TO PREPARE FOOD IN MARYLAND:

By answering the questions in this flow chart, a food business determines the requirements that apply to their food product in order to sell at Farmers Markets in Montgomery County. If you still have questions about a specific product, contact Licensure and Regulatory Services within the Montgomery County Department of Health and Human Services at 240-777-3986.

Does my product need to be refrigerated, contain meat or dairy?

My product is a Potentially Hazardous

My product is a nonhazardous food

Does my product fall into one of the following categories AND appear on Table 1?

- High acid jam or jelly
- Baked Goods (with NO fillings or icing that require refrigeration)

NO

Unflavored honey

My product is a non-hazardous, NON-Cottage Food product

YES My product is a Maryland Cottage

YES

My product CAN be made in my home kitchen, with certain sales

Food Product

My product MUST be made in a licensed kitchen

My product is

- a commercially packaged potentially hazardous sold food
- directly to the consumer; non-potentially hazardous food that is cut, assembled, or

packaged on the premises (candy, popcorn, baked goods, and dipped ice cream)



Low Priority Potentially Hazardous Food

restrictions

My product passes through the temperature danger zone, 41F - 135 F, one time before service, such as cooking, hot holding and then serving; or cutting, assembling, or packaging on the premises, such as meats.



My product is prepared one or more days in advance of service; or using food preparation methods that require the food to pass through the temperature danger zone, 41 F to 135 F, two or more times before service, such as cooking cooling and reheating.

YES

YES

My product is a:

Chart 1

- ☐ Raw Agricultural Food ■ Maryland Cottage Food
- ☐ Low Priority Potentially Hazardous Food
- ☐ Moderate Priority Potentially Hazardous Food ☐ High Priority Potentially Hazardous Food

High Priority Potentially Hazardous Food

Montgomery County

I would like to sell my product at a Farmers Market in

Class of Food	Where food product can be produced	Documents required to sell food in Montgomery County
Farmer/Raw Agricultural Products only		 □ Farmers Market specific application forms □ Montgomery County Farmer's Market License Application ♦ TaxID
Maryland Cottage Food Product	In a home kitchen	 □ Farmers Market specific application forms □ Montgomery County Farmer's Market License Application ♦ TaxID □ Product is labeled according to State regulations (Table 2)
Low Priority Potentially Hazardous Food	In a licensed kitchen	 □ Farmers Market specific application forms □ Montgomery County Farmer's Market License Application ⋄ TaxID □ Letter from licensed facility where food is prepared
Moderate Priority Potentially Hazardous Food	In a licensed kitchen	 □ Farmers Market specific application forms □ Montgomery County Farmer's Market License Application ⋄ TaxID □ Letter from licensed facility where food is prepared
High Priority Potentially Hazardous Food	In a licensed kitchen	 □ Farmers Market specific application forms □ Montgomery County Farmer's Market License Application ♦ TaxID □ Letter from licensed facility where food is prepared

- Many of our participants have been told that since they are a Cottage Food product, they don't need a permit. That is incorrect, when the inspector comes to the market they will want to see that you have a permit allowing you to sell at the event. They will not need verification on where you produced your product, so long as your product adheres to proper labeling.
- You must submit a Farmers Market License Application for every Farmers Market you wish to participate in that is located in Montgomery County.







Tips for reading the charts:

For food businesses, you are not licensed as one entity; you are licensed as a place of production and a place of sales. This is because not all sales venues require the same degree of requirements for where you prepare your product.

- ☐ A Food Facility/Food Service Facility License/Permit is obtained from the County where you are preparing food
 - ♦ A farmers market or temporary event permit is obtained from the County where you are selling food.
 - ♦ If a farmers market or temporary event requires a Food Service Facility License this License does NOT have to be in the same County where you are selling the food. However, some Counties require that your business personally holds the Food Service Facility License, whereas, other Counties will only require a letter from a Licensed Facility, and you do not need that license in your business name.
- ☐ It is recommended that everyone register their business and have insurance. Unless stated in the chart, most Counties do not ask for your Trade Name or Tax ID number, though some do. Again, everyone should have this, however only some Counties specifically ask for it in the permit application.
- ☐ Most licensed facilities and events will ask that you have insurance. This may not appear on the actual permit application but it may be required by the independent market organizers. Only documents that are required for obtaining permits at the County level are indicated on the chart. It does not mean that there aren't additional forms that are required on behalf of the event organizers.

