's because it --4 point. 4 MR. SHEVEIKO: Yes, that's where I'm going with

5 MR. SHEVEIKO: Well, the significance to the 6 case --

7 MR. GROSSMAN: I mean, I don't want to argue back and forth forever on the size of it unless I know what 8

9 difference it makes to this case. 10 MR. SHEVEIKO: The difference is, if this area of 11 the forested green buffer that is not considered forest is 12 actually forest, because it does have forest canopy and it

does have forest critical root zones, then disturbance in 14 that area would constitute forest disturbance and the zero

15 foot of forest disturbance in the NRI/FSD would then be

inaccurate and that would therefore trigger a forest 16 17 conservation plan.

18 MR. GROSSMAN: I see. So what you're saying --

19 MS. CORDRY: Perhaps I might --20 MR. SHEVEIKO: So --

21 MS. CORDRY: If I might be able to help just a

22 moment. I walked there in the last day or two, and there is

an area right where the guardrail starts --

24 MR. GROSSMAN: Well, no, I don't want you to

25 testify. Now, I --

5 this.

6 MR. GROSSMAN: Okay.

7 THE WITNESS: Let me just, again, I don't have the definition in front of me, but there's more -- just having a 8

tree there doesn't make it a forest canopy. There's a lot

of other trees on the site in that buffer that aren't part

of the forested buffer, outside of the area, beyond that,

12 that guardrail.

BY MR. SHEVEIKO:

14 Q Okay. Could you point to one of those areas now,

15 please?

13

16 Α So, like, this is a forest stand.

17 Q Yes.

This is a forest stand. 18 Α

19 Q Yes.

20 A There's trees --

MR. GROSSMAN: The this being? 21

22 THE WITNESS: I'm sorry. I'm sorry.

23 MR. GROSSMAN: Describe --

24 THE WITNESS: On the south side of the ring road,

25 you know, there's a Forest Stand B with a dashed line around

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MR. SHEVEIKO: Right. 1

2 MS. CORDRY: Okay. Well, but you only asked what

the significance was. It's simply that --

MR. GROSSMAN: Yes. I mean, he's obviously 4

getting a point with all of this --5

6 MS. CORDRY: Okay. Okay.

7 MR. SHEVEIKO: Right.

8 MR. GROSSMAN: -- I would hope, and so I want to

9 know what the point is that we're getting at --

10 MS. CORDRY: Okay.

11 MR. SHEVEIKO: Right.

MR. GROSSMAN: -- and I understand it now. The 12

point he's getting at is that there is no forest 13

14 conservation plan and he thinks there should be a forest

15 conservation plan.

16 MS. CORDRY: Right.

17 MR. SHEVEIKO: Well, I'm just trying to figure out

why parts of the forested buffer are not actually considered 18

forest even though they have forest canopy and they have 19

20 forest critical root zones --

21 MR. GROSSMAN: Right. I understand.

22 MR. SHEVEIKO: -- and I'm not trying to testify

23 here, but --

MR. GROSSMAN: I'm not stopping you. I'm just 24

trying to figure out why --

1 it. It's in the southwest corner. North of that area there

are trees that run up that aren't considered part of the

forest. So, you know, just, just because there's a tree

there doesn't make it a forest stand --

BY MR. SHEVEIKO:

Q Okay. So the northern part of, I believe it's

7 Portion, Stand B?

8 A Stand B.

5

9 Q Stand B. The northern part of it is not

10 considered a forest and --

11 There's an area north of Stand B that is not

12 considered a part --

13 Q Right. Right. Right.

14 Α -- for example.

Okay. Because it's a thin, thin strip, I 15 Q

16 assume --

17

A There's --

Q -- that is not wide enough to be considered --18

19 A There's various criteria.

20 Q -- a forest? Okay. So --

MR. GROSSMAN: Did you raise this point with the 21

technical staff or the Planning Board? 22

23 MR. SHEVEIKO: No, we haven't yet because, you

know, these submissions, this exact area of disturbance and

the delineation of the forest stand was not, I don't see --

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1	I don't think I've seen it in the previous submissions. So	1	special the modification does not affect any forest in a
2	this is	2	stream buffer
3	MR. GROSSMAN: Well, that was Exhibit 104	3	MR. GROSSMAN: Yes. I
4	MR. SHEVEIKO: Right.	4	MS. DUCKETT: or
5	MR. GROSSMAN: which	5	MR. GROSSMAN: I understand. I'm just trying to
6	MS. CORDRY: That came in during this hearing, I	6	alleviate any concern about
7	believe.	7	MS. DUCKETT: Oh, where you need a water quality.
8	MS. DUCKETT: I have a question that might clear	8	MR. GROSSMAN: a water quality plan, if that's
9	this up	9	part of your concern. It doesn't apply when you're not in a
10	MR. GROSSMAN: Yes, Ms. Duckett.	10	special protection area.
11	MS. DUCKETT: just by asking.	11	MS. DUCKETT: My question really is, was this
12	MR. GROSSMAN: Yes.	12	waiver given, or this exemption, I'm sorry, not a waiver,
13	MS. DUCKETT: Was this forest conservation	13	was the exemption given prior to them putting a wall through
14	MR. GROSSMAN: Just so the record is clear as to	14	the stream buffer?
15	who's	15	MR. GROSSMAN: Okay. Do you know the answer to
16	MS. DUCKETT: it says: No. 2, the modification	16	that?
17	does not	17	THE WITNESS: I do know the answer.
18	MR. GROSSMAN: Just so the record is clear as to	18	MR. GROSSMAN: And what is the answer?
19	who's talking, just announce yourself.	19	THE WITNESS: The wall is shown on the plan that
20	MS. DUCKETT: Oh, I'm sorry, Eleanor Duckett.	20	is associated with that waiver.
21	MR. GROSSMAN: Okay.	21	MS. DUCKETT: Okay, thank you.
22	MS. DUCKETT: Does not affect any forest in a	22	MR. GROSSMAN: Okay.
23	stream buffer or located on property in a special protection	23	MS. HARRIS: Mr. Grossman
24	area which must submit a water quality plan. My question	24	MR. GROSSMAN: Yes.

