

Department of Permitting Services: Headline Measure and MC311 Data Review

27 November 2012

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Department of Permitting Services



CountyStat Principles

- **Require Data-Driven Performance**
- **Promote Strategic Governance**
- **Increase Government Transparency**
- **Foster a Culture of Accountability**



Agenda

- **Welcome and Introductions**
- **Review of Headline Measure Performance**
- **Update on MC311 DPS Call Intake**
- **Results of Secret Shopper Audit**
- **Wrap Up and Follow Up Items**



Tracking Our Progress

- **Meeting Goals:**









- Determine the impact of DPS programs and activities on headline measures and establish new performance expectations and goals
- Review ongoing departmental interactions with MC311 and future changes for improvement.

- **How will we measure success**

- Updated performance plan is finalized and published to the web
- Ongoing monitoring of performance through Montgomery County Performance Dashboard










Overview of FY12 DPS Headline Measure Performance (1 of 2)

| Headline Performance Measure | 2011 Results | 2012 Results | Performance Change |
|--|--------------|--------------|---|
| 1.a.) Percent of building permits issued that received a final inspection: Commercial permits | 41.27% | 20.30% |  |
| 1.b.) Percent of building permits issued that received a final inspection: Commercial permits through the Department of Permitting Services' Fast Track process | 65.06% | 44.77% |  |
| 1.c.) Percent of building permits issued that received a final inspection: Residential permits | 53.04% | 40.97% |  |
| 1.d.) Percent of building permits issued that received a final inspection: Residential new construction single-family permits | 48.89% | 28.81% |  |
| 2.a.) Insurance Services Office / Building Code Effectiveness Grading Schedule Score which measures the quality of the County's building codes themselves and performance in enforcing them: Commercial structural, score within a range of 1 to 10 (1=best) | 4 | N/A |  |
| 2.b.) Insurance Services Office/Building Code Effectiveness Grading Schedule Score which measures the quality of the County's building codes and performance in enforcing them: One- and two-family dwellings, score range of 1 to 10 (1=best) | 4 | N/A |  |
| 3.a.) Average number of days it took to issue a permit - New construction: Commercial permits | 156.44 | 160.54 |  |
| 3.b.) Average number of days it took to issue a permit - New construction: Residential permits | 99.97 | 88.25 |  |

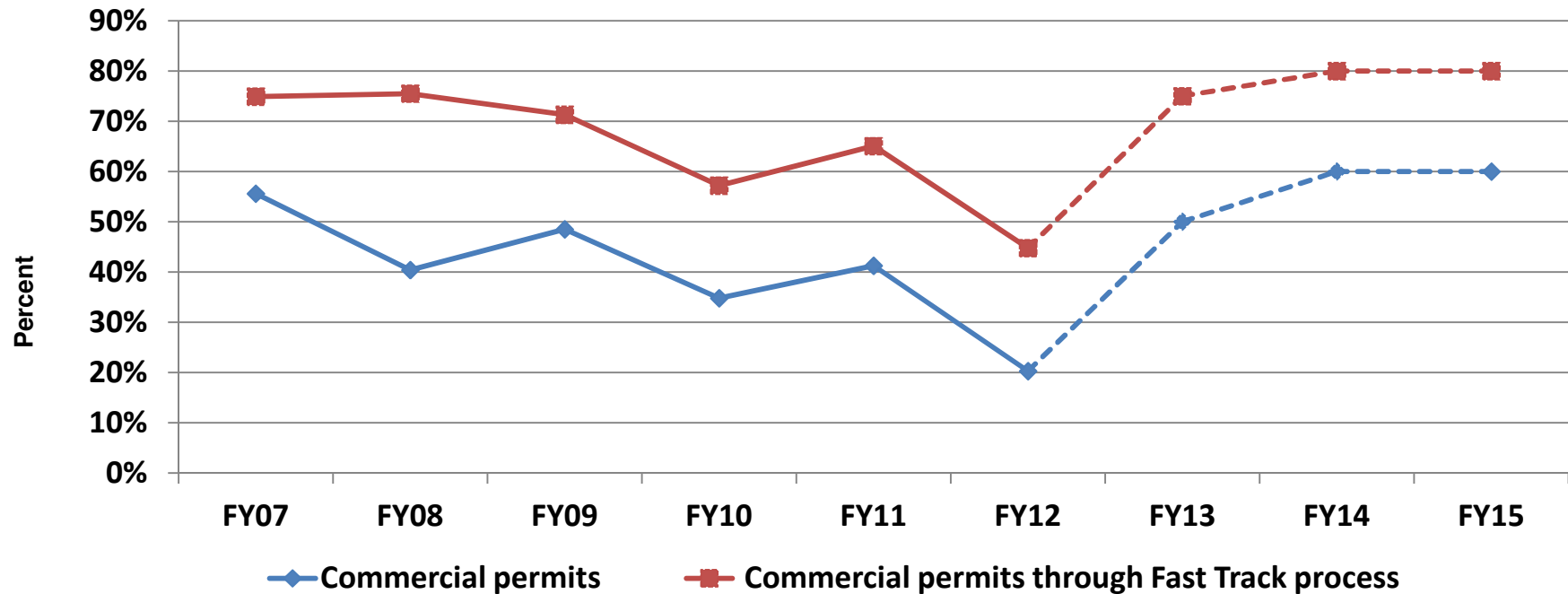


Overview of FY12 DPS Headline Measure Performance (2 of 2)

| Headline Performance Measure | 2011 Results | 2012 Results | Performance Change |
|--|--------------|--------------|---|
| 4.a.) Average number of days it took to issue a permit - Additions: Residential permits | 21 | 16.02 |  |
| 4.b.) Average number of days it took to issue a permit - Additions: Commercial permits | 85.43 | 60.95 |  |
| 5.a.) Median number of minutes it took to issue a permit - Permits for commercial alterations obtained using the Department of Permitting Services' Fast Track process | 128 | 146.5 |  |
| 5.b.) Median number of minutes it took to issue a permit - Residential permits using the Department of Permitting Services' Fast Track process | 55 | 58 |  |
| 6.a.) Response time on complaint investigations - Average number of days from the complaint being filed to final resolution of the complaint | 7.79 | 7.31 |  |
| 6.b.) Response time on complaint investigations - Average number of days from the complaint being filed to first contact between a Permitting inspector and the customer | 3.95 | 5.01 |  |
| 7.) Percent of complaints that are resolved on the first inspection | 75.59% | 69.18% |  |



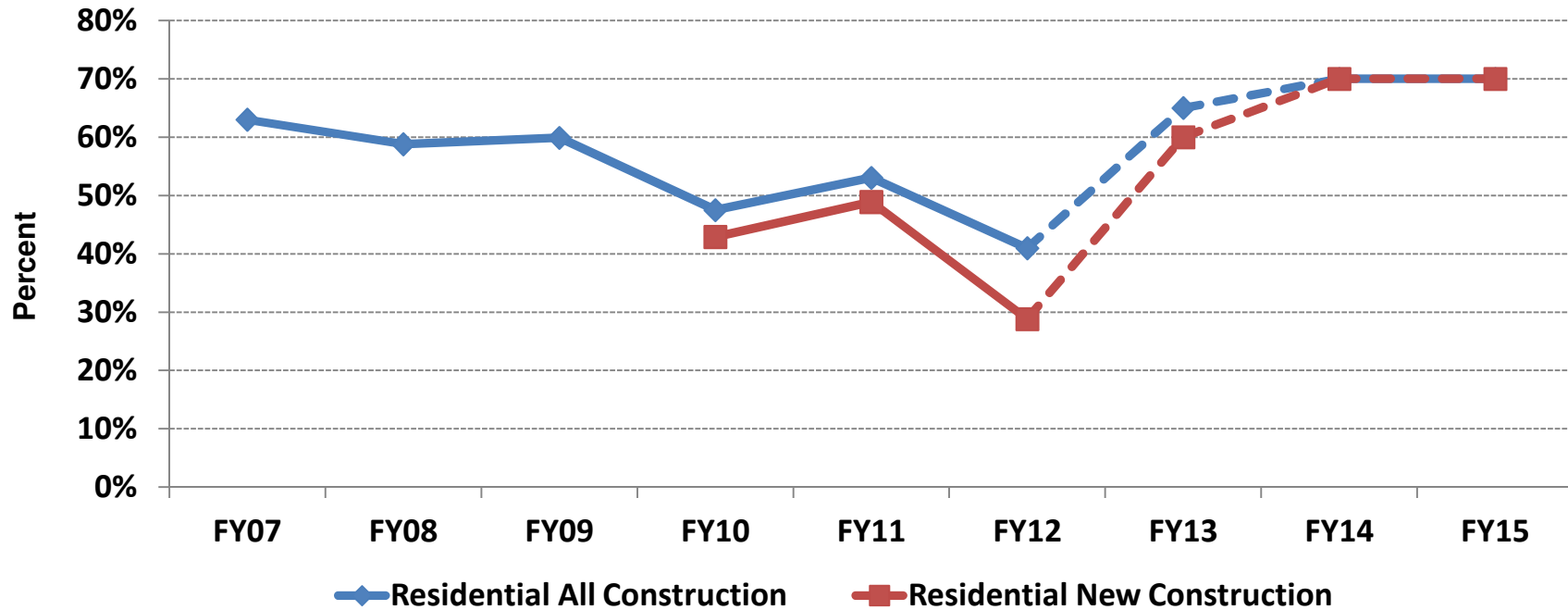
Headline Measure #1a/b Percent Of Building Permits Issued That Received A Final Inspection -Commercial



| | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 Projection | FY14 Projection | FY15 Projection |
|------------------------------|--------|--------|--------|--------|--------|--------|-----------------|-----------------|-----------------|
| Commercial Permits | 55.60% | 40.40% | 48.50% | 34.80% | 41.27% | 20.30% | 50.00% | 60.00% | 60.00% |
| Commercial Fast Track | 74.90% | 75.50% | 71.30% | 57.20% | 65.06% | 44.77% | 75.00% | 80.00% | 80.00% |



Headline Measure #1c/d Percent Of Building Permits Issued That Received A Final Inspection - Residential



| | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 Projection | FY14 Projection | FY15 Projection |
|------------------------|--------|--------|--------|--------|--------|--------|--------------------|--------------------|--------------------|
| Residential All | 63.00% | 58.80% | 59.90% | 47.50% | 53.04% | 40.97% | 65.00% | 70.00% | 70.00% |
| Residential New | | | | 42.90% | 48.89% | 28.81% | 60.00% | 70.00% | 70.00% |



Performance Improvement Plan: Final Inspection

- Develop a plan for garnering the County a 3 or better Building Code rating for both residential and commercial categories when the assessment period occurs in 2015.
- Continue to use the MDE criteria to independently measure DPS performance.
- Further develop a systematic technical training program.
- Develop and launch electronic permit applications for certain permits and licenses.
- Develop an IT strategy for electronic plans, filing review and processing.
- Improve on-line search capabilities for certain areas of information requests.
- Realign positions for better work flow and processing.
- Work more closely with active jobs to ensure that the general contractor is making timely requests to DPS for inspections.
- DPS will continue to explore with MNCPPC and WSSC areas where inspections can be performed by a single agency.
- DPS will continue to explore delegation of the State Street Tree Permit Program.



Headline Measure #2a/b: Insurance Services Office/Building Code Effectiveness Grading Schedule Score Which Measures The Quality Of The County's Building Codes And Performance In Enforcement

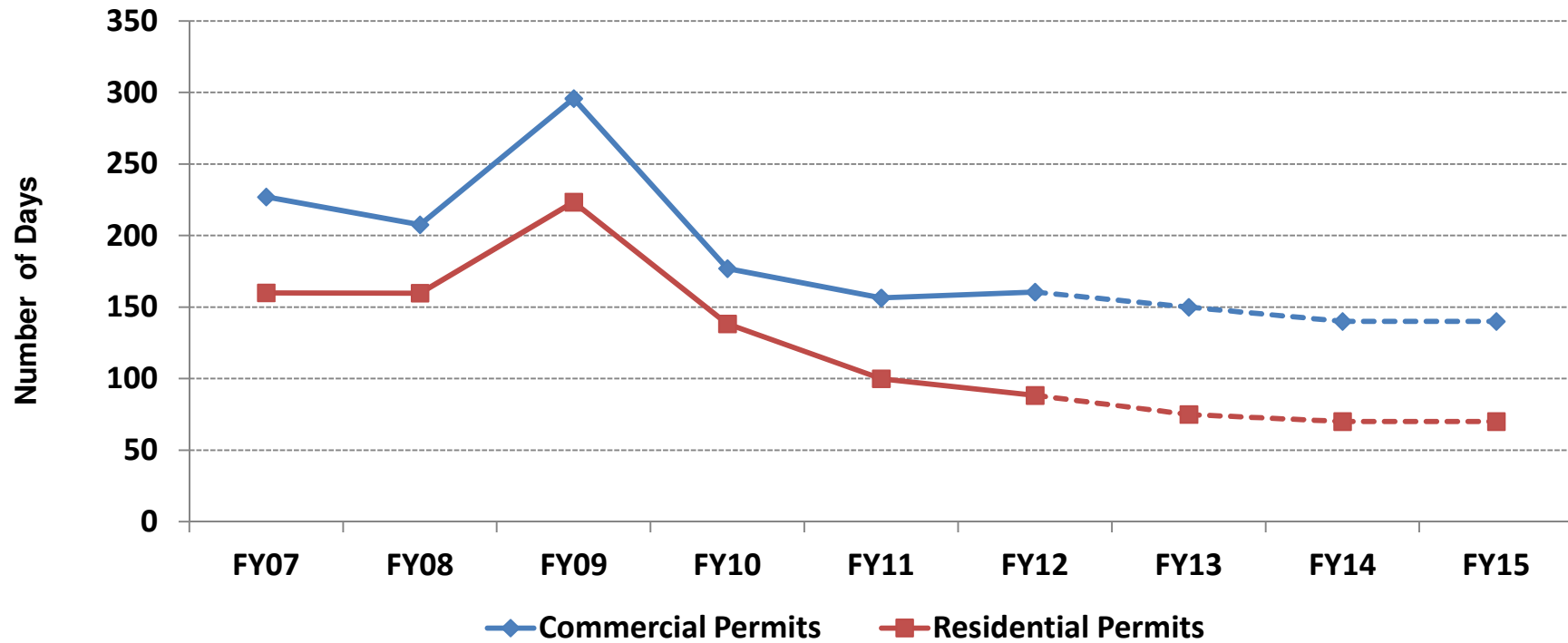
Note: ISO evaluation is only conducted every 5 years. Most recent score (4) is from FY10.

The ISO score range of 1 to 10 (1=best)

| | FY05 | FY10 | FY15 Projection |
|------------------------------|------|------|-----------------|
| Commercial structural | 4 | 4 | NA |
| One- and two-family dwelling | 5 | 4 | NA |



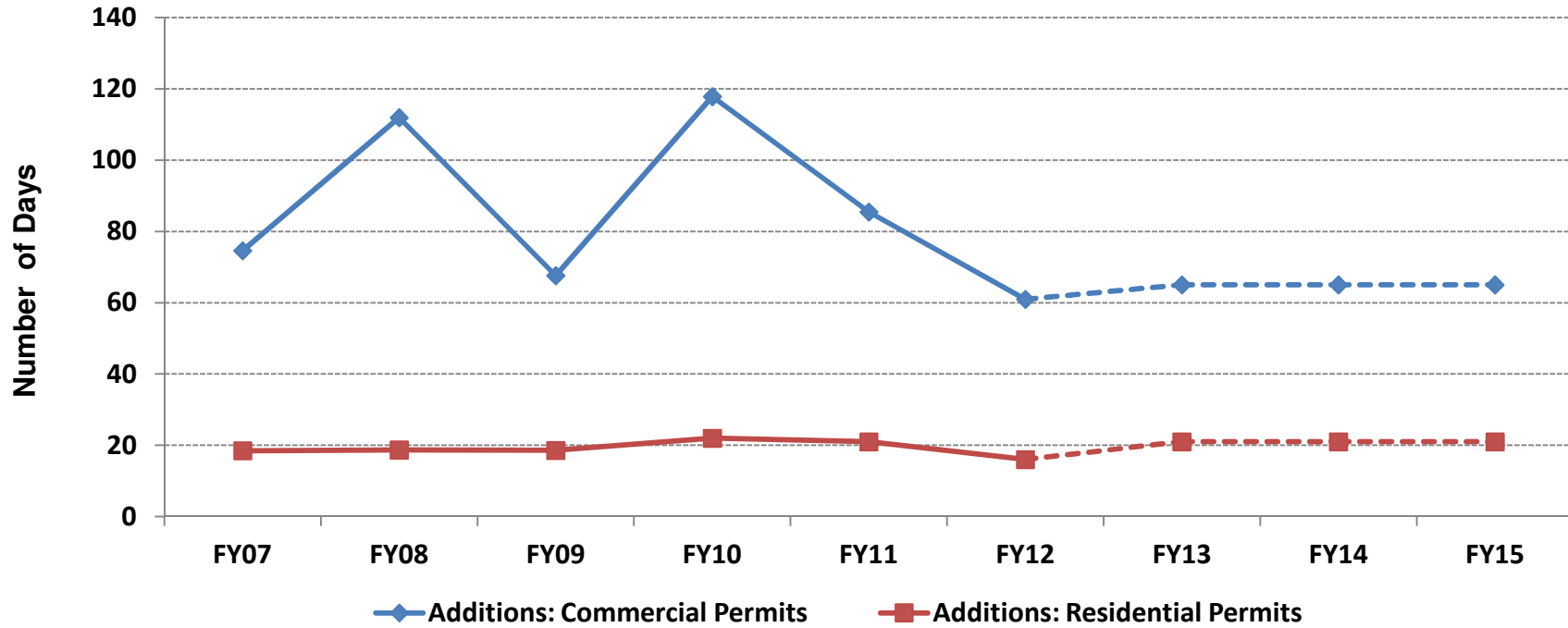
Headline Measure #3a/b: Average Number Of Days It Took To Issue A Permit – New Construction



| | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 Projection | FY14 Projection | FY15 Projection |
|--------------------|--------|--------|--------|--------|--------|--------|-----------------|-----------------|-----------------|
| Commercial | 227.00 | 207.60 | 295.80 | 177.00 | 156.44 | 160.54 | 150.00 | 140.00 | 140.00 |
| Residential | 160 | 159.80 | 223.40 | 138.30 | 99.97 | 88.28 | 75.00 | 70.00 | 70.00 |



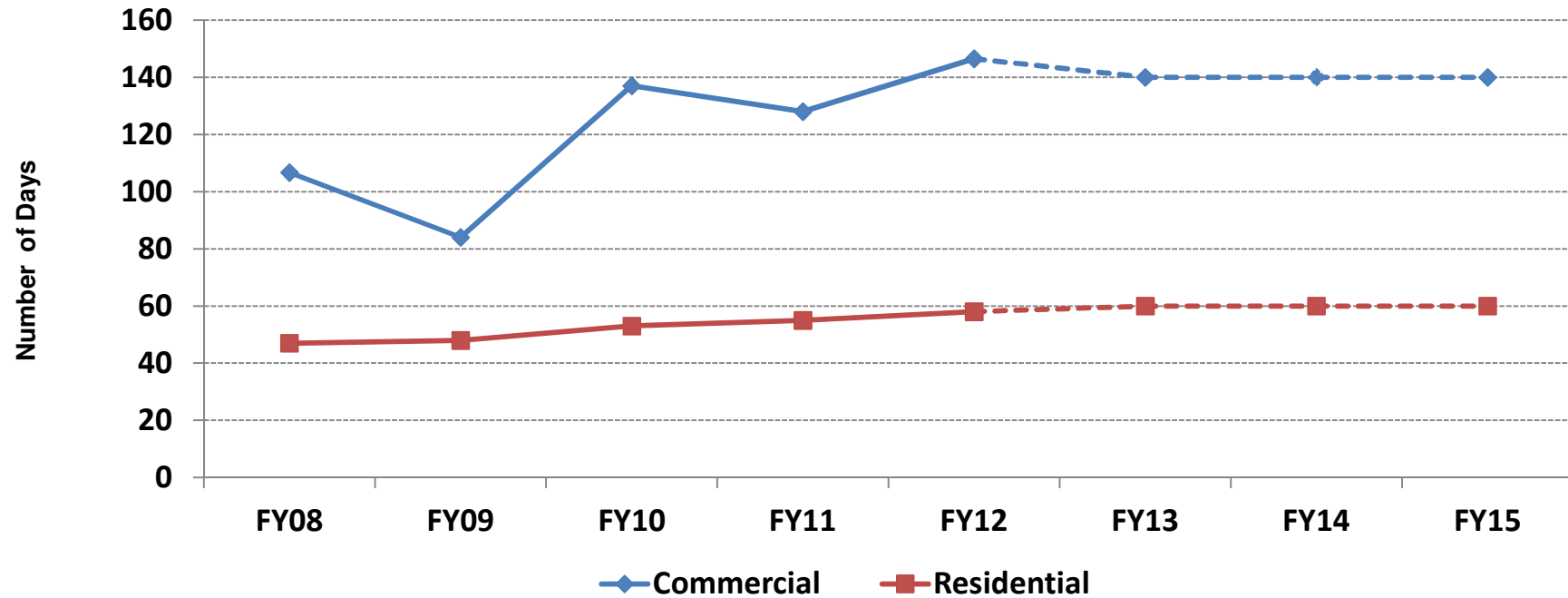
Headline Measure #4a/b: Average Number Of Days It Took To Issue A Permit - Additions



| | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 Projection | FY14 Projection | FY15 Projection |
|-------------|------|--------|-------|--------|-------|-------|-----------------|-----------------|-----------------|
| Commercial | 74.6 | 111.90 | 67.60 | 117.80 | 85.43 | 60.95 | 65.00 | 65.00 | 65.00 |
| Residential | 18.5 | 18.70 | 18.60 | 22.00 | 21.00 | 16.02 | 21.00 | 21.00 | 21.00 |