TABLE 1

BAKED GOODS	Notes	
Bagels		
Biscuits		
Breads	No cheese or vegetables (Sweet breads such as banana bread, zucchini bread and pumpkin bread are allowed)	
Brownies		
Cakes	No frostings or fillings that require refrigeration	
Cobblers		
Cookies		
Crisps	No filings that require refrigeration	
Doughnuts		
Muffins		
Pastries	No fillings or toppings that require refrigeration	
Pies	No custards, crème, custard, meringe, sweet potato pies or cheescakes ALLOWED FLAVORS: Apples, apricots, Grapes, Peaches, Plums, Prunes, Quince, Oranges, Nectarines, Blackberries, Raspberries, Blueberries, Boysenberries, Cherries Cranberries, Strawberries, Red currant; or any fruit combination with a Natural pH of 4.6 or below	
Rolls		
Scones		
CANDIE AND TREATS:		
Chocolate	Includes chocolate covered nuts, pretzels, marshmallows, graham crackers, rice crispy treats etc.; no chocolate covered fruit	
Fudge		
Candies	Toffee, caramels, hard-candy; no truffles	
Brittles	Ex. Peanut Brittle	
Marshmallows		
CONDIMENTS		
Honey	No flavored honey	
Fruit Butters	ALLOWED FLAVORS: Apples, Apricots, Grapes, Peaches, Plums, Prunes, Quince,	
Jams and Jellies	ALLOWED FLAVORS: Apples, apricots, Grapes, Peaches, Plums, Prunes, Quince, Oranges, Nectarines, Blackberries, Raspberries, Blueberries, Boysenberries, Cherries Cranberries, Strawberries, Red currant; or any fruit combination with a Natura pH of 4.6 or below	

TABLE 2

MARYLAND'S Cottage Food Product Labeling Requirements

(1) Stored on the premises of the Cottage Food Business	
(2) Prepackaged with a label that contains the following information:	 a. Your name b. Address where the cottage food was produced c. The name of the cottage food product d. The ingredients of the cottage food product in descending order of the amount of each ingredient by net weight or net volume e. Allergen information (The Big 8) f. If any nutritional claim is made, a federal nutrition label is required g. In 10 point font, or larger, include: "MADE BY A COTTAGE FOOD BUSINESS THAT IS NOT SUBJECT TO MARYLAND'S FOOD SAFETY REGULATIONS."
(3) The owner of the cottage food business shall comply with all applicable county and municipal laws and ordinances regulating the preparation, processing, storage and sale of cottage food products.	
(4) The Department may investigate any complaint alleging that a cottage food business has violated this section.	
(5) Should an investigation need to happen, the cottage food business must allow a representative to enter and inspect the premises of the cottage food business	

Chart 2

High Priority

Hazardous Food

Potentially

I would like to sell my product at a Temporary Market in Montgomery County, Maryland

Class of Food	Where food product can be produced	Documents required to sell food in Montgomery County
Farmer/Raw Agricultural Products only		 □ Temporary Event specific application forms □ Montgomery County Temporary Food Service License Application ♦ TaxID
Maryland Cottage Food Product	In a home kitchen	 Temporary Event specific application forms Montgomery County Temporary Food Service License Application Tax ID Product is labeled according to State regulations (Table 2)
Low Priority Potentially Hazardous Food	In a licensed kitchen	 □ Temporary Event specific application forms □ Montgomery County Temporary Food Service □ License Application □ Tax ID □ Letter from licensed facility
Moderate Priority Potentially Hazardous Food	In a licensed kitchen	 □ Temporary Event specific application forms □ Montgomery County Temporary Food Service □ License Application □ Tax ID

In a licensed kitchen

Letter from licensed facility

☐ Letter from licensed facility

License Application

☐ Tax ID

☐ Temporary Event specific application forms

■ Montgomery County Temporary Food Service