25

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1 offering to put a wall in that stream buffer, because there
   is a stream buffer area, does have a forest, but maybe the
    area that this is applying to did not apply to where the
    wall will be.
 4
 5
          MR. GROSSMAN: Well, first of all, as far as the
 6
    special protection area, it's not in the special protection
 7
    area, is that correct?
          THE WITNESS: That is correct.
 8
 9
          MR. GROSSMAN: You don't need a --
          MS. DUCKETT: It's a stream buffer.
10
11
          MR. GROSSMAN: Right, but even if it's a stream
12
   buffer, you only need a water quality plan when you have a,
    when you're in a special protection area. So --
13
14
          MS. DUCKETT: Well --
15
          MR. GROSSMAN: -- as far as a water quality plan,
   I just want to alleviate your concern about that because
17
    that's --
18
          MS. DUCKETT: I'm reading the --
19
          MR. GROSSMAN: No, I know, but that's part of what
    it said there. It talks about it being in a special, not in
    a special protection area. Under the statute you don't have
```

a water quality plan if you're outside of a special

protection area. That's when a water quality plan is

MS. DUCKETT: Well, that says, or located in a

22

23

24

25

required.

25 is, could it be that this waiver was given prior to them

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 1 clarify? The staff report, dated February 28th, 2013.
    states: This wall can be installed while still meeting the
    conditions of, and then it states the exemption number.
          MR. GROSSMAN: The exemption.
 5
          MS. HARRIS: Yes. That's page 11 of the staff
 6
    report.
 7
          MR. GROSSMAN: All right. So my concern with this
    line, Mr. Sheveiko, is that the question of forest
    conservation plan is not technically before me. That is a,
    that is a matter for the Planning Board and the technical
    staff, and if there is one required by them, then that's
    something different, but if there's not, that's their issue.
    It's the Planning Board that approves preliminary and final
    forest conservation plans. It's not the Board of Appeals or
    the Hearing Examiner.
15
16
          MR. SHEVEIKO: Of course.
17
          MR. GROSSMAN: So I don't want us to go too far on
    this point if we're not going to get anywhere with it.
18
19
          MR. SHEVEIKO: Well, I'm just trying to figure out
20
    the rationale for this decision here, and if it needs to be
    taken with the planning department, then so it will. I just
21
    have a couple of questions left here. So --
22
23
          MR. GROSSMAN: Okay, sure.
24
          BY MR. SHEVEIKO:
25
       Q So you pointed to the, to the northern boundary of
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MS. HARRIS: -- may I just add something that may

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- 1 Stand B as something that doesn't qualify as a forest. Can
- 2 we take a look at 104(b) again on your, the blowup?
- 3 MR. SHEVEIKO: And one of the other reasons,
- 4 Mr. Grossman, some of these questions weren't answered is
- 5 because we didn't have the, it doesn't look like we even
- 6 had -- you know, I'm looking at the list of exhibits, and it
- 7 doesn't even show 104(b). It says 104 --
- 8 MR. GROSSMAN: No. It says --
- 9 MR. SHEVEIKO: Oh, it says 104, okay, so (b) and
- 10 then 104 enlarged for detail.
- 11 MR. GROSSMAN: It says enlarged -- 104(b) is
- 12 104(a) enlarged for detail.
- 13 MR. SHEVEIKO: Okay.
- 14 BY MR. SHEVEIKO:
- 15 Q All right. And so on this, on this blowup here,
- 16 if I could show you this area here, where there's a bump-out
- 17 on the boundary where --
- 18 A Uh-huh.
- 19 Q -- you know, several trees, and you show some
- 20 significant trees here.
- 21 A Uh-huh.
- 22 Q Can you explain to me why that is not considered
- 23 part of the forest?
- 24 A For, it may be the type of tree, the size of the
- 25 tree, or the quality of the tree, I'm not sure exactly why,

- 1 MR. GROSSMAN: So let's --
- 2 MR. SHEVEIKO: This is the new one right here.
- 3 MR. GROSSMAN: If he's going to refer to the new
- 4 one, we want to mark it as an --
- 5 MR. SHEVEIKO: Yes, I will refer to the new one.
- 6 The wording is a little different.
- 7 MS. HARRIS: Well, that's the old one. So you
- 8 want the new one, Mr. Grossman?
- 9 MR. SHEVEIKO: I want this one.
 - MR. GROSSMAN: Yes. He's referred to it. So
- 11 let's have it as an exhibit. Right now it's not an exhibit.
- 12 Thank you. Mr. Duke, what time do you have to leave? There
- 13 was an issue on that. I --
- 14 THE WITNESS: Yeah.
 - MR. SHEVEIKO: A few more minutes and then I got
- 16 to go.

10

15

18

- MR. GROSSMAN: Oh, you have to leave too?
 - MR. SHEVEIKO: Well, I mean --
- MR. GROSSMAN: You guys can leave together if you
- 20 want.
- 21 THE WITNESS: No, no. I can stay --
- MR. GROSSMAN: You can stay, okay.
- 23 THE WITNESS: -- obviously, to finish up the
- 24 questioning.
- MR. SHEVEIKO: The agreement was this would happen

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- 1 it wasn't included within that dash line.
- Q Yes. Yes. Could it be that it was not included
- 3 in the dash line because that's where the bulldozer access
- 4 road is for the outfall stabilization project?
- 5 A I don't know the location of the access road.
- 6 Q Okay. You don't know the location of the access 7 road?
- 8 A I don't have it surveyed. I don't know exactly
- 9 where that was.
- 10 Q Okay. That's interesting. Let me pull up --
- 11 well, let me pull up the planting plan here. The planting
- 12 plan shows the, shows the area. Both the old planting plan
- 13 and the new planting plan show the bulldozer -- are you
- 14 familiar with the planting plan? Have you --
- 15 A Yes. Yes.
- 16 Q Okay. So --
- MR. GROSSMAN: We don't have the -- have the new
- 18 planting plans arrived yet?
- MS. HARRIS: They're in a box right there.
- MR. GROSSMAN: Okay. So if we're going to refer
- 21 to them, let's have them marked as an exhibit.
- MS. HARRIS: Are you looking at the new one,
- 23 Danila, or the old one?
- MR. GROSSMAN: He just said the new and the old.
- MR. SHEVEIKO: Both the old and the new one, yes.

- 1 in the first part of the day, to begin with. So --
- 2 MR. GROSSMAN: So --
- 3 MR. SHEVEIKO: Guys, I'm looking at this right
- 4 here. Erich.
- 5 MR. GROSSMAN: I have an aerial photograph. All
- 6 right.
- 7 MR. SHEVEIKO: I'm looking at this one here. It
- 8 clearly delineates the --
- 9 MR. BRANN: I just want to make sure I have the
- 10 same plan that you're talking about.
- 11 MR. SHEVEIKO: Right.
 - MR. GROSSMAN: Yes, just want to make sure we're,
- L3 at this point, marking what you are going to be using. All
- 14 right. So you're referring to the planting plan?
- 15 MR. SHEVEIKO: Yes.
- MR. GROSSMAN: Okay. So the planting plan, the
- 17 new planting plan, although this is -- I'm looking for the
- 18 date.

- MR. SHEVEIKO: Yes, they have it up on the board
- 20 now.
- MR. GROSSMAN: Okay. I'm looking for the revision
- 22 date on this plan. It says --
- 23 MR. BRANN: 7/15/13.
- 24 MR. GROSSMAN: 7/15/13? Okay.
- MR. BRANN: Uh-huh.

	Page 146		Page 148
_	MD ODOGOMANI Alli i Li	_	MD OHEVERO BY I
1	MR. GROSSMAN: All right.	1	MR. SHEVEIKO: Right, yes. I just wanted to make
2	MR. SHEVEIKO: Okay, but it was submitted	2	sure that Mr. Duke has seen the latest revision so that
3	yesterday.	3	MR. GROSSMAN: Right.
4	MR. BRANN: Yeah, working on it. He didn't get it	4	MR. SHEVEIKO: he can point out where the
5	done yesterday.	5 6	disturbance for the bulldozer access path is.
6	MR. SHEVEIKO: Okay. So there should be an		MR. GROSSMAN: All right. So we'll call this the new planting plan. L1.01 is Exhibit 241(a), and then L1.02
7	additional revision date there, or was this done on the 15th and you were waiting	7	is 241(b), and then L1.03 will be Exhibit 241(c), and L1.04
8	MS. HARRIS: No. It	8	will be Exhibit 241(d), and L1.05 will be Exhibit 241(e).
10	MR. SHEVEIKO: until last night to send it?	10	So
11	MS. HARRIS: No. Believe it or not, there was	11	(Exhibit Nos. 241(a) through
12	another change that was made before we got them to you at	12	241(e) were marked for
13	4:30; hence the reason we didn't get them to you until 4:30.	13	identification.)
14	MR. GROSSMAN: All right.	14	MR. SHEVEIKO: Yes, I wish this would go faster,
15	MR. SHEVEIKO: Okay. So I guess	15	but there's just a number of inconsistencies that we have to
16	MR. GROSSMAN: All right. So	16	plow through there. So
17	MR. SHEVEIKO: you made changes since 7/15 to	17	MR. GROSSMAN: I'm not rushing you. I just want
18	this plan, is that correct?	18	to make sure that we're addressing something that is, is
19	MS. HARRIS: Was this the one that had the final	19	going to be relevant to the case. That's all.
20	change made?	20	MR. SHEVEIKO: Right.
21	MR. BRANN: That's when we received the we	21	MR. GROSSMAN: Okay.
22	coordinated the changes with the engineering drawings and	22	BY MR. SHEVEIKO:
23	received all the changes around 7/15 and that was the date	23	Q Okay. So would you point out on the map the, the
24	this revision date refers to.	24	bulldozer path disturbance?
25	MS. HARRIS: I mean, if you want us to change the	25	A The area that this plan is showing as
	D 447		D 440
	Page 147		Page 149
1	Page 147 revision date, we will.	1	Page 149 replanting
1 2		1 2	
	revision date, we will.		replanting
2	revision date, we will. MR. GROSSMAN: No. MR. SHEVEIKO: No. So you've made a revision since 7/15, is my question?	2	replanting Q Yes. A is in the southwest quadrant of the outside of the ring road.
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- 1 Q Right. Right. Right. Right.
- 2 A If you're asking where the forest line is, then
- 3 the forest line goes across the front of that path.
- 4 MR. GROSSMAN: And that path being in the extreme
- 5 southwest corner?
- THE WITNESS: In the extreme southwest corner,
- 7 yes.
- 8 MR. GROSSMAN: Okay.
- 9 BY MR. SHEVEIKO:
- 10 Q Okay. But that --
- MR. GROSSMAN: I'm just trying to make sure that
- 12 the record reflects what you're, what you're testifying.
- 13 THE WITNESS: Thank you.
- 14 BY MR. SHEVEIKO:
- 15 Q But that bump-out that I was specifically asking
- 16 you about that is not considered part of the forest there,
- 17 does it correspond to the bulldozer path?
- 18 A No.
- 19 Q No. So is it to, where --
- 20 A It's to the east.
- 21 Q It's to the east?
- 22 A Correct.
- 23 Q Okay. So the bulldozer path is considered
- 24 forested even though it doesn't have any trees on it or any
- 25 plantings?

- MR. GROSSMAN: Exhibit A.
- 2 MR. SHEVEIKO: -- see this Exhibit A, it's talking
- 3 about 26E, and the NRI/FSD is listed as included in this
- 4 report, but it's not in the report. So I'm asking if you
- 5 guys have it.
- 6 MR. GROSSMAN: All right. The exemption, in other
- 7 words, the exemption from submitting a forest conservation
- 8 plan; that is 42011026E.
- 9 THE WITNESS: Yeah. That is the NRI/FSD that was
- 10 submitted, the first one that was submitted as part of the
- 11 warehouse expansion, which included the fuel station in its
- 12 original location on the southwest corner under the old
- 13 special exception.
- MR. GROSSMAN: Okay. So that may well be in the
- 15 original special exception application 2794, is that
- 16 correct --
- 17 MR. SHEVEIKO: Okay. Well --
- 18 MR. GROSSMAN: -- rather than in this file,
- 19 because it pertained to that.
- MR. SHEVEIKO: Okay. Well, since technically --
- 21 MR. GROSSMAN: I'm not sure.
- MR. SHEVEIKO: -- it's listed as part of a
 - submission but we don't have it in front of me, I have a
- 24 convenience copy. Can I just show this convenience copy?
- MR. GROSSMAN: Sure, and I'll look to see if there

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- 1 A It was within the area of the forest, yes. It's
- 2 within Stand B.
- 3 Q Okay. But the bump-out was not within the area of
- 4 the forest?
- 5 A No.
- 6 Q Okay. All right. So just a couple of questions
- 7 left here. If we could go back to the original part of
- 8 Exhibit A of your report filed on Wednesday, which is the
- 9 original NRI/FSD, 26E. Were you part of the team preparing
- 10 this document?
- 11 A Yes.
- 12 Q Okay. Would you --
- MR. SHEVEIKO: Do we have that somewhere as a
- 14 blowup? No?
- 15 MR. BRANN: What?
- 16 MR. SHEVEIKO: 26E.
- MR. GROSSMAN: Exhibit 26(e)?
- 18 MR. SHEVEIKO: No. The Exhibit -- Exhibit A in
- 19 the plan here is, is this right here, where it says the
- 20 NRI/FSD is included, but it wasn't included. So do we have
- 21 that as a blowup?
- MR. BRANN: Yeah. We just had it up there.
- MR. SHEVEIKO: No. That was 53E. I'm talking
- 24 about -- so Exhibit A pertains to 26E, not 53E. If you look
- 25 at the, you look at the exhibits here --

- 1 is an Exhibit -- yes, it may well be in here, Exhibit 8(c)
- 2 and (d), hold on a second, exemption letters.
- 3 MS. HARRIS: Well, the one --
- 4 MR. BRANN: The letters -- go ahead, Pat, sorry.
- 5 MS. HARRIS: The exemption letter of October 20th
- 6 is in this packet. Is that the confusion?
- 7 MR. GROSSMAN: Okay. But you want to look at the
- 8 actual --
- 9 MR. SHEVEIKO: NRI/FSD, which is in the table of
- 10 contents.
- MR. GROSSMAN: -- NRI/FSD that pertains to it. It
- 12 may be in Exhibits 8(a) in Box 1. So let's see if it's
- 13 8(a). See, my problem is I don't have enough paper here.
- MS. HARRIS: I'm sorry. Where do you see it in
- 15 the table of contents?
- MR. SHEVEIKO: See, it says NRI/FSD. It's not
- 17 actually --
- 18 MR. GROSSMAN: I do have a bunch of exhibits back
- 19 from them.
- MS. HARRIS: It says NRI/FSD and forest
- 21 conservation exemption letter.
- MR. SHEVEIKO: Right. So the letter is there, but
- 23 the NRI/FSD is not, is my point.
- MR. BRANN: Doesn't say it is.
- MR. GROSSMAN: Hold on. Hold on.

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- 1 MR. SHEVEIKO: But it says NRI/FSD.
- 2 MR. GROSSMAN: Don't get excited yet. Okay. It
- 3 may be in here. Here's 8, hold on, NRI/FSD. This may be
- what you're looking for, and this one is 421012052E. Is 4
- that the one you're looking --5
- 6 THE WITNESS: He's looking for 206.
- 7 MR. SHEVEIKO: 6E, yes, ending in 6E, yes.
- 8 THE WITNESS: 6E.
- 9 MR. GROSSMAN: 6E. This is the one ending in 52E.
- 10 This is 52E.
- 11 MS. HARRIS: There's no indication -- no, I think
- 12 you're misreading that. It's not saying NRI/FSD plan and
- forest conservation exemption letter. It's saying NRI/FSD
- and forest conservation exemption letter, and if you notice
- 15 on the cc of that, it says NRI/FSD.
- 16 MR. SHEVEIKO: Right, but if you look at Exhibit
- 17 A, it doesn't say NRI/FSD. It just say forest conservation
- exemption letter. So it's obviously, Exhibit A has two
- 19 components and Exhibit B has one component. All right. So
- 20 we have the big plan for 26E?
- 21 MR. GROSSMAN: This plan, 8(a), doesn't pertain --
- it says pertains to NRI/FSD 421012052E. So --22
- 23 MR. SHEVEIKO: Well, that's even a different --
- 24 MR. GROSSMAN: -- so that apparently is a
- 25 different one, and so I don't know where that's in. So

- A And at the time that approval was granted, it was
- 2 determined that that was not a stream.
- 3 And who made that determination?
- 4 Α County staff.
 - Q County staff. Which department?
- Environmental Planning. 6
- 7 Ω So the planning department?
- 8 Α Correct.
- 9 Okay. But then later they went back and decided
- 10 that it was a stream?
- 11 Α Yes.

5

- 12 Okay. Well, I'm looking at your --
- 13 MR. GROSSMAN: I should mention that the NRI/FSD
- that I mentioned here before, which is the one labeled
- 421012052E on the right-hand side but has the approval for
- 2013053E of November 2012, which is apparently what we were
- 17 looking for before but was included as Exhibit 8(a) rather
- than Exhibit 104, I'm not sure why, but in any event, that
- 19 does show something labeled Existing Stream.
 - THE WITNESS: Correct.
- 21 MR. GROSSMAN: Okay.
- 22 BY MR. SHEVEIKO:
 - Okay. So the planning department told you there
- was no stream, is that kind of to summarize it, at that
- 25 time?

20

23

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- 1 what's the plan that you have in front of you?
- 2 MR. SHEVEIKO: Okay. Well, I have the 26E,
- 3 which --
- 4 MR. GROSSMAN: Okay.
- MR. SHEVEIKO: -- according to my reading of it, 5
- 6 is included in the table of contents for the submission.
- 7 MR. GROSSMAN: Okay.
- 8 BY MR. SHEVEIKO:
- 9 Q So can you point out Silver Creek on this diagram,
- 10 please?
- 11 Silver Creek is not labeled on this diagram. It
- 12 was in this corner.
- 13 MR. GROSSMAN: South --
- 14 THE WITNESS: In the southwest corner.
- 15 MR. GROSSMAN: Oh, southwest corner, okay.
- 16 THE WITNESS: I'll learn one of these days.
- 17 BY MR. SHEVEIKO:
- Q Okay. Now, is it just not labeled as Silver 18
- Creek, or is there a stream labeled here at all? 19
- 20 The original 26E forest stand delineation that was
- approved by the County was not required to label the stream. 21
- 22 Well, the conditions for this planner are very
- specific, and I can refer you to the letter. It says that
- the exemption will be issued as long as no streams exist on
- 25 site.

- A The site was visited by both the, by our office
- and by county staff, and it determined there was not a
- 3 stream there at that time.
- MR. SHEVEIKO: Okay. I submit into evidence
- stormwater management concept plan signed by Mr. Duke at
- about the time that is being discussed right now, and this
- 7 plan was approved by DPS, Water Resource Center.
- 8 MS. HARRIS: Can we see, have a copy of that, 9
- please?
- 10 MR. SHEVEIKO: Yes. I just have one, but as long 11 as we agree what it says, we can enter it into evidence.
- 12 MS. HARRIS: It looks to me like this is relevant
- to the prior special exception. 13
- 14 MS. CORDRY: Well, the stream is --
- MR. SHEVEIKO: Well, this is relevant to the 15
- forest conservation exemption that we're discussing right
- now which is not showing Silver Creek. MS. HARRIS: Mr. Grossman, I question the 18
- relevancy of all this. I think it was established that the 19
- appropriate county staff has determined what the areas are
- for the forest stand delineation. They're the authority to 21
- 22 grant the forest conservation exemption, and I'm not really
- 23 sure where this is going.
- MR. GROSSMAN: Right. I mean, I agree. There's a
- 25 big relevance question here. I'm not going to prohibit him

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- 1 from having this marked as an exhibit. When the, when
- 2 exhibits are moved in at the end, you can raise an objection
- 3 if you want, but he will mark it as an exhibit, and then
- 4 we'll see if it's going to be admitted later on this
- 5 question, if this is a relevant question.
- 6 MR. SHEVEIKO: Okay. Well --
- 7 MR. GROSSMAN: And this will be Exhibit, this will
- 8 be Exhibit 242 --
- 9 MR. SHEVEIKO: So --
- 10 MR. GROSSMAN: -- and --
- 11 MR. SHEVEIKO: Go ahead.
- MR. GROSSMAN: May I have it, please?
- 13 MR. SHEVEIKO: Yes.
- 14 MR. GROSSMAN: Thank you. Exhibit 242 --
- MR. SHEVEIKO: That's my only copy. So I'll give
- 16 it back to you once I'm done questioning Mr. Duke about it.
- 17 MR. GROSSMAN: Okay. Hold on one second. Exhibit
- 18 242, and this -- it's hard to read this. Oh, this is part
- 19 of the stormwater management concept plan.
- 20 MR. SHEVEIKO: Yes.
- MR. GROSSMAN: Okay. And what's the date on this?
- MR. SHEVEIKO: It's hard to make out. All the
- 23 stuff --
- MR. GROSSMAN: I mean, we might have this already
- 25 in the record as part of the stormwater management concept

- 1 Mr. Duke, could you point out Silver Creek on this map?
- 2 A The Silver Creek is not labeled on this plan.
- 3 Q But a stream is. So as long as we agree that the
- 4 stream is Silver Creek --
- 5 A There's not a label for a stream. There's a
- 6 150-foot stream buffer --
- 7 Q Yes.
- 8 A -- but there's not a label for the stream. You
- 9 can tell from the topography where that would be located, in
- 10 the lower left-hand corner, southwest corner.
- 11 Q All right. But the stream buffer is indeed, is
- 12 indeed labeled?
- 13 A Yes.

20

- 14 Q Okay. So for the purposes of the, of forest
- 15 conservation, as you testified, county staff that said that
- 16 no stream exists on site?
- MR. GROSSMAN: He said at one time they said that,
- 18 then they changed their mind.
- MR. SHEVEIKO: Right. Right. right.
 - BY MR. SHEVEIKO:
- 21 Q But concurrently you filed this, this document
- 22 with Department of Permitting Services, Water Resources
- 23 Center, and it does have a stream, in fact, delineated on
- 24 the submission.
- MR. GROSSMAN: I don't know if it was filed

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- 1 plan. I don't know --
- 2 MR. SHEVEIKO: Well --
- 3 MR. GROSSMAN: -- I have no idea.
- 4 MR. SHEVEIKO: Okay. Well, then --
- 5 MR. GROSSMAN: I haven't looked, but --
- 6 MR. SHEVEIKO: -- as long as we can proceed with 7 the questioning.
- 8 MR. GROSSMAN: -- but I'll mark this -- it's
- 9 marked as Exhibit 242, as stormwater management concept
- 10 plan. I wish we had a date here.
- 11 (Exhibit No. 242 was marked
- for identification.)
- MS. HARRIS: It's probably in the prior special
- 14 exception file.
- MR. GROSSMAN: Yes. Can you tell, Mr. Duke,
- 16 looking at this, what plan this is, from when?
- 17 THE WITNESS: This is a stormwater concept plan
- 18 for the old fuel station location.
- MR. GROSSMAN: All right, concept plan for --
- THE WITNESS: The other special exception, the
- 21 former.
- MR. GROSSMAN: Okay, for former special exception
- 23 application S-2794. Okay.
- 24 BY MR. SHEVEIKO:
- 25 Q All right. So now we're straight on that.

- 1 concurrently. I mean, I don't think he's testified it was
- 2 concurrently.
- 3 MR. SHEVEIKO: Right. Right. But --
- 4 MR. GROSSMAN: So I don't want to mischaracterize
- 5 what he said.
- 6 MR. SHEVEIKO: Right. Yes, I retract
- 7 that.
- 8 BY MR. SHEVEIKO:
- 9 Q So on this map you did in fact delineate a stream
- 10 valley buffer?
- 11 A Yes. On that map there is a stream valley buffer,
- 12 yes.
- 13 Q Okay. And could you explain the contradiction
- 14 that it's labeled here but it's not labeled on the forest --
- 15 on the NRI/FSD?
- 16 A As I already stated, the NRI/FSD was approved
- 17 prior. I don't know what the date was of that and when that
- 18 came in. That probably came in after the fact, after the
- 19 stream discussion started, which is why it was probably
- 20 added to that plan.
- 21 Q Okay. And this is a supposition at this point
- 22 that this was filed after the forest conservation exemption
- 23 was already approved, right?
- 24 A Yeah. Correct --
- 25 Q Okay.

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- A -- and you know, the other scenario is potentially
- 2 DPS saw that stream valley or saw the contours and they
- 3 wanted to show a buffer. You know, I don't know exactly
- 4 what the derivative of that line was.
- 5 Q Okay. So --
- 6 MR. GROSSMAN: I still don't understand,
- 7 Mr. Sheveiko, how this is going to establish anything that I
- 8 have to act on here. So --
- 9 MR. SHEVEIKO: This establishes that there's
- 10 numerous errors in the submissions, and a forest
- 11 conservation plan is indeed, is indeed required, but I'm
- 12 going to --
- MR. GROSSMAN: Well, once again, that's something
- 14 you'd have to take up with the Planning Board, not with the
- 15 Board of Appeals or the Hearing Examiner, okay? It's not --
- 16 MR. SHEVEIKO: Well --
- MR. GROSSMAN: -- it's not in my bailiwick as to
- 18 whether a forest conservation plan is required. That's a
- 19 matter for the, for the Planning Board to determine.
- 20 MR. SHEVEIKO: Right, and I understand that, but
- 21 for the purposes of the green wall installation and for the
- 21 for the purposes of the green wall installation and for the
- 22 purposes of the master landscaping plan, this speaks
- 23 directly to the fact of the forest disturbance and the
- 24 questions as to where the forest ends and where it doesn't
- and to the accuracy of the documents submitted. One more

- MR. GROSSMAN: No, he didn't say that. Please, he didn't say that a stream wasn't there and then it was.
- 3 MR. SHEVEIKO: Right. Okay, I apologize.
- 4 MR. GROSSMAN: Don't characterize his testimony.
- 5 Just --
- 6 MR. SHEVEIKO: Yes. Yes. Yes. I retract that,
- 7 retract that statement.
- 8 MR. GROSSMAN: You just asked your last question,
- 9 you told me. You said, I have one more question. You asked
- 10 it, right?

16

- MR. SHEVEIKO: One more question on this avenue and then I have two more questions.
- MR. GROSSMAN: You've been saying you have two more questions for a long time now. I don't want to --
- 15 MR. SHEVEIKO: Well, because half the time we're
- MR. GROSSMAN: -- waste a lot of time in an area
- 18 that is not relevant to what I have to look at, okay? You
- 19 keep on telling me that it's relevant, but I'm telling you
- 20 that whether or not a forest conservation plan is required
- ${f 21}$ is something for the technical staff and the Planning Board,
- 22 not for me to decide.
- MR. SHEVEIKO: Right, I understand that, but as
- 24 far as health --
- 25 MR. GROSSMAN: So --

dealing with inconsistencies.

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- 1 question on this avenue and then I'll move on, okay?
- 2 BY MR. SHEVEIKO:
- 3 Q So we arrive to the fact that DPS said yes, so
- 4 there is a stream in there, so you put in a stream and --
- 5 A That's supposition.
- 6 Q Right, but you signed the document and it shows a
- 7 stream, right?
- 8 A I don't think I signed and sealed that one, just
- 9 to clarify.
- 10 Q I believe I just saw your --
- 11 A I just want to be sure.
- 12 Q -- D.M. Duke.
- A Yeah, that would be me then, yeah.
