#### MEMORANDUM

July 13, 2018

TO:

County Council

FROM:

Josh Hamlin, Legislative Attorney

SUBJECT:

Bill 34-17, Housing – Moderately Priced Dwelling Units (MPDUs) – Amendments

PURPOSE:

Worksession-Action - make recommendations on Bill and roll call vote required

Planning, Housing and Economic Development Committee recommendation (3-0): Enact Bill 34-17 with amendments.

## Expected Attendees:

- Clarence Snuggs, Director, Department of Housing and Community Affairs (DHCA)
- Stephanie Killian, Affordable Housing Programs Manager, DHCA
- Casey Anderson, Chair, Montgomery County Planning Board
- Gwen Wright, Director, Montgomery County Planning Department
- Carol Rubin, Acting Deputy Director, Montgomery County Planning Department
- Pamela Dunn, Chief, Functional Planning and Policy, Montgomery County Planning Department
- Lisa Govoni, Housing Planner, Montgomery County Planning Department

Bill 34-17, Housing – Moderately Priced Dwelling Units (MPDUs) - Amendments, sponsored by Lead Sponsor Councilmember Floreen and Co-Sponsor Councilmember Rice, was introduced on October 31. A public hearing on the Bill was held on December 5, 2017 and Planning, Housing and Economic Development (PHED) Committee worksessions were held on March 5, March 12, March 19, June 11 and June 18.

Bill 34-17 would make several changes to the County MPDU law to enhance administrative flexibility and clarify provisions of the law.

#### Committee Discussion on Bills 34-17

The PHED Committee held worksessions on Bill 34-17 on March 5, March 12, March 19, June 11 and June 18. At the first worksession, the Committee received an overview of Bill 34-17's proposed changes to the existing MPDU law, and discussed many of those changes with representatives from DHCA and the Planning Department. That overview was organized with the broader purposes of the Bill and the specific changes proposed to effectuate each purpose. At the second worksession, the Committee took a section-by-section look at Bill 34-17 and recommended several amendments. The Committee also considered and accepted recommendations from DHCA and Council staff for several technical amendments at the March 12 worksession. At the March 19 worksession, the Committee discussed several issues and gave staff direction on provisions related to: resales of MPDUs; density bonuses for providing MPDUs; and the effective date(s) of the Bill. At the June 11 worksession, the Committee reviewed a redraft of the Bill, which incorporated all of the amendments discussed and approved at the earlier worksessions, directed staff to include several additional amendments to the Bill. On June 18,5 the Committee reviewed a redraft that included all Committee-recommended amendments and recommended enactment (3-0) with amendments.

## **Zoning Text Amendment**

Substantial discussion in the early Committee worksessions was devoted to resolving issues surrounding the amount of density bonus allowed for provision of MPDUs. Under current law, the amount of density bonuses allowed is provided in a table (©19-20, following line 456). At the March 19 worsksession Council staff and Planning Board staff expressed agreement that provisions relating to density bonuses are zoning provisions and belong in Chapter 59, the Zoning Ordinance. The Committee was advised at the first worksession that a Zoning Text Amendment (ZTA) is needed under any circumstances to make sure that Chapter 25A and Chapter 59 are consistent. ZTA 18-06<sup>6</sup> will be the vehicle to provide for density bonuses in the Zoning Ordinance. It was introduced on June 19, and has a public hearing scheduled for September 11. The effective dates of this Bill and the ZTA should be synchronized so that both take effect on October 31, 2018.

## A Note on Timing

In addition to the need to synchronize the effective dates of this Bill and the ZTA mentioned above, there is another matter of timing of which the Council should be aware. Several new and revised Executive regulations will be necessary to implement the changes that would be made by Bill 34-17. Council action on this Bill prior to the August recess will allow sufficient time for the

<sup>&</sup>lt;sup>1</sup>https://www.montgomerycountymd.gov/council/resources:files/lims/bill.2017 Committee/pdf/5700\_1460\_Committee\_03022018.pdf

<sup>&</sup>lt;sup>2</sup>https://www.montgomerycountymd.gov/council/resources/files/lims/bill.2017/Committee/pdf/5720\_1460\_Committee/pdf/5720\_Co

<sup>3</sup> https://www.montgomerycountymd.gov/council-resources/files/lims/bill/2017/Committee/pdf/5729\_1460\_Committee\_03192018.pdf

<sup>4</sup>https://www.montgomerycountymd.gov/council/resources/files.lims/bill/2017/Committee.pdf/5859\_1460\_Committee\_06112018.pdf

<sup>5</sup>https://www.montgomerycountymd.gov/council/resources/files/lims/bill/2017/Committee/pdf/5876/1460/Committee/06182018.pdf

<sup>6</sup> https://www.montgomerycountymd.gov/COUNCIL/Resources/Files/ztg/2018/ZTA%2018-06.pdf

Executive to develop, publish, and deliver these regulations to the Council for consideration and approval prior to the end of the Council term.

#### Overview of Bill 34-17 with PHED Committee Amendments

Below is a section-by-section overview of all changes that would be made to the existing law by Bill 34-17, other than purely technical amendments.<sup>7</sup>

### Sec. 25A-1. Legislative Findings.

The legislative findings in §25A-1 are rewritten under Bill 34-17 to reflect and account for changes since they were last amended in 1989. The new legislative findings are at ©4-6. lines 62-127. The amended legislative findings provide historical background of the MPDU program, including a summary of the 2004 amendments. The new findings reference the 2015 report "The Greater Washington Region's Housing Needs 2023," and the 2017 Montgomery County Rental Housing Study, and use current numbers to demonstrate the need for affordable housing in the County. The new findings acknowledge the utility of alternative payments in certain circumstances, identify the role of MPDUs in providing affordable housing to very-low income households, and reiterate the County's commitment to providing affordable housing in all areas of the County.