Headline Measure #5a/b: Median Number Of Minutes It Took To Issue A Permit - Obtained Using The Department Of Permitting Services' Fast Track Process



| | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 Projection | FY14 Projection | FY15 Projection |
|-------------|--------|-------|--------|--------|--------|-----------------|-----------------|-----------------|
| Commercial | 106.70 | 84.00 | 137.00 | 128.00 | 146.50 | 140.00 | 140.00 | 140.00 |
| Residential | 47.00 | 48.00 | 53.00 | 55.00 | 58.00 | 60.00 | 60.00 | 60.00 |

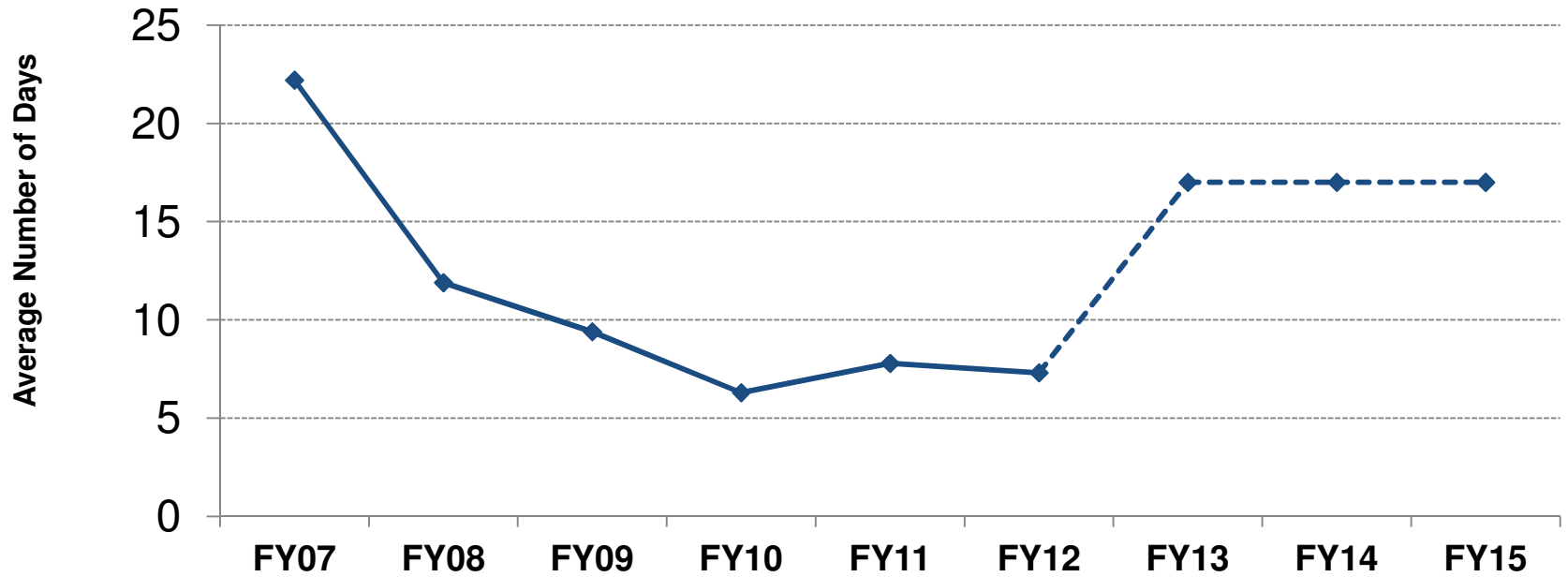


Performance Improvement Plan: Time to Issue Permits

- The new version of the Hansen Permitting Information System was launched in May, 2012. This upgrade will allow for improved business processes including electronic payments.
- Streamlining the entitlement process through a variety of measures including, but not limited to:
 - a. Developing a system for the electronic filing, review and storage of development plans;
 - b. Working with sister agencies, and public and private sector customers to identify areas of duplication, redundancy, and points for greater efficiencies through collaborative reviews and inspections of development projects;
 - c. Enhancing our case management program to help effectively and efficiently implement the County's signature master plan areas like White Flint, the Great Seneca Sciences Corridor, Shady Grove, Germantown, etc. while contributing to the County's economic vitality and protecting communities.
- Fill vacancies to effectively manage work expected due to burgeoning workload and add staff to handle additional responsibilities imposed by Codes and State and County law changes. This will also allow for knowledge transfer and succession planning.
- Improve plans tracking for greater accountability.
- Work with MC311 for improved Tier II handling at MC311 and reduced reliance on DPS call center.
- Improve public accessibility to certain data to reduce information requests.



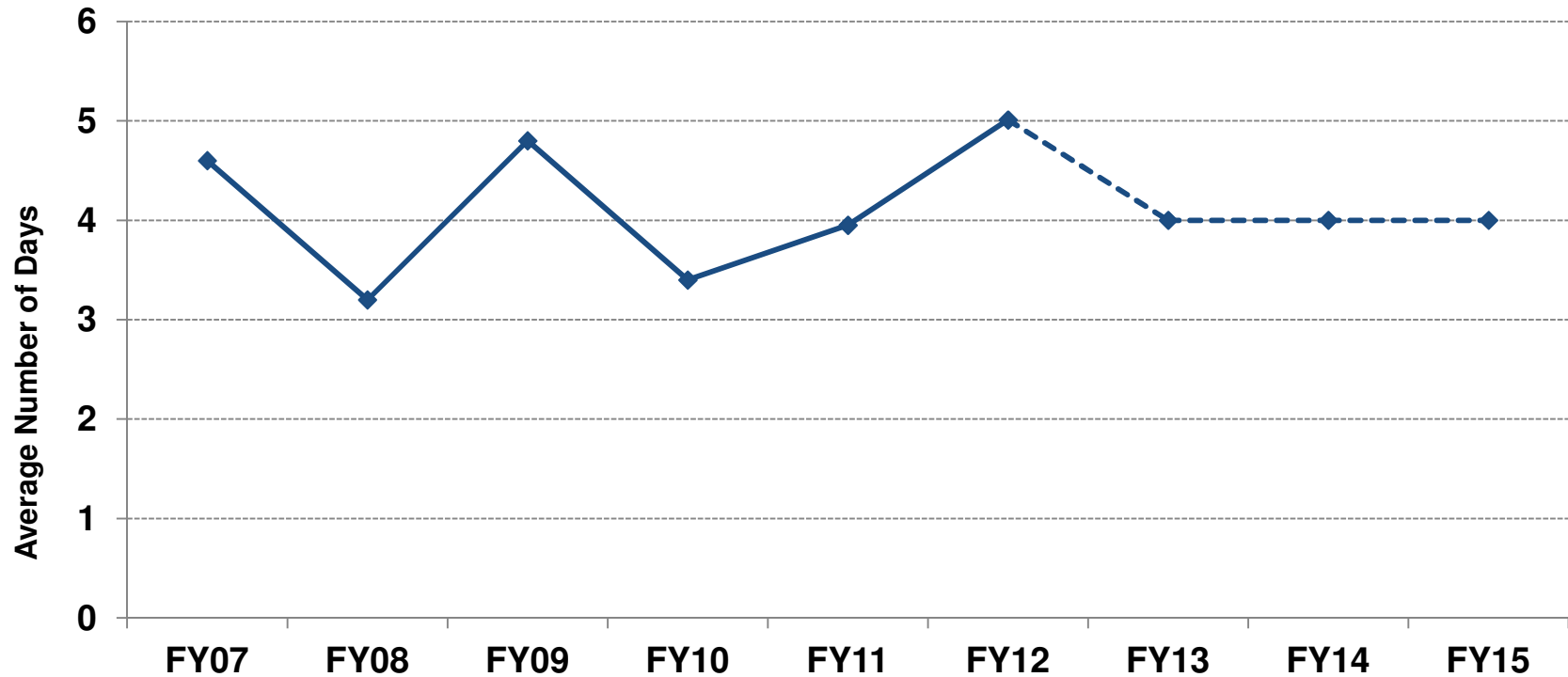
Headline Measure #6a: Response Time On Complaint Investigations - Average Number Of Days From The Complaint Being Filed To Final Resolution



| | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 Projection | FY14 Projection | FY15 Projection |
|--------------|------|------|------|------|------|------|--------------------|--------------------|--------------------|
| Average Days | 22.2 | 11.9 | 9.4 | 6.3 | 7.79 | 7.31 | 17.00 | 17.00 | 17.00 |



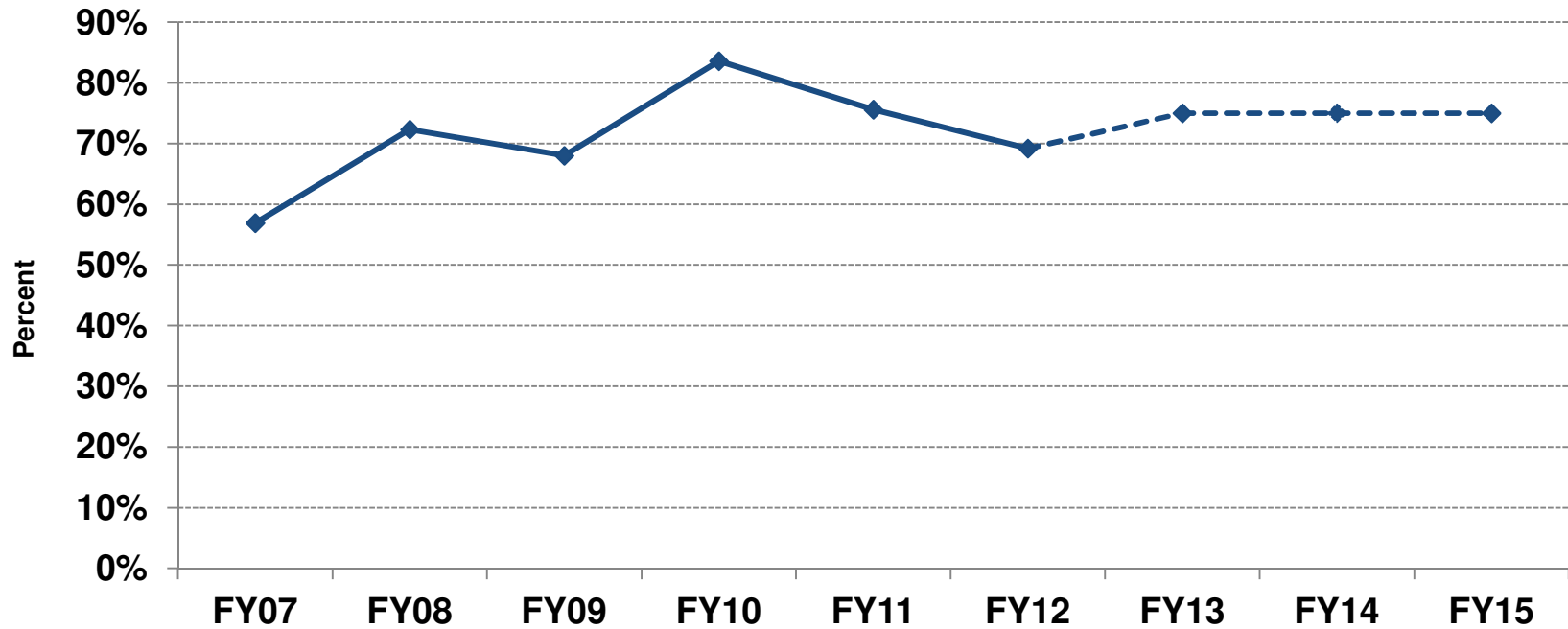
Headline Measure #6b: Response Time On Complaint Investigations - Average Number Of Days From The Complaint Being Filed To First Contact



| | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 Projection | FY14 Projection | FY15 Projection |
|--------------|------|------|------|------|------|------|-----------------|-----------------|-----------------|
| Average Days | 4.6 | 3.2 | 4.8 | 3.4 | 3.95 | 5.01 | 4.00 | 4.00 | 4.00 |



Headline Measure #7 Percent Of Complaints That Are Resolved On The First Inspection



| | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 Projection | FY14 Projection | FY15 Projection |
|---------|--------|--------|--------|--------|--------|--------|--------------------|--------------------|--------------------|
| Percent | 56.90% | 72.30% | 68.00% | 83.60% | 75.59% | 69.18% | 75.00% | 75.00% | 75.00% |



Performance Improvement Plan: Compliant Investigations

- Continue to act on customer feedback data.
- Dedicate resources in the Customer Services Division to execute outreach activities, public education, and survey analysis.
- Consider adding a link to Twitter on the DPS web site to engage a new segment of customers and to keep them up to date with immediate information
- Adopt new building codes to include increased options for green building and technology
- Identify areas in the Montgomery County Code that may need revision to more effectively protect communities from unreasonable nuisance intrusions
- Combine sections for better staffing to address community standards and enforcement. Evaluate staffing complement to determine if additional staffing is required.
- Develop more rigorous training of inspectors case development and work with County Attorney's Office and the Judges to develop better understanding and sensitivity to the County's zoning and environmental laws.
- Complete memorandum with DHCA for enforcement coordination
- Review Siebel service requests clusters by zip code and determine if resources need to be redistributed.
- Develop a Quality Assurance program to improve plans review, case development and Hansen input.
- Work with MC311 and DTS to develop program that can link Hansen and Siebel Service Requests so that inspectors enter into one system.
- Implement Streamlining recommendations

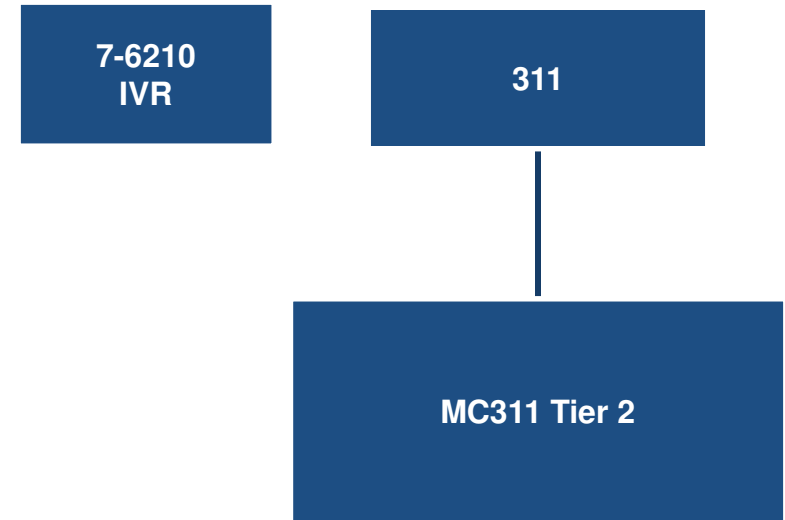


Future: DPS Call Center Transition to MC311:

Future Process

- DPS will train 6 MC311 Customer Service Reps and 3 MC311 Managers on Tier 2 responsibilities
- Targeted: Training Start Date: 1/2/2013
- Targeted: MC311 Tier 2 Implementation: 3/4/2013
- Targeted: DPS call center will end 3/1/2013
 - DPS call center staff will return to existing responsibilities (permit intake/issuance, providing customer information, responding to Siebel requests)

Future Call Center Structure



Future: DPS Call Center Transition to MC311:

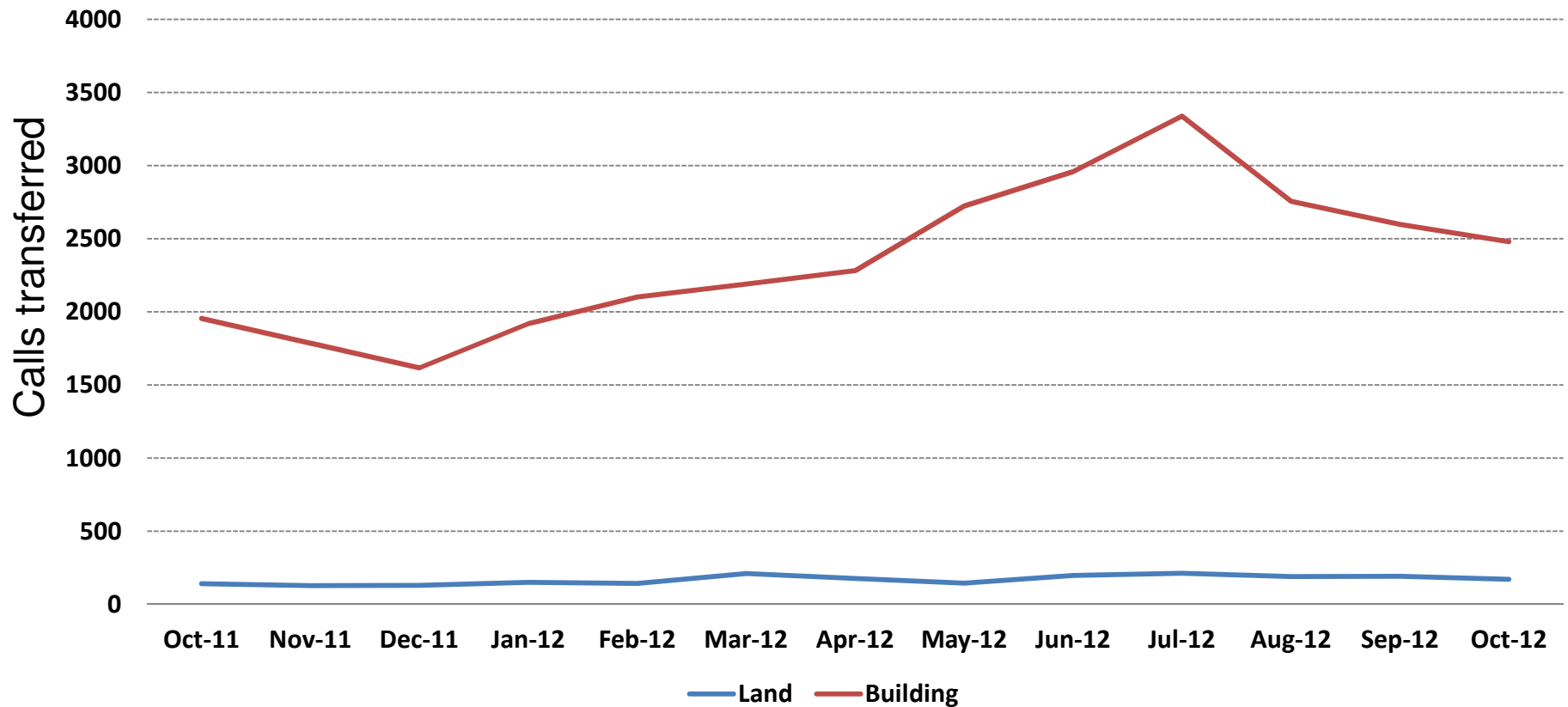
Tier Two Capabilities/Training Goals

- Have a better understanding of DPS building construction and land development permit processes
- Have a better understanding of jargon/technical terms used by DPS and customers
- Be proficient in navigating the Hansen 8 permit system
- Be able to answer general permit processing questions
- Be better able to discern nature of customer inquiry and to ask pointed questions to gather necessary information
- Be able to direct customers with better accuracy to appropriate DPS division and know when inquiry is not a DPS concern
- Schedule, cancel, add, edit inspections in Hansen 8
- Be able to “troubleshoot” inspection scheduling problems and know when they can resolve or DPS must resolve
- Have a better understanding of DPS website and how to navigate; able to better help customers navigate it
- Have a better understanding of the fee process
- Be able to provide permit status



MC311 Call Transfers to DPS

CY12 Monthly Call Center Volume: Calls Transferred to DPS

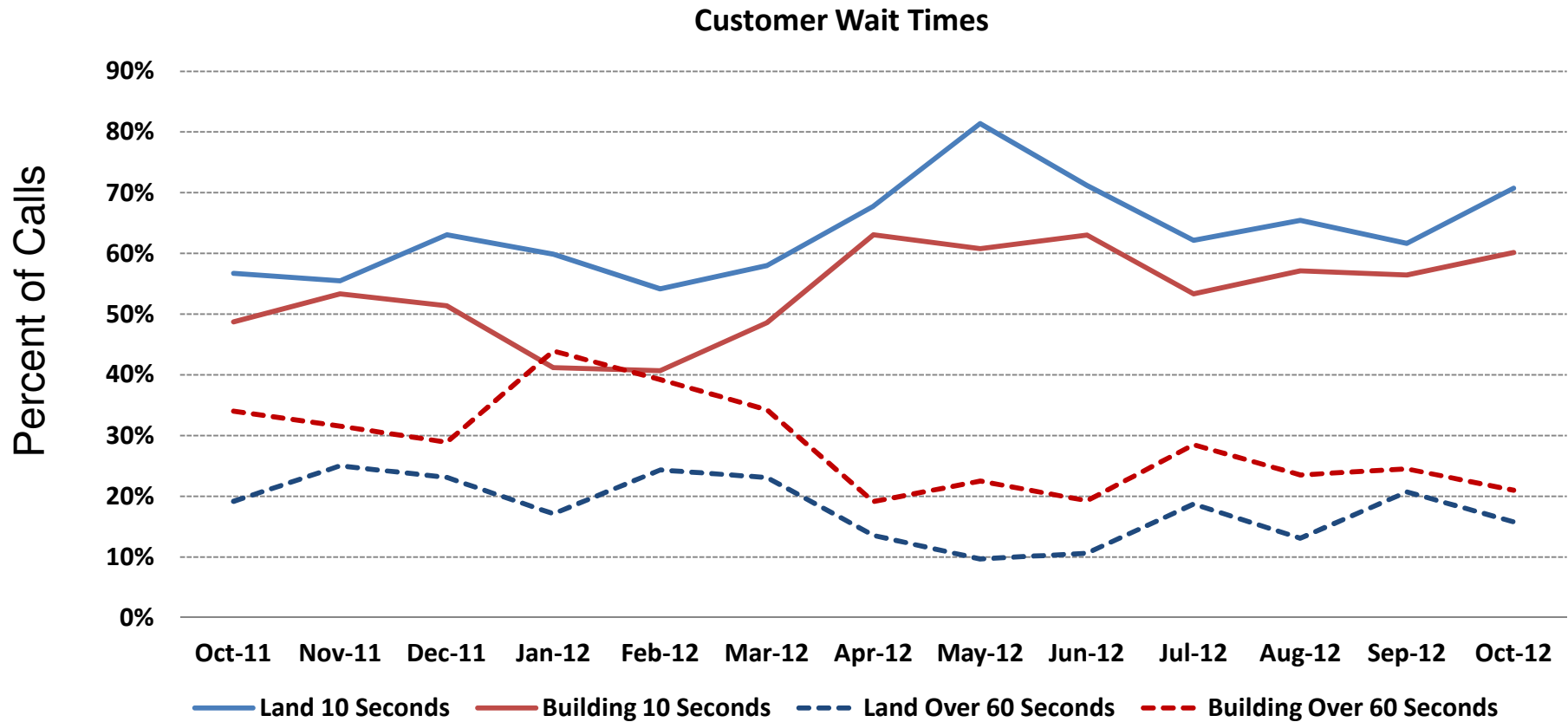


The Building Construction call center has higher volume, while Land calls are relatively consistent.