- 14 Q Okay. So you signed it. All right. So if you
- 15 marked the stream buffer on this --
- MR. GROSSMAN: If you want that document to be
- 17 part of the exhibits --
- MR. SHEVEIKO: Yes, I'm giving it to you right
- 19 now.
- 20 MR. GROSSMAN: Thank you.
- MS. HARRIS: And do you have any copies?
- MR. SHEVEIKO: No, sorry. That's your copy now.
- 23 BY MR. SHEVEIKO:
- 24 Q So a stream wasn't there and then it was there.
- 25 So if I could read you --

- 1 MR. SHEVEIKO: -- safety, and general welfare of 2 the public --
- 3 MR. GROSSMAN: I'm not going to --
- 4 MR. SHEVEIKO: -- and how this work affects 5 neighbors --
- 6 MR. GROSSMAN: If you think I'm going to make a
- 7 decision or a recommendation on this case based on whether
- 8 or not a forest conservation plan was required when the
- 9 Planning Board has not told me that it is, you're mistaken,
- 10 okay? I'm not going to set a standard regarding a forest
- 11 conservation plan that the agency charged with that
- 12 obligation has not set.
- MR. SHEVEIKO: Right. I understand. I
- 14 understand.
- MR. GROSSMAN: So I don't want you to waste a lot of time in an area that I've already given you --
- 17 MR. SHEVEIKO: Right. Well, I am addressing --
- MR. GROSSMAN: -- you've been doing this now for
- 19 an hour. So -20 MR. SHEVEIKO: Right, and I do have to go, but I
- am addressing, I am addressing the statement that there's zero forest disturbance on the submission that we just
- 23 received two days ago. So the submission --
- MR. GROSSMAN: He's answered that question already, but go ahead. You have, you said, one more

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- 1 question. You've asked that, but go ahead, ask another
- 2 question.
- 3 BY MR. SHEVEIKO:
- 4 Q Okay. So the exemption does not contain a stream,
- 5 and in fact, if I could get you to read this here. That's
- 6 what the exemption says and that's for convenience purposes.
- 7 It's just a blowup of --
- 8 MR. GROSSMAN: What are you showing the witness?
- 9 MR. SHEVEIKO: It's a blowup of the text of the
- 10 26E. It just -- because it's so small to read, I'm giving
- 11 it to him to read in large type.
- MR. GROSSMAN: What do you mean when you say 26E?
- 13 What is that?
- MR. SHEVEIKO: That's the forest conservation
- 15 exemption we were talking about.
- 16 THE WITNESS: That's the forest conservation
- 17 exemption for the --
- MR. GROSSMAN: Oh, I see. You're referring to the
- 19 number, okay.
- THE WITNESS: -- for the warehouse and the old gas
- 21 station --
- MR. GROSSMAN: I get you. Okay.
- MR. SHEVEIKO: Right. Right. Right.
- 24 THE WITNESS: -- which was done in 2010, well,
- 25 before the new submission. What this plan, what note number

- MR. SHEVEIKO: Right. I understand that.
 - MR. GROSSMAN: I'm a pretty patient guy, but
- 3 really.

2

8

16

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25

- 4 MR. SHEVEIKO: Right. Right. Right. Well,
- 5 it's --
- 6 MR. GROSSMAN: You're just going over the same
- 7 thing over and over --
 - MR. SHEVEIKO: -- it's called --
- 9 MR. GROSSMAN: -- and he's answered the question.
- 10 So move to something else, please.
- 11 MR. SHEVEIKO: Okay. All right. Well, then -- I
- 12 guess I'm done then, but this is called project
- 13 segmentation, just so you know.
- MR. GROSSMAN: All right, sir. All right. The
- 15 next person --
 - MS. ROSENFELD: Yes.
- 17 MR. GROSSMAN: -- for cross-examination.
 - MS. ROSENFELD: Yes. Thank you.
- 19 BY MS. ROSENFELD:
 - Q Mr. Duke, in your direct testimony, you talked a
- 21 little bit about the removable bollards, and I think you
- 22 said that they were there to be removed in the event of
- 23 oversized loads or if you need additional maneuvering room.
- 24 What kind of oversized loads would you be talking about?
 - A Say a truck had to bring in a new air-conditioning

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- 1 -- what you point to is from the notes table --
- 2 BY MR. SHEVEIKO:
- 3 Q Right.
- 4 A -- No. 9, it says no streams exist on site.
- 5 Q Okay. And if I could get you to read the last
- 6 paragraph, please.
- 7 A Any changes from the approved exemption request
- 8 may constitute grounds to rescind or amend any approval
- 9 actions taken to appropriate enforcement actions. If there
- 10 are any subsequent modifications planned to the approved
- 11 plan, a separate application must be submitted to M-NCPPC
- 12 for review and approval prior to those activities occurring.
- 13 Q All right. Thank you very much. So once it
- 14 became clear that there was a stream there indeed, doesn't
- 15 this paragraph require that changes be made to the NRI/FSD?
- 16 A And as a matter of fact, a new plan was submitted
- 17 for the new gas station location and the stream was shown.
- 18 Q Right, but I'm talking about the original
- 19 exemption under which the actual Costco project was
- 20 developed.
- 21 A When it was --
- MR. GROSSMAN: No, we're not, we're not, this case
- 23 does not involve -- when you say the original Costco
- 24 product, project, this case involves this special exemption
- 25 application, okay?

- 1 unit for the, for the warehouse itself, those kind of
- 2 situations. That's all.
- 3 Q Do you have any idea how often that might happen,
- 4 how often that might be required?
- 5 A Rarely or however often they replace their
- 6 air-conditioning units.
- 7 Q Okay. Do you have any understanding that it would
- 8 be required for typical deliveries to the warehouse itself?
- 9 A No, does not.
- 10 Q Could you pull the exhibit for the pedestrian
- 11 path?
- 12 A Is there a particular one, Ms. Rosenfeld, that
- 13 you'd like to start with?
- 14 Q I'd like to start with the overall, and then I
- L5 will be going to the 233(d). Okay. There had been some
- 16 discussion about the guardrail. Is the guardrail, is --
- 17 well, let me ask this question first: Is the guardrail
- 18 going to remain, or is it going to be removed?
- 19 A The guardrail will be removed, and then it will
- 20 be, a new guardrail will be attached to the front of the
- 21 green wall in the areas where there's a guardrail now and
- 22 that's shown on the detail of the guardrail -- of the green
- 23 wall.
- 24 Q Okay. That detail would be shown in the exhibits
- 25 we just got from Mr. Willard or --

- 1 A No. It's actually on Sheet 3. I'm not, it's, I'm
- 2 not sure what exhibit number it is, but it's Sheet 3 of 4,
- 3 Cross Sections.
- 4 MR. GROSSMAN: Okay. That would be --
- 5 BY MS. ROSENFELD:
- 6 Q Which set of cross --
- 7 MS. HARRIS: It's 233 --
- 8 MR. GROSSMAN: (C).
- 9 MS. CORDRY: 233(c).
- 10 MR. GROSSMAN: (C).
- 11 MS. ROSENFELD: 233(c)?
- MR. GROSSMAN: Because if it's a third sheet, it
- 13 would be a (c).
- 14 THE WITNESS: And in the center of the plan,
- 15 there's a detail that shows the guardrail attached to the
- 16 green wall.
- 17 BY MS. ROSENFELD:
- 18 Q And can you just show generally where that
- 19 guardrail will begin and end?
- 20 A There's a note that says beginning guardrail at
- 21 about Station 10 plus 50, and then there's a note that says
- 22 end guardrail, if I can find it, end guardrail at about
- 23 Station 1400 and that basically matches the limits for where
- 24 the guardrail is right now.
- Q Okay, thank you. And will there be a handrail

- 1 the series, which I guess is 233, there's ADA instructions
- 2 to contractor notes that have been added to the plan that
- 3 speak to some of the ADA specifications.
- 4 Q And is there this type of cross slope along all
- 5 sections of the path, or is it just this one? The others
- 6 look level.
- 7 A Yes. I think that's just a graphical, the way it
- 8 was drawn. They're all going to be a two percent cross
- 9 slope.
- 10 Q And going back just a moment to the guardrail, is
- 11 it going to be actually mounted on the concrete panel of the
- 12 wall or mounted on the mesh?
- 13 A To the post.
- 14 Q And do you know if the greenery will go the full
- 15 height of the wall?
- 16 A I think that Mr. Willard can probably better speak
- 17 to that.
- 18 Q Could you turn for a moment to your overall
- 19 illustrative plan? And it looks to me like this one is just
- 20 a little bit different from the other one because it looks
- 21 like you've actually dimensioned, added some dimensions in
- 22 this plan, is that correct, in particular, from the special
- 23 exception to some of the adjoining properties?
- 24 A No. The only intended change was to just show the
- 25 pedestrian path on the overall illustrative plan.

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- 1 along the pedestrian path at any point?
- 2 A No
- 3 Q And can you describe what the surface of the path
- 4 will be?
- 5 A Concrete.
- 6 Q And is there going to be any kind of painted or
- 7 other kind of surface over it or --
- 8 A No. It would be your Montgomery County standard
- 9 concrete sidewalk.
- 10 Q And looking at Exhibit No. 233(d), I'm looking --
- 11 which is Sheet 4 of 4 -- looking at the insert, Proposed
- 12 Ring Road D-D, where you have the existing curb to the
- 13 proposed six-inch curb --
- 14 A Uh-huh.
- 15 Q -- can you tell me what the slope of that is?
- 16 A It'll be one-quarter inch per foot maximum, which
- 17 is an ADA-compliant grade.
- 18 Q One-quarter inch?
- 19 A Basically, two percent, two percent cross slope.
- 20 Q Okay. And is that shown somewhere? Is that
- 21 dimension somewhere on here?
- 22 A The cross slope? I don't know if it's dimensioned
- 23 on there or if we had a note for it. I will say that the
- 24 ring road is going to be built to ADA standards, which would
- 25 have a maximum two percent cross slope. And on Sheet 1 of

- 1 Q Okay.
- 2 A You know, there are, obviously, a series of
- 3 dimensions on the plan, and those were on the original
- 4 submission as well.
- 5 Q There's been a lot of discussion about some
- 6 distances, and I know you testified to them earlier. Could
- 7 you just highlight the distance between the southernmost
- 8 boundary of the special exception and the nearest
- 9 residential property line? Could you just highlight that
- 10 arrow?
- 11 A Okay.
- 12 Q And this is on Exhibit No. 230.
- A So 230, in the southwestern corner of the special
- 14 exception area, there's an arrow, and you want to know from
- 15 the special exception to the residence, correct?
- 16 Q To the property line.
- 17 A To the property line.
- 18 Q And that distance is what?
- 19 A One hundred eighteen feet.
 - Q Thank you. Okay. So there's a jog in that arrow?
- 21 It's -- okay.
- 22 A Correct. It goes like that.
- 23 Q Thank you.
- 24 A You're welcome.
 - MR. GROSSMAN: And that 100 feet to the -- 118

25

- 1 feet to the property line, from what point?
- 2 THE WITNESS: From the southwestern corner of the
- 3 special exception area.
- 4 MR. GROSSMAN: Okay.
- BY MS. ROSENFELD: 5
- Q When the wall is actually installed, is there
- 7 going to need to be any tree removal in order to install the
- 8 wall?
- 9 A No, there's not.
- 10 Q Is there going to need to be any kind of tree
- 11 pruning or cutting back of any vegetation to allow for
- 12 installation of the wall?
- 13 Not that I'm aware of.
- 14 Q Would that be a question for Mr. Willard, or is
- 15 that --
- A I mean, it's outside of the canopy area. It's at 16
- 17 the back of the curb. So I don't -- I wouldn't foresee that
- there would need to be any pruning, but --
- 19 Q Okay. And are you talking only about the trees
- 20 that are in the forest conservation area, or are you --
- 21 A Yeah, I was speaking specifically to the trees in
- 22 the forest conservation area.
- Okay. Do you know if any trees will need to be
- 24 removed outside of the forest conservation area?
- 25 A No.

- Q Okay. And is that to the face of the inside of
- 2 the wall?
- 3 A Yeah, it's the face of the wall.
- 4 Okay. And the depth, the full depth of the wall
- or maybe width? I'm not sure which I'm talking about. From
- the front face to the rear face of the wall?
- 7 A I want to say, I want to say it's, that the post
- itself is three inches, and then -- but I'm not 100 percent
- positive on that. It's probably about six inches, plus or
- minus, when you get the post in there plus the green screen,
- the mesh that attaches the, for the plants to grow on. 11
- 12 MR. GROSSMAN: I think we had some testimony on 13 that from --
- 14 MS. ROSENFELD: From Ms. Vopicelli, I believe.
- MR. GROSSMAN: Vopicelli, yes. 15
- 16 MS. ROSENFELD: Right, but I also think she wasn't
- 17 entirely clear on --

1

- MR. GROSSMAN: Right.
- MS. ROSENFELD: -- what that would be. 19
- 20 BY MS. ROSENFELD:
- 21 Q Mr. Duke -- and I'm not going to spend a lot of
- 22 time on this -- from the outer portion of the mesh wall
- facing the special exception area through the concrete panel
- to the outer wall of the mesh area facing the neighborhood,
- can you tell me how much space that will take up?

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- So from mesh panel to mesh panel?
- 2 Right, yes.
- 3 Unfortunately, I don't have that exact dimension.
- It's probably six inches, nine inches, somewhere in that
- range, but I'm not 100 percent sure.
- And do you know who's responsible for maintaining
- 7 the plantings on the green wall?
- 8 A It'll be Costco.
- 9 And Costco will be responsible for maintaining the
- 10 wall itself as well?
- 11 A That is correct.
- 12 Q Okay.

15

- 13 MR. GROSSMAN: Costco or the plaza?
- 14 THE WITNESS: My understanding is Costco.
 - BY MS. ROSENFELD:
- Q And do you know if the maintenance requirements 16
- for the wall and/or the plantings are in the record itself? 17
- A I do not know that. Again, Mr. Willard may be 18
- able to speak to the planting maintenance. 19
- 20 Okay. So planting requirements would be his
- bailiwick --21
- Α Yes. 22
- 23 -- and maintenance requirements? And would
- maintenance requirements for the wall itself also be his
 - bailiwick? For the plantings and the wall or just the

- Q You don't know? 1
- 2 I don't believe there are going to be any trees
- 3 removed outside of the forest conservation area either to
- accommodate the wall. 4
- Q Do you know if there's going to have to be any 5
- significant pruning of trees to install the wall?
- A I didn't analyze that, but based on the wall
- location, I don't believe there'll need to be any pruning of 8
- 9 trees, no.
- 10 Q Okay. And I'm trying to remember. Your approved
- 11 NRI is in the record, I believe, is that correct?
- That is correct --12
- 13 Q Okay.
- 14 -- and it shows the green wall on the approved
- NRI. It actually shows it closer to, further -- further
- from the curb than it is shown on these current plans. We
- 17 moved the wall closer to the curb.
- Q And how far? I didn't --18
- 19 A We moved it up --
- 20 -- actually see it dimensioned.
- A We moved it up 1.5 feet. 21
- 22 Q So the actual, was it one foot, how many inches
- 23 from the curb now?
- A Well, from the existing curb, it's basically one 24
- 25 point, one feet two inches from the existing curb.

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- 1 plantings?
- 2 A I don't know if he'll speak to the maintenance
- 3 requirements for the wall itself. I mean, it's a wall, and
- 4 you know, it's set in concrete footings. I don't think from
- 5 a -- it's a substantial wall from a structural standpoint.
- 6 So I don't think there's going to be a lot of maintenance
- 7 that's needed for that.
- 8 Q Maybe not an ongoing basis but I've seen lots of
- 9 walls been around for 20 or 30 years that --
- 10 A I mean --
- 11 Q -- overdone.
- 12 A -- my understanding is Costco is paying for it,
- 13 Costco is maintaining it, they're responsible for it.
- MR. GROSSMAN: Mr. Brann, would that be something
- 15 that you'd be agreeable to, a condition that Costco will
- 16 maintain the wall and the plantings on the wall?
- MR. BRANN: Yeah. We have a, we have an agreement
- 18 with Westfield. So it's already part of our agreement with
- 19 Westfield.
- MR. GROSSMAN: I'm talking about as part of the
- 21 special exception conditions. If --
- MR. BRANN: That we would maintain the plantings?
- MR. GROSSMAN: -- if in fact there were a special
- 24 exception granted by the Board of Appeals here, would that
- 25 be an appropriate condition?

- 1 A Right.
- 2 Q Okay. All right. And if you could also turn to
- 3 the truck turning radius exhibit for the loading docks,
- 4 please.

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20

- MS. HARRIS: Is it behind the --
- 6 THE WITNESS: We had it out earlier.
- 7 MR. BRANN: Yeah, we did.
- 8 MS. ROSENFELD: Yes, we did.
- 9 MR. BRANN: Here it is. I'm sorry.
- 10 BY MS. ROSENFELD:
- 11 Q I think you described earlier that these reflect
- 12 one turning movement --
 - A Yeah. What each of these --
- 14 Q -- beyond the loading dock and then one turning
- 15 movement back in, is that correct?
- 16 A In order to provide clarity, we have two view
- 17 ports, one showing the truck pulling in from the ring road
- 18 and backing up to the loading spot, and then the second view
- 19 port shows the truck pulling away.
 - Q Okay. For the other port, the one on the lower
- 21 section of the exhibit, that also requires pulling forward
- 22 beyond the loading dock and then backing into it, is that
- 23 correct?
- 24 A That's correct.
- 25 Q And both of those, that's just a forward and a

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1 back; it's not multiple movements?

- 2 A Correct. Yes, ma'am.
- 3 Q And in order to accomplish that movement, does the
- 4 driver need to occupy -- first of all, is that a two-way
- 5 drive aisle between the special exception area and the
- 6 loading docks?
- 7 A Yes, it is.
- 8 Q And does that turning movement require that the
- 9 vehicles occupy both directions of that drive aisle?
- 10 A Yes. When the truck is backing, pulling off and
- 11 backing, yes, he goes across both lanes of that drive aisle.
- 12 Q And when the truck exits the loading dock, it
- 13 crosses both drive aisles as well --
- 14 A Yeah.
- 15 Q -- from both ports, correct?
- 16 A It comes out, makes a left, and yes, it would
- 17 cross both to get to the far travel lane, yes.
- 18 Q And do you know approximately how much time it
- 19 takes to execute that maneuver?
- 20 A No, I do not.
- 21 Q And do you know how many drivers can do it with
- 22 only one try?
- 23 A I do not.
- 24 Q Okay.
- 25 A This -- what I will say is that this is a very

1 MR. BRANN: Sure.

- 2 MR. GROSSMAN: Okay. So you might put that in
- 3 your list of conditions that ought to be suggested.
- 4 BY MS. ROSENFELD:
- 5 Q Mr. Duke, could you turn for a moment to the
- 6 Pedestrian Circulation Key Map, which is 233(a)? Okay. And
- 7 the title of this is the Pedestrian Circulation Key Map, and
- 8 I know it's there in part for the pedestrian path. Are
- 9 there any other pedestrian circulation elements associated
- 10 with the special exception application that are shown on
- 11 this plan?
- 12 A As I testified the first time, there's a striped
- 13 pedestrian area within the north -- outside of the special
- 14 exception area on the north side of the parking field, there
- 15 was a striped area that was put in to allow customers to
- 16 better access the parking lot that's to the west of the fuel
- 17 station.
- 18 Q Okay. And do you know if there's any other
- 19 striped pedestrian walkways on the property in the vicinity
- 20 of the special exception area?
- A I mean, there are sidewalks in front of the Costco
- 22 warehouse. There are crosswalks up there by Target that are
- 23 shown. There's crosswalks by the Target entrance. There's
- 24 another pedestrian access to, you know, the main doors.Q The main mall entrance?

- 1 typical movement for a, this type of retail facility.
- 2 Q Do you know if there's any other loading docks at
- 3 the mall that have this same amount of space to maneuver
- 4 into a loading dock?
- 5 A That, I do not know.
- Q Okay. And do you know if there are any other
- 7 loading docks in the mall that require that vehicles execute
- 8 this movement within two-directional traffic lanes?
- 9 A That, I do not know.
- 10 Q Okay. And could you also turn to the other truck
- 11 turning radius plan, the one for the fuel station itself?
- MR. GROSSMAN: That's 232(b).
- 13 BY MS. ROSENFELD:
- 14 Q Okay. The truck turning radius that I see here,
- 15 as you said, the truck comes down the south side of the ring
- 16 road, makes a left, and pulls into the fuel area, and
- 17 there's, there's actually three sort of, not exactly
- 18 parallel, but somewhat parallel lines that run along the
- 19 left-hand side of the special exception. Can you describe
- 20 to me what those three lines represent, or explain to me?
- A Basically, one's just the truck cab, and then you
- 22 have the tracking of the wheels.
- 23 Q The wheels for the trailer portion of the --
- 24 A Yeah, correct. Yes, ma'am.
- 25 Q So the two lines that really do run completely

- 1 presume.
- 2 THE WITNESS: Yeah.
- 3 MR. GROSSMAN: So that's what we're confused
- 4 about. Why is there a third line? Is that my -- do I sense
- 5 your confusion?
- 6 MS. ROSENFELD: That is. That's right. I mean,
- 7 when I read this --
- 8 THE WITNESS: So the -- okay. I'm sorry.
- 9 BY MS. ROSENFELD:
 - Q No. Go ahead.
- 11 A The third, that's what we use in the --
- 12 Q The third wheel.
 - A The third line is what we use in the program to
- 14 set the path of the truck, and then the wheels follow that
- **15** path.

13

- 16 Q So is it your testimony that the front two wheels
- 17 of the cab and the four wheels of the trailer follow each
- 18 other exactly, they would follow --
- 19 A No
- 20 Q The rear, this swings out, correct?
- 21 A Correct.
- 22 Q The rear end of the trailer swings out like that?
- 23 A Correct.
- Q Okay. So the entirety of the truck is taking up
- 25 all of the space in between the --

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- 1 parallel right up against the westernmost side of the
- 2 fueling tanks, those would be the wheel tracks for the cab
- 3 then. That's what you said?
- 4 A Well, no. It's the far outside track. So, you
- 5 know, that's, this, the far eastern line --
- 6 Q Yes.
- 7 A -- that's, that's the furthest line that, furthest
- 8 distance that that truck travels, whether it's the cab or
- 9 the trailer. It's just showing the path where the truck is
- 10 running.
- 11 Q Where the truck would run?
- 12 A Correct.
- 13 Q Okay. But then you also have a third line that
- 14 extends more to the western side of the property, correct?
- 15 A Correct.
- 16 Q And would that be the outermost left-hand wheel of
- 17 the trailer?
- 18 A Yes, ma'am --
- 19 Q Is that --
- 20 A -- well, not necessarily the trailer, whatever the
- 21 most outermost point is, whether it's the cab or the
- 22 trailer.
- MR. GROSSMAN: I think her confusion is -- and I
- 24 can understand that confusion -- is why is there a third
- 25 line? You have two sets of wheels, one on either side, I

- 1 A Yes, ma'am.
- Q And there's a middle line --
- 3 A Yes, ma'am.
- 4 Q -- subsumed within the outermost --
- 5 A Yes, ma'am.
- 6 Q -- tracks of the wheels? Okay. Now, when the
- 7 trailer pulls in, or when the fuel tanker pulls in up here,
- 8 makes its left-hand turn, drives north and parks in front of
- 9 the fuel tankers, where is the outermost portion of the fuel
- 10 tanker trailer itself?
- 11 A It is that section of that line --
- 12 Q Okay. Now --
- 13 A -- which is the westernmost line.
- 14 Q And can you tell me how far into the drive aisles
- 15 that line extends?
- 16 A The total drive aisle width is 30 feet. The --
- 17 Q Okay.
- 18 A -- the truck is eight feet wide. So there's 22
- 19 feet resulting at that point --
- 20 Q Okay.
- 21 A -- 22 feet of clear space between the truck and
- 22 the parking stall.
- 23 Q Okay. So here, where it says 30 feet --
- 24 A That's the total width.
- 25 Q -- it's 22 feet from here --

- 1 A Right.
- 2 Q -- from the parking aisle to the edge of the
- 3 trailer?
- 4 A Correct.
- 5 Q Okay. And then what clearance did you assume
- 6 between the island and the edge of the truck wheels?
- 7 A I assumed the truck wheels were adjacent to -- the
- 8 truck laid adjacent to the island.
- 9 Q Okay. Are you assuming that that clearance to the
- 10 island is south or up near where the kiosk is located?
- 11 A Up both islands.
- 12 Q Both? And then when the truck is pulling out this
- 13 way, you're assuming how much clearance?
- 14 A Oh, as the truck pulls forward, the cab turns and
- 15 pulls into the drive aisle itself --
- 16 Q Yes.
- 17 A -- and again, I'm assuming that the truck is
- 18 staying adjacent to the island --
- 19 Q Okay.
- 20 A -- as he's pulling out.
- 21 Q Okay. And heading north, as the truck would make
- 22 a left-hand turn into the drive aisle to exit, how much
- 23 clearance do you assume that there is along that portion of
- 24 that drive aisle?
- 25 A I want to make sure I'm clear on the question. As

- 1 the submission and we ran the truck turn, we saw that, you
- 2 know, an island would not work there for the truck radiuses.
- 3 So instead of putting a landscape island in there, we put a
- 4 striped area in there.
 - Q But that striped area is a continuation of the
- 6 striped pedestrian walkway that's coming out of the main
- 7 mall entrance, is that correct?
- 8 A Yes, that's correct. The striped area comes --
- 9 basically, it ties into that just like if it was a parking
- 10 space. I believe that was spoken to at the last hearing as
- 11 well.
- 12 Q And going back just for a moment to the exhibit
- 13 for the loading docks, and how much clearance room do you
- 14 have in making those turns between the islands?
- 15 A I want to make sure I understand the question. Do
- 16 you mean the distance from this island, which is on the
- 17 western end of the loading dock, to the island on the