## Sec. 25A-2. Declaration of public policy.

As with the legislative findings, Bill 34-17 would comprehensively revise Chapter 25A's declaration of public policy (see ©7-8, lines 157-184). The revised declaration states that it is the County's policy to encourage a diverse housing stock in the County, with a priority on housing that is affordable to low, moderate, and middle-income households in all parts of the County. The amended language also identifies, as a priority, increasing the long-term supply of rental housing affordable to low and moderate-income households, particularly in areas that are easily accessible to transit. The importance of flexibility in affordable housing agreements to best meet the needs for specific types and sizes of affordable housing, and in the administration of the MPDU program, are also identified.

## Sec. 25A-3. Definitions.

## Bill 34-17 would amend §25A-3 to:

- add definitions of "age-restricted unit" (©9, lines 188-189), "area median income" (©9, lines 190-192), "designated agency" (©11, lines 242-245), "multi-family dwelling unit" (©12, lines 286-287), "Planning Area" (©13, lines 293-296), and "single-family dwelling unit" (©13, lines 302-304);
- add reference to "age 55 and older" as the specific minimum age for at least one resident, for consistency with the Zoning Ordinance (©9, line 189);

<sup>&</sup>lt;sup>7</sup> Examples of the purely technical amendments omitted from the overview include: changing references to "planning policy area" to "Planning Area" throughout the Chapter; changing references to "unit" or "moderately priced dwelling unit" to "MPDU" throughout; changing references to "person" and "family" to "household" throughout; and changing references to "corporations" to "business entities" throughout.

- change reference in the definition of "Area median income" from median household income for "Montgomery County" to "Washington DC metropolitan area" (©9, lines 190-192);
- amend the defined term "eligible person" to be "eligible household" (©11, lines lines 252-257);
- provide that County "moderate income" levels must not exceed HUD "low income" levels (©12, lines 267-269); and
- clarify in the definition of "Moderately Priced Dwelling Unit" that when a dwelling unit designated as an MPDU is first sold or leased under another government program, once the initial restrictions end, MPDU requirements apply for the balance of the MPDU control period (©12, lines 277-285).

# Sec. 25A-4. Household income and eligibility standards.

Bill 34-17 would expressly tie MPDU eligibility to household income (©13, lines 314-322), which is a more appropriate measure than MPDU sale price and financing information that is the current basis for eligibility. The remaining changes that Bill 34-17 would make to §25A-4 are primarily clarifying amendments, and include:

- expressly providing that a tenant may remain in MPDU for a lease term notwithstanding change in eligibility (©14, lines 328-331);
- expressly providing that an MPDU purchaser may retain ownership notwithstanding change in eligibility (©14, lines 332-335); and
- eliminating the prohibition on residential property ownership for the prior five years to be eligible for an age-restricted unit only (©14, line 336).

# Sec. 25A-5. Requirement to build MPDUs; payment to Housing Initiative Fund; agreements.

Bill 34-17 would make several substantive changes to §25A-5. Most notably, it would eliminate the density bonus provisions and table; all provisions related to density bonus are more appropriately located in the Zoning Ordinance, and are the subject of ZTA 18-06, discussed above. The Bill would also require a payment to the Housing Initiative Fund (HIF), calculated as set in regulation, for developments of between 11 and 19 units. Currently, developments of fewer than 20 units are not subject to any MPDU requirements. It would also give the DHCA Director greater flexibility in determining the bedroom mix of MPDUs, and would require that requirements of forsale age-restricted MPDUs be satisfied by payment to the HIF. This would allow the phasing-out of for-sale age-restricted MPDUs in the program.

# Bill 34-17's changes to this section would:

- expressly provide that the conversion of an existing property from a non-residential use to a residential use which results in the development of 20 or more dwelling units is subject to the MPDU requirements (©15, lines 355-359);
- require a HIF payment, but not the provision of MPDUs, for developments of between 11 and 19 units (but not for developments of 10 or fewer units) (see ©15, lines 364-367);

- permit the DHCA Director to waive the requirement that single-family MPDUs have three-bedroom in certain limited circumstances (see ©16, lines 390-394);
- provide that, in subdivisions with multi-family dwelling units, the bedroom mix of the MPDUs must match the bedroom mix of the market-rate units in the subdivision, unless the Director approves an MPDU agreement that does not increase the number of MPDUs required, but approximates the total floor area for the MPDUs required and alters the bedroom mix of the MPDUs or the number of MPDUs (see ©16-17, line 395-405);
- require developers who are constructing both single-family and multi-family units to distribute the MPDUs between both in the same proportions as the market-rate units, unless the DHCA Director agrees to a different distribution. (©17, lines 406-419);
- add "residential floor area," in addition to number of units, as a measure of MPDUs (©18, lines 433, 436, 439-441;
- delete the density bonus table and language relating to the calculation of density bonuses (this will be provided through ZTA 18-06, as discussed above) (see ©18-20, lines 444-457);
- delete obsolete provisions permitting the Director to reduce or waive the number of MPDUs required in certain developments of between 20 and 50 units (©20-21, lines 458-483);
- expressly provide that the DHCA Director determines whether or not required MPDUs must be provided on-site in all cases (including where the Council sets a higher base MPDU requirement in the master plan approval process) (see ©21, lines 484-485);
- require procedures for land transfers to the County in satisfaction of MPDU requirements to be established by Executive regulation, rather than be set in the law, and in any event, require the value of any land transferred to be at least equal to the value of the MPDU that are not constructed (©21-23, lines 493-544);
- require notice to Council of approval of a land transfer, and restrict the use of land transferred to increasing the supply of MPDUs (see ©23, lines 546-552);
- permit a property within a preliminary plan or site plan that has multiple owners to have more than one MPDU agreement (©24, lines 568-571);
- require that MPDUs be reasonably dispersed throughout a development (©24, lines 579-580);
- require that an MPDU agreement provide for any requirement of for-sale age-restricted MPDUs to be satisfied by a payment to the HIF (©25, lines 592-594);
- prohibit the establishment of a condominium or homeowners' association consisting solely of MPDUs (©25, lines 612-613); and
- permit an applicant to request a letter of preliminary agreement with DHCA (see ©27, lines 649-654).