MC311 Call Transfers to DPS

Customer Wait Time

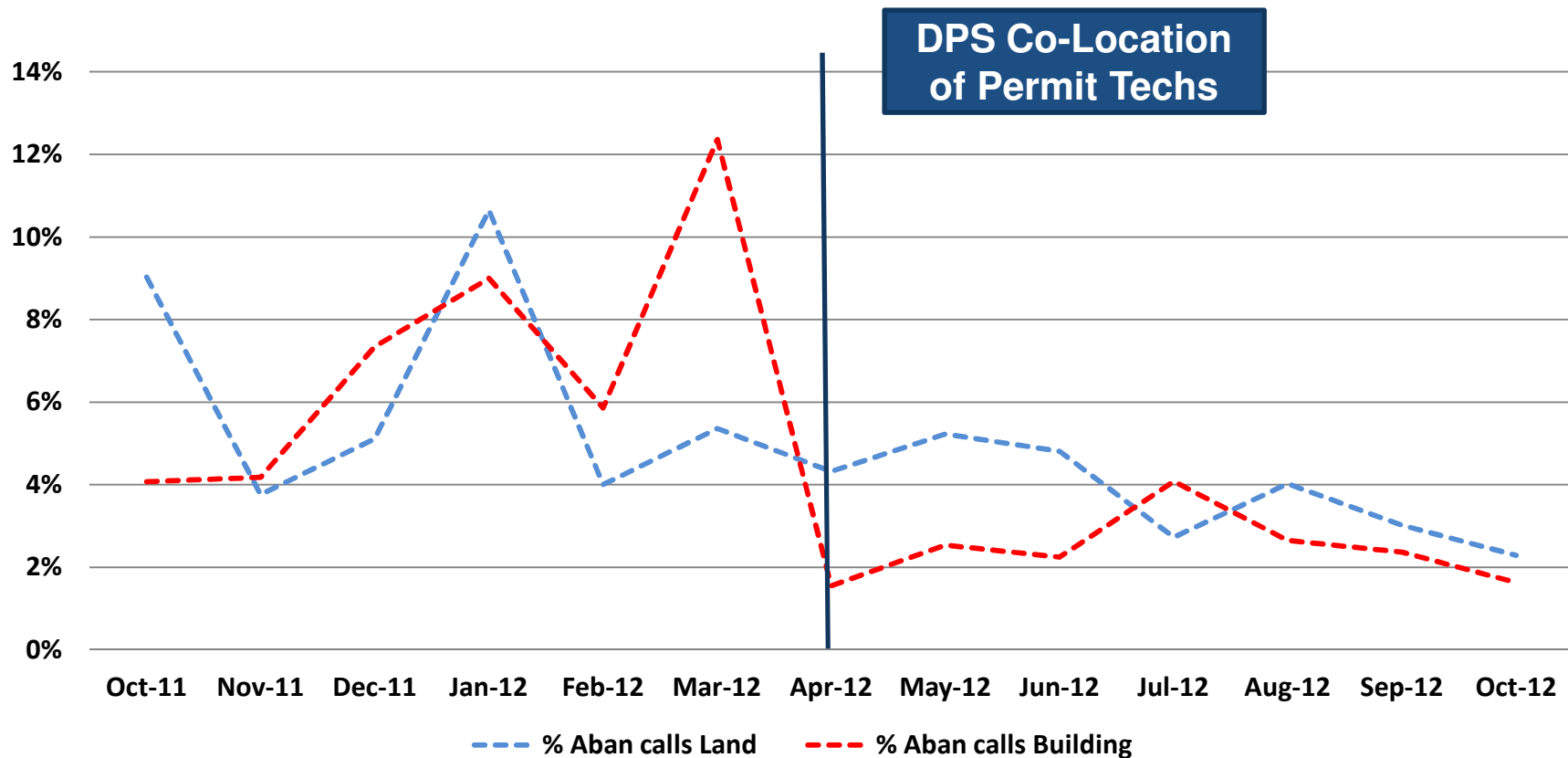


Since February of 2012 it appears that overall wait time did decrease. Though Building calls appear to take longer than Land calls to answer.



MC311 Call Transfers to DPS

Customer Abandonment Rate: % of Calls Abandoned



In April of 2012, DPS co-located their call taking permit techs, resulting in a dramatic improvement in abandoned building-related calls



DPS Top 10 General Information Solution Areas 2010-2011

| Solution Area | Total CRs | Monthly Average Percent | Monthly Average (13 Months) |
|--|-----------|-------------------------|-----------------------------|
| Name and telephone number of DPS building inspector | 5,457 | 19% | 420 |
| Schedule DPS Building Construction Related Permitting Inspections | 4,896 | 17% | 377 |
| Department of Permitting Services location and hours of operation | 2,023 | 7% | 156 |
| Building and Construction Services | 1,949 | 7% | 150 |
| Contacting a Zoning Specialist | 1,265 | 4% | 97 |
| File Complaint with Department of Permitting Services (DPS) | 855 | 3% | 66 |
| Information on the building codes applicable to a specific project | 842 | 3% | 65 |
| Request for building inspection specific time | 590 | 2% | 45 |
| Status of Sediment Control permit and Right of Way Permit | 492 | 2% | 41 |
| Cancel a scheduled DPS Building Construction Related Permit Inspection | 385 | 1% | 30 |



DPS Top 10 General Information Solution Areas 2011-2012

| Solution Area | Total CRs | Monthly Average Percent | Monthly Average |
|---|-----------|-------------------------|-----------------|
| Schedule DPS Building Construction Related Permitting Inspections | 9651 | 41% | 804 |
| Name and telephone number of DPS building inspector | 6227 | 27% | 519 |
| Department of Permitting Services location and hours of operation | 3269 | 14% | 272 |
| Cancel a scheduled DPS Building Construction Related Permit Inspection | 766 | 3% | 64 |
| File Complaint with Department of Permitting Services (DPS) | 709 | 3% | 59 |
| Information on the building codes applicable to a specific project | 649 | 3% | 54 |
| Department of Permitting Services Inspection Status | 574 | 2% | 48 |
| Permit, Plan Review or Inspection Status; Building, Demolition, Electrical, Mechanical, Use and Occupancy, Fire Alarm, Fire Sprinkler, Fence or Sign Permits; Electrical or Vendor Licenses; Home Occupation Certificates | 530 | 2% | 44 |
| Scheduling an inspection after application for an electrical permit | 494 | 2% | 41 |
| Obtaining Public Records from Department of Permitting Services | 360 | 2% | 30 |



DPS Top 10 Referral Solution Areas 2010-2011

| Solution Area | Total CRs | Monthly Pct Average | Monthly Average (13 Months) |
|---|-----------|---------------------|-----------------------------|
| Contacting a Zoning Specialist | 3,878 | 20% | 298 |
| Information on the building codes applicable to a specific project | 3,234 | 17% | 249 |
| Building and Construction Services | 1,869 | 10% | 144 |
| Schedule DPS Building Construction Related Permitting Inspections | 1,551 | 8% | 119 |
| Commercial projects requiring a Use and Occupancy (U&O) Certificate | 704 | 4% | 54 |
| Zoning Setbacks | 442 | 2% | 34 |
| Building Permit for Fences | 350 | 2% | 27 |
| Status of Sediment Control permit and Right of Way Permit | 315 | 2% | 24 |
| Status of building permit, electrical permit, mechanical permit | 304 | 2% | 23 |
| Application process for an Electrical Permit | 228 | 1% | 18 |

These top 10 referral solution areas account for 67% of all referrals during the review period.



DPS Top 10 Referral Solution Areas 2011-2012

| Solution Area | Total CRs | Monthly Pct Average | Monthly Average (12 Months) |
|---|-----------|---------------------|-----------------------------|
| Information on the building codes applicable to a specific project | 5438 | 22% | 453 |
| Schedule DPS Building Construction Related Permitting Inspections | 3944 | 15% | 329 |
| Permit, Plan Review or Inspection Status; Building, Demolition, Electrical, Mechanical, Use and Occupancy, Fire Alarm, Fire Sprinkler, Fence or Sign Permits; Electrical or Vendor Licenses; Home Occupation Certificates | 2341 | 9% | 195 |
| Contacting a Zoning Specialist | 2312 | 9% | 193 |
| Department of Permitting Services Fee Schedule for: Building, Demolition, Electrical, Mechanical, Use and Occupancy, Fire Alarm, Fire Sprinkler, Fence and Sign Permits; Electrical and Vendor Licenses; Home Occupation Certificates | 1055 | 4% | 88 |
| Commercial projects requiring a Use and Occupancy (U&O) Certificate | 743 | 3% | 62 |
| Permit Status, Plan Review Status, Inspection Status for Sediment Control Permits, Right of Way Construction Permits, Floodplain District Permit, Stormwater Concept, Well and Septic Permits | 701 | 3% | 58 |
| Requirement for a building permit | 561 | 2% | 47 |
| Department of Permitting Services Inspection Status | 530 | 2% | 44 |
| Zoning Setbacks | 391 | 2% | 33 |

These top 10 referral solution areas account for 70% of all referrals during the review period.



DPS Top 10 Service Request Fulfillment Solution Areas 2010-2011

| Solution Area | Total CRs | Monthly Pct Average | Monthly Average (13 months) |
|---|-----------|---------------------|-----------------------------|
| Building and Construction Services | 898 | 14% | 69 |
| Contacting a Zoning Specialist | 753 | 12% | 58 |
| Information on the building codes applicable to a specific project | 400 | 6% | 31 |
| Schedule DPS Building Construction Related Permitting Inspections | 284 | 4% | 22 |
| File Complaint with Department of Permitting Services (DPS) | 244 | 4% | 19 |
| Request for building inspection specific time | 172 | 3% | 13 |
| Commercial projects requiring a Use and Occupancy (U&O) Certificate | 145 | 2% | 11 |
| Permit required for fence, deck or shed | 132 | 2% | 10 |
| Application process for an Electrical Permit | 128 | 2% | 10 |
| Name and telephone number of DPS building inspector | 114 | 2% | 10 |

These top 10 referral solution areas account for 49% of all referrals during the review period.



DPS Top 10 Service Request Fulfillment Solution Areas 2011-2012

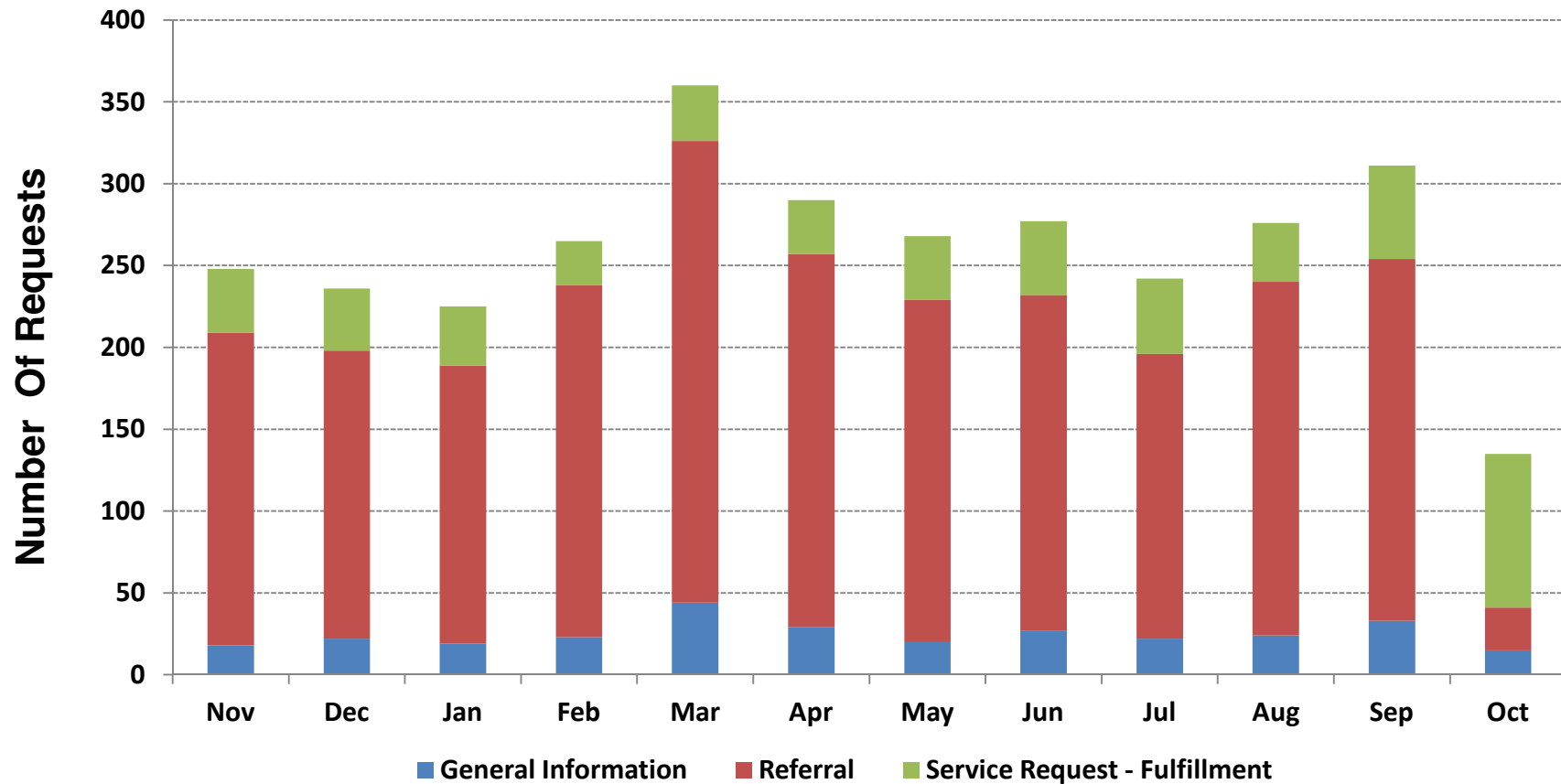
| Solution Area | Total CRs | Monthly Pct Average | Monthly Average (12 months) |
|---|-----------|---------------------|-----------------------------|
| Schedule DPS Building Construction Related Permitting Inspections | 636 | 11% | 53 |
| Contacting a Zoning Specialist | 519 | 9% | 43 |
| Information on the building codes applicable to a specific project | 372 | 7% | 31 |
| File Complaint with Department of Permitting Services (DPS) | 369 | 6% | 31 |
| Permit, Plan Review or Inspection Status; Building, Demolition, Electrical, Mechanical, Use and Occupancy, Fire Alarm, Fire Sprinkler, Fence or Sign Permits; Electrical or Vendor Licenses; Home Occupation Certificates | 241 | 4% | 20 |
| Obtaining Public Records from Department of Permitting Services | 167 | 3% | 14 |
| Department of Permitting Services Inspection Status | 143 | 2% | 12 |
| Building and Construction Services | 125 | 3% | 42 |
| Request for building inspection specific time | 123 | 3% | 21 |
| Department of Permitting Services Fee Schedule for: Building, Demolition, Electrical, Mechanical, Use and Occupancy, Fire Alarm, Fire Sprinkler, Fence and Sign Permits; Electrical and Vendor Licenses; Home Occupation Certificates | 116 | 2% | 10 |

These top 10 referral solution areas account for 52% of all referrals during the review period.



DPS-Related MC311 Customer Requests: Changes to Operations Making an Impact

Example, “Contacting a Zoning Specialist” is only going to be a service request from Oct 2012 forward



DPS Service Request Fulfillment Closure Rate 2010-2011

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|------------------------------|------|------|------|------|------|------|------|------|------|------|-----|------|
| Number of Requests | 609 | 438 | 350 | 423 | 707 | 603 | 639 | 557 | 435 | 369 | 379 | 395 |
| Average Networkdays to Close | 1.7 | 1.8 | 1.5 | 1.6 | 1.5 | 1.5 | 1.7 | 1.6 | 1.7 | 1.8 | 5.3 | 2.3 |
| Average Difference to SLA | -1.3 | -0.9 | -1.0 | -1.1 | -1.1 | -1.2 | -0.9 | -1.2 | -1.2 | -1.0 | 2.0 | -0.7 |

DPS is closing service request fulfillments within the allocated SLA timeframe. DPS SLAs are based on time to respond to the request, not the time to complete/close the case. Permit Techs close SRs once a transferred call is received.

* Net-workdays is an Excel function that calculates the number of work days between two calendar dates. This function does not take into account holidays. Only services requests that are closed complete are used for this calculation.



DPS Service Request Fulfillment Closure Rate 2011-2012

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|------------------------------|-----|-----|-----|-----|------|------|------|-----|-----|------|------|------|
| Number of Requests | 409 | 390 | 433 | 337 | 355 | 392 | 516 | 551 | 580 | 541 | 508 | 365 |
| Average Networkdays to Close | 4.9 | 9.0 | 8.2 | 3.2 | 2.4 | 2.3 | 2.7 | 5.5 | 8.1 | 4.0 | 4.8 | 1.9 |
| Average Difference to SLA | 1.4 | 6.3 | 5.6 | 0.5 | -0.9 | -0.9 | -0.2 | 2.3 | 4.7 | -4.4 | -2.5 | -6.2 |

Over the past 3 months, DPS is closing service request fulfillments within the allocated SLA timeframe.

* Net-workdays is an Excel function that calculates the number of work days between two calendar dates. This function does not take into account holidays. Only services requests that are closed complete are used for this calculation.



CountyStat Audit of DPS-Related MC311 Call Handling

- As a follow-up to an audit performed in December 2011, CountyStat made 12 calls to MC311. Six calls each were made to:
 - Ask about the correct scale to draw plans for a new deck, shed, or fence in order to apply for a building permit
 - Verify whether an Electrician is licensed in Montgomery County
- CountyStat aimed to test the customer service of the current MC311/DPS call handling process
- Callers asked the question as scripted then deferred to the direction of the MC311 call-taker for the best way to get an answer

9 out of 12 calls ended with the correct answer either from the MC311 CSR or the DPS permit tech.

This is much improved from CountyStat's secret shopper experiment last December, when only 3 of 8 calls ended with a correct answer.