- 18 eastern side of the fuel station?
- 19 Q No. I mean, you have the gray area that shows
- 20 where the wheels are expected to be. Let's say, for
- 21 example, the bottom right-hand.
- 22 A This one?
 - Q I'm sorry, the upper right-hand. There we go.
- 24 Okay. So you have an island coming out on the lower
- 25 right-hand side from the loading dock. That's right. And

23

- 1 the truck pulls between the fuel station and this main drive
- 2 aisle?
- 3 Q That's correct, yes.
- 4 A Yeah, that is a 24-foot drive aisle.
- 5 Q Okay. And then at the corner as it's moving into
- 6 the westbound lane?
- 7 A As it makes it's turn here, that's also a 24-foot
- 8 drive aisle.
- 9 Q How much clearance are you assuming between the
- 10 wheels and those islands that are at the end of the parking
- 11 aisles? There you go.
- 12 A I'm assuming that the truck is driving adjacent to
- 13 those islands.
- 14 Q Okay. Six inches? Twelve inches? Two feet?
- 15 A You know, the line thickness is a foot. So you
- 16 basically got a foot of play in there.
- 17 Q And what is the gray area at the upper northeast
- 18 corner where the rear of the trailer -- yes. What is that
- 19 gray area?
- 20 A That's a striped area.
- 21 Q That's a pedestrian walking area?
- A No. This, originally there was an island in
- 23 there --
- 24 Q Yes
- 25 A -- and so when we were doing the analysis before

- 1 then there's another island right opposite that. Exactly.
- 2 How much extra room is there between the wheel turns and
- 3 those islands? How much extra clearance space do you have?
- 4 A About four feet, four to five feet.
- 5 Q And can you show me where that would be?
- 6 A So, again, a curb line here --
- 7 Q Yes.
- 8 A -- edge of the truck path here, which that was, I
- 9 was speaking to the western side of the loading dock, and
- 10 then on the eastern side of the special exception area with
- 11 the curb line in the southeast quadrant, there's a curb line
- 12 here and a truck path.
- 13 Q Right. And you say there's four feet of extra
- 14 clearance?
- 15 A On this side it looks like about four feet. On
- 16 the east side of the truck, four feet; on the west side of
- 17 the truck, maybe five feet.
- 18 Q It looks to me like they're flush with each other.
- 19 Oh, that's what that 4 is?
- 20 A Yeah. That 4 --
- 21 Q Yes.
- 22 A -- that's actually a four-foot bar. So that's
- 23 telling you what the radius around that curb is.
- 24 Q You're saying that where it says 4R between the
 - gray area for the truck and the corner of the island, that

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- 1 that's four feet?
- 2 A It's about -- if I understand your question
- 3 correctly, what I'm saying is, from that curb line to the
- 4 edge of that truck --
- 5 Q Yes.
- 6 A -- I think from -- and this distance is about four
- 7 feet. That looks like that's about two feet.
- 8 Q Okay. And what about from --
- 9 MR. GROSSMAN: Counsel, I can't see what you're
- 10 pointing to, but also, you're not identifying which two
- 11 points you're identifying are separate --
- 12 MS. ROSENFELD: Space --
- MR. GROSSMAN: -- from whatever. So the record is
- 14 not going to reflect that unless you specify that.
- MS. ROSENFELD: Space No. 1 out on Exhibit No.,
- 16 this is Truck Turn Exhibit --
- 17 MR. GROSSMAN: Yes, that --
- MS. ROSENFELD: It doesn't have a number on it.
- MR. GROSSMAN: The truck turning exhibit --
- 20 THE WITNESS: This is the warehouse truck turning
- 21 exhibit.
- MR. GROSSMAN: Right. Right.
- 23 MS. ADELMAN: 232(b).
- MR. GROSSMAN: 232(b), exactly. You beat me to
- 25 it.

- 1 A Uh-huh.
- 2 Q -- Space 4 in, there's an island just north of
- 3 there, of the loading bay. What would be the distance
- 4 between the wheel turning -- the wheels of the truck and the
- 5 closest point of that?
- 6 A That's probably six inches or three inches. It's
- 7 right up against the curb line at that point, yeah.
- 8 Q And the same would be true for Space No. 1 in?
- 9 Those dimensions look similar?
 - A Yeah, they look similar. I think Space 1 in has a
- 11 little more space but not much.
- 12 Q But, yes, we're talking about a matter of inches.
- 13 A We're talking about inches, correct.
- 14 Q Do you expect that truck drivers will actually be
- 15 able to maneuver within these confines, within the spaces
- 16 that you described, the dimensions that you described, in
- 17 one turn?

10

- 18 A Yes, ma'am.
- 19 Q Are you familiar with the Wheaton CBD Sector Plan
- 20 on page 48, which says that you -- recommends to retain the
- 21 existing green buffer along the property's southern edge
- 22 between the residential community and the mall ring road to
- 23 reduce the impact of new development on adjacent residential
- 23 Todado trio impaot of now development on adjacont real
- 24 areas and the nearby school?
- 25 A Yes, I am.

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- 1 BY MS. ROSENFELD:
- 2 Q On No. 232(b), and maybe what I can do is, the
- 3 closest point between the island at the southernmost loading
- 4 dock and the truck turning radius, the southern side of the
- 5 truck turning radius, what is the distance between the
- 6 closest point?
- 7 A I don't have a dimension on it, but I'm going to
- 8 sav it's two feet.
- 9 Q Okay. And the closest dimension between the
- 10 southeastern island of the special exception area and the
- 11 nearest truck wheel, which looks like the actual truck wheel
- 12 itself for the front of the cab, would be?
- A That's the rear of the trailer right there.
- 14 Q Okay.
- 15 A So that looks about the same; so I'm going to call
- 16 it two feet --
- 17 Q Two feet.
- 18 A -- maybe three feet, probably closer to two.
- 19 Q And Space No. 4 in, again, can you tell me the
- 20 dimension of the closest point between the southernmost
- 21 island south of the loading dock and the wheel turning
- 22 radius as shown on --
- 23 A That looks about six inches right there.
- 24 Q About six inches, okay. And pulling -- and
- 25 backing into the loading bay, again --

- 1 Q Are you familiar with that?
- 2 A Uh-huh.
- 3 Q And in your opinion, if any trees or vegetation
- 4 needs to be removed to construct the wall, would it
- 5 contravene that recommendation?
- 6 A Well, as I said before, we're not planning on
- 7 taking out any trees for that wall, but -- so no, I don't
- 8 believe the wall --
- 9 Q And I think you had testified that no trees within
- 10 the forest conservation --
- 11 A Correct.
- 12 Q -- within the forest --
- 13 A Yeah.
- 14 Q -- the defined forested area --
- 15 A Right.
- 16 Q -- but would you agree that a buffer is a broader
- 17 term than the forest, as defined under the forest
- 18 conservation law?
- 19 A Yes.
 - Q Okay. Okay, thank you.
- MS. ROSENFELD: I have no further questions.
- MR. GROSSMAN: Any other questions? I see --
- MR. ADELMAN: Oh, yes.
- 24 MR. GROSSMAN: -- I see Dr. Adelman reaching for
- 25 the microphone. How long do you think your examination will

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- 1 take?
- 2 MR. ADELMAN: I would be surprised if it was more
- 3 than 15 minutes.
- 4 MR. GROSSMAN: Because I don't know what -- you're
- okay, Mr. Duke? 5
- 6 THE WITNESS: Let's do it.
- 7 MR. GROSSMAN: Okay. Let's do it.
- 8 MR. ADELMAN: Okay.
- 9 MR. GROSSMAN: I was thinking about taking a
- 10 break, but if it's 15 minutes, then we'll do it.
- MR. ADELMAN: I believe it'll be 15 minutes, 11
- 12 but --
- 13 MR. GROSSMAN: Okay.
- 14 CROSS-EXAMINATION
- 15 BY MR. ADELMAN:
- 16 Q I want to make sure that I understood a couple of
- 17 things you said, Mr. Duke, and perhaps I misunderstood; so
- please correct me. I believe you stated that the special
- 19 exception area has not changed. If I'm correct in that
- 20 statement, are you saying it has not changed since the new
- 21 submissions or are you saying it has not changed since your
- 22 original engineering report?
- 23 A For the new submissions. I was referring to the
- 24 new submissions.
- 25 Q The 36,8 is still the same number --

- A No, that's -- not, not where you make the turn.
- After you make the turn and you drive for 100 feet, that's
- when the sidewalk then ties into the ring road.
- 4 Q Ah. Okay. I believe I understand. So the
- narrowing, if you'd permit me the word narrowing, of the
- ring road occurs at a point perhaps 50 feet north of the
- 7 main point of entrance for customers of Target?
- 8 A Correct.
- 9 Q Okay. And it occurs approximately 10 feet south
- 10 of the secondary entrance into the area that cars that are
- going into the Target, I don't know the word to use, loading
- dock area -- yes, that. So it occurs just south of that? 12
 - A Roughly.

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- Fine. In your opinion, will that not, or is it 14
- not possible that that will constitute a point of additional 15
- congestion in the ring road because of the amount of cars
- 17 that make that right turn and proceed towards Target?
- In my opinion, no. It maintains the through lane 18
- 19 and the left-turn lane. There's additional striping that
- 20 goes in there to control the flow of traffic. So --
- 21 Do you happen to know how wide the southbound
- 22 lanes will be after the new pedestrian path goes in? Or
- compare them to what they presently are. What will they be
- 24 after the pedestrian path is created?
- 25 A It's 10 feet. It's 10 feet now and it's going to

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- Correct. 1 Α
- -- has not changed since last week? 2
- 3 Α Correct.
- 4 Q Fine, thank you. And did I understand that the
- 5 pedestrian path as is envisioned will include widening the
- 6 curb at the corner of the intersection of Valley View and
- the ring road, the southwest corner, where people coming
- into the mall, turning right to go towards the special
- exception site, the pedestrian path will extend five feet
- 10 into the now existing roadway? Is that correct?
- 11 A So I'll refer to the overall pedestrian
- 12 circulation map, which doesn't have --
- 13 Q Yes.
- 14 -- an exhibit number on it yet.
- 15 MR. GROSSMAN: Yes. That's --
- 16 THE WITNESS: 233.
- 17 MR. BRANN: 233(a).
- THE WITNESS: 233(a). It does tie into the ring 18
- road, I'm going to say, about 100 feet from that 19
- 20 intersection.
- 21 BY MR. ADELMAN:
- 22 Q Fine. So at the point where cars entering from
- University through Valley View through the ring road and
- turning right to go towards the Costco station, the road
- will be five feet narrower than it currently is?

- be 10 feet when we're finished.
- 2 Unless, how can -- I missed something. If you're
- going to take five feet for the pedestrian path, how can the
- lanes remain the same?
- 5 Because there's a painted white line and we're
- tying into that existing white line and the path goes within
- that area, because remember, it was extra wide to begin
- 8 with.
- 9 Fine, thank you. That answers that. And then,
- 10 finally -- I'm sorry, because we got this relatively
- recently -- if I understand, Exhibit 239 is a slightly
- 12 revised version of the original Exhibit 13, is that correct?
- What was -- 239 was? 13
- 14 239 is the one we're looking at today. 13 is the
- original engineering report. 15
- 16 The engineering report, yes.
- 17 Right. Okay. So you can imagine that I will, of
- course, be going through the new report and old report with
- a fine-tooth comb, but I'd like to know if you could tell me
- 20 specifically what changes were made in the new report. I
- found one. Let me ask you about it, and then you can tell
- me about others. On page -- oh, they're not numbered. Just
- a second. On the first text page of the old report, the one that starts with Property Description, the capacity of the
- fuel tanks is listed as 20,000 gallon, three, and in the new

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- 1 report the number is 30,000-gallon fuel tanks. And my
- 2 question is, what is the nature of that change? Was there a
- 3 typographical error, or was there a change in the planning
- 4 for the capacity of the tanks?
- 5 A It was a change in the Costco standards for what
- 6 size tanks they were putting in on their stations. So I
- 7 wrote the original report back in 2010, and their standards
- 8 were updated over time, and I was informed that they're
- 9 going with the 30,000-gallon.
- 10 Q Can you give us, how do I say this, with respect
- 11 to the frequency that will be required for delivery trucks
- 12 with respect to the capacity for sales above 12 million
- 13 gallons a year, what effect does the shift from 20,000 times
- 14 three, 60,000 gallons, to 30,000 times three have?
- 15 A That, I do not know.
- 16 Q Could you tell us who would have that information?
- MR. GROSSMAN: I'm not sure I understand that
- 18 question. You're saying what effect would it have on sales
- 19 above 12 million gallons a year? I didn't --
- 20 BY MR. ADELMAN:
- 21 Q For example, to clarify, does the change from
- 22 20,000 gallons to 30,000-gallon tanks give Costco the
- 23 capacity, should sales warrant it, to sell much more than 12
- 24 million gallons?
- MR. GROSSMAN: Okay. Do you have an answer for

- 1 engineering report?
- 2 MR. GROSSMAN: I'm not sure that that makes any
- 3 difference because he's responsible for the report and he
- 4 signs off and seals the engineering plan. So they're all
- 5 part of --

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- 6 MR. ADELMAN: Fine, okay. I'm actually --
- 7 eventually I'm going to get to testify, and I'm trying to
- 8 think about how I'm going to refer to the various documents.
- 9 MR. GROSSMAN: I see.
 - BY MR. ADELMAN:
- 11 Q So a couple of last questions. This report --
- 12 excuse me. 239 is a revised version of 13, is that correct?
 - A Correct.
- 14 Q And we found one revision. I note that despite
- 15 the fact that Mr. Tucker's report as originally submitted
- 16 was, I don't know the term, deemed not the appropriate
- 17 report and he filed a subsequent report or Applicant filed a
- 18 subsequent report, which was Exhibit 125(c) and that's the
- 19 report that Mr. Tucker spoke to -- well, actually, he did
- 20 not speak to, he stipulated -- but your revised version
- 21 still contains the old report, and I'm curious why, if you
- 22 revised this document, you didn't include the new
- 23 geotechnical report.
- 24 A The primary purpose for revising the engineering
- 25 report was to update the tank sizes.

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- 1 that?
- 2 THE WITNESS: I can't answer that.
- 3 MR. GROSSMAN: Okay. He can't answer.
- 4 BY MR. ADELMAN:
- 5 Q Can't answer it, fine. Thank you. And now, I
- 6 guess -- this is a learning curve for me; so I want to be
- 7 clear about a couple of things -- when I looked at the
- 8 original report and when I looked at this report, it didn't
- 9 dawn on me, my fault, that all of these site plans we're
- 10 looking at are part of the engineering report, if I
- 11 understand you, or am I mistaken? In other words, there's
- 12 no listing of all the site plans in the engineering report,
- 13 but we've just spent all this time talking about them in the
- 14 context of your revised engineering report.
- MR. GROSSMAN: And what's the question there?
- MR. ADELMAN: The question is, what is the content
- 17 of an engineering report in the context of the special
- 18 exception?
- MR. GROSSMAN: You mean, does the report itself
- 20 include the plans, incorporate the plans --
- 21 MR. ADELMAN: Yes.
- MR. GROSSMAN: -- by reference or something of
- 23 that sort?
- MR. ADELMAN: Yes, and a couple of other questions
- 25 will follow, but fundamentally, what constitutes an

- Q Okay. Neither the old version of the report nor
- 2 the new version of the report contain the document which was
- 3 Exhibit 86(e), the operation safety training that
- 4 Mr. Goalwin spoke to. Mr. Goalwin spoke as, as I believe,
- 5 an expert, an engineering expert, but that report was not
- 6 included in your engineering packet. Was there a reason for
- 7 that? I'm just trying to be logical.
- 8 A The purpose of my report is just to focus on the
- 9 site civil engineering elements and nothing further.
- 10 Q So the inclusion of other technical reports in the
- umbrella package is, from your point of view, not relevant
- 12 to what you were doing, is that correct?
 - A Well, just for the purpose of this report, I
- 14 included what we thought was necessary, and I didn't need to
- 15 include any further reports or information.
- 16 Q Fine. Okay. And then returning to that first
- 17 question I asked you, are there other specific elements,
- 18 just to save me time trekking through the document, are
- 19 there other specific elements of the new engineering report,
- 20 Exhibit 239, which are different in any way from the
- 21 original Exhibit 13?
- 22 A No. sir.
- 23 Q And then, finally, from your point of view or from
- 24 Mr. Grossman's point of view, in referring to, quote, the
- 5 engineering report, should I be referring to this document

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- 1 or all of the documents? In other words, to save time, do I
- 2 refer to this one or this one, but the package that was the
- 3 geotechnical report is not correct and I have to specify
- 4 that.
- 5 MR. GROSSMAN: Well, I'll answer that. You refer
- 6 to anything that -- you make clear what you're referring to,
- 7 and if it's a plan, if it's a specific exhibit, then just
- 8 refer to the exhibit. That's the best way, and you're -- if
- 9 you're talking about it in your testimony, the best way to
- 10 do it is to make clear what exhibit you're referencing,
- 11 whether it's a specific engineering plan or the report,
- 12 whatever else. That way the record will be clear.
- 13 MR. ADELMAN: Thank you.
- 14 MR. GROSSMAN: Sure.
- MR. ADELMAN: One second, please.
- 16 MR. GROSSMAN: Sure.
- MR. ADELMAN: I had a couple of questions that
- 18 were given to me by Mr. Silverman before he left, but I'm
- 19 not clear. Am I allowed to ask questions about, for
- 20 example, ground soil pollutants? This is a new exhibit,
- 21 which is a revision of the previous one. Mr. Duke has
- 22 testified to certain aspects of it, but am I restricted to
- 23 only asking questions about the things he testified about?
- MR. GROSSMAN: Well, technically yes,
- 25 cross-examination is supposed to be within the scope of the

- A The scope of my work was to site civil lens. So
- 2 I'm not aware or I don't know whether or not there was
- 3 anything that addressed the underground pollutants or lack
- 4 thereof.

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- Q Related question, how would you -- can you suggest
- 6 a way in which we can determine what documents do address
- 7 that issue?
- 8 A No.
- 9 Q Fine. And then I have one last guestion --
 - MR. GROSSMAN: That may be an issue that's down
- 11 the road if a special exception were approved, in terms of
- 12 permitting process and Maryland Department of Environment.
- 13 Montgomery County environmental people might deal with that
- 14 kind of issue if it is an issue in this case. So it may be
- 15 that not, not covered, I don't know. I'm just --
- 16 MR. ADELMAN: Right.
- MR. GROSSMAN: -- I let you ask the question, and
- 18 he's answered. So --
- MR. ADELMAN: Fine, thank you, and I will address
- 20 that further in my testimony.
- 21 MR. GROSSMAN: Okay.
- 22 BY MR. ADELMAN:
 - Q One last question. What wasn't clear to me,
- 24 because I wasn't paying attention to it, is the issue of, if
- 25 a person in a wheelchair wants to get on or off the

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- 1 direct, but I'm going to give you some leeway. If you think
- that it's something that's of critical importance, go ahead
- 3 and ask the question, and we'll --
- 4 MR. ADELMAN: It is.
- 5 BY MR. ADELMAN:
- 6 Q When Mr. Goalwin testified using the operations
- 7 safety training manual as his supporting document, we could
- 8 not find any way to ask questions about fundamental issues
- 9 as to the level of pollutants in the soil, which is going to10 be disturbed when the excavation is done to put in the
- To the disturbed when the excavation is done to put in the
- 11 underground tanks and so forth. So my question
- 12 fundamentally is, where is that issue addressed in the
- 13 various files? Are you aware of a document that
- 14 specifically addresses the question of -- for example, there
- 15 was an Montgomery Ward store --
- MR. GROSSMAN: No, let's not make it too long.
- 17 MR. ADELMAN: Okay, fine.
- 18 BY MR. ADELMAN:
- 19 Q Where can we --
- MR. GROSSMAN: Just aware of, what's the -- fill
- 21 in the rest of that sentence. Are you aware of?
- 22 BY MR. ADELMAN:
- 23 Q Are you aware of a document that Applicant has
- 24 filed that specifies how underground pollutants will be
- 25 dealt with?

- 1 pedestrian path, is there some sort of ramp at either end
- 2 that allows them to get on and off the path?
- 3 A Yes, sir, there is a handicap ramp on both sides
- 4 of the path.
- 5 Q But there are no exit or entrance ramps in between
- 6 the beginning and the end, is that correct?
- 7 A Not planned at this time, no, sir, not in between.
- 8 It's on the end. So you get on it and you get off it.
- 9 Q And do you know whether that satisfies ADA
- 10 requirements, to have a path that long with only a ramp at
- 11 the end, on the end?
- 12 A To my knowledge of reviewing the ADA code, yes, it 13 does.
- 14 Q So, for example, if a person in a car being driven
- 15 to the mall and that car parked on the ring road beside the
- 16 curb and got up on the ramp, got up on the pedestrian path,
- 17 there would be no ramp for them to go from the pedestrian
- 18 path down to the road and cross into the parking lot, is
- 19 that correct?
- 20 A That's correct, but that's why ADA spaces are
- 21 provided by the front door of the mall in multiple
- 22 locations.
- 23 Q We have heard testimony, I believe, from one of
- 24 the citizens who testified that there are a very limited
- 25 number of spaces for handicap parking --

- 1 MR. GROSSMAN: I think he said that he wished
- 2 there were more, yes --
- 3 MR. ADELMAN: Wished there were more.
- 4 MR. GROSSMAN: -- but I don't know what number
- 5 there are or aren't. I mean, on this, on the question of
- 6 ADA compliance, there's always a condition, if a special
- 7 exception is granted, requiring compliance with all
- 8 applicable state, local, federal regulations. So they would
- 9 have to comply. If one had to be added, it would be added
- 10 in order to comply.
- MR. ADELMAN: You may disallow this question, but
- 12 fundamentally, as you know, we have raised the question
- 13 numerous times as to the extent to which the future
- 14 operation of this gas station, if it is approved, will
- 15 require enforcement of agencies which, on the face of it,
- appear not able to enforce the various issues in the Countyat presently.
- MR. GROSSMAN: Well, I don't know what -- is there
- 19 a question? I'm not sure. What are you asking me?20 MR. ADELMAN: I believe I've asked you this once
- 21 hefers Mr. Cressman Con you in contrast to planning
- 21 before, Mr. Grossman. Can you, in contrast to planning
- 22 staff, factor in in your decision-making the reality or the
- 23 possibility that there are enforcement mechanisms required
- 24 that will not in fact function?
- MR. GROSSMAN: That's so hypothetical. I guess,

- 1 second. Oh, in addition to the question about availability
- 2 of points of access to the pedestrian path for people in
- 3 wheelchairs, what about people who are pushing carts, for
- 4 example, from Costco or whatever, from the parking area,
- 5 having shopped, to the ring road where they have parked, as
- 6 they do sometimes, and not being able to push the cart up a
- 7 ramp -- is that not an issue?
- 8 A There is a very -- the answer is no, we did not
- 9 plan additional ramps within the pedestrian path. If Costco
- 10 requested us to add ramps to facilitate access, we certainly
- 11 would, or if it was a condition of approval to add ramps, we
- 12 certainly would. There's no technical reason why we can't.
 - Q Thank you very much.
- 14 A Thank you.

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- MR. GROSSMAN: Mr. Scharman.
- MR. SCHARMAN: I know that you're about to recess,
- 17 but I had a couple of questions that were not addressed
- 18 previously, and I was wondering if I may --
- MR. GROSSMAN: All right. Come on forward and
- 20 have a seat next to Ms. Harris.
- 21 MR. SCHARMAN: Thank you.
- 22 BY MR. SCHARMAN:
 - Q Good afternoon, Mr. Duke. My name is Clifford
- 24 Scharman. I'm a resident of the Town of Kensington. The
- 25 first question I have for you is, do you recall being

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- ${f 1}$ in general, that's not an assumption that we deal with in
- 2 the, in review of the, of applications. There are agencies
- 3 that are specified, Department of Permitting Services
- 4 overall, for enforcing the special exception. And so since5 there is a general condition in all special exceptions that
- 6 are granted requiring compliance with all regulations, when
- 7 DPS does its inspections, if it sees a violation, then it
- 8 will site that violation and a correction would have to be
- 9 made. And, also, individuals can submit a complaint of
- 10 noncompliance to the Board of Appeals or the Department of
- 11 Permitting Services, claiming that there is noncompliance,
- 12 and then it would be investigated by investigators for the
- 13 Department of Permitting Services and then proceeded, and it
- 14 would proceed from there, and then usually there's a
- 15 violation notice issued. If there's not a correction made,
- 16 then there are a variety of things that can happen,
- 17 including revocation of the special exception after a