# Sec. 25A-5A. Alternative payment agreement.

As recommended by the Committee, Bill 34-17 would make several changes to the law governing alternative payment agreements, by which an applicant may satisfy MPDU requirements via a payment to the Housing Initiative Fund rather than construction of MPDUs themselves. Most significant is the elimination of the provision that any subdivision for which an alternative payment is made is not eligible for any density bonus that it would be eligible for under the Zoning Ordinance. This would permit, provided that the section's requirements for approving

an alternative payment agreement are met, a developer to obtain a density bonus for a development by making a payment to the HIF, but not constructing MPDUs.

In this section, Bill 34-17, as amended, would:

- limit the use of alternative payments by providing that only requirements for for-sale newly constructed or newly-converted MPDUs may be satisfied through alternative payment agreements (©27, lines 658-659);
- delete reference to the "Alternative Review Committee" and instead provide that the Director may enter an alternative payment agreement upon the Director making certain findings (©27, lines 660-663);
- add "regulatory development constraints" that would render the building of approved density and all required MPDUs at the site infeasible (©28, lines 672-675), and greater public benefit (©28, lines 676-678) as justifications for an alternative payment agreement;
- set the amount of the alternative payment as three percent of the sale price of each market rate unit in the development (©28-29, lines 691-696);
- specify that alternative payments to the HIF be deposited into the Affordable Housing Acquisition and Preservation Capital Improvement Project;
- allow use of a payment in a different Planning Area than that of the development, but only after notice, "good cause" and a 30-day comment period are provided to Council (see ©29, lines 700-714);
- delete the provision making any subdivision for which an alternative payment is made ineligible for any density bonus for which it is eligible under the Zoning Ordinance (©29, lines 717-719); and
- require Council notice of all alternative payment agreements (©29, lines 758-759).

## Sec.25A-5B. Alternative location agreement.

Committee-recommended Bill 34-17 would add requirements on approval of alternative location agreements, which allow applicants to satisfy MPDU requirements by building MPDUs at a different location that development for which they are required. The Bill would:

- require an alternative location agreement to increase the number of MPDUs provided or provide additional bedrooms in the same number or fewer MPDUs (©30, lines 735-738);
- require an alternative location to be in the same Planning Area as the development, unless notice, "good cause" and a 30-day comment period to be provided to Council (©30, lines 739-745); and
- require Council notice for any alternative location agreement (©31, lines 758-759).

# Sec. 25A-6. Optional Zoning Provisions; waiver of requirements.

Bill 34-17 would delete the provisions in this Section for granting a waiver of MPDU requirements under certain circumstances – alternative payment agreements or alternative location agreements *must* be used when not constructing otherwise-required MPDUs (© 32, lines 779-794).

# Sec. 25A-7. Maximum prices and rents.

Bill 34-17 would simplify the provisions relating to maximum sale prices and rents of MPDUs. Existing law provides that maximum sale prices of MPDUs must be set by method (1) regulation, but is very prescriptive as to what the Executive must consider in setting the sale prices and the circumstances under which the prices may be adjusted. Bill 34-17 would retain method (1) regulation as the manner in which sale prices are set, but would simplify criteria for MPDU sale price regulations (©33-35, lines 804-860). The specific requirements of sale price regulations under the Bill are at ©33-34, lines 817-829. The Bill would also simplify criteria for MPDU rent regulations required under current law in a similar fashion (©35-36, lines 861-887).

# Sec. 25A-8. Sale or rental of MPDUs.

Bill 34-17 would make a number of changes to the law's provisions governing MPDU sales and rentals. It would transpose subsections 25A-6(a) and (b), dealing with the sale and rental of MPDUs to clarify that the offering for sale or rent of up to 40% of the MPDUs to DHCA, HOC, and other housing development agencies or non-profits occurs *before* the public offering. This change is purely a reference to reordering the two subsections without substantive change.

Two amendments to this section are the most significant. First, the Bill would add language to permit the option to purchase or rent new MPDUs held by a government agency or designated agency to be assigned to clients of the Department of Health and Human Services. Currently, non-profits make use of the purchase provision but rarely the rental provision because it would require them to sublet to their clients. The amendment would allow a client to directly hold the lease, and could increase MPDU housing opportunities for them.

Second, the Bill would give DHCA a right of first refusal on the resale of certain MPDUs. The Bill would add a provision requiring that any unit purchased by HOC or other government agency or designated agency that is offered for resale within five years after initial purchase first be offered for sale to the Department in accordance with Executive regulation. It would also allow DHCA to assign this right to a designated affordable housing agency or non-profit.

The substantive changes made to this section by Bill 34-17, as recommended by the PHED Committee, would:

- add a provision to allow the purchase/rental option held by a government agency or designated agency to be assigned to clients of the Department of Health and Human Services. (©36, lines 906-907);
- add a provision requiring that any unit purchased by HOC or other designated housing development agency or non-profit corporation that is offered for resale within five years after initial purchase first be offered for sale to the Department in accordance with Executive regulation, and allow DHCA to assign this right to a designated affordable housing agency or non-profit (lines ©38-39, lines 960-968);
- clarify certain notice provisions related to the offering of MPDUs to conform with DHCA practice (©40, lines 1002-1003; ©40-41, lines 1014-1020);
- allow DHCA to reduce the required 90-day priority marketing period for resold MPDUs for good cause (©41, 1028-1029); and

delete obsolete language that was added to the law in 1989, before the institution of the 99-year control period on rental MPDUs, to prevent developers from offering MPDUs as rentals when similar units were being sold as market units, only to evict the MPDU tenants when the rental control period expired and sell the formerly rental MPDUs as for-sale market units (©41-42, lines 1030-1062).