CountyStat Audit of DPS-related MC311 Call Handling (1 of 2)

| Service Request Number | Call Type | Solution Area | SLA Time (days) | Actual Time (days) | Call Date | Opened Time | Closed Date | Closed Time |
|------------------------|---------------------|-----------------------|-----------------|--------------------|-----------|-------------|-------------|-------------|
| 1123914437 | Referral | Building Construction | 3 | 1 | 11/14 | 10:50 | 11/14 | 11:34 |
| 1124161542 | | | | | 11/16 | 8:12 | 11/16 | 8:16 |
| 1124219089 | | | | | 11/16 | 12:52 | 11/16 | 12:56 |
| 1123956767 | | | | | 11/14 | 2:02 | 11/14 | 2:11 |
| 1124198822 | | | | | 11/16 | 11:14 | 11/16 | 11:22 |
| 1124499684 | General Information | Permitting | 3 | 1 | 11/20 | 8:52 | 11/20 | 8:54 |
| 1123941286 | General Information | State of Maryland | 1 | 1 | 11/14 | 1:42 | 11/14 | 1:49 |
| 1124123392 | Referral | | 1 | 1 | 11/15 | 3:55 | 11/15 | 3:56 |
| 1124126056 | General Information | State of Maryland | 1 | 1 | 11/15 | 3:59 | 11/15 | 4:02 |
| 1124027312 | Referral | Licensing | 1 | | 11/15 | 9:26 | | |
| 1124236255 | General Information | | 1 | 1 | 11/16 | 2:29 | 11/16 | 2:38 |
| 1124221458 | Referral | | 1 | 1 | 11/16 | 12:31 | 11/16 | 12:38 |



Correct answer supplied

Correct procedure followed

Correct procedure not followed



CountyStat Audit of DPS-related MC311 Call Handling (2 of 2)

| Service Request Number | Question | Caller Transferred to DPS | Final Resolution | Call Comments |
|------------------------|---------------------------------|---------------------------|--|---|
| 1123914437 | Construction Scale | Yes | Incorrect answer by permit tech | DPS picked up immediately and said that as long as drawing is to scale and they can read it, it would be ok |
| 1124161542 | | Yes | Correct answer by permit tech | Permit tech provided correct answer with no issues |
| 1124219089 | | Yes | | Permit tech searched online for answer and was able to answer that way. Was told that buildings smaller than 200sq ft requires site plan and location of new building, otherwise 1/4 inch scale |
| 1123956767 | | Yes | | Initially was told just to label everything correctly, then the CSR checked with someone else and said 1/8-1/4 inch scale was correct |
| 1124198822 | | Yes | | Permit tech also mentioned that caller would need two copies of drawings and site plan with location of new deck. |
| 1124499684 | | No | Correct answer by CSR | CSR asked if caller had reviewed DPS website, then offered to e-mail link of appropriate section |
| 1123941286 | Electrician Certification Check | No | Correct answer by CSR | General Information to see if electrician is licensed in the county; can check for State of MD licensing; any work adding touching wiring needs to have permit on record |
| 1124123392 | | No | Transferred to state agency | Transferred to the State Dept of Labor, Licensing, and Regulation |
| 1124126056 | | No | Correct answer by CSR | Call back after previous inquiry was transferred to State Dept of Labor, Licensing, and Regulation |
| 1124027312 | | Yes | Caller hung up after 4 minutes on hold | After transfer to DPS, caller was initially told to follow up with a state agency, then put on hold while tech researched question. Caller stayed on hold for 4 minutes before hanging up. |
| 1124236255 | | Yes | Correct answer by CSR | All should be able to provide ID on site; Need license number or contact name to look up; Couldn't find them looking up their name (Gregory Greene Electric, Inc) |
| 1124221458 | | Yes | | Also, suggested ask vendor for License number for cross-check with DPS |



Correct answer supplied

Correct procedure followed

Correct procedure not followed



Wrap-Up and Follow-Up

- **Follow-Up Items**



Appendix: Supporting Performance Data

MC311 Nomenclature: Categorizing Customer Intake

A Customer Request in MC311 is simply a record that is created when a resident contacts the 311 Call Center requesting service.
(Customer Requests were previously called “service requests”.)

The types of MC311 Customer Requests can be categorized as follows:

- **General Information (GI):** These calls typically constitute 50% of a Customer Service Center’s (CSC) calls and deal with responses to Frequently Asked Questions (FAQs); provide static information about policies and procedures, County government events, and operations.
- **Referrals (REF):** These calls typically constitute 25% of a Customer Service Center’s calls and provide constituents with the telephone number for a call requiring “subject matter expertise” and perform a “warm transfer” of the call, if required.
- **Service Requests (SRs):** These calls typically constitute 20% of a Customer Service Center’s calls. A service request is created for a department to fulfill a resident’s request.
- **Miscellaneous Comments / Compliments / Complaints:** These calls typically constitute 5% of a Customer Service Center’s calls and typically document the nature of the comment, compliment, or complaint and are visible to the specific department.

The use of the term “Service Request” to categorize multiple types of interactions within MC311 was a cause of confusion, thus the totality of all interactions are now categorized as “Customer Requests.”

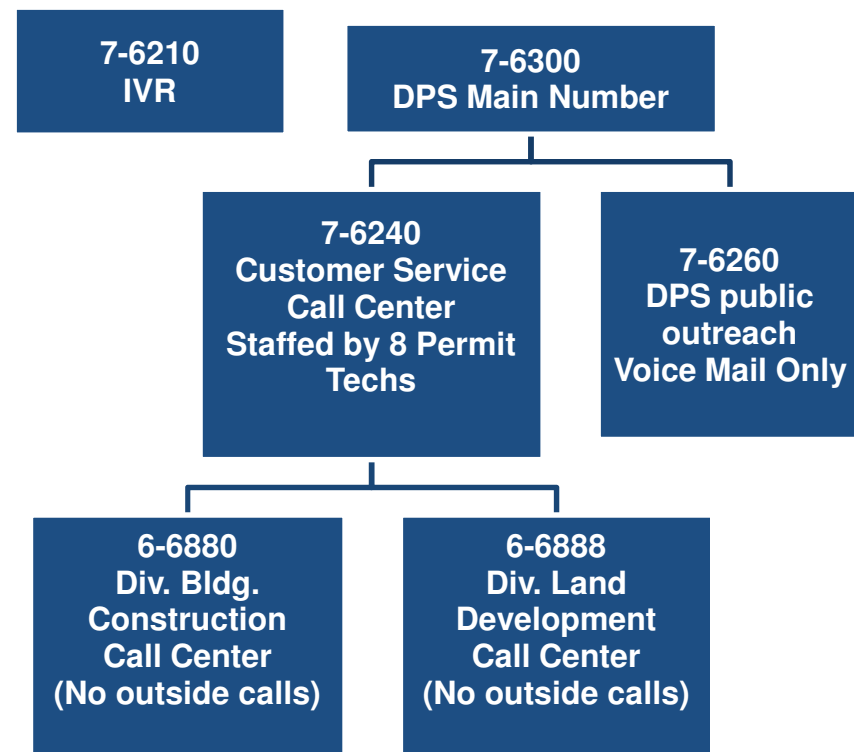


DPS Call Center Transition to MC311: Prior to MC311

Previous DPS Extensions

- **7-6300: Main Telephone Number** – Provided caller three numbers to be forwarded to (7-6210, 7-6240, 7-6260)
- **7-6210: Interactive Voice Response System** – provided automated permit status, schedule an inspection, cancel an inspection, faxed documents; operational 24/7
- **7-6240: DPS Call Center** – Answered by Division of Customer Service Permit Technicians 7:30am – 4:00pm who answered general questions and forwarded specific questions to Building Construction Division and Land Development Division
- **7-6260: DPS Customer Outreach Voicemail** – For customers to request DPS to conduct outreach activities at their location

Previous Call Center Structure

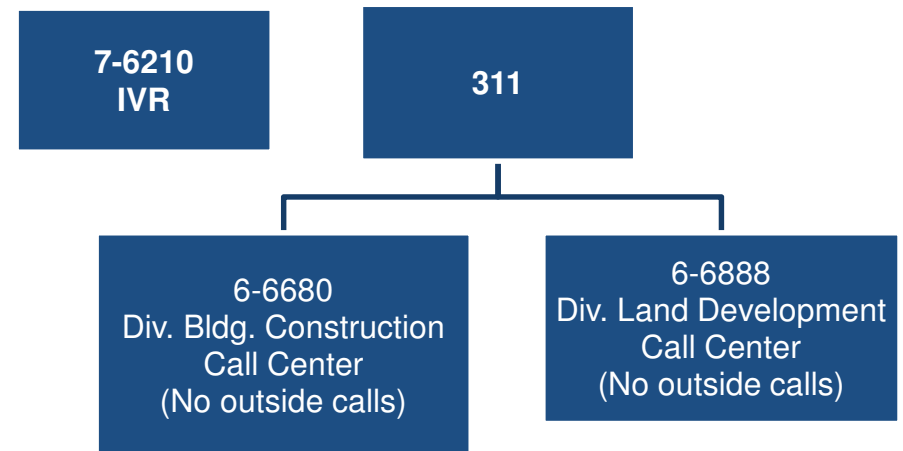


DPS Call Center Transition to MC311: After MC311

Current Process

- MC311 receives call, enters service request and assigns to DPS
- If necessary, MC311 forwards call to DPS internal call center
- DPS Permit Technicians scheduled to respond to 311 service requests answer them generally in one to three days except for complaints and information requests which are resolved in 30 days. 3 to 4 Permit Technicians staff the call centers at all times.
- If call requires a plan reviewer or manager to respond, the Permit Technician will reassign the MC311 Service Request to the appropriate plan reviewer or manager.
- The service request will be closed at final resolution by the assigned DPS staff member.

Current Call Center Structure



Overview of Customer Request Procedures

Handled at Customer Service Center by MC311

- Calls requesting routine general information regarding DPS services that are explained on the DPS web site
- Calls to file or check on status of a complaint
- Data entry for calls to request information
- Calls regarding permit basic status
- Calls to schedule or cancel an inspection

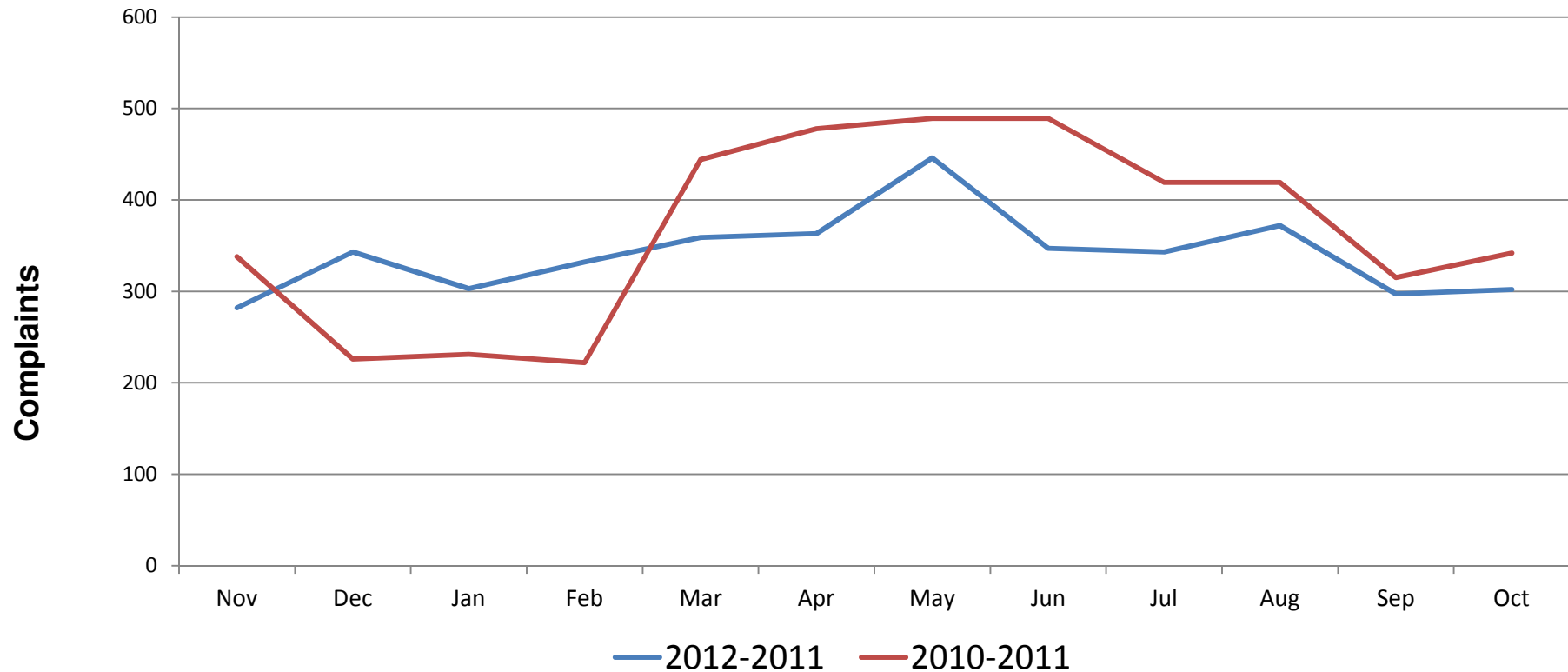
Sent to Permitting Services as Service Request

- Calls requesting technical information or information on fee structure
- Complex requests for permit status or information requests. Permitting Services responds to calls for problems with scheduling inspections or special status (Stop Work Order, Void, Hold) permits.
- Calls regarding specific information about an application being processed, an issued permit or license, and information about a specific property
- Calls regarding code interpretations
- Calls requiring a manager's response

Until March 2013, MC311 does not have a Tier-2 capability for DPS-related inquiries



Customer Service Data Collected Outside of MC311: Number of Complaints

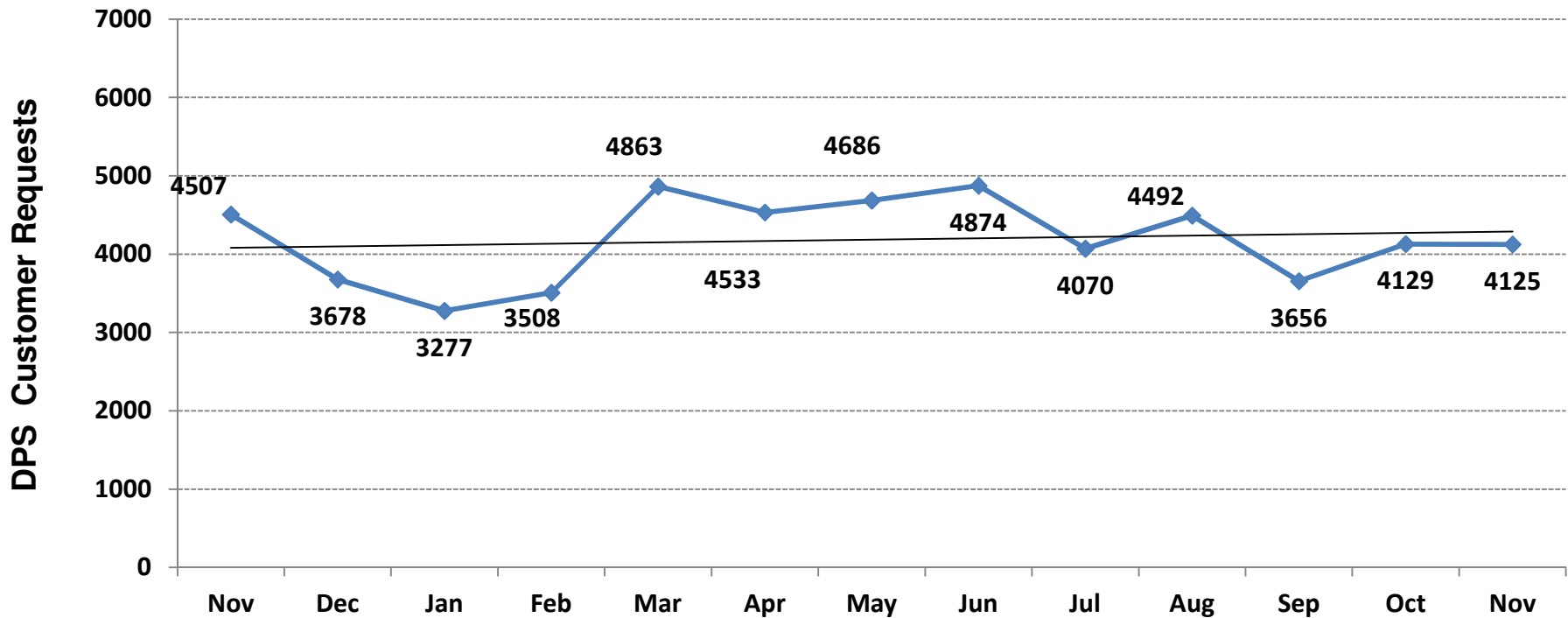


Complaints can be filed via DPS website by MC311 or any website user. Complaints can also be filed via the DPS automated permitting system by DPS staff . Because of these multiple avenues of entry, total DPS-related complaints could be higher than the figures reported through the MC311 Siebel data.



DPS Monthly Customer Request Totals 2010-2011

Customer Request Totals



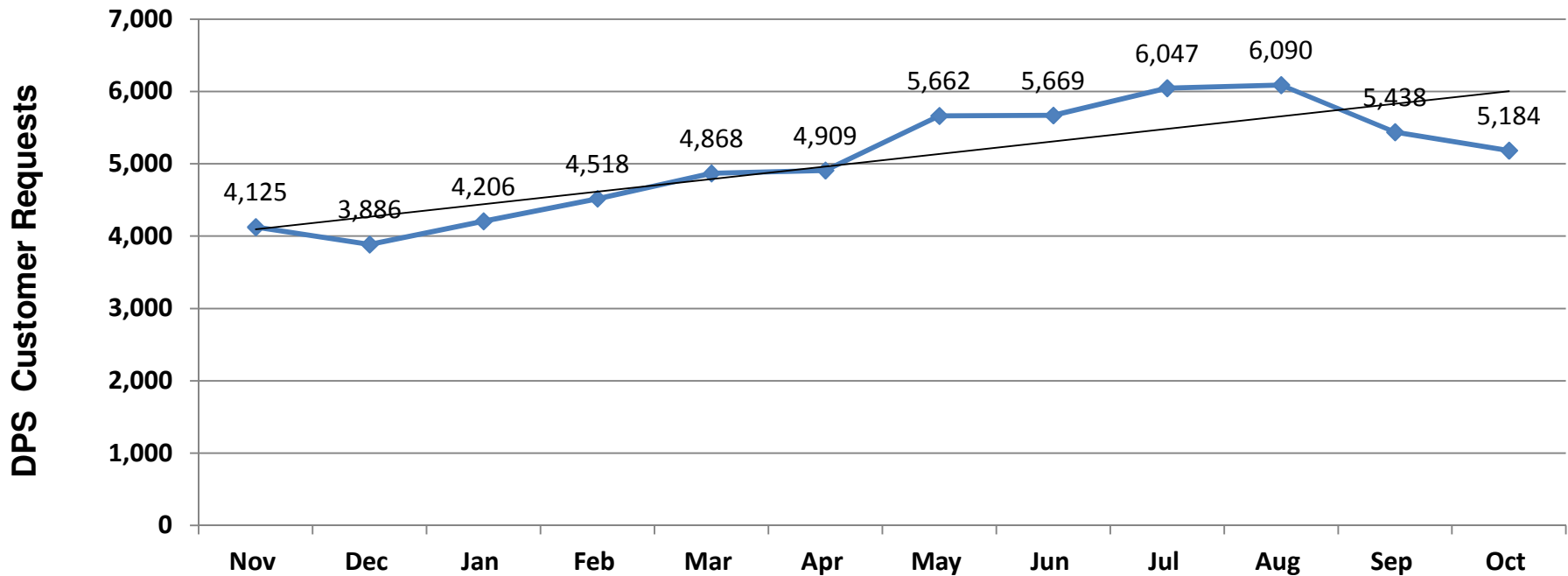
| | Nov-Dec | Dec-Jan | Jan-Feb | Feb-Mar | Mar-Apr | Apr-May | May-Jun | Jun-Jul | Jul-Aug | Aug-Sep | Sep-Oct | Oct-Nov |
|----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Percent Change | -18% | -11% | 7% | 39% | -7% | 3% | 4% | -16% | 10% | -19% | 13% | 0% |

Monthly average: 4,189



DPS Monthly Customer Request Totals 2011-2012

Customer Request Totals



| | Nov-Dec | Dec-Jan | Jan-Feb | Feb-Mar | Mar-Apr | Apr-May | May-Jun | Jun-Jul | Jul-Aug | Aug-Sep | Sep-Oct |
|----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Percent Change | -6% | 8% | 7% | 8% | 1% | 15% | 0% | 7% | 1% | -11% | -5% |

Monthly average: 5,050



Customer Service Data Collected Outside of MC311: Number of Complaints and Inspections (DPS Data) 2010-2011

| COMPLAINTS ADDED BY | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | AVG | TOTAL |
|---------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|-------------|
| WEB | 179 | 121 | 123 | 140 | 282 | 261 | 321 | 326 | 257 | 267 | 224 | 249 | 229 | 2750 |
| DPS STAFF | 159 | 105 | 108 | 82 | 162 | 217 | 168 | 163 | 162 | 152 | 91 | 93 | 139 | 1662 |
| TOTAL # COMPLAINTS | 338 | 226 | 231 | 222 | 444 | 478 | 489 | 489 | 419 | 419 | 315 | 342 | 368 | 4412 |

| INSPECTIONS ADDED BY | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | AVG | TOTAL |
|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| WEB | 1,233 | 1,084 | 968 | 1,055 | 1,284 | 1,301 | 1,346 | 1,607 | 1,440 | 2,050 | 1,282 | 1,377 | 1,336 | 16,027 |
| IVR | 1,011 | 882 | 852 | 804 | 1,042 | 938 | 1,139 | 1,178 | 1,202 | 1,271 | 1,102 | 1,089 | 1,043 | 12,510 |
| DPS STAFF | 10,523 | 9,767 | 8,842 | 8,810 | 11,010 | 10,523 | 11,150 | 11,986 | 11,331 | 13,071 | 10,540 | 10,987 | 10,712 | 128,540 |
| TOTAL # INSPECTIONS | 12,767 | 11,733 | 10,662 | 10,669 | 13,336 | 12,762 | 13,635 | 14,771 | 13,973 | 16,392 | 12,924 | 13,453 | 13,090 | 157,077 |