- 18 hearing.
- 19 MR. ADELMAN: One moment.
- 20 BY MR. ADELMAN:
- Q This is a following one to the question about the availability of ramps on the, providing access to/from the
- 23 pedestrian path at points other than the northwest corner or
- 24 the, excuse me, the northeast corner or the -- no, northwest
- corner or southeast corner. I forgot the question. Just a

- present when a group of Costco, I don't know if they were
- 2 representatives, but a team of Costco people came in and
- 3 made a presentation to the Town of Kensington at a town
- 4 council? This was several years ago.
- 5 A I don't believe I was at that meeting.
- 6 Q So you don't recall making any presentation on
 - the, on the technicalities of groundwater or Silver Creek?
- 8 A No. sir.
- 9 MR. SCHARMAN: Then I have nothing further.
- MR. GROSSMAN: Okay. All right. Is there any redirect?
- MS. HARRIS: Briefly.
- 13 REDIRECT EXAMINATION
- 14 BY MS. HARRIS:
 - Q Is the Costco warehouse currently receiving truck
- 16 deliveries?
- 17 A Yes, it is.
- 18 MR. GROSSMAN: I'm sorry. Currently receiving
- 19 what kind of deliveries?
 - MS. HARRIS: Truck deliveries.
- MR. GROSSMAN: Truck deliveries, yes, okay.
- 22 BY MS. HARRIS:
- Q And can you describe the turning movements that
- 24 are occurring now for the trucks to get into the loading
- 25 dock?

- A It's the, basically the same maneuvers as what I
- 2 showed on the exhibit that was submitted.
- 3 Q Currently what is in the space that would, where
- 4 the gas station is being proposed?
- 5 A Parking. So there's parking -- there's
- 6 obstructions there now and that's exactly what maneuvers the
- 7 trucks are making. It's going to be the same condition when
- 8 the fuel station, if the fuel station was to be constructed.
- 9 Q Thank you.
- MS. HARRIS: I have no other questions.
- MR. GROSSMAN: Any recross on that point only?
- MS. ROSENFELD: Just clarification. I want to
- 13 make sure I understand his answer.
- 14 RECROSS EXAMINATION
- 15 BY MS. ROSENFELD:
- 16 Q So if we were to compare --
- MR. BRANN: Do you want me to hold that for you?
- MS. ROSENFELD: Yes, and I need my glasses.
- 19 BY MS. ROSENFELD:
- 20 Q So looking at Exhibit 232(b), Space No. 1 out, for
- 21 example, the island that's shown just north of the
- 22 northernmost loading bay, would that correspond with the
- 23 island that's just north of the orange dumpster shown on
- 24 Exhibit No. 101?
- 25 A I'm sorry. Ask the question again.

- 1 the curb-line radius that's shown up, just immediately north
- 2 of the ring road or --
- 3 A Yes. Yes, ma'am.
- 4 Q And then where there's this sort of like S-shaped
- 5 island to the west of the loading bays, is this little
- 6 bump-out to the east just going to get carved off? Is
- 7 that --
- 8 A No. The curb line along the edge of the fuel
- 9 canopy will align with these spaces, and then it angles
- 10 back --
- 11 Q Oh, I see.
- 12 A -- like that. And on 101, which shows the curb
- 13 cut that's furthest south of the parking area, that gets
- 14 closed off.
- 15 Q Is there an exhibit anywhere that has an overlay
- 16 of those?
- 17 A No, ma'am.
- 18 Q And at the current time, trucks that are coming
- 19 into the loading bay, of course, have freer access, is that
- 20 correct, because you have a curb cut here between the
- 21 southernmost island and the one north of it?
- 22 A The models that we didn't -- you can see the
 - vehicle tracking in the aerial, actually. Where the trucks
- 24 have been turning, they're making this kind of maneuver.
 - MR. GROSSMAN: I can't see. So what's this kind

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- 1 Q The island that I first described --
- 2 A Uh-huh.
- 3 Q -- Space No. 1 out, does that correspond with the
- 4 island?
- 5 A Correct.
- 6 Q And they're the same dimensions?
- 7 A Yes
- 8 Q And the island that's shown just south of the
- 9 southernmost loading bay, does that correspond with what's
- 10 just south of the loading bay wall?
- 11 A Yes. Yes, ma'am.
- 12 Q And is that going to change in dimension --
- 13 A No, ma'am.
- 14 Q -- from what's shown on Exhibit 232(b)?
- 15 A No, ma'am.
- 16 Q And there is an island to the west of the loading
- 17 bays, as shown on Exhibit 101. How does that correspond to
- 18 what's shown on the island that's opposite the loading bays
- 19 on Exhibit 232(b)?
- 20 A Referring to Exhibit 101, this curb-line radius is
- 21 the, at the exact same point. So --
- 22 Q And by this --
- A -- this curb-line radius and this, that's the
- 24 same, same location.
- 25 Q And by this curb-line radius, you're talking about

- 1 of maneuver?
- 2 THE WITNESS: Basically, the same maneuver I
- 3 described.
- 4 MR. GROSSMAN: Before?
- 5 THE WITNESS: Yes.
- 6 MR. GROSSMAN: Before the new plan?
 - THE WITNESS: Correct.
- 8 MR. GROSSMAN: Okay.
- 9 THE WITNESS: You can actually see where their
- 10 wheels have been tracking --
- 11 MR. GROSSMAN: Okay.
- 12 THE WITNESS: -- and it's in the basic patterns
- 13 that I talked about previously.
- 14 MR. GROSSMAN: Okay.
- 15 BY MS. ROSENFELD:
- 16 Q And the islands that are shown on Exhibit 101, are
- 17 they the -- are these currently constructed? These are
- 18 conditions on the ground today --
- 19 A Yes, ma'am.
 - Q -- at today's hearing?
- 21 A Yes, ma'am.
- 22 Q Okav.
- MS. ROSENFELD: One minute, please.
- MR. GROSSMAN: Ms. Rosenfeld is still
- 25 contemplating.

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- MS. ADELMAN: Oh, I thought she was done, sorry.
- 2 MR. GROSSMAN: When she's finished --
- 3 BY MS. ROSENFELD:
- 4 Q Do you know if trucks ever actually do use that
- 5 break between the southernmost island and the one north of
- 6 it to enter?
- A I do not know if they actually use it. It's not
- 8 signed off, it's not blocked off for them not to use it.
- 9 Q All right, thank you.
- MR. GROSSMAN: Ms. Adelman, do you have questions
- 11 pertaining directly to this redirect?
- MS. ADELMAN: Well, to the redirect, see if I
- 13 can -- I don't know if I can phrase it as a question. It
- 14 was a point of personal observation. Is that allowed?
- 15 MR. GROSSMAN: No.
- MS. ADELMAN: No. Okay. How do I do that? I --
- MR. GROSSMAN: When you testify, if you testify,
- 18 you can certainly --
- MS. ADELMAN: Well, this is the opportune time to
- 20 do it.
- MR. GROSSMAN: -- you can certainly testify as to
- 22 anything that's relevant to the case.
- MS. ADELMAN: They're telling me to shut up.
- 24 MR. GROSSMAN: All right.
- MS. CORDRY: Well, I don't think we --

- 1 MS. HARRIS: Okay. And, unfortunately, I don't
- 2 have an explanation as to why there are two versions with
- 3 the same exact dates. I compared the two versions, and I'm
- 4 going to hand out two pages, and if I could just briefly
- 5 walk through what the, what the differences are --
- 6 MR. GROSSMAN: Okay.
- 7 MS. HARRIS: -- I think that's probably the best
- 8 way to handle it.
- 9 MR. GROSSMAN: All right. Which is the more 10 correct one?
- MS. HARRIS: The one that states 136.

MR. CRONYN: Right.

- MR. GROSSMAN: Okay. Well, I'm glad, because
- 13 that's the one I have.

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- MR. GROSSMAN: We don't care what Dr. Adelman has.
- MR. ADELMAN: Thank you very much, sir.
- MS. HARRIS: So that paragraph was the first
- 18 change between the old and the new, where there was a
- 19 difference in the measurement from the way it was measured.
- 20 And so the newest version notes that it's 136 from the
- 21 nearest home and 284 from the fuel dispensers.
- MR. GROSSMAN: Right.
 - MS. HARRIS: Okay. Then the next change, the
- 24 next, the other change is at the bottom of that page, and
- this happened in two places. When he references the old

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- 1 MS. HARRIS: Tough crowd.
- 2 MS. CORDRY: -- I don't think we quite said that.
- 3 MR. GROSSMAN: Yes, I'm sure they didn't say that.
- 4 MS. ROSENFELD: We were more polite than that.
- 5 MR. GROSSMAN: All right then. So that completes
- 6 the examination of Mr. Duke. Thank you very much. I know
- 7 you'd be anxious to come back still another time, but --
- 8 THE WITNESS: I'm just waiting for an invitation.
- 9 MR. GROSSMAN: Thank you. You have a good
- 10 weekend.
- 11 THE WITNESS: Thank you.
- MS. ROSENFELD: Thank you, Mr. Duke.
- 13 THE WITNESS: Thank you.
- MR. GROSSMAN: And so I think we can break until,
- 15 let's give ourselves until 20 to 4:00 and come back with
- 16 Mr. Cronyn.
- 17 MS. HARRIS: Thank you.
- (Whereupon, a brief recess was taken.)
- 19 MS. HARRIS: Mr. Grossman, before we get
- 20 started --
- 21 MR. GROSSMAN: Yes.
- MS. HARRIS: -- with Mr. Cronyn, perhaps we can
- 23 explain the differences on the two reports. Would that be
- 24 helpful?
- MR. GROSSMAN: Oh, yes, that would be helpful.

- 1 Montgomery Ward's auto service operation --
 - MR. GROSSMAN: Yes.
- 3 MS. HARRIS: -- in the previous report he noted
- 4 that it was in essentially the same location as the Costco
- 5 gas station. That's not accurate and that was taken out.
- 6 So that's no longer on that last paragraph.
 - MR. GROSSMAN: Okay.
- 8 MS. HARRIS: And then similarly on page 6, on the
- 9 second paragraph that begins the Westfield Shoppingtown
- 10 Mall, at the end of that paragraph, same thing, he took out
- 11 the phrase that said in essentially the same location.
 - MR. GROSSMAN: Okay.
- MS. HARRIS: And then the only other change is,
- 14 the very next paragraph says: The most approximate Costco
- L5 fuel dispenser will be 284 from the neighboring homes and
- 16 will be totally concealed by the screen wall. That's new
- 17 language and it replaces the old language, which was: The
- 18 proposed Costco filling station will be a minimum of
- 19 approximately 200 feet from the closest residential property
- 20 and will be totally concealed by the screen wall.
- 21 MR. GROSSMAN: Okay.
- MS. HARRIS: None of these are material changes,
- 23 but they are, they were minor revisions.
- MS. CORDRY: As I recall, the planning staff asked
- 25 you to make some of these changes. So would this have been

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	Page 218		Page 220
1	in response? Or the Planning Board or planning staff, one	1	think about that?
2	or the other of them, said that it should be changed to	2	MR. GROSSMAN: Sure. Why don't I just make it a
3	reflect	3	new exhibit number, and then
4	MR. BRANN: Correct.	4	MR. ADELMAN: Okay. Well, it's fine, but we'll
5	MS. CORDRY: that Montgomery Ward's was not in	5	MR. GROSSMAN: then you don't have to fire on
6	that location, so forth.	6	any pistons.
7	MR. BRANN: That, that was	7	MR. ADELMAN: I'm being told it's fine.
8	MR. CRONYN: Correct.	8	MS. ROSENFELD: I think we'd be okay replacing it
9	MS. CORDRY: So these changes would have been made	9	with the correct report
10	in response to those directives, I believe.	10	MR. GROSSMAN: Okay. All right.
11	MS. HARRIS: You have a very good memory and that	11	MS. ROSENFELD: and I don't think there are
12	is probably accurate. I need to go back and check my notes.	12	material differences.
13	MR. CRONYN: It is accurate.	13	MR. GROSSMAN: All right. So the Exhibit 16 will
14	MS. HARRIS: Okay. Joe said it is, good.	14	have the corrected language.
15	MR. GROSSMAN: And so I guess what we should do	15	MS. ROSENFELD: And then if we could get an
16	is, I mean, because right now the report that's Exhibit	16	electronic copy of that
17	MR. ADELMAN: 16.	17	MS. HARRIS: Certainly.
18	MR. GROSSMAN: 16 in the file has the old	18	MR. GROSSMAN: Okay.
19	language, make	19	MS. ROSENFELD: so I can update my own files.
20	MS. ROSENFELD: 16(a)?	20	MR. GROSSMAN: Okay. Okay.
21	MR. GROSSMAN: Pardon me?	21	MS. CORDRY: So we're just going to replace the
22	MS. CORDRY: Make it 16(a).	22	prior Exhibit 16 with a new Exhibit 16?
23	MS. ROSENFELD: 16(a)?	23	MR. GROSSMAN: Yes, with the one that has the
24	MR. GROSSMAN: Oh. Well, let's see, 16.	24	correct language.
25	MR. ADELMAN: No. She wants to	25	MS. CORDRY: Got it.
	Page 219		Page 221
1	MS. ROSENFELD: No. No. I'm suggesting maybe	1	MR. GROSSMAN: Right. And I know I have that
2	we	2	correct language because that's what I printed out my copy
3	MS. CORDRY: Call it 16(a).	3	from electronically. All right. There were also the two

maps that were not in either copy which we now have.

MS. HARRIS: Right. So we can attach those as

MR. GROSSMAN: You mean the changes that were just

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         MS. CORDRY: Call it 16(a).
4
         MS. ROSENFELD: -- call it 16(a).
         MR. GROSSMAN: Oh, well, that was one possibility,
  or we could just give it a new exhibit number, although it's
7
   still dated the other -- yes, that may be a little
8
   confusing. I mean, I guess we --
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         MS. CORDRY: Well, it's just these two pages and
   they're next to 16; then they actually might be easier to
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find if somebody goes to look for them. MR. GROSSMAN: I mean, I guess the choice is whether to substitute the new one, but --MS. ADELMAN: Yes. MR. GROSSMAN: -- for the old one, or is there any point that you wish to make regarding that, that that would

17 create a problem about? MR. ADELMAN: There are several points to be made, 18 but substituting won't --19 20 MR. GROSSMAN: No. I just want to make sure that I don't eliminate an issue that you wanted to raise by substituting it. If that's a problem at all, then we would 22 23 just put it as a new --24

I'm not firing on all pistons. Could I have some time to

7 MR. GROSSMAN: And those can be attached to the 8 new --9 MS. CORDRY: Should we make them 16(a) and(b)? MR. GROSSMAN: -- to the new, to the new 16. All 10 right. With those changes and additions, are we ready to 12 proceed then with Mr. Cronyn? MS. HARRIS: Yes. 13 14 MR. ADELMAN: Yes. MR. GROSSMAN: Okay, sir. You're still under 15 16 oath. 17 (Witness was previously sworn.) 18 THE WITNESS: Thank you. 19 MR. GROSSMAN: And I think we were in --20 MR. ADELMAN: Yes. 21 MR. GROSSMAN: -- Dr. Adelman's cross-examination. 22 MR. ADELMAN: Right. First, just for a point of 23 clarification, while Ms. Harris characterized the changes as MR. ADELMAN: Could we think about that? I'm not, 24 not substantive, I would consider them quite substantive.

5

6 well.

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Page 222 Page 224 1 made in the new 16? MR. GROSSMAN: Well, let's stop. You had a good 2 MR. ADELMAN: Yes, right. 2 question there, and --3 MR. GROSSMAN: Okay. 3 MR. ADELMAN: Stop. 4 MR. ADELMAN: Place an objection but that's my 4 MR. GROSSMAN: -- but you say from the houses. objection. Are you talking about from the ground level, from the first 5 6 MR. GROSSMAN: Okay. 6 floor, second floor? What are you talking about? 7 7 CROSS-EXAMINATION (Resumed) MR. ADELMAN: I believe in those cases I'd be 8 BY MS. ROSENFELD: 8 talking about the second-floor level --9 Q So the height of the screen wall has been 9 MR. GROSSMAN: Okay. 10 corrected to being eight feet. Okay. Are you aware, 10 MR. ADELMAN: -- because I think the pictures 11 Mr. Cronyn, that Mr. Gang showed, when he testified, a large Mr. Gang showed were taken from the second-floor level. 11 12 number of pictures, I believe, of views from various houses 12 MR. GROSSMAN: Okay, some of them. 13 in proximity with the eight-foot screen wall in place and, 13 MS. HARRIS: Objection. That's a 14 while some of the houses were totally -- were you aware that mischaracterization of the sections in the photos which in 15 fact show that it wasn't. Mr. Gang showed pictures of what various houses would see of 15 the special exception site if it were built? 16 MR. GROSSMAN: Right. I think that some of the 16 17 A I was not here for Mr. Gang's testimony. 17 photos were taken -- I don't think any of the photos were 18 Have you seen his filings on that? taken from the second floor. 19 A I don't think so. I may have looked at them over 19 MS. HARRIS: Right. 20 a period of time. 20 MR. GROSSMAN: He couldn't get access. Wasn't 21 Q Okay. 21 that his testimony? He asked. He said he --MS. HARRIS: Yes. Remember his -- he wasn't 22 MR. GROSSMAN: By the way, let me interrupt one 22 second. Your comment, Dr. Adelman, made me reconsider just 23 invited in, right. substituting. If you think that the changes are 24 MR. GROSSMAN: -- he didn't get invited. So, 25 but -substantive, then I'm not going to just change the old one Page 223 Page 225 1 for the new one. I'm going to just create a new exhibit 1 MR. ADELMAN: Okay. number called Revised Exhibit, Revised Exhibit 16, impact, I 2 MS. HARRIS: But they did cross sections. can say study of impact on nearby property values, and 3 MR. GROSSMAN: Right, but I think we get the sense 4 that'll be Exhibit 243, and I will -- and we'll include the of the question; so let's ask it. If the view from the 5 two maps that we now have in that. And so that's the, second floor of these houses actually you could see the gas 6 that's the exhibit we're working off of. That way we don't station that is proposed here, would that change your 7 have any confusion. It's probably a better idea anyway just opinion? Is that a fair characterization of your question? 8 MR. ADELMAN: That's fine. Thank you very much. in case somebody went over the file earlier and then they reviewed some language from Exhibit 16 and now it's 9 MR. GROSSMAN: Okay.

different language. Why, you know, why have the question? 10 11 (Exhibit No. 243 was marked 12 for identification.) 13 MR. ADELMAN: Thank you. Okay. MR. GROSSMAN: So Exhibit 243. 14 15 BY MR. ADELMAN: 16 Q Mr. Cronyn, if the pictures I'm referring to from 17 Mr. Gang's report are correct that some houses are not, their view of the special exception site is not totally 18 blocked, if that is correct, would you agree that that could 19

have an effect on the value to the residents of those houses

21 on, of this -- excuse me. Would you agree that if the view

22 from certain houses is -- the view of the special exception

is not totally blocked by the fence, that for the residents

of those houses, that would have a significant impact and

10 THE WITNESS: You know, going on the hypotheticals -- I mean, this is very difficult. Again, my recollection is that I've looked at the cross sections and, as far as I could tell, there wasn't any visibility. If there were visibility, then, you know, realistically it depends on how serious any visibility and any negative externality is. And my impression would be, given the 17 distances involved and the type of operation that we've got here, even any visual, you know, negatives would be minimal, if there were any. So, you know, again, in the hypothetical

22 BY MR. ADELMAN: 23 The next series of questions have to do with, please correct me if I'm wrong, I believe you are using your analysis to state that people who purchase homes in

situation, perhaps if there were some serious intrusiveness.

I don't, I haven't seen that in anything that I've reviewed.

possibly --

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- 1 Kensington Heights are well aware of the existence of the
- 2 mall, of all of its properties, and that therefore there is
- 3 no change by virtue of putting in the special exception. Is
- 4 that an unfair characterization?
- 5 A Well, that's not the way that I would put it. The
- 6 fact is that if they bought on those blocks adjacent to the
- 7 mall, they would be very much aware of the mall. You can't
- 8 miss it.
- 9 Q Agreed. With respect to the previously existing
- 10 Montgomery Ward store, I think the correction has been made
- 11 about the proximity. Do you happen to know where the
- 12 Montgomery Ward store was relative to where the special
- 13 exception site is now?
- 14 A I don't have a precise measurement. I mean, it's,
- 15 generally speaking, on the parking field that was being
- redeveloped for the Costco and the related elements in the
- 17 mall there.
- 18 Q So it's a significant distance away from the
- 19 special exception site?
- 20 A I don't have a measurement.
- 21 Q Fine, thank you. Do you know whether that
- 22 Montgomery Ward service center sold gasoline to cars, to
- 23 vehicles?
- 24 A To the best of my knowledge -- again, it wasn't
- 25 open at any time recently -- to the best of my knowledge, it

- 1 but I think the bigger point is probably something that I
- 2 was trying to focus on which is that the mall has been
- 3 there, whatever you call it, whoever owns it, for 50 years.
- 4 Q How would you characterize the size and the
- 5 patronage of the mall that existed in 1960 versus the mall
- 6 that currently exists? Are they the same? Is one
- 7 significantly bigger, smaller?
- 8 A I'm assuming that like any good business, and you
- 9 know, it seems evident, you know, in this situation, the
- LO mall has succeeded as a business and has grown and has -- I
- 11 don't have exactly the square footage or the roster in 1960,
- 12 but I'm assuming that there's been more retail space added
- 13 and therefore patronage has grown as the population of
- 14 Montgomery County has grown.
 - Q Given that there is some growth, perhaps large,
- 16 depending on one's assessment, is it not possible that
- 17 persons wishing to purchase homes in Kensington Heights
- would view the situation very differently today than in
- 19 1960?

15

- 20 A I suppose anything is possible.
- 21 Q Would you consider it likely?
- 22 A If someone wants to live in Kensington Heights,
- 23 they want this location because it's a very convenient
- 24 location, it's a great neighborhood, and it has very good
 - connectivity to everything that anybody would want. I mean,

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- 1 was a service center; it wasn't a fueling station.
 - Q Fine, thank you. Would you agree that a person,
- 3 that someone buying a home in Kensington Heights, being
- 4 cognizant of the existence of the Montgomery Ward, is
- 5 different from a person, say, two years hence considering
- 6 buying a property in Kensington Heights if the Costco gas
- 7 station was present?
- 8 A Everything's different. I mean, the Montgomery
- 9 Ward station was how many ever years ago, and you know, so
- 10 things change. I'd say it's different.
- 11 Q Fine, thank you. I quote your page 6 of the
- 12 second sentence: In any case, the mall has been in
- 13 development next door to these residential properties and
- 14 the Kensington Heights neighborhood for more than 50 years.
- 15 That is true, but the question is, is it relevant to the
- 16 discussion?
- 17 A Yes. That's why I put it in there.
- 18 Q Under Section D, Evaluation: The Westfield --
- 19 excuse me, second paragraph: The Westfield Shoppingtown
- 20 Mall has been in operation next to Kensington Heights since
- 21 1960. Since you previously stated in your report that
- 22 Westfield purchased the mall in the late '90s, I believe,
- 23 that is a factual error, is it not?
- A If you want to say that the mall has changed its
- 25 name and its ownership, well, perhaps it's a factual error,

- 1 it's got shopping nearby; it's got, you know, Montgomery
- 2 County schools; it's got Metro nearby; it's got good
- 3 transportation linkages. What more could you want? So --
 - Q Well --
- 5 A -- and people choose it for that reason, and you
- 6 know, the mall is part of the package that you've got, and
- 7 somebody who wants to live in the middle of things has got
- 8 an incredibly good location here.
- 9 Q Let me shift gears slightly. You've heard
- 10 discussion about the forest buffer, and I'm not going to ask
- 11 you anything about the forest buffer exemption or any of
- 12 that.

13

- A Thank you.
- 14 MS. HARRIS: I would object.
- MR. ADELMAN: If you're saying objection, thank
- 16 you, but I'm --
 - BY MR. ADELMAN:
- 18 Q The forest buffer is a very important buffer for
- 19 the people who live in Kensington Heights. It is true, is
- 20 it not, that the forest buffer allows people in Kensington
- 21 Heights to reside in close proximity to the mall and yet not
- 22 have direct impact upon them of the mall because of that
- 23 forest buffer?
- 24 A The forest buffer is one element. The road
- 25 network is another element. There are no connecting

- 1 streets. The grade differential is another element. The
- 2 stream, you know, going and the topography difference
- 3 because of that, these are all elements in the, you know,
- 4 the isolation of the neighborhood in certain ways from the
- 5 mall.
- 6 Q Those are all, I believe, in your terminology,
- 7 externalities. Would that be correct?
- 8 A When you're considering the value of a residential
- 9 home, if that's what you're referring to, externalities
- 10 would be things that are not basically within the four walls
- 11 of the property, probably not even within the property line
- 12 of the residential property. Externalities are all things
- 13 that are surrounding the residential property.
- 14 Q The last paragraph on page 6 begins: LF&M finds
- 15 that, if there is any impact, positive or negative. The
- 16 word if implies not being certain, does it not?
- 17 A It implies the fact that I'm open to any
- 18 conclusion that the data will lead me to.
- 19 Q Thank you. With respect to incremental traffic,
- 20 how would you define a relatively small increase in
- 21 incremental -- an incremental increase which is relatively
- 22 small?

- A I'm not a traffic engineer; so I don't purport to
- 24 comment on, in any detail, on traffic issues. I'm relying
- 25 on the traffic report that was submitted that gave a small

- 1 who've said that there is virtually no noise over and above
- 2 what occurs due to the existing shopping center uses.
- 3 That's what they've testified. My review, as a
- 4 non-professional in their area of expertise, seemed to