# Sec. 25A-9. Control of rents and resale prices; foreclosures.

The changes that Bill 34-17 would make to §25A-9 are generally clarifying amendments and changes to allow DHCA to more effectively and efficiently administer the program. The Bill's changes to this section would:

- allow the use of alternative index to the CPI to be used for the calculation of MPDU resale prices, provided the alternative is identified in Executive regulation (©47, lines 1183-1184; ©50, lines 1275-1276);
- clearly provide that closing costs to be factored into the calculation of MPDU resale prices are subject to DHCA approval (©47, line 1188);
- delete the specific conditions under which a reasonable sales commission may be included in the resale price of an MPDU, and allow the inclusion of sales commissions generally (©47, lines 1192-1194);
- for resale of an MPDU within the control period, change the allowed increase over original sale price for improvements made to unit from "fair market value of improvements made" to an allowance, excluding the value of costs attributable solely to the maintenance and upkeep of the unit and luxury items (©47, lines 1185, 1195-1198);
- clarify that if DHCA and HOC decide in less than 60 days that they do not want to purchase an MPDU offered for resale during the control period, the "exclusive offer" period can end before 60 days (©48, line 1212);
- clarify that HOC may not purchase a resale MPDU in a particular development if HOC would then own more than one-third of the MPDUs in that development. (©49, lines 1233-1237);
- add a new subsection allowing DHCA, under certain conditions, to release a resale MPDU from covenants if it is too expensive or the design does not meet the needs of MPDU purchasers (©49-50, lines 1254-1264);
- clarify that HOC may not lease an MPDU in a particular development after the original rental if HOC would then lease more than one-third of the MPDUs in that development. (©51-52, 1309-1313); and
- amend certain provisions of the law governing payments to the HIF and the sale price of units sold through foreclosure or other court-ordered sale as recommended by the Office of the County Attorney to avoid conflict with State law governing foreclosures (©52, lines 1326-1330 and 1334-1335; ©53, lines 1340-1341).

## Sec. 25A-12. Annual report.

Bill 34-17 would require each land transfer completed under §25A-5(h) to be reported to the Council in the annual report on the MPDU program due March 15 of each year.

#### Possible Amendments to Bill 34-17

## Regulations:

Bill 34-17 currently has a Section 2 (see ©54, lines 1370-1372) requiring the Executive to submit regulations required by the Bill not later than September 15, 2018. Because that date does not permit enough time to publish draft regulations for public comment, Council staff recommends amending the provision as follows:

Sec. 2. Regulations. The County Executive must submit the regulations required by Sections 25A-5, 25A-7, 25A-8, and 25A-9, as amended by this Act, to the Council for approval not later than [[September]] October 15, 2018.

## Effective date:

The Bill also includes a Section 3, providing that the effective date for Bill 34-17 is November 1, 2018 (see ©54, lines 1373-1375). Since the last PHED worksession, it has become clear that additional clarity in the effective date provision would be desirable. The effective date provision below has been distributed to the PHED Committee members, and they may wish to include it as part of their Committee recommendation. This provision would make the law effective on October 31, 2018, which is anticipated to be the effective date of the accompanying ZTA. It would also make clear that if an applicant is made subject to MPDU requirements prior to the effective date of the law, the old law's requirements apply through the development process for that development, unless the applicant opts into the new law's requirements.

## Sec. 3. Effective Date.

- (a) This Act takes effect on October 31, 2018, and applies to any applicant made subject to the provisions of Chapter 25A by a submission or application under Section 25A(5)(a) made on or after that date.
- (b) Unless an applicant elects to be reviewed under the standards and procedures of Chapter 25A in effect on or after October 31, 2018, any such application submitted for approval or approved before October 31, 2018 must be approved or amended in a manner that satisfies Chapter 25A as it existed on October 30, 2018. The approval of any of these applications, or amendments to these applications, will allow the applicant to proceed through any other required application or step in the process

# within the time allowed by law or plan approval, under the standards and procedures of Chapter 25A in effect on October 30, 2018.

This packet contains:	Circle #
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Bill No	34-	1/			_
Concerning:	Housing		Moder	atel	Y
Priced I	Dwelling	Units	(MPDU	s)	_
Amendm	nents				_
Revised: 0	6/13/2018	<u> </u>	raft No.	_7	_
Introduced:	Octobe	er 31, 2	<u> 2017                                   </u>		
Expires:	May 1,	2019			_
Enacted:	•				
Executive: _					_
Effective:					
Sunset Date:	None				_
Ch, L	aws of Mo	ont. Co			_

# COUNTY COUNCIL FOR MONTGOMERY COUNTY, MARYLAND

Lead Sponsor: Councilmember Floreen Co-Sponsor: Councilmember Rice

### AN ACT to:

- (1) clarify certain provisions of law related to moderately priced dwelling units (MPDUs);
- (2) amend certain provisions of law related to the satisfaction of MPDU requirements;
- (3) amend certain provisions of law related to the sale and rental of MPDUs; and
- (4) generally amend the laws governing moderately priced housing

## By amending

Montgomery County Code Chapter 25A, Housing – Moderately Priced Sections 25A-1, 25A-2, 25A-3, 25A-4, 25A-5, 25A-5A, 25A-5B, 25A-6, 25A-7, 25A-8, 25A-9, and 25A-12

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Underlining
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Double underlining
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\* \* \* \*

Heading or defined term.

Added to existing law by original bill.

Deleted from existing law by original bill.

Added by amendment.

Deleted from existing law or the bill by amendment.

Existing law unaffected by bill.