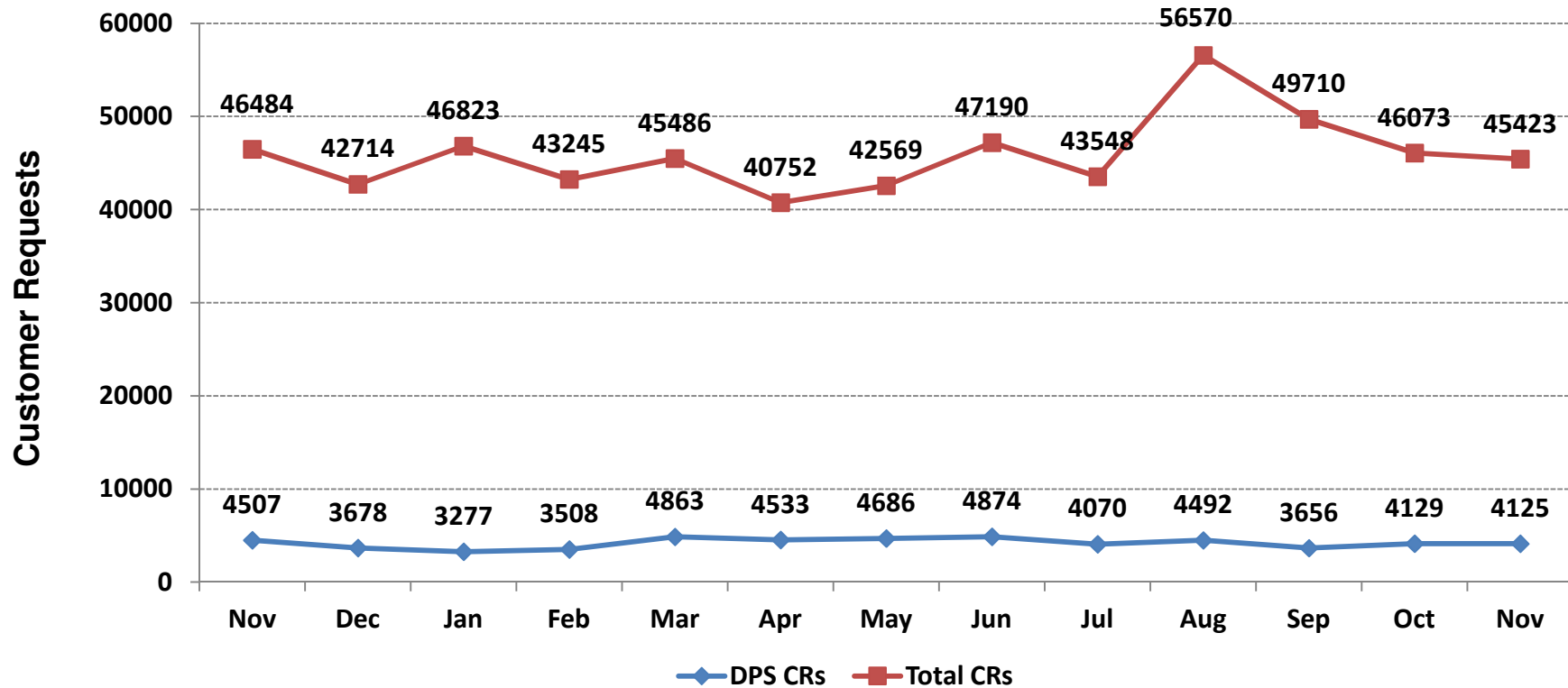
Customer Service Data Collected Outside of MC311: Number of Complaints and Inspections (DPS Data) 2011-2012

| COMPLAINTS ADDED BY | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | AVG | TOTAL |
|---------------------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|--------------|
| WEB | 203 | 240 | 217 | 214 | 217 | 242 | 266 | 185 | 237 | 241 | 210 | 221 | 224 | 2,693 |
| DPS STAFF | 79 | 103 | 86 | 118 | 142 | 121 | 180 | 162 | 106 | 131 | 87 | 81 | 116 | 1,396 |
| TOTAL # COMPLAINTS | 282 | 343 | 303 | 332 | 359 | 363 | 446 | 347 | 343 | 372 | 297 | 302 | 341 | 4,089 |

| INSPECTIONS ADDED BY | NOV | DEC | JAN | FEB | MAR | APR | MAY | JUN | JUL | AUG | SEP | OCT | AVG | TOTAL |
|----------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|
| WEB | 1,632 | 1,597 | 1,836 | 1,726 | 1,990 | 1,963 | 2,002 | 1,797 | 1,647 | 2,275 | 1,957 | 2,080 | 1,875 | 22,502 |
| IVR | 850 | 752 | 730 | 780 | 891 | 617 | 816 | 1,134 | 1,124 | 1,160 | 984 | 996 | 903 | 10,834 |
| DPS STAFF | 10,775 | 10,536 | 10,656 | 10,997 | 11,973 | 11,439 | 12,620 | 10,933 | 11,184 | 12,437 | 10,231 | 10,800 | 11,215 | 134,581 |
| TOTAL # INSPECTIONS | 13,257 | 12,885 | 13,222 | 13,503 | 14,854 | 14,019 | 15,438 | 13,864 | 13,955 | 15,872 | 13,172 | 13,876 | 13,993 | 167,917 |



DPS Related Customer Requests as Percentage of Total MC311 Customer Requests 2010-2011

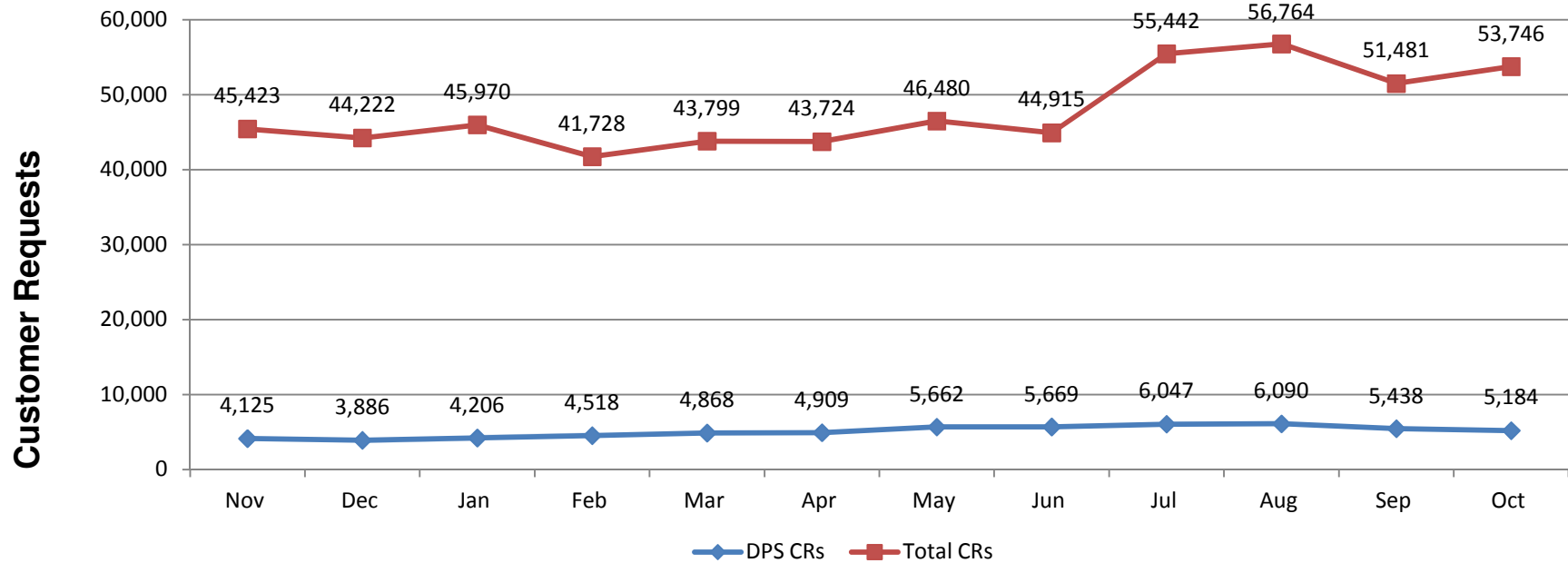


| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| DPS as Percent of Total | 10% | 9% | 7% | 8% | 11% | 11% | 11% | 10% | 9% | 8% | 7% | 9% | 9% |

Average of total MC311 calls: 9%



DPS Related Customer Requests as Percentage of Total MC311 Customer Requests 2011-2012



| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |
|-------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| DPS as Percent of Total | 9% | 9% | 9% | 11% | 11% | 11% | 12% | 13% | 11% | 11% | 11% | 10% |

Average of total MC311 calls: 11%



Customer Request Intake Method for DPS Related MC311 Customer Requests

Phone calls are the most frequent avenue for DPS-related Customer Requests accounting for 99% of all customer request intake type

| 2010-2011 | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Total |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|-------|
| Internal | 29 | 27 | 15 | 6 | 27 | 11 | 25 | 21 | 14 | 27 | 10 | 17 | 245 |
| Phone | 4474 | 3647 | 3259 | 3497 | 4831 | 4520 | 4651 | 4843 | 4049 | 4456 | 3631 | 4100 | 54053 |
| Web | 4 | 4 | 3 | 5 | 4 | 2 | 10 | 9 | 7 | 9 | 15 | 12 | 97 |

| 2011-2012 | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Total |
|-----------|------|------|------|------|------|------|------|------|------|------|------|------|-------|
| Internal | 16 | 17 | 19 | 7 | 14 | 19 | 25 | 27 | 29 | 16 | 30 | 23 | 242 |
| Phone | 4096 | 3859 | 4177 | 4475 | 4831 | 4867 | 5595 | 5600 | 5987 | 6037 | 5369 | 5124 | 60017 |
| Web | 13 | 10 | 10 | 36 | 23 | 23 | 42 | 41 | 31 | 36 | 39 | 37 | 341 |



DPS Monthly Customer Request Totals by Type 2010-2011

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | % Avg. | Avg. | Total |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|------|--------|------|--------|
| General Info | 57% | 61% | 59% | 60% | 60% | 60% | 49% | 45% | 47% | 52% | 46% | 45% | 53% | 2230 | 26763 |
| Referral | 29% | 27% | 30% | 27% | 25% | 26% | 37% | 44% | 43% | 40% | 44% | 45% | 35% | 1460 | 17518 |
| Service Request | 14% | 12% | 11% | 12% | 15% | 13% | 14% | 11% | 11% | 8% | 10% | 10% | 12% | 493 | 5,912 |
| Grand Total | 4507 | 3678 | 3277 | 3508 | 4862 | 4533 | 4686 | 4873 | 4070 | 4492 | 3656 | 4129 | | 4189 | 50,271 |

53% of all DPS Customer Requests are categorized as general information and complaint/compliment and handled within the MC311 Customer Service Center.



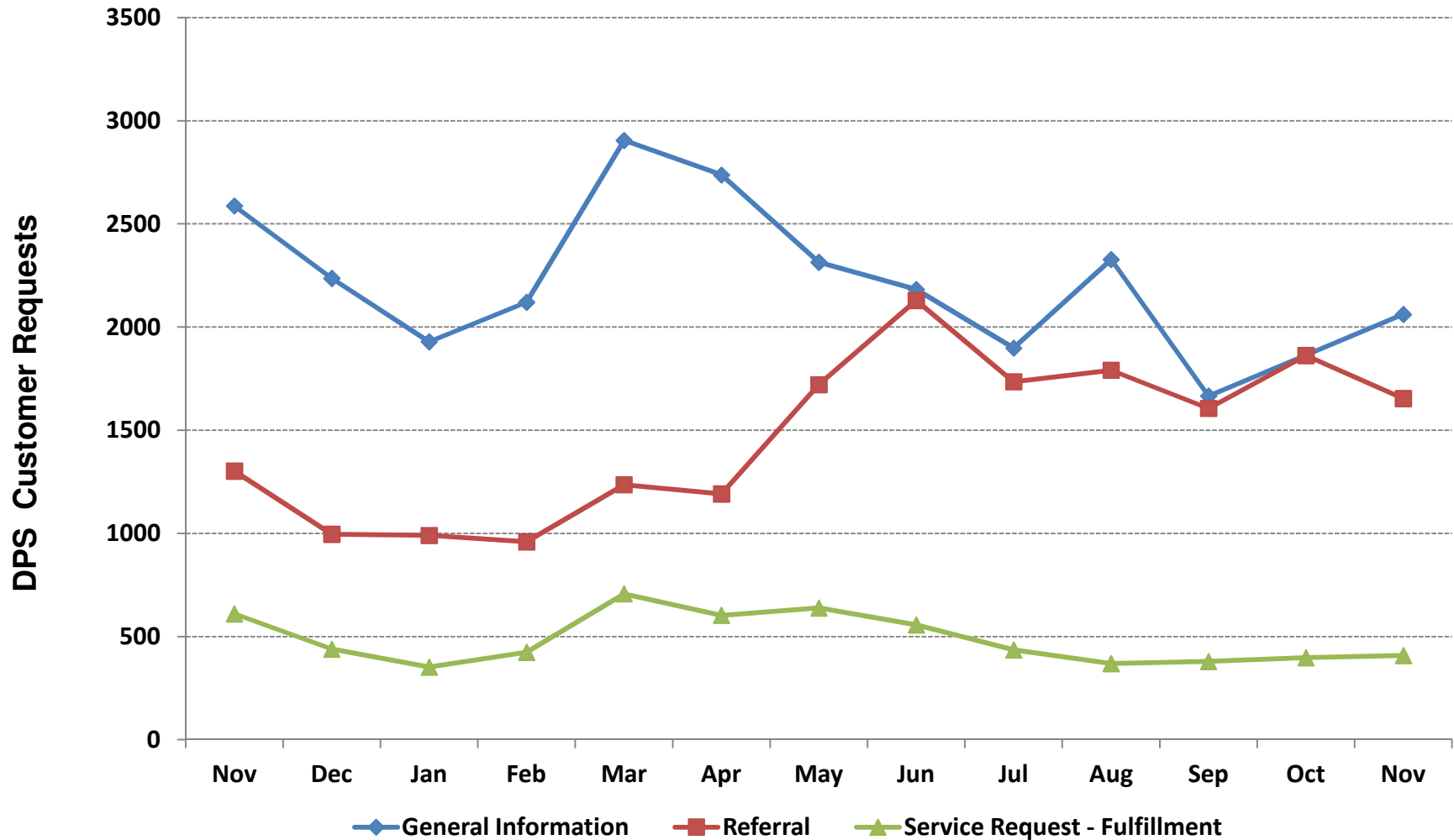
DPS Monthly Customer Request Totals by Type 2011-2012

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | % Avg. | Avg. | Total |
|------------------------|------|------|------|------|------|------|------|------|------|------|------|------|--------|------|-------|
| General Info | 50% | 51% | 49% | 49% | 49% | 51% | 46% | 44% | 45% | 50% | 48% | 49% | 48% | 2435 | 29220 |
| Referral | 40% | 39% | 41% | 43% | 44% | 41% | 45% | 46% | 45% | 41% | 42% | 39% | 42% | 2138 | 25652 |
| Service Request | 10% | 10% | 10% | 7% | 7% | 8% | 9% | 10% | 10% | 9% | 10% | 12% | 9% | 474 | 5684 |
| Grand Total | 4125 | 3886 | 4206 | 4518 | 4868 | 4909 | 5662 | 5669 | 6047 | 6090 | 5438 | 5184 | | 5050 | 60602 |

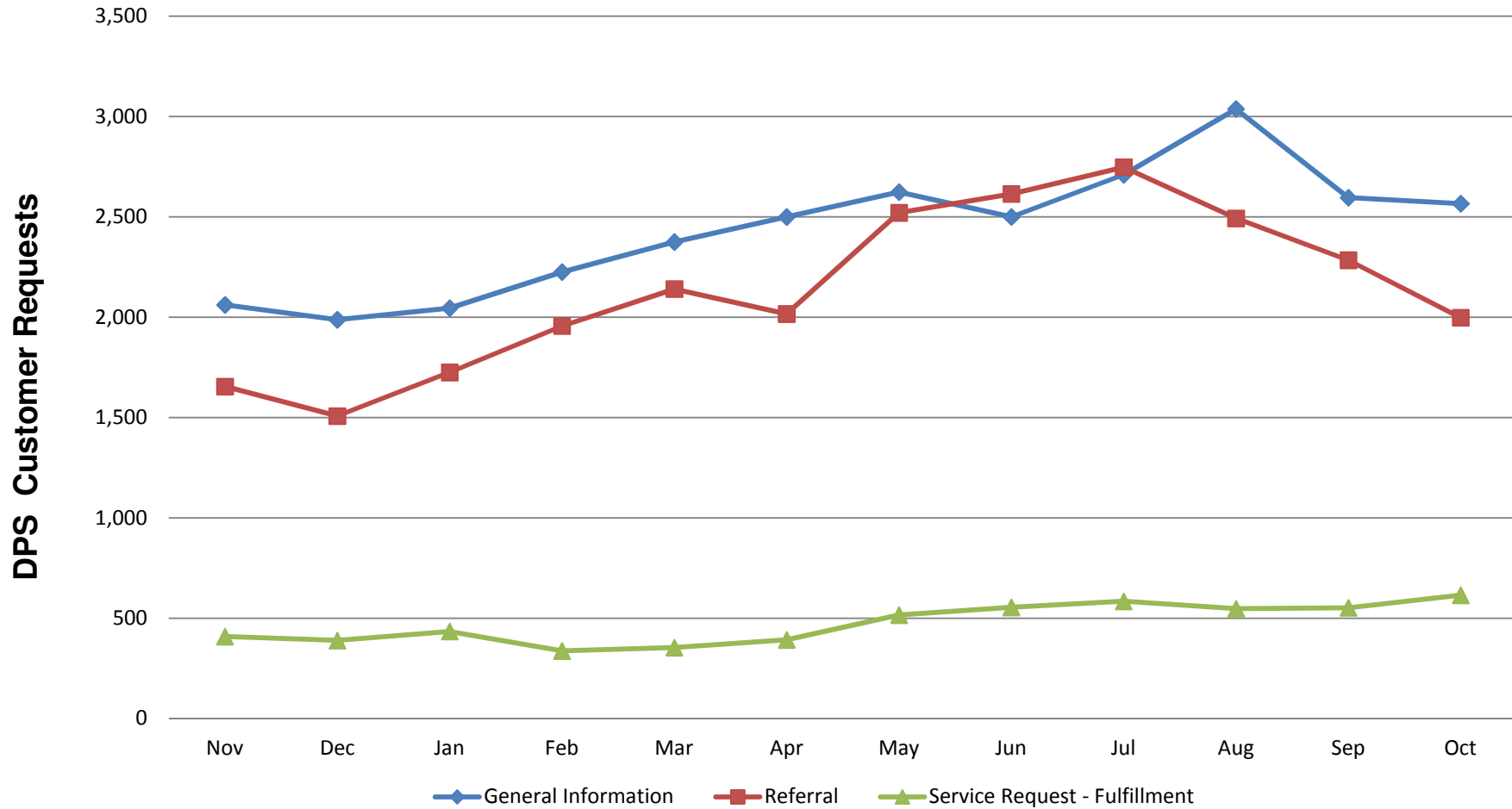
48% of all DPS Customer Requests are categorized as general information and complaint/compliment and handled within the MC311 Customer Service Center.