- 5 indicate that, you know, what they said had some basis.
- 6 Q And therefore I presume your answer would be the
- 7 same with respect to the expert opinions of others as to
- 8 hazards, odors, nuisance behavior, traffic, et cetera, is
- 9 that correct?

10

- A Correct.
- 11 Q Fine. With respect to visual impacts, on what
- 12 basis do you assert that the visual impact will be improved?
- 13 A Well, I think that it's something that, that the
- 14 neighbors really do have to evaluate. As I look at the
- 15 existing forest buffer, I'd say, by and large, it's a pretty
- 16 solid buffer, at least through most of the extent of, you
- 17 know, any impact at all from the gasoline operation; say
- that, first of all, the forest buffer is relatively solid
- 19 and that's fine.
- From a layman's point of view -- I'm not an
- 21 environmental engineer either, you know, or landscape
- 22 architect; Mr. Willard can speak to that better than I -- my
- 23 impression would be that, let's say, the wall that's being
- 24 built, the green wall, will fill in in the areas where the
 - tree cover might be less or during seasons when the tree

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- 1 incremental increase in traffic volume that would be
- 2 attributable only to the gas station.
- 3 Q And are you aware of a concept of traffic
- 4 increment as a nuisance as opposed to a traffic impact
- 5 analysis demonstrating failure to satisfy certain countywide
- 6 laws or regulations? They're separate issues.
 - A I mean, traffic can be a nuisance, for sure.
- 8 Q Fine. Page 7, Factors to be Evaluated, with
- 9 respect to noise, are you aware that in previous
- 10 cross-examination the issue of how much noise impact there
- 11 is has been called into question?
- 12 A In all of the statements that I'm making here, I'm
- 13 relying on the expert testimony and analyses of the other
- 14 professionals who were involved, the noise engineer, the,
- 15 you know, and various other, environmental, traffic, and
- 16 other experts.
- Q So that means, does it not, that if the reports or
- 18 opinions of those experts are called into question, to some
- 19 extent, that calls into question your conclusions?
- 20 A I'd say my conclusions are dependent on, you know,
- 21 having a situation where, relatively speaking, there's no
- 22 impact, you know. If -- saying calling into question, well,
- 23 everything should be questioned. You know, that's fine --
- 24 Q Yes.
- 25 A -- it's, I think that I've relied on professionals

- 1 cover might be less. When the leaves fall, whatever,
- 2 there's going to be certain gaps, at least, in the tree
- 3 cover, and it seems to me that the tree wall will complement
- 4 what's going on in terms of the existing forest buffer
- 5 that's already there.
- 6 Q Thank you. That's very clear. There are two
- 7 aspects of that I want to question. The first is, are you
- 8 aware that the extended dialogue about the forest buffer
- 9 exemption has a separate component which is whether or not
- 10 the forest buffer will be impacted by the construction, for
- 11 example, of the green wall and other factors. So separate
- 12 from the issue of whether or not the exemption is valid, the
- 13 issue has been raised by Opposition that there will be
- 14 damage done to the forest buffer and, if that damage occurs,
- 15 the forest buffer will not be as good a buffer as it is.
- MR. GROSSMAN: Is that a question?
- MR. ADELMAN: That's a question.BY MR. ADELMAN:
- 19 Q Are you aware --
 - MR. GROSSMAN: What's the question?
- 21 BY MR. ADELMAN:
- 22 Q Are you aware of the assertions of Opposition that
- 23 damage will be done to the forest buffer?
- 24 A Not in any detail, not beyond what I've heard
 - 5 today in terms of the questions.

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- 1 Q Thank you. Is it unreasonable to suggest that
- 2 certain potential buyers of houses in Kensington Heights
- 3 would view the green wall as not an improvement but
- 4 something artificial and ugly?
- 5 A You know, I mean, some people view the sun rising
- 6 as a negative. I mean, you know, realistically, anything is
- 7 possible. I'd say, my evaluation, as somebody who knows a
- 8 lot about real estate, is that the green wall will be a
- 9 positive and will complement what's out there right now,
- 10 which is already pretty substantial and basically blocks, in
- 11 virtually all situations, views from the residential
- 12 properties to the mall and ultimately to the gasoline
- 13 station operation here.
- 14 Q So there are a whole host of questions that could
- 15 be posed like the ones I just posed, and I guess my
- 16 overarching question is, do you have any numerical basis for
- 17 asserting that these various externalities in fact work out
- 18 to be either neutral or positive, any kind of actual data
- 19 involving surveys of people as to their opinions or
- 20 discussions with realtors as to their experience with sales
- 21 of properties?
- 22 A I didn't do any survey work.
- 23 Q Have you spoken to any realtors who sold property
- 24 in this vicinity?
- 25 A No.

- 1 Q Fine. I'm not sure these were ever numbered, but
- 2 this map, which, I believe --
- 3 MR. GROSSMAN: Connecticut Avenue.
- 4 BY MR. ADELMAN:
 - Q -- I'm referring to as Map 2, the one that's
- 6 titled Connecticut Avenue Gasoline Station Locations --
- 7 A Sure.
- 8 Q -- do any of the homes in the general vicinity of
- 9 these various gas stations, are any of those homes situated
- LO in the residential neighborhood, which is quite distant,
- 11 excuse me, which is distant from a major road, separated
- 12 from the main shopping area by a forest buffer, are they in
- 13 fact really comparable?
- 14 A In making comparisons you do the best you can, and
- 15 again, given the concentration of gasoline stations and
- therefore traffic to and from gasoline stations and given
- 17 proximity to Kensington Heights, so that everybody could get
- 18 an idea of what was going on what I did was I looked at,
- 19 basically drew a 400-foot, excuse me, radius around these
- 20 gas stations to say, okay, here are sales with some
- 21 proximity to gasoline stations, and you know, it's going to
- 22 be a mixed bag. Some are, some residential sales are going
- 23 to be, you know, closer to the gas station; some, a little
- 24 bit farther away.
- 25 Q To be very precise, in looking at the Kensington

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- Q Now we can go to the maps. Thank you for
 providing them. If I understand, the map that, I'm not sure
- 3 what it's been labeled, Kensington Heights Proximity to
- 4 Westfield Shoppingtown Mall is to be compared to the
- 5 properties on Connecticut Avenue, and the comparison is that
- 6 the properties near the various gas stations on Connecticut
- Avenue demonstrate that the property values of homes in the
 Kensington Heights vicinity will not be negatively impacted
- 9 by the presence of gas stations, is that correct -- of the
- 10 proposed gas station, is that correct?
- A So I tried to set up an analogy so that we could
- 12 look at what I judge to be a reasonable, reasonably similar
- 13 situation. And, you know, Map, whichever map is Map No. 1,
- 14 I'm assuming it's Kensington Heights, you know, shows the
- 15 blocks in proximity to the plaza and to the, obviously to
- 16 the Costco site, and you know, those blocks are identified
- 17 on page 9 of the report, you know, as it says, and they're
- 18 pictured on that, on that map.
- The second map, Connecticut Avenue, that shows the concentration of six gas stations within a couple blocks of
- each other along Connecticut Avenue that I was using as,
- 22 again, what I felt was a reasonable analogy to our situation
- 23 in Montgomery County and in some proximity to the property
- 24 so that -- to our property -- so that everybody could have a
- 25 better sense of what was going on.

- Heights Proximity to Westfield Shoppingtown Mall and
- 2 considering, for example, the houses on Torrance Court, are
- 3 there any homes in the map of Kensington Avenue that are in
- 4 fact comparable to those on Torrance Court in terms of the
- 5 externalities, truly comparable?
- 6 MR. GROSSMAN: Well, truly is a loaded word.
- 7 So --

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15

17

- 8 MR. ADELMAN: All right.
- 9 BY MR. ADELMAN:
- 10 Q All right. How --
- MR. GROSSMAN: -- and even comparable is a loaded
- 12 word. I think he's --
 - BY MR. ADELMAN:
- 14 Q All right. Then how --
 - MR. GROSSMAN: -- he's testified on that point.
- 16 BY MR. ADELMAN:
 - Q How comparable are the homes on Connecticut
- 18 Avenue?
- MR. GROSSMAN: He's actually addressed that point already, saying when you're trying to compare, you do the best you can, there are differences.
 - MR. ADELMAN: All right, thank you.
- 23 BY MR. ADELMAN:
- 24 Q And you acknowledge, do you not, that trend
- 25 analysis is challenging? That is what you said? In other

- 1 words, it's not a trivial thing to do, a simple thing to do?
- 2 A Well, there's another loaded question. You know,
- 3 I'd say you have to understand what you're doing. I mean, I
- 4 tried to show, as best I could, given the information that
- 5 was available, what the real estate trends have been for
- 6 those two groups of properties. And so it's important, when
- 7 you're doing trend analysis or any other kind of real estate
- 8 analysis, to explain what your assumptions are, what your
- 9 data is, and where you want it to go, and then people can
- 10 make up their own minds as to, you know, what regard they
- 11 want to give the analysis.
- 12 I'd say the analysis that was done here, based on
- 13 the data available, which is all hard data -- there's no
- 14 question about the data; it's all from the State Department
- 15 of Assessment and Taxation -- the data is hard, and then
- 16 I've explained how I got to all the various pieces along the
- way. And, again, the purpose of the analysis was to
- 18 demonstrate not, not anything more than it seems that in
- 19 terms of value appreciation for homes in the two areas, that
- 20 they appreciated at more or less the same rate and along the
- 21 same path; not only that, they more or less duplicated
- 22 overall sales, computed in a similar fashion, for Montgomery
- 23 County. So you have a third, sort of, control line there
- 24 that would indicate were any of the data completely out of
- 25 kilter, whatever.

- Q And you would assert that, am I correct, despite
- 2 the fact that the proposed Costco gas station is at least
- 3 three to four times as large as any of the gas stations in
- 4 your comparison study --
 - A Which is --

- 6 MR. GROSSMAN: Hold on one second. You said three
- 7 or four times as large. You mean in terms of --
- 8 MR. ADELMAN: I'm sorry, in terms of capacity, buy 9 and sold.
- MR. GROSSMAN: -- volume of gasoline sold --
- 11 MR. ADELMAN: Volume.
- MR. GROSSMAN: -- anticipated value of gasoline
- 13 sold in a year?
- 14 MR. ADELMAN: Precisely. Thank you for the 15 correction.
- THE WITNESS: Thank you very much, which is
- 17 exactly why I chose six stations in proximity to each other,
- because they have would have, in my opinion, an even morenegative impact together than the Costco station, which
- 20 would be a much better managed operation overall than the
- 21 six properties nearby. So, you know, my point is not Costco
- 22 is like any one of these stations. My point is that Costco,
- 23 in terms of scale, is probably not incomparable to the six
- 24 stations together and their impact on a really fairly tight
- neighborhood.

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- Q For the record, I'm not implying that your data is
- 2 incorrect. I'm trying to get at the interpretation of the
- 3 data.
- 4 A Sure.
- 5 Q I asked that question. Trend lines are trend
- 6 lines. When there is -- is it not so that when a very new
- 7 variable is introduced, that trend lines may or may not
- 8 follow previous history?
- **9** A May or may not.
- 10 Q In other words, is there any way you can
- 11 quantitate the probability that the similarity of these
- 12 trend lines up until 2011 will continue to be as tight as it
- 13 is now that the Costco warehouse store has been built and if
- 13 IS NOW that the Costco warehouse store has been built and
- 14 the special exception is granted?
- 15 A It's my conclusion that since the proximity to
- 16 gasoline station does not seem to have negatively affected
- 17 appreciation rates in the homes proximate to Connecticut
- 18 Avenue, since it hasn't affected appreciation rates there, I
- 19 can't conclude that the Costco gas station, especially given
- 20 what I can determine to be zero impact on the proximate
- 21 properties in terms of visibility, hazards, all the rest of
- 22 the things that we've just been through, I can't conceive
- 23 that there's going to be any negative impact on the
- 24 appreciation of the properties that are in the Kensington
- 25 Heights proximate blocks.

- 1 BY MR. ADELMAN:
 - Q That is a probability that you're assessing based
- 3 on your professional background, is that correct?
- 4 A Yes.

2

12

- 5 Q My last question, this will be the last question
- 6 that I've lost --
- 7 MR. GROSSMAN: And your last question was your
- 8 last question.
- 9 MR. ADELMAN: No. No. No. I'll have to make it
- 10 up. Ah, here we go. You may not allow this, Mr. Grossman,
- 11 but okay, I'll try.
 - MR. GROSSMAN: I'll try.
- 13 BY MR. ADELMAN:
- 14 Q Scientists do what are called thought experiments
- .5 all the time, and so I'd like to ask you a thought
- 16 experiment, and if you don't want to participate, that's
- 17 fine, but the fundamental --
- 18 A Ask me a what question? I'm sorry.
- 19 MS. ADELMAN: Thought.
 - MR. GROSSMAN: Thought experiment.
- 21 BY MR. ADELMAN:
- 22 Q Thought experiment --
- 23 A Okav.
- 24 Q -- a gedankenexperiment. Thought experiment.
- 25 A Sure.

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- Q It's premised on the reality that for the
- 2 residents of Kensington Heights, the general market is not
- 3 the issue; it's a question of what the value of their home,
- 4 should they choose to sell it, would be.
- 5 MR. GROSSMAN: I'm sorry. I didn't get the 6 question there.
- 7 BY MR. ADELMAN:
- 8 Q The question is, do you agree that for a resident
- 9 of Kensington Heights living, for example, on Torrance
- 10 Court, the concern, if they try to sell their house, is not
- 11 what the overall market is but rather what they can get for
- 12 their house?
- A Okay. So everybody is most concerned about what's
- 14 close to them: my wife, my children, my house. That's all
- 15 perfectly natural. Everybody should be concerned about
- 16 those things. That's, that's not the issue. The issue is,
- 17 you know, trying to make a -- trying to understand the real
- 18 estate market and is there any real evidence that, that
- 19 there's going to be a problem in selling a house or that it
- 20 would appreciate at a lower rate than other houses in
- 21 Montgomery County, those kinds of things. I can find no
- 22 evidence that anyone is going to have a problem, you know,
- 23 selling their house or, you know, getting a reasonable value
- 24 for their house based on, you know, general market
- 25 conditions. I don't see any reason that would indicate that

- 1 now.
- 2 MR. GROSSMAN: Excuse me. Sir, is your phone
- 3 turned off now?
- 4 UNIDENTIFIED SPEAKER: Yes. Yes, it is. I
- 5 apologize.

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23

- 6 BY MR. ADELMAN:
- 7 Q Does that mean that I've just become a negative
- 8 externality by virtue of my opposition?
- 9 A It's possible.
 - Q Thank you.
- 11 MR. ADELMAN: No further questions.
- MR. GROSSMAN: Okay. Any further questions of
- 13 this witness?
- 14 MS. ROSENFELD: I do, yes.
 - MR. GROSSMAN: Oh, all right.
- 16 MS. ROSENFELD: Yes, I do.
- MR. GROSSMAN: I thought we were so taken by
- 18 Dr. Adelman's last question that that was, that would be a
- 19 great stopping point.
 - BY MS. ROSENFELD:
- 21 Q Mr. Cronyn, in preparing your report, did you
- 22 review the zoning standards for the mall parcel?
 - A I'm sorry. Did I?
- 24 Q Review the zoning, the Montgomery County zoning
- 25 standards for the mall parcel?

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- 1 those are going to be a problem.
 - Q Fine. Then I'll simplify my entire question by
- 3 simply saying, would you agree you cannot state with
- 4 certainty that a person on Torrance Court attempting to sell
- 5 their house now will be able to sell it for as much as they
- 6 hoped to sell it for if a potential buyer learns of the
- 7 incoming gas station?
- 8 A I'd say a couple of things. First of all, it's my
- 9 opinion, honestly, that the drama that's been given to this
- .o case has -- may have, in the short run, have affected
- 11 certain buyers who might otherwise be interested in the
- 12 neighborhood. When somebody's, you know, making claims that
- 13 there are going to be tremendous problems, all the rest of
- 14 it, then I'd say certain buyers are certainly going to be
- 15 affected, buyers who might, in the short run, be sort of on
- 16 the bubble: should I buy here or should I not.
- 17 What we're talking about is, if this place, if
- ${f 18}$ this Costco station gets built and given everything that I,
- 19 you know, have assumed in this report, if all those things
- 20 are true, that there's no negative externalities, then I'm
- 21 assuming that, that normal real estate, you know, practices
- 22 will take place, people will do just fine because they'll
- 23 see the advantage of living in Kensington Heights and
- 24 they'll see the advantage of, you know, being, taking
- advantage of all the things that benefit the neighborhood

- A I'm generally aware of commercial zoning. I
- 2 didn't go into the specifics. I was assuming that the mall
- 3 was being developed according to regulations, et cetera,
- 4 but --

13

15

17

- 5 Q And did you review the zoning standards for the
- 6 surrounding residential properties?
- 7 A Again, I'm assuming that it's residential zoning
- 8 and that properties have been developed, you know,
- 9 consistent with residential zoning in place.
- 10 Q And in preparing your report, did you review the
- L1 Wheaton Sector Plan for its recommendations regarding future
- 12 development of the mall parcel?
 - A I reviewed it, yes.
- 14 MR. GROSSMAN: The Wheaton CBD --
 - MS. ROSENFELD: CBD Sector --
- MR. GROSSMAN: -- and Vicinity Sector Plan?
 - MS. ROSENFELD: Yes, that's correct.
- 18 BY MS. ROSENFELD:
- 19 Q And did you review it for recommendations
 - o regarding future development within the general
- 21 neighborhood, the surrounding neighborhoods?
 - A Yes.
- 23 Q And what land use or zoning or other technical
- 24 documents or materials did you review to support your
 - findings with respect to use, peaceful enjoyment, or

- 1 development, future development affecting the surrounding
- 2 properties?
- 3 A I didn't, I mean, I didn't use any particular of
- 4 those documents in drawing that conclusion. I didn't see
- 5 anything inhibiting any residential property nearby from,
- 6 you know, using their backyard or, you know, driving into
- their driveway or anything like that. That's use, you know.
- 8 Development. I see development parcels in the
- 9 adjoining neighborhood. I was assuming that they would be
- 10 developed out as, you know, the economy allowed, et cetera.
- 11 Q Immediately, or almost immediately south of the
- 12 subject property is a vacant piece of property that's been
- 13 referred to in this case, I think, as the Mount McComas
- 14 property.
- 15 A Uh-huh.
- 16 Q Are you aware that rezoning was approved for
- 17 townhome development on that site?
- 18 A Not in particular, no.
- 19 Q Did you --
- 20 A It wouldn't surprise me necessarily, but --
- MR. GROSSMAN: It wouldn't surprise me either. It
- 22 was my case.
- MS. ROSENFELD: That's why I didn't think I had to
- 24 proffer.
- 25 BY MS. ROSENFELD:

- 1 A Was it for a Costco gas station at this location?
- 2 Then, I guess, yes, I mean, and that was back -- what was
- 3 that, 10 years ago? When did we start this?
- 4 Q No. That was a report dated January 11th, 2012.
 - A Yeah.

8

- 6 MR. GROSSMAN: The question was how much we've
- 7 aged in the last few years, was the question.
 - MS. HARRIS: Or the last week.
- 9 BY MS. ROSENFELD:
- 10 Q Okay. In my questioning I'll just call the
- 11 January 11th, 2012, report the first report. And then you
- 12 subsequently prepared a report dated September 21, 2012,
- 13 which is the one that we've been talking about this
- 14 afternoon, I believe, correct?
- 15 A Correct.
- 16 Q Okay. And are you aware that the proposed
- 17 location of the special exception itself has changed from
- 18 your first report to the second?
- 19 A Which is why some of the measurement changes were
- 20 made, et cetera.
- 21 Q And in your second report, did you update any
- 22 specific facts related to the location, that those would be
- 23 the -- I'm assuming that's why the distance changed.
- 24 A The measurements, right. I mean, if the site
- 25 changed, then the measurements changed, which is reflected

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- Q Did your analysis include the potential impact on
- 2 valuation for those, those properties?
- 3 A No. I'd say, if anything, those properties would
- 4 bolster my case, that people are willing to rezone
- 5 properties and go ahead with development, you know, despite,
- 6 you know, any discussion of the Costco station. It seems to
- 7 me that bolsters the case for saying people are doing
- 8 business as usual.
- 9 Q And are you aware that the rezoning was approved
- 10 before the Costco station application was filed?
- 11 A I mean, not in particular, honestly.
- 12 Q And does that change your view --
- 13 A No.
- 14 Q -- change your conclusion? Okay. Did you
- 15 prepare --
- MR. GROSSMAN: I'm not positive it was approved
- 17 prior to the original Costco application. I don't know. I
- 18 don't remember the exact timing, but --
- 19 MS. ROSENFELD: I understand it was.
- MR. GROSSMAN: Okay. It may be. I just can't, I
- 21 just didn't want you to have an assumption of something that
- 22 was incorrect. I don't remember.
- 23 BY MS. ROSENFELD:
- 24 Q Did you also prepare an analysis in support of the
- 25 prior special exception application, Case No. S-2794?

- 1 in the report.
- 2 Q But did any of your conclusions change --
- 3 A No.
- 4 Q -- over the course?
- 5 A As you said, most of the measurement changes were
- 6 not consequential.
- 7 Q I did not say that.
- 8 A Well, somebody said it. I'm sorry.
- 9 Q You state in the cover page to your report, which
- LO is dated September 1, 2012, that the proposed gas station is
- 11 not detrimental to the economic value of surrounding
- 12 properties or the general neighborhood. Could you please
- 13 identify the boundaries of the general neighborhood that you
- 14 evaluated?
- 15 A I would say they would be similar to the map
- 16 Kensington Heights Proximity to Westfield Shoppingtown Mall,
- 17 be the, in particular, the blocks immediately adjoining the
- 18 mall from the Kensington Heights side.
- 19 Q And is there a map that has those specific
- 20 boundaries? I mean, can you identify specifically --
- 21 A Well --
- 22 Q -- what properties you looked at?
- A So, again, if you look at the map here, it's got
- the blocks that are most proximate to the mall. Those are
- 5 the blocks, as it was identified in the report, that are,

- 1 you know, of greatest interest to me.
- Q I'm sorry. What page are you referencing in your3 report?
- 4 A So page 5 in the report: Proximity to Adjoining
- 5 Residential Properties.
- 6 Q Yes.
- 7 A North of McComas Avenue, 2800 block of Peregoy,
- 8 11900 block/odd side of Coronada, Faulkner Place, Melvin
- 9 Grove, Littleford Lane, Torrance Court -- those are the
- 10 focus of my analysis, and those are the ones pictured on the
- 11 map.
- 12 Q On page 4 of your second report and again on pages
- 13 5 and 6 and then again on page 12, you state that there was
- 14 a Montgomery Ward service center in operation through 2012
- 15 while all of the homes in your neighborhood, as you just
- 16 described it, were in existence, and you also stated that
- 17 based on your review of the tax records, none of the owners
- 18 of the adjoining properties, I think none of the original
- 19 owners of the adjoining properties are still in ownership.
- 20 A As far as I could determine.
- 21 Q And you say that virtually all current owners
- 22 purchased their homes, taking into account the mall's
- 23 proximity to their properties -- oh, but this language got
- 24 stricken, correct --
- 25 A Correct.

- wasn't, in and of itself, you know, the most relevant piece.
- 2 I was trying to reinforce my argument that the shopping
- 3 center is the major land use that affects nearby properties.
- 4 Q But if I think I'm reading your current report
- 5 correctly, on page 4 you say: We note that there was a
- 6 full-service automobile repair center operated by Montgomery
- 7 Ward from 1960 up to approximately 2002. Again on page 5,
- 8 you note that the Montgomery Ward's auto center service was
- 9 in operation through 2002 while all homes were in existence,
- LO and again, on page 2012 you reference that during most of
- 11 the years that the mall was in operation, a Montgomery
- 12 Ward's auto service facility was on the mall parcel. Is it
- 13 your position that property owners who purchased after 2002
- 14 somehow factored the Montgomery Ward facility into their
- 15 purchase price?
- A So it's a fact, which I reported, that the service
- 17 station was there.
- 18 Q Yes.
- 19 A Clearly, if the service station wasn't there, then