The County Council for Montgomery County, Maryland approves the following Act:

1	Sec 1	. Sections 25A-1, 25A-2, 25A-3, 25A-4, 25A-5, 25A-5A, 25A-5B,
2	25A-6, 25A-	-7, 25A-8, 25A-9, and 25A-12 are amended as follows:
3	25A-1. Legiz	slative findings.
4	[The	County Council hereby finds that a severe housing problem exists within
5	the County v	with respect to the supply of housing relative to the need for housing for
6	residents wi	th low and moderate incomes. Specifically, the County Council finds
7	that:	
8	(1)	The County is experiencing a rapid increase in residents of or
9		approaching retirement age, with consequent fixed or reduced incomes;
10		young adults of modest means forming new households; government
11		employees in moderate income ranges; and mercantile and service
12		personnel needed to serve the expanding industrial base and population
13		growth of the County;
14	(2)	A rising influx of residents into higher priced housing in the County
15		with resultant demands for public utilities, governmental services, and
16		retail and service businesses has created an increased need for housing
17		for persons of low and moderate income who are employed in the stated
18		capacities;
19	(3)	The supply of moderately priced housing was inadequate in the mid-
20		1960's and has grown since then at a radically slower pace than the
21		demand for such housing;
22	(4)	The inadequate supply of housing in the County for persons of low and
23		moderate income results in large-scale commuting from outside the
24		County to places of employment within the County, thereby overtaxing
25		existing roads and transportation facilities, significantly contributing to
26	,	air and noise pollution, and engendering greater than normal personnel
27		turnover in the businesses, industry and public agencies of the County,

28		all adversely affecting the health, safety and welfare of and resulting in
29		an added financial burden on the citizens of the County;
30	(5)	A careful study of market demands shows that approximately one-third
31		of the new labor force in the County for the foreseeable future will
32		require moderately priced dwelling units;
33	(6)	Demographic analyses indicate that public policies which permit
34		exclusively high-priced housing development discriminate against
35		young families, retired and elderly persons, single adults, female heads
36		of households, and minority households; and such policies produce the
37		undesirable and unacceptable effects of exclusionary zoning, thus
38		failing to implement the Montgomery County housing policy and the
39		housing goal of the general plan for the County;
40	(7)	Experience indicates that the continuing high level of demand for more
41		luxurious housing, with a higher profit potential, discourages developers
42		from offering a more diversified range of housing; and the production of
43		moderately priced housing is further deterred by the high cost of land
44		materials, and labor;
45	(8)	Actual production experience in the County indicates that if land costs
46		can be reduced, houses of more modest size and fewer amenities can be
47		built to be sold at a profit in view of the existing ready market for such
48		housing;
49	(9)	Every indication is that, given the proper incentive, the private sector is
50		best equipped and possesses the necessary resources and expertise
51		required to provide the type of moderately priced housing needed in the
52		County;

53	(10)	Rapid	regional growth and a strong housing demand have combined to
54		make	land and construction costs very high and to have an effect on the
55		used l	nousing market by causing a rise in the prices of those units;
56	(11)	In pas	st years efforts have been made to encourage moderately priced
57		housi	ng construction through zoning incentives permitting greater
58		densit	y and through relaxation of some building and subdivision
59		regula	ations. Very little moderately priced housing had resulted; and
50	(12)	In so	me instances existing housing for persons of low and moderate
61		incon	ne is substandard and overcrowded.]
62	<u>(a)</u>	The C	County enacted the Moderately Priced Dwelling Unit (MPDU) law
63		<u>in 197</u>	<u>73 to:</u>
64		<u>(1)</u>	help meet the goal of providing a full range of housing choices
65			for all incomes, ages and household sizes;
66		<u>(2)</u>	meet the existing and anticipated need for low and moderate-
67			income housing;
68		<u>(3)</u>	ensure that moderately priced housing is dispersed throughout the
69			County consistent with the General Plan and area master plans;
70			and
71		<u>(4)</u>	encourage the construction of moderately priced housing by
72			allowing optional increases in density including the MPDU
73			density bonus to offset the cost of construction.
74	<u>(b)</u>	<u>In 20</u>	04, the County Council amended the MPDU program to:
75		<u>(1)</u>	Reduce the loss of MPDUs by extending the control period for
76			for-sale MPDUs from 10 years to 30 years and for rental MPDUs
77			from 20 years to 99 years;
78		<u>(2)</u>	Allow different income eligibility standards in recognition of the
79			higher cost of construction of certain types of housing;

80		<u>(3)</u>	Increase the number of developments required to provide
81			MPDUs by lowering the base requirement from any development
82			with 35 or more units to 20 or more units; and
83		<u>(4)</u>	Place additional requirements and structure on the approval of an
84			alternative payment made to the Housing Initiative Fund in place
85			of providing MPDUs.
86	<u>(c)</u>	<u>In [[2</u>	2017]] 2018, the County Council finds that:
87		<u>(1)</u>	The availability of affordable housing continues to be a problem
88			for low and moderate income households.
89		<u>(2)</u>	The 2015 report "The Greater Washington Region's Housing
90			Needs 2023" projects that Montgomery County will need 14,960
91			new housing units for households earning less than 80% of area
92			median income.
93		<u>(3)</u>	The 2017 Montgomery County Rental Housing Study reports that
94			68% of households with incomes between 50% and 80% of area
95			median income report paying more than 30% of income for rent
96			and 15% report being extremely rent burdened, paying more than
97			50% of income for rent.
98		<u>(4)</u>	The creation of income-restricted affordable housing through
99			construction and preservation is critical as market rents continue
100			to increase. The American Community Survey reports that there
101			were 9,189 fewer rental units with rents between \$750 and
102			\$1,499 from 2010 to 2014.
103		<u>(5)</u>	MPDUs are one important element for providing income-
104			restricted affordable housing. There were [[681]] 664 new
105			MPDUs offered for sale or rent in 2015 and 2016. As of 2017
106			there are about 5,300 MPDUs county-wide.