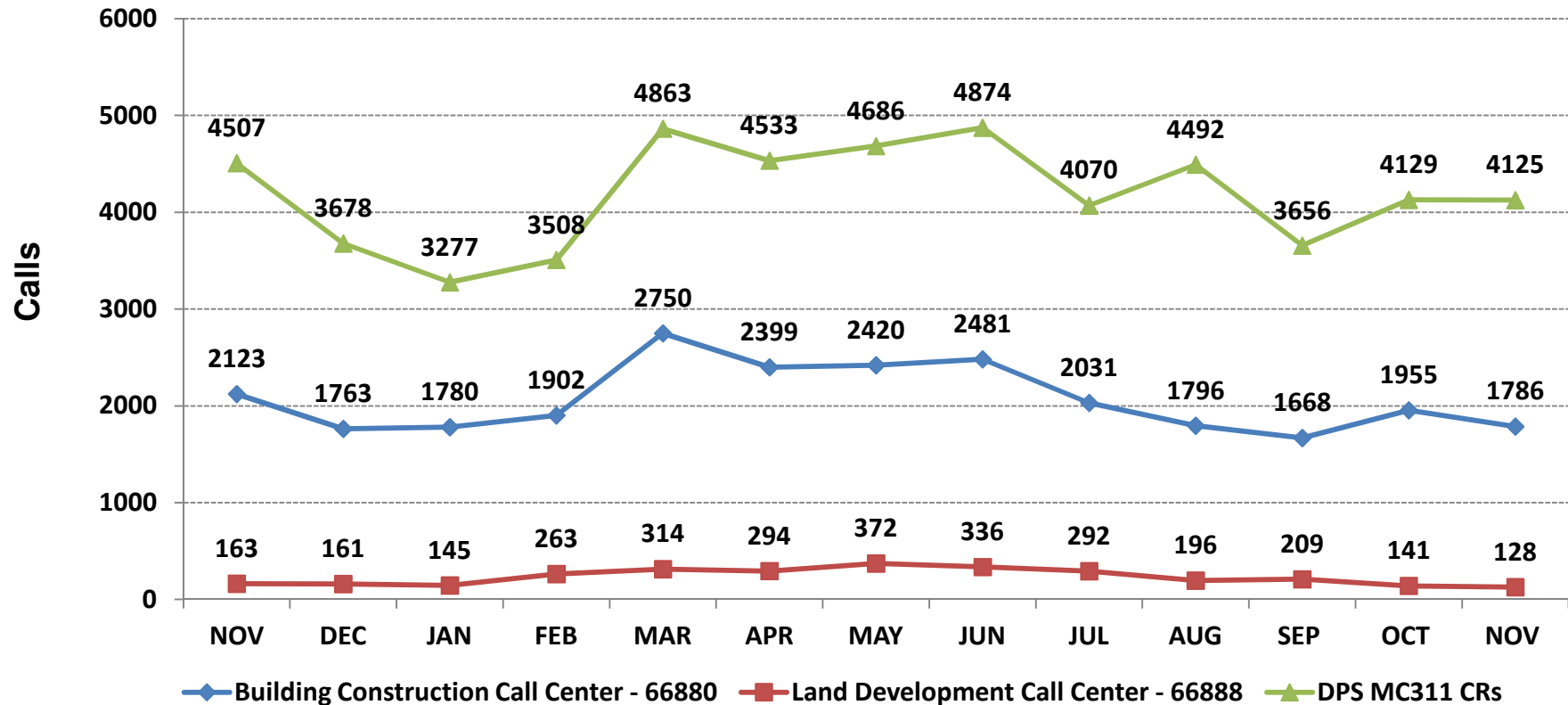
DPS Monthly Customer Request Totals by Type 2010-2011



DPS Monthly Customer Request Totals by Type 2011-2012



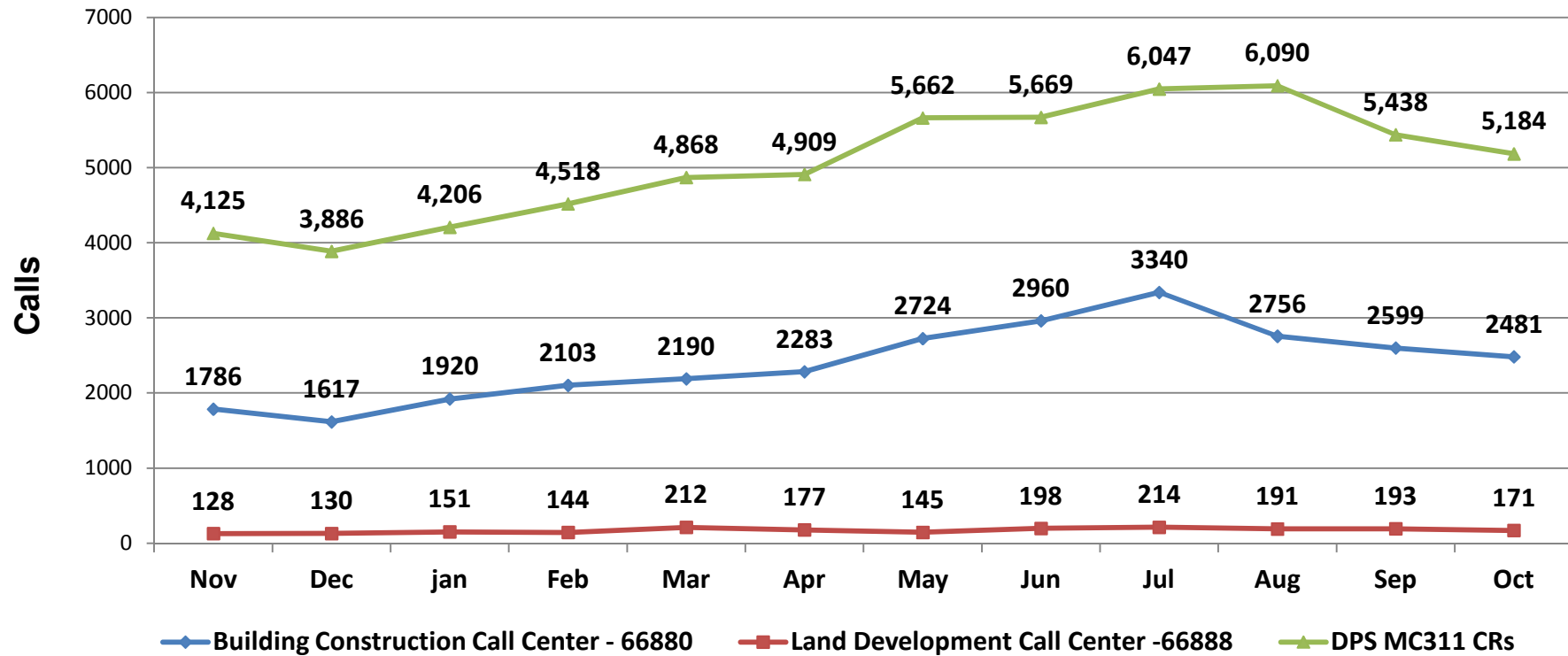
Customer Service Data Collected Outside of MC311: Number of DPS Internal Call Center Calls (Referrals) 2010-2011



Transferred calls from MC311 to the DPS call center are not warm transfers. A customer could be greeted by a live person after the call rings, receive a call center queue recording, or reach a voice mail.



Customer Service Data Collected Outside of MC311: Number of DPS Internal Call Center Calls (Referrals) 2011-2012



Transferred calls from MC311 to the DPS call center are not warm transfers. A customer could be greeted by a live person after the call rings, receive a call center queue recording, or reach a voice mail.



DPS Monthly General Information Totals by Area Type 2010-2011

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|---------|--------------|
| Building Construction | 1281 | 1141 | 871 | 911 | 1113 | 1079 | 1020 | 998 | 878 | 1199 | 851 | 1036 | 47% | 1032 | 12378 |
| Permitting | 577 | 497 | 437 | 537 | 793 | 732 | 537 | 429 | 368 | 408 | 267 | 278 | 22% | 488 | 5860 |
| Customer Management | 267 | 186 | 212 | 215 | 251 | 274 | 296 | 323 | 277 | 287 | 205 | 233 | 12% | 252 | 3026 |
| Violation Complaint | 41 | 35 | 36 | 29 | 73 | 86 | 94 | 106 | 93 | 113 | 100 | 114 | 4% | 77 | 920 |
| Land Development | 109 | 82 | 87 | 102 | 147 | 142 | 93 | 79 | 67 | 100 | 78 | 76 | 4% | 97 | 1162 |
| Zoning | 189 | 181 | 174 | 195 | 298 | 264 | 136 | 99 | 76 | 88 | 63 | 43 | 7% | 151 | 1806 |
| Licensing | 111 | 104 | 105 | 119 | 210 | 155 | 121 | 134 | 128 | 120 | 92 | 62 | 5% | 122 | 1461 |
| Total | 2575 | 2226 | 1922 | 2108 | 2885 | 2732 | 2297 | 2168 | 1887 | 2315 | 1656 | 1842 | | | 28662 |



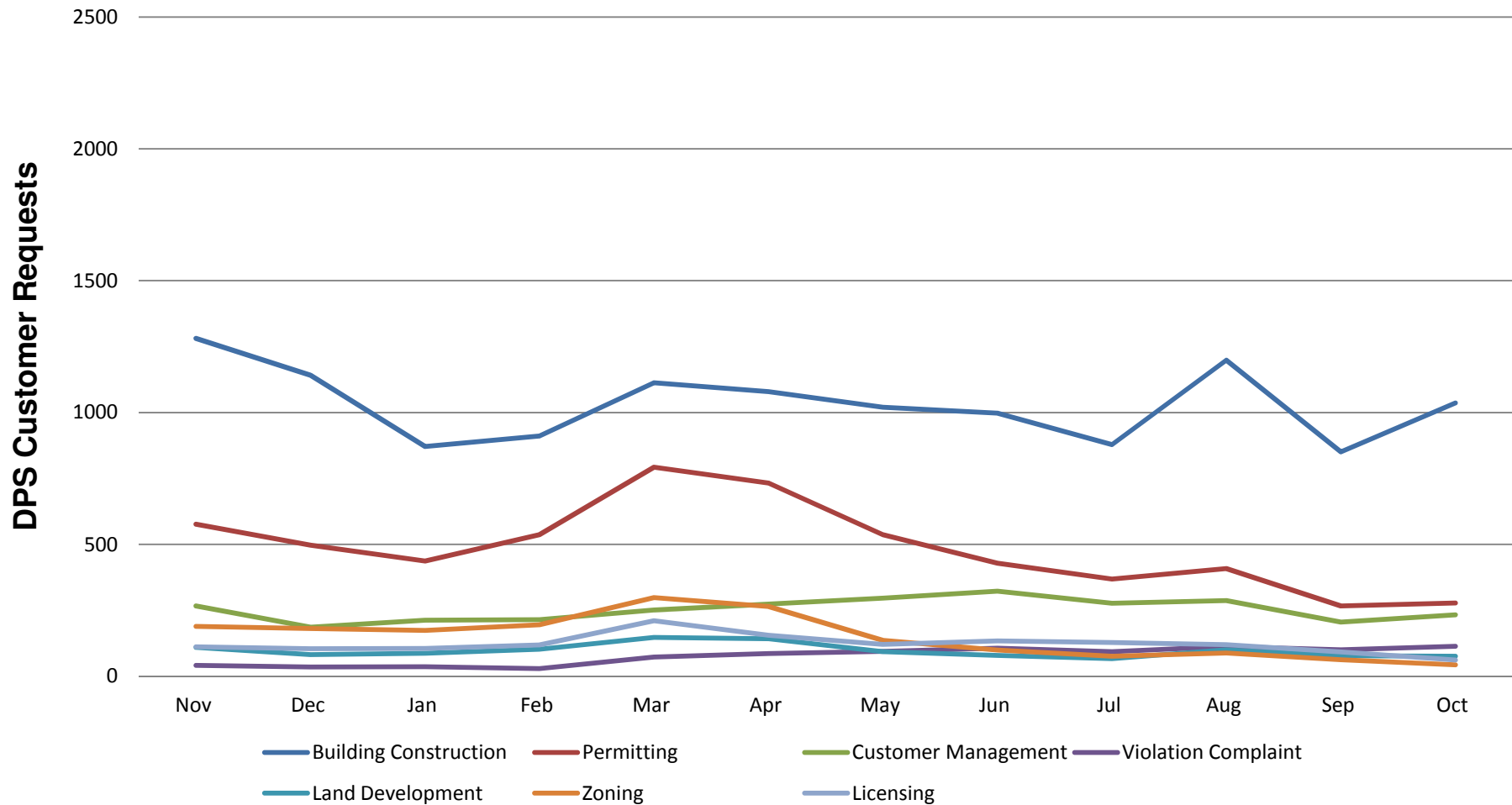
DPS Monthly General Information Totals by Area Type 2011-2012

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|-----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|----------------|---------|--------------|
| Building Construction | 1327 | 1211 | 1210 | 1343 | 1337 | 1547 | 1507 | 1577 | 1627 | 2005 | 1728 | 1672 | 62% | 1508 | 18091 |
| Permitting | 276 | 286 | 305 | 325 | 342 | 327 | 353 | 311 | 327 | 451 | 333 | 330 | 14% | 331 | 3966 |
| Customer Management | 231 | 232 | 260 | 258 | 333 | 321 | 439 | 315 | 490 | 364 | 356 | 407 | 14% | 334 | 4006 |
| Violation Complaint | 75 | 104 | 88 | 96 | 97 | 90 | 118 | 90 | 76 | 23 | 18 | 30 | 3% | 75 | 905 |
| Land Development | 45 | 44 | 49 | 77 | 102 | 73 | 83 | 80 | 75 | 66 | 61 | 50 | 3% | 67 | 805 |
| Zoning | 45 | 51 | 50 | 57 | 73 | 56 | 48 | 64 | 53 | 66 | 54 | 32 | 2% | 54 | 649 |
| Licensing | 50 | 43 | 64 | 62 | 73 | 71 | 60 | 44 | 50 | 55 | 38 | 34 | 2% | 54 | 644 |
| Total | 2049 | 1971 | 2026 | 2218 | 2357 | 2485 | 2608 | 2481 | 2698 | 3030 | 2588 | 2555 | | | 29066 |



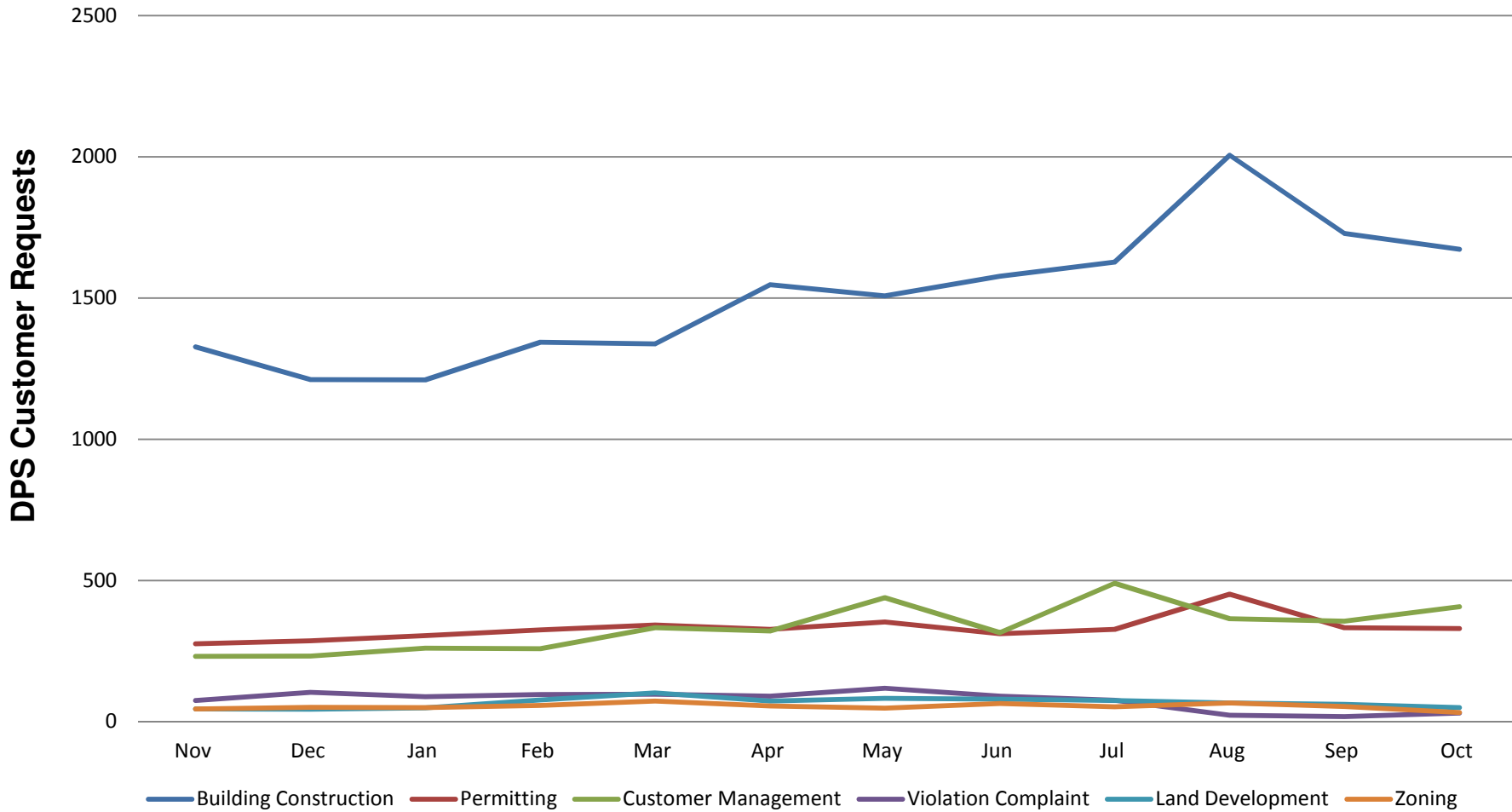
DPS Monthly General Information Totals by Area Type

2010-2011



DPS Monthly General Information Totals by Area Type

2011-2012



DPS Monthly General Information

Totals by Building Construction Sub-Area Type

2010-2011

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|---------------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------------|---------|-------|
| (blank) | 594 | 542 | 424 | 456 | 590 | 522 | 466 | 403 | 366 | 552 | 367 | 449 | 60% | 478 | 5731 |
| General Information | 484 | 408 | 309 | 309 | 334 | 391 | 405 | 442 | 409 | 528 | 382 | 498 | 35% | 408 | 4899 |
| Site Planning Enforcement | 144 | 123 | 96 | 96 | 122 | 111 | 93 | 105 | 63 | 90 | 70 | 60 | 3% | 98 | 1173 |
| Residential | 46 | 59 | 25 | 31 | 50 | 42 | 50 | 34 | 33 | 24 | 27 | 25 | 2% | 37 | 446 |
| Commercial | 12 | 8 | 16 | 17 | 15 | 12 | 5 | 11 | 7 | 4 | 4 | 3 | 1% | 10 | 114 |
| Other | 1 | 1 | 1 | 2 | 2 | 1 | 1 | 3 | 0 | 1 | 1 | 1 | 0% | 1 | 15 |

46% of building request Customer Requests are not coded with a sub-area type.



DPS Monthly General Information

Totals by Building Construction Sub-Area Type

2011-2012

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|---------------------------|-----|-----|-----|-----|-----|-----|-----|-----|------|------|------|------|-------------|---------|-------|
| (blank) | 646 | 618 | 708 | 775 | 795 | 981 | 974 | 962 | 1051 | 1285 | 1081 | 1082 | 60% | 913 | 10958 |
| General Information | 569 | 494 | 403 | 476 | 433 | 456 | 465 | 553 | 502 | 685 | 609 | 571 | 35% | 518 | 6216 |
| Site Planning Enforcement | 66 | 58 | 52 | 49 | 64 | 55 | 21 | 20 | 31 | 30 | 28 | 14 | 3% | 41 | 488 |
| Residential | 31 | 24 | 35 | 33 | 33 | 46 | 25 | 26 | 31 | 3 | 8 | 3 | 2% | 25 | 298 |
| Commercial | 15 | 13 | 12 | 10 | 10 | 8 | 20 | 15 | 12 | 2 | 2 | 2 | 1% | 10 | 121 |
| Other | 0 | 4 | 0 | 0 | 2 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 0% | 2 | 10 |

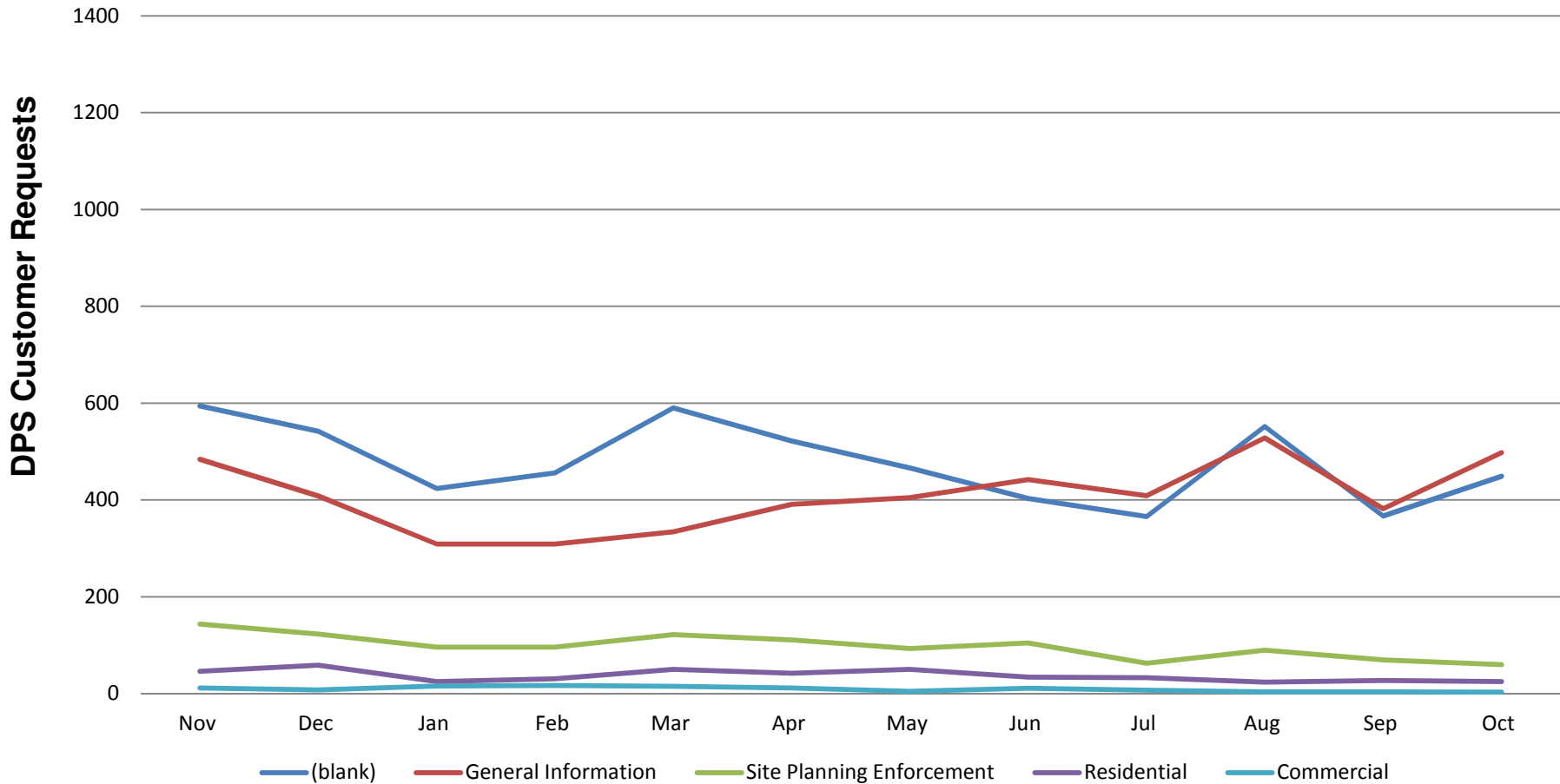
61% of building request Customer Requests are not coded with a sub-area type.