- 20 people who bought a house didn't know and therefore that
- 21 wouldn't be part of their thought process.
- 22 Q Okay. So, to the extent that your report suggests
 - 3 the Montgomery Ward service facility somehow factored into
- 24 purchase prices for people who bought after 2002, or they
- 25 factor in for any purchasers, it would only -- it would not

- 1 Q -- understanding that an auto center? But you did
- 2 note several times that there was a -- understanding that an
- 3 auto service center was in operation, that remains in your
- 4 current report, doesn't it?
- 5 A It's a fact --
- 6 Q Okay.
- 7 A -- through 2002.
- 8 Q Which homes in your neighborhood were purchased by
- 9 their current owners after 2002?
- 10 A I don't have the list with me. I could search the
- 11 real estate records, if you wish, but you know, a number of
- 12 properties were certainly transferred between 2002 and 2011,
- 13 the time period of my report. It's saying, if I'm not
- 14 mistaken, page 9, there were 66 arm's-length sales over the
- 15 1994 to 2011 period on the blocks most proximate to the
- 16 shopping center, and I'm assuming that, you know, a good
- 17 number of those sales were post 2002.
- 18 Q So is it your position that property owners who
- 19 purchased after 2002 somehow factored the Montgomery Ward
- 20 facility into their purchase price?
- A My larger point is that the mall is the major land
- 22 use that has been present for the past 50-plus years and,
- 23 and that's the issue as far as people are concerned. Again,
- 24 the reason I removed the Montgomery Ward service center was
- at the request of planning but also because it really

- 1 apply to purchasers post 2002, is that correct? I think
- 2 it's a fair reading of your report that the Montgomery Ward
- 3 facility, in your view, influenced the purchase price
- 4 perhaps of some purchasers, is that correct?
- 5 A It might have. Again, the mall is the issue, not
- 6 the Montgomery Ward service station as such.
- 7 Q Well, I understand that, but in your --
- 8 A I understand that I repeated the fact.
- 9 Q -- in your 13-, in a 13-page report, you mentioned
- 10 it three times.
- 11 A Sure.
- 12 Q Okay. At the time that the Montgomery Ward
- 13 service center was open, do you know if that use was closer
- 14 or more distant to the southern boundary of the mall parcel
- 15 than the current special exception?
- A My impression is it was a little bit farther away.
- 17 I don't have measurements.
- 18 Q And what firsthand knowledge do you have about the
- 19 operations of that --20 A None.
- 21 Q -- service? Okay. And is it your position that
- 22 because that service center once operated on the mall
- 23 parcel, that the proposed gas station cannot have a
- 24 detrimental impact on the economic value of the properties
- in the neighborhood?

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- Again, the operation of a gas station, or of a
- 2 service station that's been closed for 11 years doesn't
- 3 affect my conclusions.
- 4 Q Okay. You note on page 6 of your report that the
- 5 Costco filling station is not a typical retail filling
- 6 station, and you cite to such things as limited facilities,
- limited hours, low-key signage, as you describe it. Are you
- aware that another atypical feature of this particular gas 8
- 9 station includes long queuing of idling vehicles?
- 10 A You know, I've certainly seen, you know, a number
- 11 of Costco gas stations, and I think queuing differs by time
- 12 of day, all the rest of it, like any other gas station. I
- mean, the gas station that I go to, you know, often has at
- 14 least some line at the pumps. So that's part of, you know,
- 15 the Costco and normal gas station operations.
- 16 Q Are you familiar with the report prepared by
- 17 Mr. Guckert that notes somewhere in the order of 35 to 40
- vehicles gueuing at peak times during the day?
- A I'm sure I reviewed the report. I mean, again, 20 when you look at that and you look at how many pumps are
- 21 available, those kinds of things, realistically, even at the
- 22 peak times of day, that doesn't end up being many cars that
- are actually in any individual line or, you know, those
- 24 kinds of considerations.

19

25 Q Well, I would proffer to you that, to the

- 1 MR. GROSSMAN: -- to look back. It was some time
- ago. So I don't think it was that much off the mark as an
- assumption, but he's already answered the question, in any
- 4 event.
 - BY MS. ROSENFELD:
 - Q Of the gas stations on Connecticut Avenue that you
- 7 evaluated, how many of those gas stations had 16 pumps?
 - A I'm sure that I reviewed it. I would doubt that
- any of them had 16 pumps. Again, the point that I made to
- 10 Dr. Adelman before was that it's the cumulative effect of
- 11 the six gasoline stations together that was more the issue.
- 12 Q I understood the point that you made to him. My
- 13 questions are along a slightly different line.
- 14 Α Sure.
- 15 The gas stations that you reviewed, how many of
- them had long -- routinely have long lines of vehicles
- 17 idling to get to the gas pumps?
- A I'm not aware of -- I didn't spend a lot of time 18
- 19 surveying, you know, gasoline lines on Connecticut Avenue.
- 20 So you don't know what average queues would be at
- 21 those gas stations --
- 22 Α
- 23 -- if any? How many of those gas stations are
- 24 located within a regional mall parking lot?
- 25 A I would say none.

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- 1 contrary, that there could be as many as 35 to 40 vehicles
- within the special exception area queuing. I'd proffer to
- 3 you that testimony indicated that it could take as long as
- 4 15 to 20 minutes for a particular vehicle to get from one
- 5 end of the queue up to the gas line. Is that typical of the
- 6 operation of the gas stations that you frequent?
- A Probably not, and again, I'm not an expert on Costco gas stations; so I'm not sure about the accuracy of
- that observation, but -- I mean, I'm sure that you were
- truthful in reporting. I'm not sure whether that's a fact 10
- 11 or not.

7

- 12 MS. HARRIS: And, Mr. Grossman, I just want to
- 13 note that I don't believe any of our witnesses ever
- 14 testified that it was a 15- to 20-minute wait. I believe
- 15 that was an incorrect summary of the testimony that's been
- 16 proffered.
- 17 MR. GROSSMAN: I think there was testimony that --
- 18 MS. ROSENFELD: I think --
- MR. GROSSMAN: -- at the peak time it could be up 19
- to about 35 to 40 vehicles and that if they advanced at a
- particular rate, it could -- I think that the math worked 21
- 22 out to that 15 or 20 minutes if they advance at a certain
- 23 rate. That's my recollection. That may be incorrect. I'd
- 24 have --
- 25 MS. HARRIS: Okay.

- Q Okay. How many gas stations in Montgomery County
- are located within a regional mall parking lot?
- 3 A I wouldn't know that for a fact.
- 4 Okay. It's been proffered, testified to by others
- in this case that this in fact would be the first. Assuming
- that that testimony is factually true, what basis would home
- buyers purchasing into the Kensington Heights community,
- what factual basis would they have to assume that a 16-pump
- gas station ultimately would be located within a regional
- 10 mall parking lot?
- 11 A I mean, I don't know that they would have any
- 12 particular information one way or the other.
- 13 Q I think, based on the trend line chart that you
- have in your report, it's clear that real estate values are
- not static, and your valuation includes a market analysis,
- as I understand it, that includes values through 2011, is
- 17 that correct?
- 18 A Correct.
- 19 Q And your original report is dated January 2012.
- Have you updated your report to include home sales through
- 21 the end of 2012?
 - A My, well --
 - MS. CORDRY: That's a yes-or-no question.
- 24 THE WITNESS: -- the time for submission of
- documents and, you know, this process has gone on longer --

22

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- 1 BY MS. ROSENFELD:
- 2 Q Sure.
- 3 A -- than I think any of us had anticipated --
- 4 Q Myself included.
- 5 A There you go -- and I'd say, when I looked at the
- 6 January 2012, or the numbers that were available in January
- 7 2012, when I looked at them again and any intervening
- 8 numbers between January and September of 2012, I didn't see
- 9 that there was going to be substantially more information
- 10 available any, that would make the trend analysis, you know,
- 11 any better.
- So there -- in the midst of a real estate
- 13 recession, there just were not the kind of robust sales
- 14 volumes that would be easier to track, and so I, you know,
- 15 kept the 2011 numbers just because, you know, again, it
- 16 seemed to be still, you know, representative of what was
- 17 going on in the marketplace.
- 18 Q So you did do some supplemental research, but it
- 19 didn't make any material changes to --
- 20 A Correct.
- 21 Q -- the conclusions in your trend lines at this
- 22 point?
- 23 A Correct.
- 24 Q Okay. I know this was covered by Mr. Adelman, by
- 25 Dr. Adelman, and I will just spend a moment on it. The

- 1 noise or pollutants or dust or that kind of thing might
- 2 enter the adjoining properties, your analysis treats them
- 3 under the specifics of noise and --
- 4 A Hazards, odors.
- 5 Q -- hazards --
- 6 A Yeah.
- 7 Q -- and not to nuisance per se?
- 8 A Yep.
- 9 Q In your report you say that there will be 18,000
- LO visitors to the mall on average during a weekday and some
- 11 other numbers on Saturday and 40,000 during the week during
- 12 holiday seasons. Testimony from Mr. Flynn that we received
- 13 suggests significantly higher numbers based on information
- 14 he received from Jim Agliata of Westfield Mall.
- MS. ROSENFELD: Mr. Grossman, one moment, please.
- 16 MR. GROSSMAN: Sure.
- MS. ROSENFELD: I don't remember the exhibit
- 18 number.
- 19 MR. GROSSMAN: Mr. --
- MS. ROSENFELD: This was Mr. Flynn's July 3rd,
- 21 2013, memorandum. Oh, I'm sorry. It's July 3rd, not 13,
- 22 Exhibit No. 198.
- 23 BY MS. ROSENFELD:
- 24 Q Does your report address anything related to noise
- 25 arising from traffic or other sources at the mall?

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- 2 believe you said both of those, you relied on other reports.
- 3 Your footnote in your report, Footnote 1 on page 7, says
- 4 that you rely on Mr. Sullivan's December '11, December 2011
 5 report in reaching your conclusions. I just want to verify
- 6 that that, that is the document that you rely on, is that
- 7 correct?
- 8 A Yes. Yes.
- 9 Q Okay. You also say, you conclude that you don't
- 10 think that there will be any nuisance impact on the
- 11 adjoining properties because, quote, I think, that there
- 12 will be no rowdy, no, quote, rowdy, end quote, behavior. Is
- will be no rowdy, no, quote, rowdy, end quote, benavior.
- 13 that the full extent of your understanding of what might
- 14 constitute nuisance in real property terms?
- 15 A Well, I'd say you can look at all sorts of
- 16 different things in different categories here. Nuisance
- 17 behavior, you know, in terms of, you know, this kind of
- 18 analysis of negative externalities, it would be, is there a
- 19 situation where you're going to be drawing rowdy crowds or,
- 20 you know, nasty people in some way, those kinds of
- 21 situations; that would be nuisance behavior. I didn't see
- 22 that the Costco gas station was going to be anything other
- 23 than a relatively civil, you know, kind of place to do
- 24 business.
- Q Okay. So, to the extent that factors such as

- A Other than what you've already noted, I looked at
- 2 the other expert testimony, and they said that there would
- 3 not be any, you know, increment in noise, any substantial
- 4 increment due to the gas station alone for traffic,
- 5 et cetera.
- 6 Q If there were to be impacts within the
- 7 neighborhoods immediately surrounding the mall resulting
- 8 from overflow traffic generated by traffic coming to the
- 9 special exception, would that, in your view, contribute to a
- 10 potential nuisance in the neighborhood?
- 11 A I don't see how that's possible. Honestly --
- 12 Q l'm --
- 13 A -- there's no through streets. There's no way for
- 14 traffic from the Costco site to get into the neighborhood.
- 15 Q Well, there's more than one neighborhood. There's
- 16 the neighborhood to the south of the mall. There's also a
- 17 neighborhood to the northwest of the mall.
- 18 A Okay.
- 19 Q I would proffer that I think testimony will, that
 - 0 will come in later, will make that case, and my question for
- 21 you is, should that be the case, would that constitute a
- 22 nuisance in your view?
- 23 A Again, you're dealing with a hypothetical.
- 24 Q And you're an expert and qualified to --
- 25 A In my --

- 1 -- respond to hypotheticals.
- 2 Yeah, and my judgment is that traffic, you know,
- 3 can't be diverted into the Kensington Heights neighborhood
- 4 just because the Kensington Heights neighborhood is really
- separate from the mall, and it's divided from the mall for
- all the reasons that we've talked about for the past couple
- 7 of hours. You know, when you're talking about general
- traffic patterns that would go, you know, to the northwest 8
- of, you know, the mall and things like that, I don't -- I
- 10 didn't look at those things because I looked at adjoining
- 11 property values, which was my task.
- 12 Q Okay. All right. Well, thank you. That answers
- 13 my question. When prospective home buyers --
- 14 MR. GROSSMAN: Ms. Rosenfeld, let me stop you for
- one second. About how much longer do you think your 15
- cross-examination will take? 16
- 17 MS. ROSENFELD: I would say probably half an hour,
- 18 tops.
- MR. GROSSMAN: All right. Let me ask the court 19
- 20 reporter if she can stay late. Can you stay another half
- 21 hour?
- THE REPORTER: (No audible response.) 22
- 23 MR. GROSSMAN: All right. Everybody else?
- 24 Mr. Scharman.
- 25 MR. SCHARMAN: I may have some questions, and

- 1 found in talking to real estate home builders and other
- people is that some people, for example, don't like, you
- 3 know, high-tension wires near them, great. Other people
- like high-tension wires near them, because why? They've got
- extra park land behind their house and, realistically
- speaking, most of the time the value of the house isn't 7 impacted.
- 8 You have to find, as in any residential purchase,
- you have to find the right buyer for the right house, and
- you know, it's a relatively straightforward matter from
- there. And people's preferences are all over the board. 11
- 12 The reality is that Kensington Heights as a neighborhood
- sells and sells well because of its intrinsic qualities of
- being in the middle of everything and, you know, being
- connected as a nice Montgomery County residential
- 16 neighborhood near everything anybody could want.
- 17 Q Have you reviewed any empirical studies or literature that evaluate the actual effect of gas stations 19 on home values?
- 20 A Gas stations as such, no. I've reviewed a lot of
- 21 different literature on every, I don't know, many other
- 22 externalities and their impact on values.
- 23 In conducting your analysis, did you make any
- attempt to determine if there are actually any empirical studies on that subject specific to gas stations?
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- 1 depending on whether Ms. Rosenfeld gets into them -- if she
- doesn't get into them at all, it could be somewhat
- extensive; if she gets into them, which I think she will, I
- may have none. 4
- 5 MR. GROSSMAN: All right. Well, I guess, let's go
- 6 on and see if she gets into them.
- 7 MS. ROSENFELD: Okay.
- BY MS. ROSENFELD: 8
- 9 Q Do potential home buyers, when they're looking at
- 10 homes, make decisions not only on fact but on perception?
- 11 And to give you a more concrete example, do some people
- 12 simply refuse to buy a home because it's located near
- 13 high-tension power lines?
- 14 Some people do. Many people do not.
- 15 Okay. And do other people simply refuse to buy
- 16 homes that are located next to highways?
- 17 Some people do. Many do not.
- 18 Q And others refuse to purchase near gas stations?
- 19
- 20 Okay. And if there is a certain percentage of the
- 21 potential buying population, can that make it harder to sell
- 22 a home?
- 23 Α In the hypothetical case, sure.
- 24 Q And could that go to the sales price of the home?
- 25 A I'd say, my experience, typically not. What I've

- A I had my assistant research, you know, the
- Appraisal Institute, you know, library, and again, I've
- reviewed, I don't know, you know, probably 10 reports on
- various kinds of externalities and their impacts on
- 5 residential values.
- 6 As a real estate agent, if you were to act as a
- 7 buyer's broker, do you have an obligation to ensure that the
- buyer has full information about a prospective purchase?
- 9 A Within the law, sure.
- 10 Q And if you were representing a long-distance
- buyer, would you have an obligation to advise that buyer
- that the adjoining property would have a gas station if you
- 13 were selling a property after the gas station was built?
- 14 A I would have an obligation to inform them about every relevant factor, you know, for them on the property. 15
- 16 And to a typical residential home buyer, would you
- 17 consider that a relevant factor?
- 18 Α Sure.
- 19 Okay. In your chart on page 10 of your report,
- the trend line, Mr. Grossman had noted that since 2010 the
- 21 sales prices along Connecticut Avenue have gone up markedly
- higher than sales prices in the Kensington neighborhood, the
- 23 Kensington Heights neighborhood, and your response to him
- was that, you said it was an isolated situation. I proffer
- to you that Costco announced that the gas station, its gas

- 1 station plans in early 2010. Can you rule out that that
- 2 slower appreciation would be attributed to that
- 3 announcement?
- A I'd say, the question was the \$600,000 price, and
- 5 I'd -- and my, you know, feeling was that you would have to
- 6 look at a longer trend line to see what happens. Again, the
- 7 lack of volume of sales sometimes affects the average
- 8 calculations that are involved here, and that would be, for
- 9 the Connecticut Avenue properties, perhaps a couple of big
- 10 properties sold and there was no, you know, no lower-value
- 11 properties that were selling at the same time. Similarly
- 12 for Kensington Heights, it's possible that, that only a
- 13 couple of lower-value properties for whatever reason were
- 13 couple of lower-value properties for whatever reason were
- 14 selling there, didn't necessarily indicate a longer-term
- 15 trend.
- 16 Q But I think you stated that you went and you did
- 17 supplemental analysis through the end of 2012, which would
- .8 mean another full annual year, and you didn't see any
- 19 significant deviation from those trend lines, isn't that
- 20 correct?
- 21 A Well, it would be another seven months --
- 22 Q Okay.
- 23 A -- because the State Department of Assessment and
- 24 Taxation data is available with a time lag and the time I
- would have done this would have been early September.

1 existence?

8

- 2 A I'm not sure. A long time most of them, I'm sure,
- 3 just given their general structures and condition.
- 4 Q So in evaluating the Connecticut Avenue
- 5 properties, you were evaluating a situation where all of the
- 6 home sales occurred after the gas stations were in
- 7 existence, isn't that correct?
 - A That's my assumption.
- 9 Q Okay. Where in your report did you evaluate a
- 10 before-and-after situation, a situation where you had a
- 11 home, a gas station was built, and then you could evaluate
- 12 the cost of homes -- evaluate the effect on home sales
- 13 prices after the station was built?
- 14 A I didn't, not in this, right.
- 15 Q Okay. If there was a situation where there were
- 16 existing homes, a gas station was built, and the sales after
- 17 that dropped, that would be a negative effect on the value
 - 8 of those properties, is that not the case?
- 19 A Well, as I've testified, there are many things
- 20 that go into real estate decisions. I'd say if, you know,
- 21 if you're saying that the only thing that changed, the
- 22 economy was exactly the same, the houses were exactly the
- 23 same, mortgage money was exactly the same, everything was
- 24 exactly the same and the only thing that changed in that
- 25 environment was a gas station went in next door, okay, well,

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- 1 Nonetheless, there wasn't any particular, you know,
- 2 whatever, improvement to the analysis based on the few sales
- 3 that would have taken place in the first seven months or so
- 4 of 2012.
- 5 Q So I'll ask my question again. Can you rule out
- 6 the fact that that differential was caused by the
- 7 announcement of Costco that the gas station was coming?
- 8 A I can't rule it out --
- 9 Q Okay, thank you.
- 10 A -- you know.
- 11 MR. GROSSMAN: Well, let the witness finish 12 answering the question.
- 13 THE WITNESS: You know, I can't rule it out. I'd
- 14 say there could also be a lot of other reasons, you know,
- 15 for that, I mean, including availability of mortgage money,
- 16 including loss of jobs in the general state of the economy.
- 17 There are all sorts of things that happened, you know. And
- 18 so could it be a factor? Could be a factor.
- 19 BY MS. ROSENFELD:
- 20 Q You've argued that if there's an effect on home
- 21 values from the station, it should mean that property would
- 22 appreciate at a lower rate. Is that correct?
- 23 A Correct.
- 24 Q And when you evaluated the Connecticut Avenue gas
- 25 stations, how long have those gas stations been in

- 1 you know, then it's possible that the gas station was the,
- 2 was the cause of a drop in value. Then you have to ask
- 3 yourself the further question, was the gas station properly
- 4 planned, was the gas station separated by 30 feet from, in
- 5 terms of elevation, from the adjoining property, all the
- 6 other things, you know, that were going on in our particular
- 7 case, but if everything is absolutely the same, then I'd
- 8 say, you know, hypothetically you would tend to look at the
- 9 gas station.
- 10 Q And is there no model under which you could, you 11 could make that valuation?
- A I mean, honestly, I didn't try to make an
- 13 evaluation that way. I would say it would be -- I mean, it
- 14 would be an interesting, you know, research attempt to try
- 15 to find every gas station in Montgomery County that was
- 16 built over, you know, a certain period of time and see what
- 17 an adjoining property did or didn't do subsequently.
- 18 Q Well, it's not just interesting; it happens to be
- 19 the facts of this case. And the facts of this case are we
- are trying to determine the effect of a prospective new gas
- 21 station on the value of existing homes, and it seems to me

the appropriate measure is a before-and-after. The ruler is

- 23 not whether or not home sales that occurred after gas
- 24 stations are in existence really gives you a true measure.
- 25 That having been said, my next question is this: Does

- 1 Costco have gas stations elsewhere in the United States?
- 2 A I think I can say that --
- 3 Q Safely, yes.
- 4 A -- yes, that's true.
- 5 Q And do you know if any of those existing gas
- 6 stations are located near residential communities within
- 7 some reasonable proximity?
- 8 A I mean, I certainly don't know every Costco gas
- 9 station in the U.S. I'm assuming that most of them are
- 10 located, as this one would be, in a shopping center type of
- 11 environment.
- 12 Q And why would you make that assumption?
- 13 A Because Costcos are located in shopping centers.
- 14 So the Costco --
- 15 Q And where did you --
- 16 A -- usually has the gas station next to the Costco
- 17 operation. They're in shopping centers, you know. So
- 18 that's what's going on, the same as here.
- 19 Q Regardless of where they might be located, whether
- 20 within or without a mall, did you try to make any valuation
- 21 analysis of residential properties adjoining a similarly
- 22 sized Costco gas station to determine if there was an
- 23 effect --
- 24 A No.
- 25 Q -- on properties, adjoining properties?

- addition to other paired sales in order to paint a picture
- 2 of what the appreciation rate has been in a neighborhood.
- 3 Q And did you say there were not enough or that
- 4 there were not any?

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15

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- A There were certainly not enough. I don't have
- anymore the number of paired sales that were available.
- 7 Q And going back just to Montgomery Ward for a
- 8 moment and not to revisit the questions that I had before
- 9 but for a different purpose, do you know if the auto center
- 10 operated through a special exception approval, if it was
- 11 allowed by right?
- 12 A I have no idea.
 - Q Okay. But the proposed gas station is not allowed by right, is that correct?
 - MS. HARRIS: No. We're sitting here for this.
- THE WITNESS: This is why we're having a special exception hearing, I'm assuming.
 - BY MS. ROSENFELD:
- 19 Q That's right. Okay. Okay. But in reading your
- 20 report, the suggestion seems to be not just with respect to
- 21 that use but with respect to the overall operations of the
- 22 mall -- the visitors, the traffic, the stores, everything --
- 23 that purchasers in the Kensington Heights neighborhood
- 24 understood that they were buying next to a regional mall and
- so they somehow should have understood that a 16-pump gas

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- 1 A No. I tried to keep things to Montgomery County