107		<u>(6)</u>	Additional density can offset the cost of constructing MPDUs. It
108			is appropriate to consider different base requirements for MPDUs
109			in conjunction with the approval of different densities and heights
110			in master plans and sector plans.
111		<u>(7)</u>	There is unmet demand for MPDUs with two, three, and four
112			bedrooms. Providing flexibility that allows MPDU agreements
113			based on floor area or square footage, rather than requirements
114			based on the number of bedrooms in market rate units, can help
115			to address this need.
116		<u>(8)</u>	Appropriate alternative payments to the Housing Initiative Fund
117			can, in certain circumstances, be used to create more MPDUs in
118			the same [[Policy]] Planning Area than providing the MPDUs on
119			site.
120		<u>(9)</u>	Montgomery County is committed to its policy of providing
121			affordable housing in all areas of the County to provide
122			opportunity to households of all incomes in each [[Policy]]
123			Planning Area.
124		(10)	MPDUs can be used in partnership with other housing supports to
125			provide affordable housing to households with very low incomes
126			such as those with incomes below 50% or 30% of area median
127			income.
128	25A-2. I	)eclarati	on of public policy.
129	Tl	ne Count	y Council hereby declares it to be the public policy of the County
130	to:		
131	[(	1) Imp	lement the Montgomery County housing policy and the general plan
132		goal	of providing for a full range of housing choices, conveniently

133		located in a suitable living environment, for all incomes, ages and
134		family sizes;
135	(2)	Provide for low- and moderate-income housing to meet existing and
136		anticipated future employment needs in the County;
137	(3)	Assure that moderately priced housing is dispersed within the County
138		consistent with the general plan and area master plans;
139	(4)	Encourage the construction of moderately priced housing by allowing
140		optional increases in density in order to reduce land costs and the costs
141		of optional features that may be built into such moderately priced
142		housing;
143	(5)	Require that all subdivisions of 35 or more dwelling units include a
144	•	minimum number of moderately priced units of varying sizes with
145		regard to family needs, and encourage subdivisions with fewer than 35
146		units to do the same;
147	(6)	Ensure that private developers constructing moderately priced dwelling
148		units under this Chapter incur no loss or penalty as a result thereof, and
149		have reasonable prospects of realizing a profit on such units by virtue of
150		the MPDU density bonus or public benefit provisions of Chapter 59
151		and, in certain zones, the optional development standards; and
152	(7)	Allow developers of residential units in qualified projects more
153		flexibility to meet the broad objective of building housing that low- and
154		moderate-income households can afford by letting a developer, under
155		specified circumstances, comply with this Chapter by contributing to a
156		County Housing Initiative Fund.]
157	<u>(1)</u>	encourage and maintain a wide choice of housing types and
158		neighborhoods for people of all incomes, ages, lifestyles, and physical

159		capabilities at appropriate locations and densities and to implement
160		policies to bridge housing affordability gaps;
161	<u>(2)</u>	make housing that is affordable to low, moderate, and middle-income
162		households a priority in all parts of the County;
163	<u>(3)</u>	ensure that all master plan and sector plan amendments address the need
164		for housing for low, moderate, and middle-income households and
165		promote specific strategies to meet that need including height and
166		density incentives and flexibility;
167	<u>(4)</u>	implement policies that increase the long-term supply of rental housing
168		affordable to low and moderate-income households, particularly in areas
169		that are easily accessible to transit;
170	<u>(5)</u>	require that all subdivisions of 20 or more dwelling units include a
171		minimum number of moderately priced dwelling units on-site, or under
172		certain specified circumstances, provide appropriate units off-site or
173		make a payment to the Housing Initiative Fund; [[and]]
174	<u>(6)</u>	allow the Department of Housing and Community Affairs and
175		developers flexibility to enter into affordable housing agreements that
176		address the needs for housing units of different sizes and bedroom
177		counts to better meet the needs of low and moderate-income
178		households; and
179	<u>(7)</u>	allow developers of residential units more opportunity to comply with
180		this Chapter and meet the County's objective of building housing
181		affordable to low- and moderate-income households by contributing to
182		the Housing Initiative Fund, alternative location agreements, and
183		flexible development standards that promote production and diversity of
184		housing units.
185	25A-3. Defi	initions.

186	The f	ollowin	g words and phrases, as used in this Chapter, have the following
187	meanings:		
188		Age-re	stricted unit means a dwelling unit, the occupancy of which is
189		conditi	oned on at least one resident being [[a certain]] age 55 or older.
190		<u>Area</u>	median income means the median household income for
191		[[Mon	tgomery County]] the Washington, DC metropolitan area as
192		estima	ted by the U.S. Department of Housing and Urban Development.
193	[(a)]	Applic	ant means any person, firm, partnership, association, joint
194		ventur	e, [[corporation]] <u>business entity</u> , or any other entity or
195		combi	nation of entities, and any transferee of all or part of the land at
196		one lo	cation.
197	[(b)]	At one	location means all adjacent land of the applicant if:
198		(1)	The property lines are contiguous or nearly contiguous at any
199			point; or
200		(2)	The property lines are separated only by a public or private street,
201			road, highway or utility right-of-way, or other public or private
202			right-of-way at any point; or
203		(3)	The property lines are separated only by other land of the
204			applicant which is not subject to this Chapter at the time of any
205			permit, site plan, development or subdivision application by the
206			applicant.
207	[(c)]	Availa	able for building development means all land:
208		(1)	Owned by, or under contract to, the applicant;
209		(2)	Zoned for any type of residential development to which an
210			optional density bonus provision applies;
211		(3)	Which will use public water and sewerage; and

212		(4) Which is already subdivided or is ready to be subdivided for
213		construction or development.
214	[(d)]	Closing costs means statutory charges for transferring title, fees for
215		obtaining necessary financing, title examination fees, title insurance
216		premiums, house location survey charges and fees for preparation of
217		loan documents and deed of conveyance.
218	[(e)]	Commission means the Housing Opportunities Commission of
219		Montgomery County.
220	[(f)]	Consumer Price Index means the latest published version of the
221		Consumer Price Index for All Urban Consumers (CPI-U) for the
<b>2</b> 22		Washington-Arlington-Alexandria Core Based Statistical Area (CBSA).
223		as published by the United States Department of Labor, Bureau of
224		Labor Statistics, or any similar index selected by the County Executive.
225	[(g)]	Control period means the time an MPDU is subject to either resale price
226	•	controls and owner occupancy requirements or maximum rental limits
227		as provided in [[Section]] Sections 25A-8 and 25A-9. The control
228		period is 30 years for sale [[units]] MPDUs and 99 years for rental
229		[[units]] MPDUs, and begins on the date of [[initial]] original sale or
230		rental. If a sale MPDU is sold [[to an eligible]] [person] [[household]]
231		within 30 years after its [[initial]] original sale, and if (in the case of a
232		sale MPDU that is not bought and resold by a government agency) the
233		[[unit]] MPDU was originally offered for sale after March 1, 2002, the
234		[[unit]] MPDU must be treated as a new sale MPDU and a new control
235		period must begin on the date of the sale.
236	[(h)]	Date of original sale means the date of settlement for purchase of [[a
237		moderately priced dwelling unitll an MPDU.

