

University of Maryland Extension presents Grain Marketing Workshops



Winning the Game:

Launch Your Pre-Harvest Marketing Plan

Do you have a marketing plan or know when to pull the trigger?

This workshop focuses on practicing marketing skills. During the session you will review an actual marketing plan and learn how crop insurance, target dates and target prices can help you more consistently secure a good average crop price. A market simulation game in this workshop demonstrates how a marketing plan can work and how to react to real-life market fluctuations.

If special assistance is required please notify the contact 5 days prior to the meeting.

Registration Fee: \$10 (Includes Morning Refreshments, Lunch and Materials)

Pre-registration is required 3 days prior to the scheduled meeting.

Pre-Harvest Marketing Workshops:

January 26th – New Market Fire Hall, Contact Doug Tregoning, 301 590-2809, dwt@umd.edu

February 2nd – Washington County Extension Office, Contact Jeff Semler, 301-791-1304, jsemler@umd.edu

February 9th – Upperco, Friendly Farms, Contact Dave Martin, 410-887-8090, dmarti@umd.edu

March 1st – Carroll County Extension Office, Contact Bryan Butler, 410-386-2760, bbutlers@umd.edu

All workshops will start at 10:00am and end around 2:00pm

Other Grain Marketing Activities:

January 29th - Grain Marketing Breakfast Update – Chesapeake College and Somerset County Extension Office

Grain Marketing Clubs – Queen Anne’s County, Montgomery County

Information, Crop Budgets and Custom Rates – www.extension.umd.edu/grainmarketing

For more information visit: www.extension.umd.edu/grainmarketing

Sponsored By: Maryland Crop Insurance Education Program, Maryland Soybean Board



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