This limits the ability of management to gain a macro-level perspective of performance. As a part of the Tier 2 implementation, all knowledge articles are being revised which will include revising and coding all sub-area types.



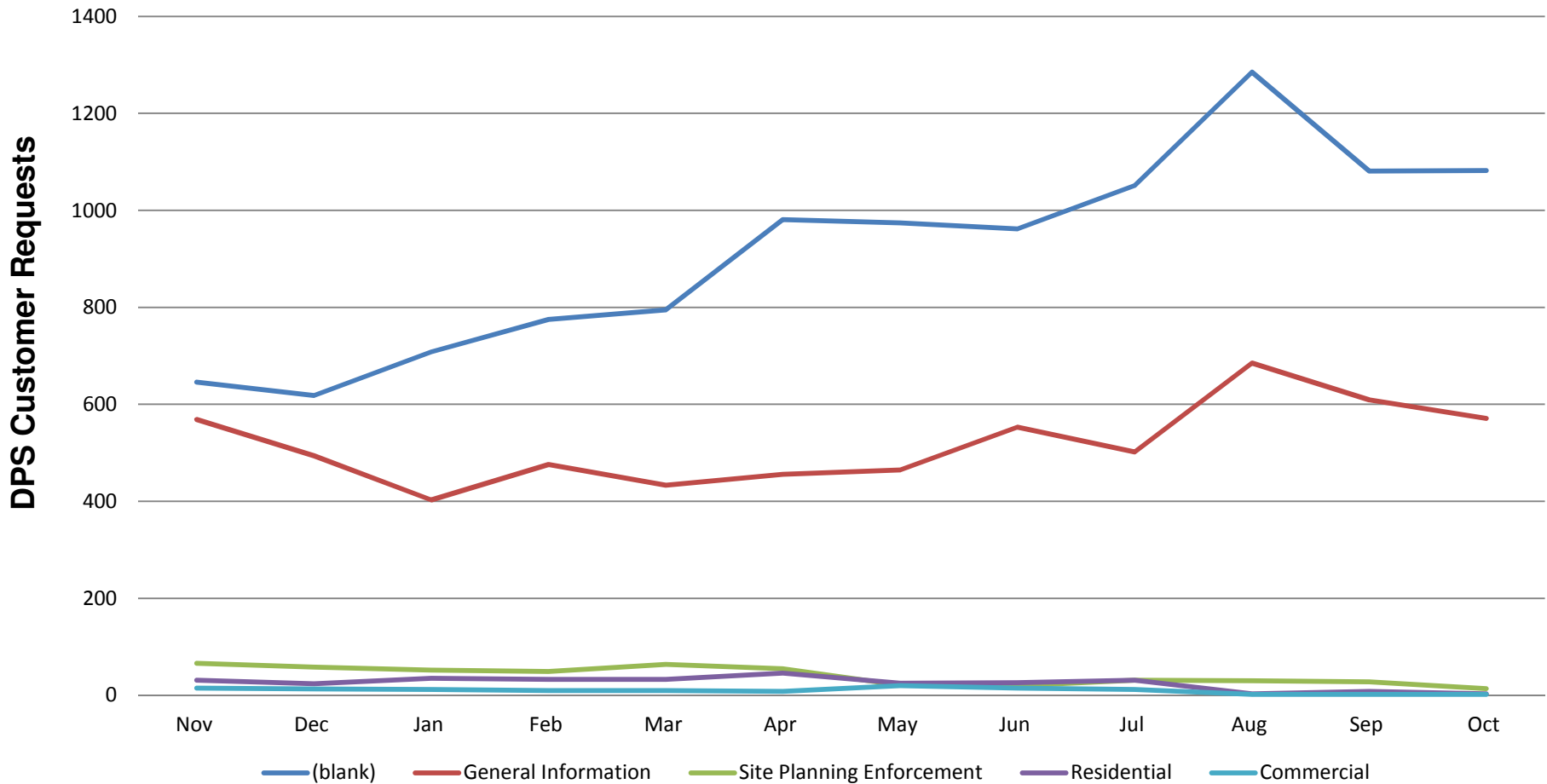
DPS Monthly General Information Totals by Building Construction Sub-Area Type

2010-2011



DPS Monthly General Information Totals by Building Construction Sub-Area Type

2011-2012



DPS Monthly General Information

Totals by Permitting Services Sub-Area Type

2010-2011

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------------|---------|-------|
| (blank) | 372 | 333 | 309 | 354 | 547 | 544 | 384 | 293 | 262 | 271 | 170 | 184 | 68% | 335 | 4023 |
| Building | 75 | 68 | 42 | 86 | 95 | 73 | 74 | 48 | 47 | 57 | 37 | 47 | 10% | 51 | 617 |
| Electrical | 70 | 51 | 44 | 51 | 91 | 77 | 46 | 48 | 35 | 48 | 33 | 23 | 13% | 62 | 749 |
| Mechanical | 55 | 41 | 39 | 44 | 53 | 28 | 27 | 33 | 20 | 29 | 26 | 24 | 7% | 35 | 419 |
| Other | 3 | 4 | 3 | 2 | 4 | 5 | 5 | 6 | 3 | 2 | 1 | 0 | 1% | 3 | 38 |

69% of permitting service request Customer Requests are not coded with a sub-area type. This limits the ability of management to gain a macro-level perspective of performance. As a part of the Tier 2 implementation, all knowledge articles are being revised which will include revising and coding all sub-area types.



DPS Monthly General Information

Totals by Permitting Services Sub-Area Type

2011-2012

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------------|---------|-------|
| (blank) | 159 | 178 | 178 | 205 | 214 | 225 | 254 | 221 | 236 | 349 | 252 | 242 | 68% | 226 | 2713 |
| Building | 29 | 14 | 31 | 21 | 26 | 18 | 23 | 15 | 14 | 14 | 14 | 14 | 6% | 19 | 233 |
| Electrical | 59 | 70 | 61 | 65 | 74 | 60 | 55 | 42 | 48 | 58 | 38 | 42 | 17% | 56 | 672 |
| Mechanical | 28 | 21 | 32 | 30 | 22 | 19 | 16 | 28 | 27 | 29 | 24 | 30 | 8% | 26 | 306 |
| Other | 1 | 1 | 3 | 2 | 3 | 2 | 2 | 1 | 0 | 0 | 0 | 0 | 0% | 2 | 15 |

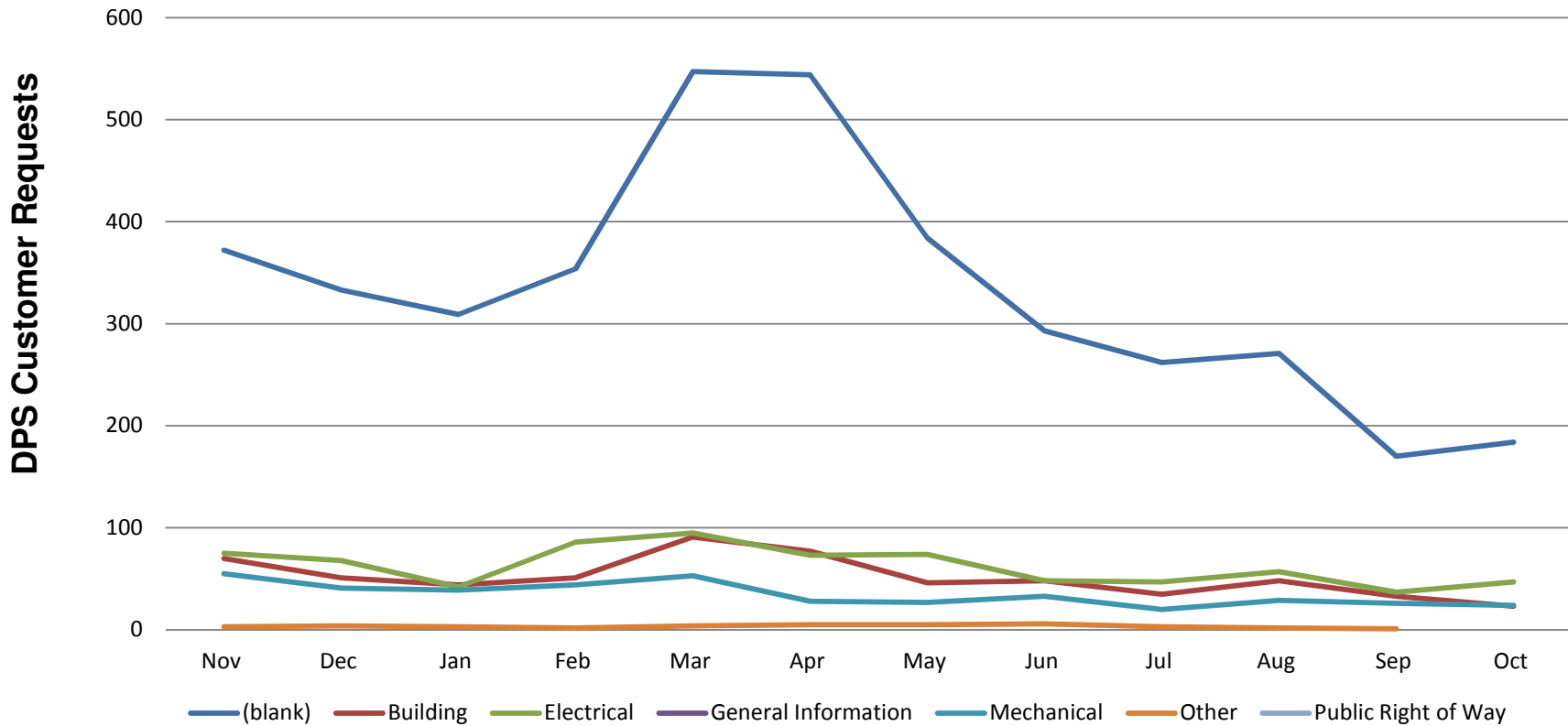
68% of permitting service request Customer Requests are not coded with a sub-area type. This limits the ability of management to gain a macro-level perspective of performance. As a part of the Tier 2 implementation, all knowledge articles are being revised which will include revising and coding all sub-area types.



DPS Monthly General Information

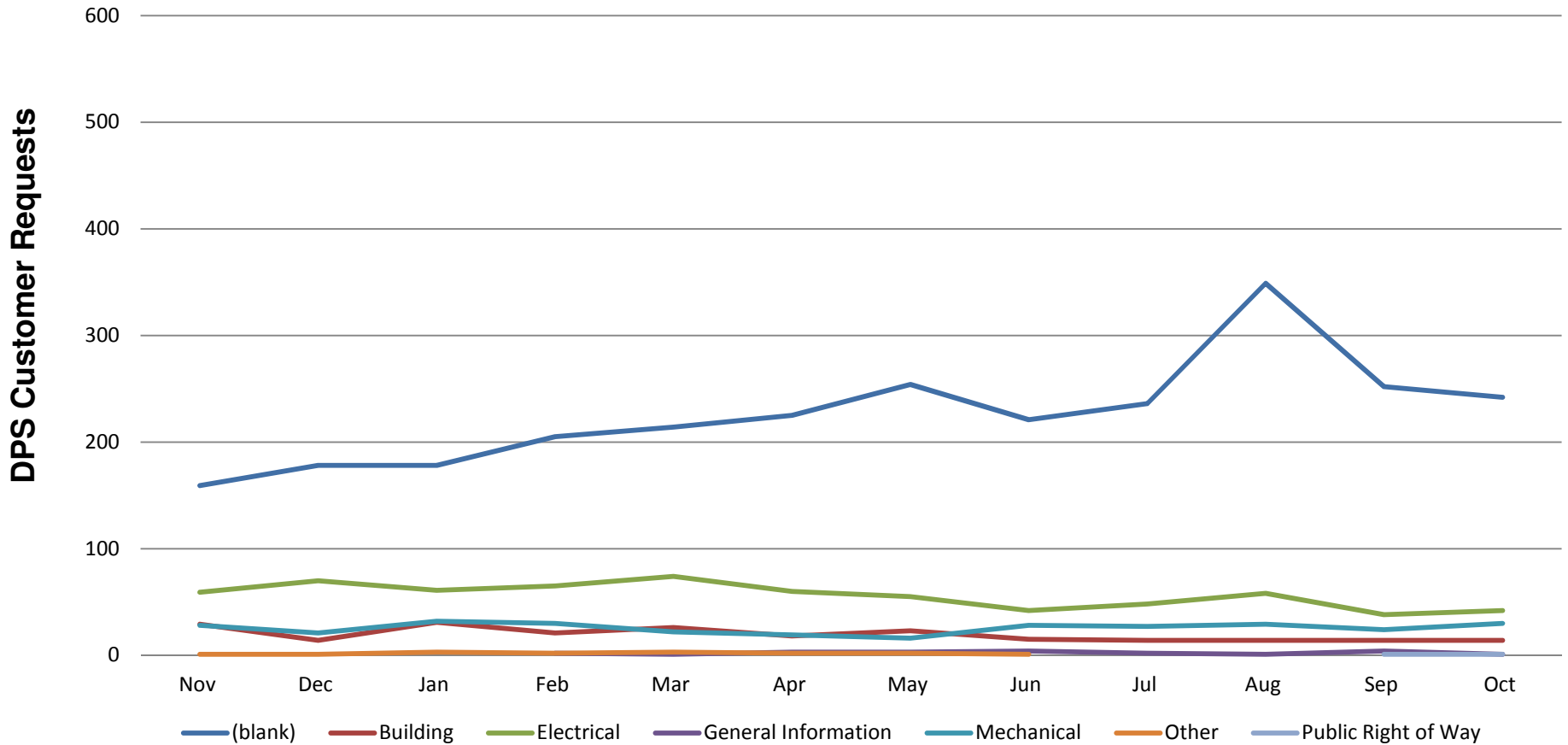
Totals by Permitting Services Sub-Area Type

2010-2011



DPS Monthly General Information Totals by Permitting Services Sub-Area Type

2011-2012



DPS Service Referrals by Area Type Monthly Totals 2010-11

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|----------------|---------|-------|
| Building Construction | 398 | 259 | 276 | 250 | 273 | 306 | 427 | 525 | 513 | 776 | 761 | 859 | 31% | 469 | 5623 |
| Permitting | 381 | 308 | 306 | 309 | 390 | 390 | 597 | 682 | 535 | 416 | 360 | 496 | 30% | 431 | 5170 |
| Zoning | 330 | 267 | 266 | 237 | 379 | 332 | 441 | 568 | 484 | 451 | 326 | 317 | 25% | 367 | 4398 |
| Licensing | 58 | 54 | 45 | 56 | 64 | 45 | 63 | 100 | 62 | 49 | 92 | 121 | 5% | 67 | 809 |
| Land Development | 73 | 59 | 45 | 61 | 72 | 61 | 84 | 125 | 74 | 48 | 36 | 56 | 5% | 66 | 794 |
| Customer Management | 37 | 37 | 38 | 27 | 45 | 47 | 86 | 102 | 62 | 44 | 17 | 4 | 3% | 46 | 546 |
| Violation Complaint | 17 | 10 | 7 | 13 | 12 | 7 | 15 | 17 | 2 | 4 | 4 | 4 | 1% | 9 | 112 |
| Information Request | 8 | 2 | 6 | 6 | 1 | 3 | 6 | 10 | 3 | 3 | 9 | 5 | 0% | 5 | 62 |



DPS Service Referrals by Area Type Monthly Totals 2011-12

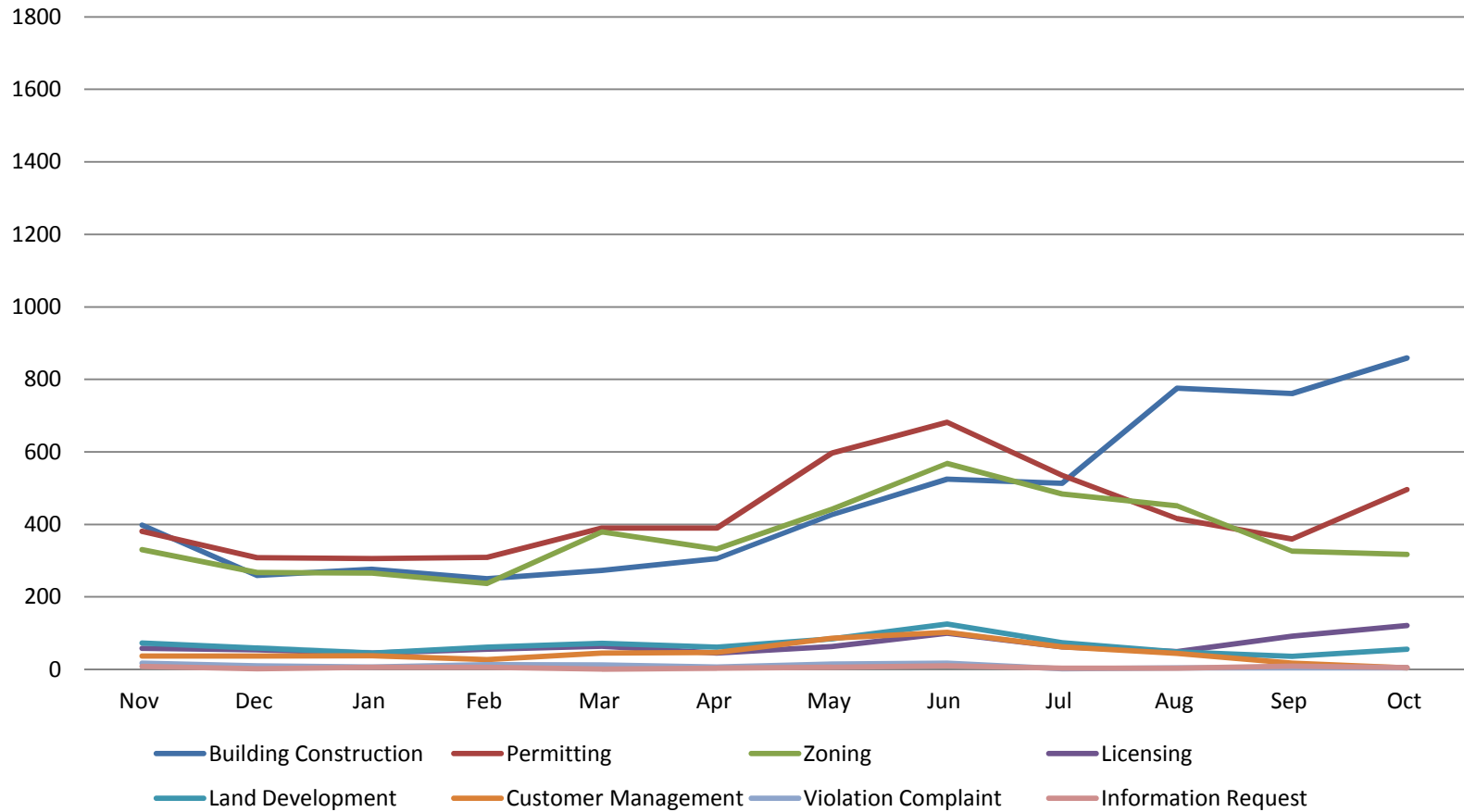
| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|------------------------------|-----|-----|-----|-----|-----|-----|------|------|------|------|------|------|----------------|---------|-------|
| Building Construction | 794 | 802 | 905 | 918 | 996 | 975 | 1463 | 1521 | 1618 | 1439 | 1296 | 1273 | 54% | 1167 | 14000 |
| Permitting | 446 | 331 | 374 | 488 | 453 | 426 | 459 | 458 | 499 | 454 | 432 | 386 | 21% | 434 | 5206 |
| Zoning | 241 | 210 | 236 | 275 | 350 | 291 | 248 | 282 | 315 | 311 | 291 | 64 | 12% | 260 | 3114 |
| Licensing | 104 | 73 | 118 | 150 | 168 | 135 | 154 | 151 | 157 | 144 | 161 | 168 | 7% | 140 | 1683 |
| Land Development | 49 | 68 | 78 | 103 | 137 | 140 | 169 | 168 | 141 | 127 | 94 | 87 | 5% | 113 | 1361 |
| Customer Management | 9 | 15 | 6 | 11 | 29 | 39 | 13 | 14 | 8 | 7 | 5 | 14 | 1% | 14 | 170 |
| Violation Complaint | 1 | 3 | 2 | 5 | 2 | 5 | 10 | 16 | 3 | 3 | 4 | 3 | 0% | 5 | 57 |
| Information Request | 10 | 5 | 5 | 6 | 5 | 4 | 2 | 4 | 5 | 6 | | 1 | 0% | 5 | 53 |