238	[(i)]	Date of original rental means the date [[the first lease agreement for a
239		moderately priced dwelling unit takes effect]] that MPDU rental
240		covenants are recorded on the property.
241	[(j)]	Department means the Department of Housing and Community Affairs.
242		Designated agency means a non-governmental housing development
243		agency or nonprofit business entity designated by the County Executive
244		as eligible to purchase or lease MPDUs under Section 25A-8, following
245		standards established in Executive regulation.
246	[(k)]	Director, except as otherwise indicated, means the head of the
247		Department of Housing and Community Affairs, or the Director's
248		designee.
249	[(l)]	Dwelling unit means a building or part of a building that provides
250		complete living facilities for one [[family]] household, including at a
251		minimum, facilities for cooking, sanitation and sleeping.
252	[(m)]	Eligible [person] household means a [person or] household whose
253		income qualifies the [person or] household to participate in the MPDU
254		program, and who [holds a valid certificate of eligibility from the
255		Department which entitles the person or household] is eligible to buy
256		[or rent] or rent an MPDU during the priority marketing period.
257	[(n)]	Housing Initiative Fund means a fund established by the County
258		Executive to achieve the purposes of Section 25B-9.
259	[(o)]	Low income means levels of income within the income range for "very-
260		low income families" established from time to time by the U.S.
261		Department of Housing and Urban Development for the Washington
262		metropolitan area, under federal law, or as defined by executive
263		regulations.

264 [(p	o)] Moder	rate income means those levels of income, established in
265	execut	ive regulations, which prohibit or severely limit the financial
266	ability	of [[persons]] $\underline{\text{households}}$ to buy or rent housing in Montgomery
267	Count	y. Moderate income levels must not exceed the "low income"
268	<u>limits</u>	set by the U.S. Department of Housing and Urban Development
269	to dete	ermine eligibility for assisted housing programs.
270 [(c	q)] <i>Moder</i>	rately priced dwelling unit or MPDU means a dwelling unit which
271	is:	
272	(1)	offered for sale or rent to eligible [persons] households through
273		the Department, and sold or rented under this Chapter; or
274	(2)	sold or rented under a government program designed to assist the
275		construction or occupancy of housing for [[families]] households
276		of low or moderate income, and designated by the Director as an
277		MPDU. When such a dwelling unit is designated as an MPDU,
278		the income limits and other requirements of that particular
279		housing program must apply during the compliance period for
280		that program rather than the requirements set forth herein. If the
281		compliance period for that program is shorter than the MPDU
282		control period, the MPDU requirements must apply for the
283		balance of the MPDU control period, unless the Director
284		determines that the affordability term of the other program is
285		equivalent to the MPDU requirement.
286	<u>Multi-</u>	family dwelling unit means a dwelling unit in an apartment,
287	<u>condo</u>	minium, or mixed-use building type.
288 [(r	r)] Option	nal density bonus provision means any increase in density under
289	Chapte	er 59, in a zoning classification that allows residential
290	develo	opment, above the amount permitted in the base or standard

291		method of development, whether by exercise of the optional provisions
292		of Chapter 59 or by any special exception or conditional use.
293		Planning Area means one of 37 subareas of the County defined in the
294		earliest planning documents by the Maryland-National Capital Park and
295		Planning Commission and whose boundaries have not changed over
296		<u>time.</u>
297	[(s)]	Planning Board means the Montgomery County Planning Board of the
298		Maryland-National Capital Park and Planning Commission.
299	[(t)]	Priority marketing period is the period an MPDU must be offered
300		exclusively for sale or rent to eligible [persons] households, as provided
301		in Section 25A-8.
302		Single-family dwelling unit means a single-family detached dwelling
303		unit or single-family attached dwelling unit, such as a townhouse or
304	•	duplex.
305	25A-4. [Inc	ome] <u>Household income</u> and eligibility standards.
306	(a)	The County Executive must set and annually revise standards of
307		eligibility for the MPDU program by regulation. These standards must
308		specify moderate-income levels for varying sizes of households which
309		will qualify a person or household to buy or rent an MPDU. The
310		Executive must set different income eligibility standards for buyers and
311		renters. The Executive may set different income eligibility standards for
312		buyers and renters of higher-cost or age-restricted [housing] [[units]]
313		MPDUs, as defined by regulation.
314	(b)	In establishing standards of eligibility and moderate-income levels, the
315		Executive must consider:
316		(1) [the price established for the sale or rental of MPDUs under this
317		Chapter, income levels relative to area median income; and