- 2 as much as possible so that everybody could feel that, you
- 3 know, we were trying to be fair with the data. I didn't go
- 4 outside of Montgomery County.
- 5 Q If any externality results in a lower sales price,
- 6 that is a negative effect, is that correct?
- 7 A Sure.
- 8 Q Okay. In your testimony, I believe, you also said
- 9 that you did have some paired sales, is that correct?
- 10 A No. That was the problem. Usually I do look for
- 11 paired sales so that you can take subjectivity out of the
- 12 analysis as much as possible. There were not a sufficient
- 13 number of paired sales available so that I could make
- 14 comparisons, you know, between the Kensington Heights
- 15 proximate area and the Connecticut Avenue area.
- 16 Q Maybe I misunderstand what a paired sale is.
- 17 Could you --
- 18 A A paired sale is when you have the same house
- 19 that's being sold, you know, today and, let's say, 10 years
- 20 ago --
- 21 Q Yes.
- 22 A -- so that you have, relatively speaking, the same
- 23 house, the same lot, the same relationship to its
- 24 neighborhood. You look at the value trends between, you
- know, the two transaction dates, and you use that in

- 1 station would be implicit in that.
- A I mean, you know, I can't be sure I'm going to
- 3 wake up tomorrow morning. Nobody knows, you know, what's
- 4 going to happen the next day. They know that they're buying
- 5 next to a major regional mall. They know that, that there's
- 6 at least the potential that that major regional mall is
- 7 going to continue getting even more major. That's the way,
- 8 you know, business goes. And so I'd say they have an
- 9 intense use next to them, the existing homeowners. People
- 10 who buy into the neighborhood -- and they will continue
- 11 buying in -- will buy in because there's an intense use
- 12 nearby, and they'll benefit from it.
- 13 Q Would you consider a stadium or an arena to be a
- 14 more intense use than what's there now?
- 15 A I don't know.
- 16 Q You don't know. What about a helistop or a
- 17 heliport, which are --
- 18 A Please --
- Q -- which are all permitted special exceptions inthe C-2 zone.
- MR. GROSSMAN: Yes, but we can -- what about
- 22 anything? I mean, let's -- I think you've gone far enough
- 23 with this line, okay? We don't have to suggest --
- 24 MS. ROSENFELD: Okay. To the extent --
- MR. GROSSMAN: There is no end to that line of

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- 1 questioning, what-about questioning.
- 2 MS. ROSENFELD: I understand that and that was the
- 3 extent of my questions, but --
- 4 MR. GROSSMAN: Okay.
- 5 MS. ROSENFELD: -- to the extent that his, that
- 6 the report suggests that a prospective purchaser --
- 7 MR. GROSSMAN: Well, let's not argue the --
- 8 MS. ROSENFELD: Okay.
- 9 MR. GROSSMAN: -- let's not argue the case now. I
- 10 mean, I'm just --
- 11 MS. ROSENFELD: Okay. All right.
- 12 BY MS. ROSENFELD:
- 13 Q Going back just briefly to your trend line --
- 14 which, as I understand it, really addresses whether or not
- 15 there will be a rate of appreciation if there's a gasoline
- 16 station -- you're saying there's no adverse effect because
- 17 these properties continue to appreciate, notwithstanding a
- 18 gasoline station, is that correct?
- 19 A Correct.
- 20 Q Okay. Now, if there is a decrease in the resale
- 21 prices as the result of a gas station, even if there is some
- 22 appreciation, that still would be a negative effect on
- 23 value, would it not?
- 24 A I'm sorry. I don't understand what your question
- 25 is.

- MR. GROSSMAN: -- I really don't see the -- I
- 2 think you've gone along this line far enough. Let's just
- 3 move along to a different, different line, if there is a
- different line.
- 5 MS. ROSENFELD: Frankly, that's the last question,
- 6 and --
- 7 MR. GROSSMAN: Okay. Ms. Duckett, did you have
- 8 something to say?
- 9 MS. DUCKETT: Yes.
- 10 BY MS. DUCKETT:
- 11 Q My name is Eleanor Duckett. I live in Kensington
- 12 View. I'm speaking for Kensington View. I have two
- 13 questions. You said that you were not too concerned about
- 14 the traffic impact because there was no way to get from the
- 15 gas station to Kensington Heights, is that correct? Am I
- 16 misphrasing you? I mean, I'm paraphrasing.
- 17 A No, no, no. I think -- I mean, that's reasonable.
- 18 People don't want to go over that cliff, you know, basically
- 19 is what I'm saying, yes --
- 20 Q So that's -- yes.
- 21 A -- to make it graphic, okay.
- 22 Q Okay. And you did not do a market analysis of
- 23 Kensington View at all, which is adjacent to but
- 24 confronting, on University Boulevard, confronting the mall
- 25 where the entry is to the mall?

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- Q Let me ask one more time. We talked before about
 the hypothetical where the only factor affecting value would
- 3 be the gas station if there was no change in market rates
- 4 and loan value, that hypothetical, assuming that
- 5 hypothetical. If there's an initial drop in value of, say,
- 6 10 percent in the resale price, even if that property
- 7 continued to appreciate at the same rate as other
- 8 properties, there still would be a decrease in value of that
- 9 property, would there not, long term?
- 10 A I'm sorry. You're saying if the property
- 11 decreased in value but then it appreciated in value. Where
- 12 are we? What's the question?
- 13 Q But appreciates at the same rate, it appreciates
- 14 at the same percentage rate as everything else in the
- 15 County --
- MS. CORDRY: After the gas station --
- 17 BY MS. ROSENFELD:
- 18 Q -- but you don't then, it doesn't -- if everything
- 19 else appreciates at two percent and that appreciates at two
- 20 percent, it would have to really appreciate 12 percent over
- 21 and above to compensate, correct?
- MS. CORDRY: Can I try the question? I think I
- 23 might have a little --
- 24 MR. GROSSMAN: No. Let's just --
- 25 MS. CORDRY: Okay. All right.

- 1 MR. GROSSMAN: It's on the northern end.
- 2 MS. DUCKETT: Yes, northwest, yes.
- 3 MR. GROSSMAN: Right.
- THE WITNESS: Yeah. I mean, I, when I was doing
- 5 my market research, I looked through your neighborhood. You
- 6 know, it's a nice neighborhood, but my task was to say
- 7 what's the impact on adjoining properties, and you know, so
- 8 therefore I focused on Kensington Heights, yes.
 - BY MS. DUCKETT:
- 10 Q Okay. So your answer is you did not do market
- 11 analysis on Kensington View, correct?
- 12 A Correct.

- 13 Q Okay, thank you.
- MR. GROSSMAN: Well, in view of that question, let
- 15 me ask you, since you looked at Kensington View but didn't
- 16 do the analysis there, was there anything about the, about
- 17 the location of Kensington View or the other neighborhoods
- 18 that would make them more susceptible to being affected by
- 19 this proposed gas station than the Kensington Heights
- 20 neighborhood?
- THE WITNESS: In my opinion, no. They're more
- 22 remote from the special exception, and again, traffic and
- 23 other kinds of impacts seem to be, over and above, you know,
- 24 what the mall is already doing, seem to be relatively
- 25 slight.

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- 1 MR. GROSSMAN: All right. Mr. Scharman, would you
- 2 come forward, please?
- 3 MR. SCHARMAN: I do have a few questions.
- 4 MR. GROSSMAN: All right. I think you should give
- 5 Mrs. Scharman a chance to ask the questions. It would be --
- 6 MR. SCHARMAN: She's seated.
- 7 MR. GROSSMAN: -- it would be fair.
- 8 MR. SCHARMAN: She's seated.
- 9 BY MR. SCHARMAN:
- 10 Q These relate almost entirely to your map of the
- 11 Kensington Avenue gasoline station locations.
- 12 A Sure.
- 13 Q And it's my understanding that your report had,
- 14 for lack of a better word, 82 data points of home sales.
- 15 A Correct.
- Q And that was over an 11-year period of time,
- 17 correct?
- 18 A Eighty-two arm's-length sales, according to the
- 19 State Department of Assessment and Taxation. So, you know,
- 20 all transfers are not in there. Investor sales would not be
- 21 in there, for example. Family-to-family sales would not be
- 22 in there. Bulk sales would not be in there when an investor
- 23 was buying and selling three or four properties, those kinds
- 24 of things. These are, as defined by the State Department of
- 25 Assessment and Taxation, arm's-length open-market sales.

- 1 BY MR. SCHARMAN:
- 2 Q And when I look at those gas stations and given my
- 3 knowledge of the neighborhood around those gas stations, I
- 4 would find it difficult to find more than 10 to 15
- 5 residences within 400 feet --
- 6 MR. GROSSMAN: Well, you'll have to --
- 7 MR. SCHARMAN: That's --
- 8 MR. GROSSMAN: -- you'll have to, when you take
- 9 the stand --

MR. SCHARMAN: That's why I'm asking if he could produce his data points that support his report and his conclusions.

MR. GROSSMAN: All right. But he said he does not have them --

15 MR. SCHARMAN: With him.

MR. GROSSMAN: -- with him, and he's not required to produce them, but it's some piece of evidence that could be produced by the opposition, if they want to, in their case.

MR. SCHARMAN: Well, is it possible for me to subpoena them?

MR. GROSSMAN: Well, there actually is not a, there is not -- there's a procedure for subpoenas, but the witness is here. There really isn't a discovery process per se in the land-use practice here.

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21

- 1 Q Okay. And this is over a 17-year period, correct?
- 2 A Correct.
- 3 Q Do you have a list of those data points?
- 4 A I can get it for you, but I mean, I don't have it
- 5 with me now.
- 6 Q Well, I think it would be appropriate for that to
- 7 be added to the record, and here's the reason why: As I
- 8 look at your location of the gas stations and I look at the
- 9 lower left-hand side, I don't know what you call that,
- 10 scale, I guess you call it --
- MR. GROSSMAN: Which page are you on?
- MR. SCHARMAN: I'm on the map that I believe is
- 13 B--
- MR. BRANN: Yeah, Connecticut Avenue.
- MR. GROSSMAN: Okay. The Connecticut Avenuegasoline station map.
- 17 MR. SCHARMAN: Yes.
- MR. GROSSMAN: All right. You said the left-hand
- 19 side. That's why --
- 20 MR. SCHARMAN: I'm sorry --
- 21 THE WITNESS: The scale.
- MR. SCHARMAN: -- the lower left-hand side,
- 23 there's a scale.
- MR. GROSSMAN: Oh, I see, the scale legend, okay,
- 25 yes.

MR. SCHARMAN: Okay. I'll ask to be permitted -- I know that Wednesday was the day for public testimony.

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- 3 MR. GROSSMAN: I'm not, by the way, I'm not
- 4 stopping them from producing it, and in fact, on many
- 5 occasions here, Ms. Harris has produced additional things at
- 6 the request of the opposition. So I'm not saying she can't.
- 7 MS. HARRIS: I need to confer with our consultant.
- 8 I'll get back to you.
- 9 MR. GROSSMAN: Okay. I'm just saying that I'm not 10 going to compel it, to produce additional material at this
- 11 point.
- 12 MR. SCHARMAN: No, I --
- 13 MR. GROSSMAN: Right.
- MR. SCHARMAN: -- fully appreciate that. If it
- .5 will be proffered to me; if not, I can always -- if you'd
- 16 permit me to retake the stand to testify, because Wednesday
- 17 last was the --
 - MR. GROSSMAN: I will --
- MR. SCHARMAN: -- day for public testimony.
 - MR. GROSSMAN: I will certainly do so,
- 21 Mr. Scharman. You've more than paid your dues here.
- MR. SCHARMAN: Thank you. I'm sure everybody ay my experience is, when you get to 4:30 on Friday afternoon,
- 24 there isn't much going through anybody's mind at that point,
- 24 there isn't much going through anybody's mind at that point,
- 25 but --

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- 1 MR. GROSSMAN: Thank you.
- 2 MR. SCHARMAN: -- okay, I do appreciate --
- 3 BY MR. SCHARMAN:
- 4 Q One last question is, is there a reason why you
- 5 elected to omit the two gas stations that are north of the,
- 6 whatever the most northern gas station is that you have here
- 7 on your map?
- 8 A I was looking for a concentration of gasoline
- 9 stations just because -- and this was the tightest grouping.
- 10 I, you know, can look for gasoline stations, you know, all
- 11 along, you know, nearby roads, but you know, my attempt was
- 12 to give a reasonable analogy given the concentration of
- 13 stations.
- 14 Q You'll agree that there are two more stations --
- 15 A Sure.
- 16 Q -- within two-tenths of a mile?
- 17 A Sure
- 18 Q Okay. And then on a different area, just real
- 19 quick --
- 20 A Sure.
- 21 Q -- did you make any evaluation of the value of the
- 22 Kensington Heights Recreation Association, which is the
- 23 Kenmont Swim & Tennis Club, which is to the southwest of the
- 24 gas station?
- 25 A Did I?

- 1 A No, but it wouldn't surprise me.
 - Q And you say it wouldn't surprise you because why?
- 3 A Because I think that the developers, the builders,
- 4 the eventual buyers see the value in the Kensington Heights
- 5 neighborhood and they're happy to proceed.
- 6 Q In your opinion, would a purchaser have a
- 7 realistic expectation about additional development occurring
- 8 on the mall parcel and particularly the southern portion of
- 9 the mall parcel?
 - A Yes.

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- 11 Q And would this affect their decision-making in
- 12 terms of purchasing a property?
- A It could, but by and large, you know, people buy
- 14 into Kensington Heights because they want to be conveniently
- 15 located to a lot of good things, and you know, if you add
- 16 more good things to the shopping mall, well, so much the
- 17 better, for most people.
- 18 Q And from what you've learned, based on the
- 19 consultants' reports about the lack of impacts from the gas
- 20 station, in your opinion, would the, would the -- if the gas
- 21 station doesn't go forward and the property remains, that
- 22 portion of the mall remains a parking lot. Do you see any
- 23 difference in how that may affect values? Actually, let me
- 25 difference in flow that may affect values: Actually, let in
- withdraw that question. I'm sorry.You testified that with respe
 - You testified that with respect to Chart 1 and the

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- 1 Q Make any evaluation or determination of whether
- 2 the gas station would have a negative impact on the
- 3 valuation of the --
- 4 A I did not.
- 5 Q And was there a reason for that?
- 6 A Because my task was to look at residential
- 7 property values. It's not a residential property.
- 8 Q Were you aware that that membership has a
- 9 membership value?
- 10 A It's not a residential property.
- 11 Q Okay
- MR. GROSSMAN: All right. Any redirect?
- 13 MS. HARRIS: Briefly.
- 14 MR. GROSSMAN: Okay.
- 15 REDIRECT EXAMINATION
- 16 BY MS. HARRIS:
- 17 Q Mr. Cronyn, does the difference of 100 square feet
- 18 or, call it, 200 square feet in the size of the special
- 19 exception area affect your overall conclusions?
- 20 A No.
- 21 Q Are you aware that the Mount McComas property that
- 22 was rezoned, as was established, prior to the beginning of
- 23 the Costco case recently, within the period of the Costco
- 24 case, has obtained preliminary plan approval for the
- 25 residential development on the property?

- 1 trend line, that, I believe you said that Costco could have
- 2 been a factor in terms of the trend line, is that right?
- 3 A Correct.
- 4 Q But earlier you also testified that the -- and I'm
- 5 using your term -- the drama associated with this case could
- 6 very well have a, could play a part, is that correct?
 - A Correct.

- 8 Q Can you further elaborate on that?
- 9 A Well, I'd say a home purchase is something that's
- 10 important to people and, when there's a lot of, as I said,
- 11 drama in the atmosphere, then I'm sure that some people, you
- 12 know, could say, well, I'm looking at Kensington Heights or
- 13 I'm, and I could look at other neighborhoods, or I'm looking
- 14 at this block in Kensington Heights and I'm maybe going to
- 15 look at a different block in Kensington Heights. Again,
- 16 everything is a very personal decision when you get down to
- 17 the decision where you want to, you know, buy a home, and
- 18 some people are going to be spooked, especially when --
- 19 during 2010/2011, it was a buyer's market. People are going
- to say, okay, maybe I'll -- some people would say, maybe
- 21 I'll go elsewhere.22 Q And your opinion if in fact the gas station gets
- 23 constructed and if in fact, as the reports have indicated,
- 24 that there's no adverse impact on the surrounding
- 25 neighborhood? Can you reiterate what your conclusions are

	Page 286		Page 288
,	in terms of the effects?	1	MS. ROSENFELD: Oh.
1		1	
2	A I believe that it's not going to have any impact	2	MR. GROSSMAN: 245(c) is landscape section and elevation, once again, revised 8/2/13, and I think that's
3 4	MS. ROSENFELD: Asked and answered.	3 4	it, actually.
5	MS. CORDRY: Yes.	5	(Exhibit No. 245(c) was marked
6	MS. ROSENFELD: Asked and answered.	6	for identification.)
7	MR. GROSSMAN: I will sustain that objection.	7	MR. WILLARD: Oh, there's the L1.0
8	Reiteration is not	8	MR. GROSSMAN: Pardon me?
9	MS. HARRIS: Okay.	9	MR. WILLARD: There's L1.01
10	MR. GROSSMAN: within the purview of this	10	MR. HARRIS: Well
11	procedure.	11	MR. GROSSMAN: I couldn't hear you, sir.
12	MS. HARRIS: Especially at 5:20 on a Friday.	12	MS. HARRIS: No, he, he earlier did those
13	MR. GROSSMAN: How about 5:35?	13	MR. WILLARD: Okay, great.
14	MS. HARRIS: Okay. I have no other questions for	14	MS. HARRIS: L1.01 to 1.05.
15	him.	15	MR. GROSSMAN: Yes.
16	MR. GROSSMAN: Any recross?	16	MS. HARRIS: Mr. Grossman
17	MS. ROSENFELD: No, thank you.	17	MR. GROSSMAN: Yes.
18	MR. GROSSMAN: Seeing no hands, all right, thank	18	MS. HARRIS: at the beginning of the hearing, I
19	you, Mr. Cronyn. You are released.	19	had asked a couple of scheduling questions, and we and
20	THE WITNESS: It's been a pleasure, Mr. Grossman.	20	the opponents had indicated that after the break they would
21	MR. GROSSMAN: The pleasure was ours. Now, we do	21	get back to us. And so before the day ends, I want to make
22	have a couple of additional exhibits that were filed but I	22	sure that we have a response on those.
23	haven't yet marked as exhibits. So let's do that before we	23	MS. ROSENFELD: Forgot what they were.
24	depart since they are in my possession here. And that would	24	MS. HARRIS: One was getting their list of
25	be, let's see, we have an aerial photograph and that will be	25	witnesses by August 9th, the order of witnesses.
	, g, p gp		
	Page 287		Page 289
1	Page 287 Exhibit, I guess we're up to 244, an aerial photograph of	1	Page 289 MR. GROSSMAN: Okay.
1 2		1 2	
	Exhibit, I guess we're up to 244, an aerial photograph of		MR. GROSSMAN: Okay.
2	Exhibit, I guess we're up to 244, an aerial photograph of neighborhood. And then that's 244 and then I'll say	2	MR. GROSSMAN: Okay. MS. ROSENFELD: I think we'll be able to do that.
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- MR. GROSSMAN: And do you, on the question of
- 2 whether or not the opposition should -- we don't have
- 3 directed verdicts here. So there isn't the issue of the
- 4 opposition putting on a portion of their case before the
- applicant finishes. Is there any relationship between what
- would remain of the applicant's case and your needs witness
- to create an issue for you?
- MS. CORDRY: I'd have to think about that in terms 8 9 of --
- 10 MR. GROSSMAN: Okay.
- 11 MS. ROSENFELD: Yes.
- 12 MS. CORDRY: -- everything here seems to relate to everything. I mean, I am here in September. I can do the 13
- days. I think we'd still prefer, to the largest extent
- possible, to have our case go after their case. 15
- 16 MR. GROSSMAN: And I would agree with you.
- 17 Ideally, we always do that, but we often have exceptions
- when it's necessary. We don't --18
- 19 MS. CORDRY: Well, let's put it this way --
- 20 MR. GROSSMAN: -- want to leave any days partially
- 21 occupied here, is all. We want to get through this -- for
- 22 all, the benefit of all concerned, the most expeditiously we
- can do this lengthy process, the better we are.
- 24 MS. CORDRY: Well, one of the things, too, is when
- 25 I would be prepared for this, because I also --

- 1 MS. ROSENFELD: Right.
- 2 MS. HARRIS: -- and then, so it's very likely --
- 3 MR. GROSSMAN: And the only one left after that --
- 4 MS. HARRIS: Is David Sullivan on the 16th.
 - MR. GROSSMAN: Right.
- 6 MS. HARRIS: So I think it's likely, one, that
- 7 there may be time on the 9th that's open --
 - MR. GROSSMAN: Right.
- 9 MS. HARRIS: -- and then potentially the 16th
- 10 after David. So I think it's likely, if we're trying to
- 11 fill spaces --

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- 12 MR. GROSSMAN: After Mr. Sullivan on the 16th
- 13 would be the opportunity for the opposition --
- 14 MS. ROSENFELD: Yes.
 - MR. GROSSMAN: -- to begin their case, in any
- event. So --16
- 17 MS. ROSENFELD: Right.
 - MS. HARRIS: Right. Right.
- MR. GROSSMAN: So I think the real question --19
- 20 MS. HARRIS: So the question is --
- 21 MR. GROSSMAN: -- was the 9th. So let's see if we
- 22 can have a backup -- and we may not get to that backup --
- but a backup opposition witness at that point --
- 24 MS. HARRIS: Okay, with the understanding that it
- 25 would be Karen --

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- 1 MR. GROSSMAN: Right.
- 2 MS. CORDRY: -- have to help prepare for the
- 3 witnesses, and preparing my own testimony for this is a
- 4 major thing. So I would much prefer to have a specified
- 5 date specified for mine. I had not expected, for instance,
- 6 that Mr. Flynn was going to testify when he did, and I was
- 7 up until 3:30 in the morning preparing for Mr. Flynn. So I
- 8 would not like to do that for my own testimony and have somebody on, you know, Day X say, okay, you're now going to
- be, you know, filling in, you know, tomorrow or something 10
- 11 like that. So --

12

- MR. GROSSMAN: Right. I think that, once again, I
- think the best thing to do is offline, we have time now, 13
- 14 between now and the next hearing date, which is September 9,
- for the parties to communicate -- by telephone is perhaps
- easier than e-mail back and forth -- and see if you can work
- 17 out some arrangement. Any arrangement on those days that is
- good for the parties is good for me. 18
- 19 MS. CORDRY: I will be as flexible as I can.
- 20 Let's put it that way.
- 21 MS. HARRIS: And just following up on one thing
- you said, Mr. Grossman, because if I look at the lineup for 22
- 23 September 9th, it will be Mark Willard --
- 24 MS. ROSENFELD: Yes.
- 25 MS. HARRIS: -- and then Dr. Chase --

- MR. GROSSMAN: -- so we have something. You might also bring Mr. Scharman into that --
- 3 MS. CORDRY: Maybe so, maybe not.
- MR. GROSSMAN: -- consideration. He may want to 4
- add to his testimony at that point.
- 6 MR. SCHARMAN: I'd be more than happy to.
- 7 MR. GROSSMAN: Mr. Scharman says he'll be happy to
- 8 fill half the day if we ask.
- 9 MS. ROSENFELD: So what I --
 - MR. SCHARMAN: No, five minutes.
- 11 MR. GROSSMAN: Okay.
- 12 MS. ROSENFELD: But what I hear are two questions,
- actually. One is, when could Ms. Cordry appear to testify
- 14 on need, and perhaps if not her, you're looking for another
- witness to perhaps fill in on the 9th? Is that what I'm --15
- 16 MR. GROSSMAN: Yes. It sounds to me like the only
- 17 day that might have some space is -- and I'm not sure we
- 18 will because I'm not sure that --
- 19 MS. HARRIS: Given our pace.
- 20 MR. GROSSMAN: -- Mr. Willard and Dr. Chase will not fill up the whole --21
- MS. HARRIS: Well, you should really ask that 22
- 23 question of the opponents given the track record.
- 24 MR. GROSSMAN: Well, how long is your --
- 25 MS. HARRIS: I mean, I think Mr. Willard's direct

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	•	_	
1	testimony will take 40 minutes.	1	post-preliminary matter, post-iminary matter we need to
2	MR. GROSSMAN: Okay.	2	discuss?
3	MS. HARRIS: And I think Dr. Chase's, maybe 40	3	MS. HARRIS: No.
4	minutes to an hour, max.	4	MR. GROSSMAN: If not, then, you know, feel free
5	MR. GROSSMAN: Yes. I suspect the	5	to contact me by e-mail if there's some controversy or thing
6	cross-examination of Dr. Chase may be, even though his	6	that has to be worked out in the interim.
7	report might have been short, but I think the	7	MS. HARRIS: Thank you.
8	cross-examination may be long. MS. HARRIS: We are fully anticipating that.	9	MS. ROSENFELD: Okay, thank you. MR. GROSSMAN: If not, we will see you have a
10	MR. GROSSMAN: So you may not have this issue on	_	good August we'll see you on September 9th.
10 11	the 9th. We could have	10 11	MS. ROSENFELD: Great. You as well. Thank you.
12	MS. HARRIS: True, that' true.	12	MS. HARRIS: Thanks.
13	MR. GROSSMAN: some backup witness. And when	13	MR. GROSSMAN: All right. Thank you.
14	was Mr. Flynn not available again?	14	(Whereupon, at 5:47 p.m., the hearing was
15	MS. HARRIS: If need be, he can make it on the	15	adjourned.)
16	20th, but after that he is not available.	16	adjourned.)
17	MR. GROSSMAN: Okay. So the 16th would be a day	17	
18	that you could do that in?	18	
19	MS. HARRIS: Yes.	19	
20	MR. GROSSMAN: And maybe that	20	
21	MS. HARRIS: Oh, we could put	21	
22	MR. ADELMAN: How long will Mr. Flynn be	22	
23	unavailable?	23	
24	MS. ROSENFELD: But you're saying he's available	24	
25	on the 20th?	25	
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1	·		CERTIFICATE
1 2	MS. HARRIS: That's not his preference because		CERTIFICATE DEPOSITION SERVICES, INC., hereby certifies that
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MR. GROSSMAN: Okay. Is there any other

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