DPS Service Referrals by Area Type Monthly Trends 2010-2011

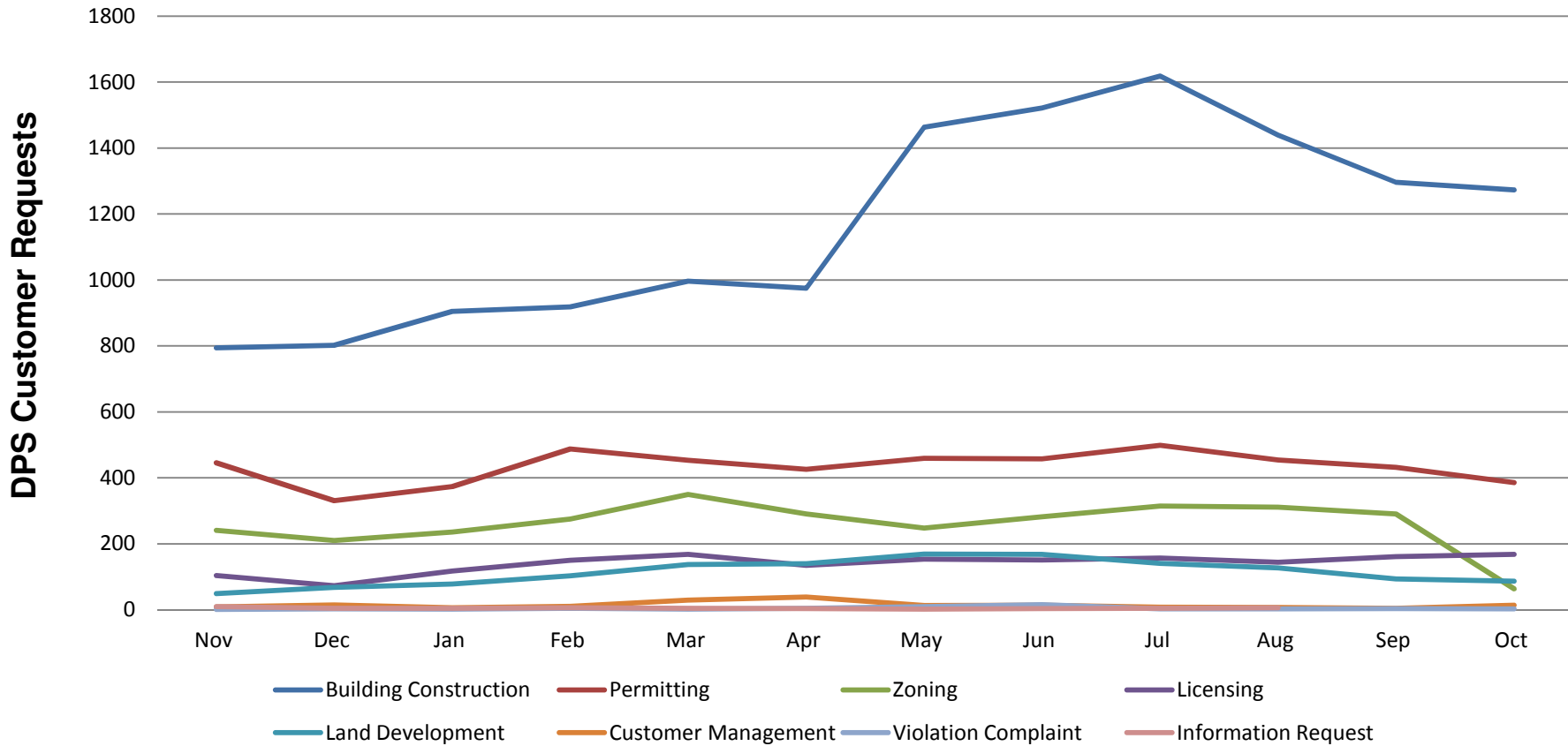
2010-2011

DPS Customer Requests



DPS Service Referrals by Area Type Monthly Trends 2011-2012

2011-2012



DPS Service Request Fulfillment by Area Type

Monthly Totals 2010-2011

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------------|---------|-------|
| Permitting | 163 | 131 | 123 | 148 | 248 | 211 | 214 | 182 | 132 | 116 | 107 | 97 | 46% | 156 | 1,872 |
| Building Construction | 188 | 111 | 74 | 85 | 136 | 145 | 132 | 106 | 112 | 102 | 87 | 105 | 34% | 115 | 1,383 |
| Zoning | 88 | 62 | 77 | 67 | 130 | 104 | 99 | 81 | 63 | 59 | 61 | 49 | 23% | 78 | 940 |
| Land Development | 54 | 60 | 32 | 40 | 60 | 45 | 70 | 54 | 56 | 39 | 53 | 63 | 16% | 52 | 626 |
| Licensing | 44 | 33 | 18 | 41 | 49 | 44 | 49 | 34 | 21 | 13 | 24 | 28 | 10% | 33 | 398 |
| Violation Complaint | 33 | 14 | 17 | 20 | 51 | 33 | 30 | 56 | 33 | 21 | 25 | 18 | 9% | 29 | 351 |
| Customer Management | 27 | 25 | 7 | 17 | 26 | 17 | 41 | 39 | 17 | 16 | 20 | 30 | 7% | 24 | 282 |
| Information Request | 12 | 3 | 2 | 6 | 7 | 4 | 4 | 5 | 1 | 2 | 2 | 6 | 1% | 5 | 54 |



DPS Service Request Fulfillment by Area Type

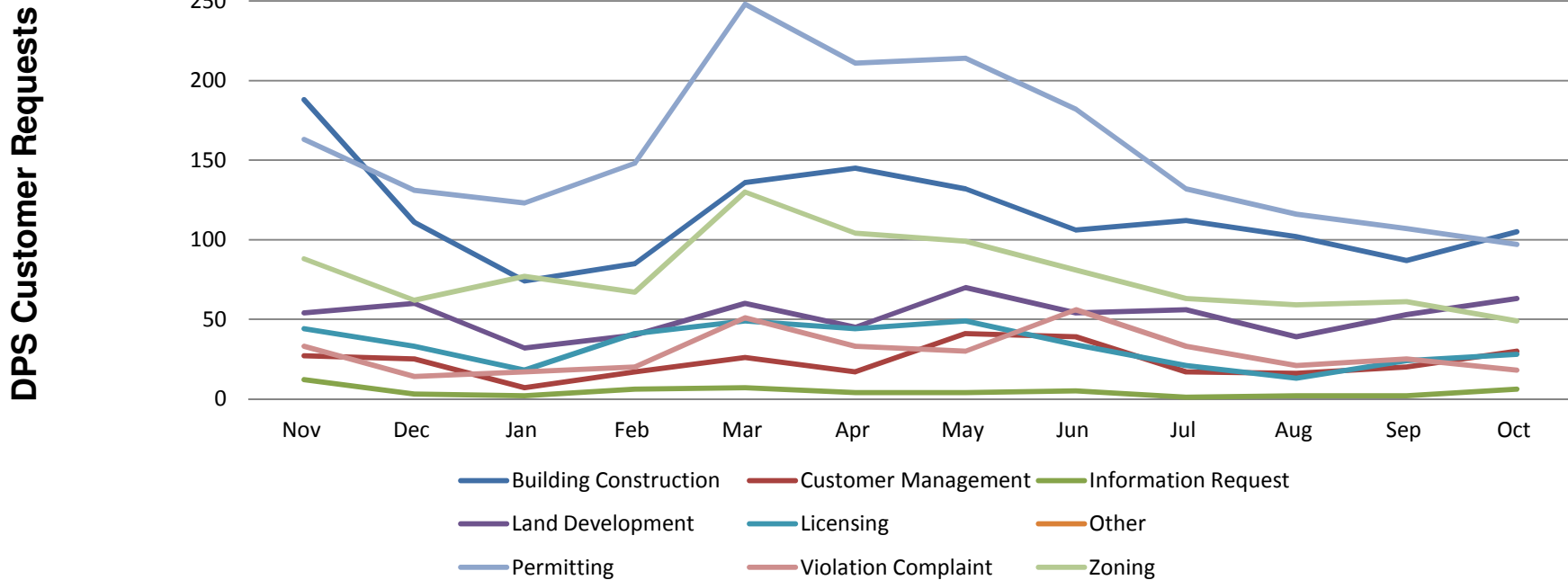
Monthly Totals 2011-2012

| | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Pct Average | Average | Total |
|-----------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-------------|---------|-------|
| Permitting | 110 | 102 | 105 | 82 | 74 | 79 | 96 | 93 | 129 | 88 | 83 | 83 | 20% | 94 | 1124 |
| Building Construction | 120 | 131 | 157 | 128 | 117 | 149 | 194 | 215 | 238 | 155 | 180 | 182 | 35% | 164 | 1966 |
| Zoning | 55 | 63 | 58 | 42 | 48 | 48 | 58 | 88 | 81 | 67 | 93 | 152 | 15% | 71 | 853 |
| Land Development | 62 | 44 | 54 | 36 | 49 | 55 | 71 | 64 | 66 | 57 | 46 | 46 | 12% | 54 | 650 |
| Licensing | 16 | 17 | 26 | 20 | 18 | 21 | 25 | 20 | 24 | 18 | 26 | 32 | 5% | 22 | 263 |
| Violation Complaint | 14 | 13 | 11 | 15 | 23 | 14 | 37 | 42 | 27 | 97 | 69 | 82 | 7% | 37 | 444 |
| Customer Management | 30 | 16 | 18 | 13 | 25 | 22 | 31 | 24 | 17 | 59 | 51 | 34 | 6% | 28 | 340 |
| Information Request | 2 | 3 | 5 | 0 | 0 | 4 | 4 | 5 | 2 | 7 | 4 | 4 | 6% | 4 | 40 |



DPS Service Request Fulfillment by Area Type

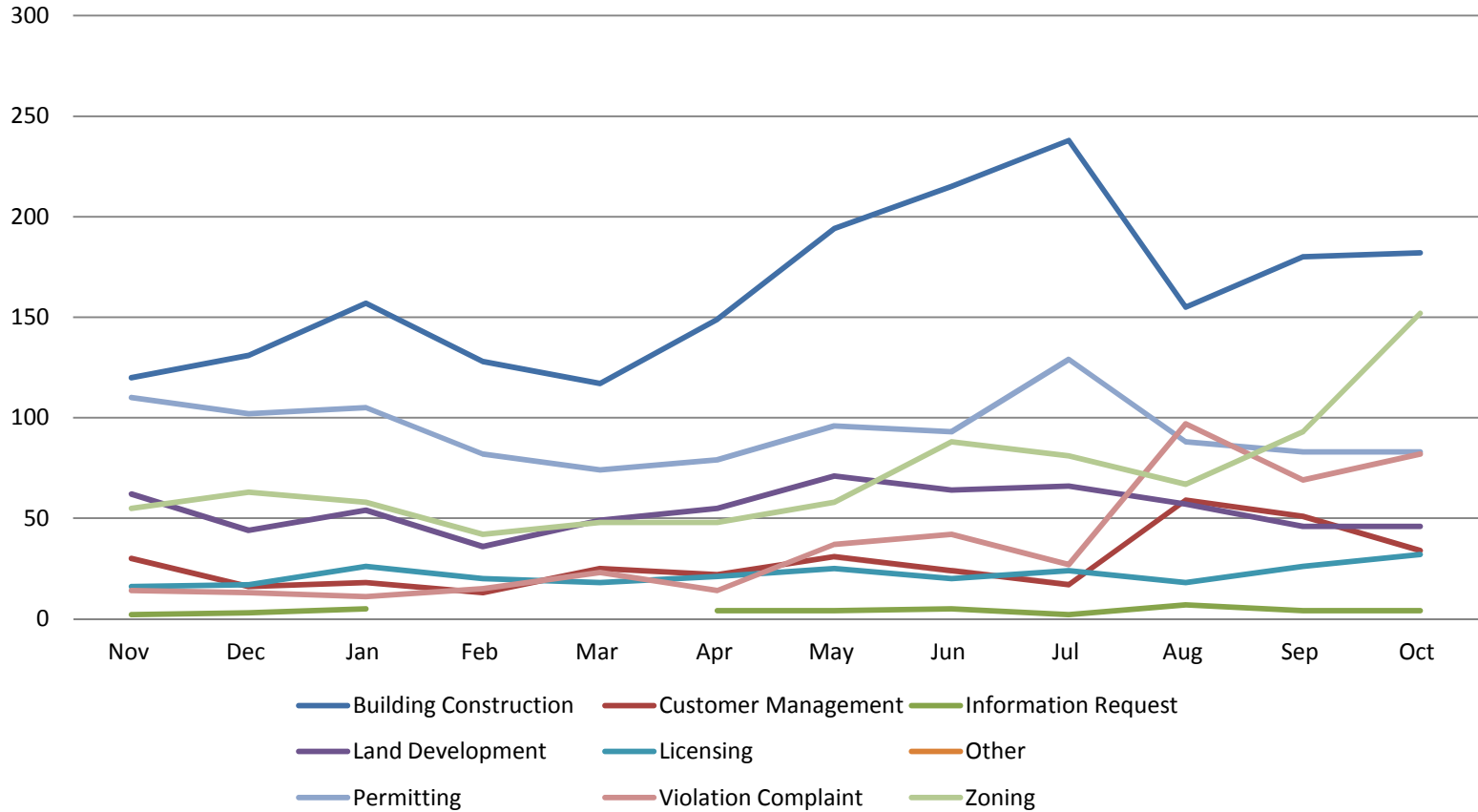
Monthly Trends 2010-2011



DPS Service Request Fulfillment by Area Type

Monthly Trends 2011-2012

DPS Customer Requests



CY12 Monthly Call Profile Report

| Oct 2011 | Nov | Dec | Jan 2012 | Feb | Mar |
|----------|-----|-----|----------|-----|-----|
|----------|-----|-----|----------|-----|-----|

| Building Construction | % of Calls Answered in Over 60 Secs | 34% | 32% | 29% | 44% | 39% | 34% |
|-----------------------|-------------------------------------|-------|-------|-------|------|-------|--------|
| | Avg Speed Call Answered | 1:31 | 1:23 | 1:32 | 2:17 | 1:55 | 1:44 |
| | Avg Abandon Time (mins) | 4:44 | 3:54 | 8:36 | 6:13 | 5:36 | 5:30 |
| | % Calls Abandoned | 4.07% | 4.18% | 7.34% | 9% | 5.86% | 12.36% |
| | Number of Transfers | 1955 | 1786 | 1617 | 1920 | 2103 | 2190 |

| Land Development | % of Calls Answered in Over 60 Secs | 19% | 25% | 23% | 17% | 24% | 23% |
|------------------|-------------------------------------|-------|-------|-------|--------|------|-------|
| | Avg Speed Call Answered | 0:55 | 1:16 | 1:01 | 0:44 | 1:13 | 0:58 |
| | Avg Abandon Time (mins) | 3:20 | 4:52 | 3:20 | 2:52 | 5:57 | 4:14 |
| | % Calls Abandoned | 9.03% | 3.76% | 5.11% | 10.65% | 4% | 5.36% |
| | Number of Transfers | 141 | 128 | 130 | 151 | 144 | 212 |

The percent of calls answered in over 60 seconds and the average answer speed increased significantly in July for building construction calls.



CY12 Monthly Call Profile Report

| Apr | May | Jun | Jul | Aug | Sep | Oct 2012 |
|-----|-----|-----|-----|-----|-----|----------|
|-----|-----|-----|-----|-----|-----|----------|

| Building Construction | % of Calls Answered in Over 60 Secs | 19% | 23% | 19% | 28% | 24% | 25% | 21% |
|-----------------------|-------------------------------------|--------|-------|-------|-------|-------|-------|-------|
| | Avg Speed Call Answered | 1:44 | 0:47 | 1:07 | 0:52 | 1:25 | 0:57 | 1:04 |
| | Avg Abandon Time (mins) | 5:30 | 2:52 | 3:38 | 3:43 | 4:13 | 3:47 | 3:41 |
| | % Calls Abandoned | 12.36% | 1.55% | 2.54% | 2.25% | 4.08% | 2.65% | 2.37% |
| | Number of Transfers | 2190 | 2283 | 2724 | 2960 | 3340 | 2756 | 2599 |

| Land Development | % of Calls Answered in Over 60 Secs | 14% | 10% | 11% | 19% | 13% | 21% | 16% |
|------------------|-------------------------------------|-------|-------|-------|-------|-------|-------|-------|
| | Avg Speed Call Answered | 0:32 | 0:24 | 0:30 | 0:52 | 0:48 | 1:12 | 0:36 |
| | Avg Abandon Time (mins) | 3:21 | 1:19 | 5:10 | 0:25 | 6:03 | 2:24 | 5:58 |
| | % Calls Abandoned | 4.32% | 5.23% | 4.81% | 2.73% | 4.02% | 3.02% | 2.29% |
| | Number of Transfers | 177 | 145 | 198 | 214 | 191 | 193 | 171 |

The percent of calls answered in over 60 seconds and the average answer speed increased significantly in July for building construction calls.



CY12 Monthly Call Profile Report

Building Construction

| Seconds to Answer Call | | | | | | | | | | |
|------------------------|-------|-------|-------|-------|-------|-------|--------|---------|------|-----------|
| 0-10 | 11-20 | 21-30 | 31-40 | 41-50 | 51-60 | 61-90 | 91-120 | 121-150 | 151+ | Over 60 s |

| | | | | | | | | | | | |
|-----|-----|-----|----|----|----|----|----|----|----|-----|-----|
| Oct | 49% | 6% | 4% | 3% | 2% | 2% | 6% | 5% | 4% | 19% | 34% |
| Nov | 53% | 7% | 3% | 2% | 2% | 1% | 5% | 5% | 3% | 19% | 32% |
| Dec | 51% | 9% | 4% | 3% | 2% | 2% | 4% | 4% | 3% | 18% | 29% |
| Jan | 41% | 6% | 3% | 2% | 2% | 1% | 6% | 4% | 3% | 31% | 44% |
| Feb | 41% | 9% | 3% | 3% | 3% | 2% | 6% | 4% | 4% | 25% | 39% |
| Mar | 49% | 8% | 3% | 2% | 2% | 1% | 5% | 4% | 3% | 22% | 34% |
| Apr | 63% | 9% | 3% | 2% | 2% | 1% | 3% | 3% | 3% | 10% | 19% |
| May | 61% | 11% | 2% | 1% | 2% | 1% | 3% | 3% | 2% | 15% | 23% |
| Jun | 63% | 10% | 3% | 2% | 1% | 1% | 4% | 3% | 2% | 10% | 19% |
| Jul | 53% | 9% | 3% | 2% | 2% | 2% | 4% | 3% | 3% | 18% | 28% |
| Aug | 57% | 10% | 4% | 2% | 2% | 2% | 4% | 4% | 3% | 13% | 24% |
| Sep | 56% | 10% | 3% | 3% | 2% | 2% | 4% | 3% | 3% | 14% | 25% |
| Oct | 60% | 11% | 3% | 2% | 2% | 1% | 4% | 3% | 3% | 11% | 21% |

In recent months, most of the calls are answered in under 10 seconds. The over 60 seconds appears to be highly variable, but is improved since March of 2012.



CY12 Monthly Call Profile Report

Land

| Seconds to Answer Call | | | | | | | | | | |
|------------------------|-------|-------|-------|-------|-------|-------|--------|---------|------|-----------|
| 0-10 | 11-20 | 21-30 | 31-40 | 41-50 | 51-60 | 61-90 | 91-120 | 121-150 | 151+ | Over 60 s |

| | | | | | | | | | | | |
|-----|-----|-----|----|----|----|----|----|----|----|-----|-----|
| Oct | 57% | 11% | 4% | 4% | 3% | 2% | 6% | 3% | 2% | 8% | 19% |
| Nov | 55% | 13% | 1% | 4% | 2% | 1% | 5% | 2% | 5% | 13% | 25% |
| Dec | 63% | 9% | 1% | 2% | 2% | 1% | 5% | 2% | 2% | 15% | 23% |
| Jan | 60% | 11% | 3% | 2% | 3% | 5% | 2% | 4% | 3% | 8% | 17% |
| Feb | 54% | 14% | 1% | 4% | 1% | 1% | 3% | 5% | 4% | 12% | 24% |
| Mar | 58% | 10% | 4% | 2% | 0% | 3% | 5% | 6% | 2% | 10% | 23% |
| Apr | 68% | 7% | 4% | 4% | 3% | 1% | 2% | 5% | 1% | 5% | 14% |
| May | 81% | 5% | 1% | 2% | 0% | 1% | 1% | 2% | 1% | 6% | 10% |
| Jun | 71% | 12% | 3% | 1% | 1% | 3% | 2% | 2% | 1% | 6% | 11% |
| Jul | 62% | 11% | 3% | 1% | 1% | 2% | 5% | 2% | 1% | 11% | 19% |
| Aug | 65% | 12% | 3% | 4% | 3% | 1% | 3% | 2% | 2% | 7% | 13% |
| Sep | 62% | 12% | 1% | 2% | 2% | 1% | 3% | 1% | 2% | 15% | 21% |
| Oct | 71% | 6% | 2% | 4% | 2% | 1% | 5% | 2% | 1% | 9% | 16% |

In recent months, most of the calls are answered in under 10 seconds. The over 60 seconds is improved since March of 2012.