318		(2) [the term and interest rate that applies to the financing of
319		MPDUs,
320		(3) the estimated levels of income necessary to carry a mortgage on
321		an MPDU, and
322		(4)] [[family]] <u>household</u> size and number of dependents.
323	(c)	A [[person who]] household that rents an MPDU and lawfully occupies
324		it when the [[unit]] MPDU is offered for sale may buy the [[unit]]
325		MPDU, regardless of the [[person's]] household's income at the time of
326		sale, if the [[person]] household met all eligibility standards when the
327		[[person]] household first rented the [[unit]] MPDU.
328	(d)	A [[person who]] household that rents an MPDU after meeting all
329		eligibility standards may continue to occupy the [[unit]] MPDU for the
330		term of the lease even if the [[person]] household ceases to meet the
331		income eligibility standards.
332	<u>(e)</u>	A [[person who]] household that buys an MPDU after meeting all
333		eligibility standards may retain ownership of the MPDU even if the
334		[[person]] household ceases to meet income eligibility standards during
335		the [[term]] time that the household owns the MPDU.
336	<u>(f)</u>	To be eligible to buy or rent an MPDU other than an age-restricted unit,
337		[[a person and]] members of [[that person's]] a household must not have
338		owned any residential property during the previous [5] five years. The
339		Director may waive this restriction for good cause.
340	25A-5. Rec	quirement to build MPDUs; payment to Housing Initiative Fund;
341	agreements	3
342	(a)	The requirements of this Chapter to provide MPDUs apply to any
343		applicant who:

344		(1)	submits for approval or extension of approval a preliminary plan
345			of subdivision under Chapter 50 which proposes the development
346			of a total of 20 or more dwelling units at one location in one or
347			more subdivisions, parts of subdivisions, resubdivisions, or stages
348			of development, regardless of whether any part of the land has
349			been transferred to another party;
350		(2)	submits to the Planning Board or to the Director of Permitting
351			Services a plan of housing development for any type of site
352			review or development approval required by law, which proposes
353			construction or development of 20 or more dwelling units at one
354			location; [[or]]
355		(3)	submits to the Planning Board or to the Director of Permitting
356			Services a plan to convert an existing property from non-
357			residential use to residential use for any type of site review or
358			development approval required by law, which results in the
359			development of 20 or more dwelling units at one location; or
360		<u>(4)</u>	with respect to land in a zone not subject to subdivision approval
361			or site plan review, applies for a building permit to construct a
362			total of 20 or more dwelling units at one location, including a
363			conversion from non-residential to residential use.
364	<u>(b)</u>	<u>An</u> <u>a</u>	pplicant for an approval or permit identified in subsection (a) who
365		prop	oses development of [[fewer than 20]] between 11 and 19 dwelling
366		units	is not required to provide MPDUs, but must make a payment to
367		the I	Housing Initiative Fund, as provided by regulation.
368	<u>(c)</u>	In ca	alculating whether a development contains a total of 20 or more
369		dwel	lling units for the purposes of this Chapter, the development
370		inch	ides all land at one location in the County available for building

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development under common ownership or control by an applicant, including land owned or controlled by separate [[corporations]] <u>business</u> <u>entities</u> in which any stockholder or family of the stockholder owns 10 percent or more of the stock. An applicant must not avoid this Chapter by submitting piecemeal applications or approval requests for subdivision plats, site or development plans, floating zone plans, or building permits. Any applicant may apply for a preliminary plan of subdivision, site or development plan, floating zone plan, record plat, or building permit for fewer than 20 dwelling units at any time; but the applicant must agree in writing that the applicant will comply with this Chapter when the total number of dwelling units at one location reaches 20 or more.

- [(b)](d) Any applicant <u>subject to subsection</u> (a), in order to obtain a building permit, must submit to the Department of Permitting Services[, with the application for a permit,] a written MPDU agreement approved by the Director and the County Attorney. Each agreement must require that:
  - (1) a specific number of MPDUs must be constructed on an approved time schedule;
  - in <u>subdivisions</u> with single-family dwelling [unit subdivisions] units, [[including townhouses,]] each MPDU must have [[3]] three or more bedrooms, <u>unless this requirement is waived by the Director in a subdivision with only two-bedroom market rate units</u>; and
  - (3) in <u>subdivisions</u> <u>with</u> multi-family dwelling [unit subdivisions] <u>units</u>, the [number] [[ratio of efficiency]] [and one- bedroom] <u>bedroom mix of the MPDUs [[to total MPDUs]]</u> [each] must

398	[[not exceed the ratio]] [that] match the bedroom mix of
399	[[market-rate efficiency]] [and one-bedroom] [[units]]
400	[respectively] [bear] [[to]] [the] [[total]] [number of] the market-
401	rate units in the subdivision unless the Director approves an
402	MPDU agreement that does not increase the number of MPDUs
403	required, but approximates the total floor area for the MPDUs
404	required, and alters the bedroom mix of the MPDUs or the
405	number of MPDUs; and
406	(4) in subdivisions with both single-family and multi-family
407	dwelling units, the ratio of single-family MPDUs to total MPDUs
408	must not be less than the ratio of market-rate single-family units
409	to total market-rate units in the subdivision, unless the Director
410	finds that:
411	(A) offering more multi-family MPDUs in that subdivision
412	would advance the purpose of the County housing policy
413	and the objectives of any applicable land use plan, be
414	consistent with local housing market conditions, and avoid
415	excessive mandatory condominium or homeowners
416	association fees or other costs that would reduce the
417	affordability of sale MPDUs; and
418	(B) if rental MPDUs are proposed, the applicant has
419	demonstrated that it is qualified to manage rental housing.
420	[[The Director]] [must not] [[may approve an MPDU agreement that]
421	[reduces the number of bedrooms required by this subsection in any
422	MPDU] [[does not increase the number of MPDUs required, bu
423	approximates the total floor area for the]] [[units]] [[MPDUs required,]]

424	[[but]] [[and alters the bedroom mix of the]] [[units]] [[MPDUs or the
425	number of]] [[units]] [[MPDUs.]]
426 [(c)	(e) When [the] a development [[with more than]] of 20 units or more
427	at one location is in a zone where a density bonus is allowed under
428	Chapter 59; and
429	(1) is covered by a plan of subdivision;
430	(2) is covered by a plan of development, site plan, or floating zone
431	plan; or
432	(3) requires a building permit to be issued for construction,
433	the required number or residential floor area of [moderately priced
434	dwelling units] MPDUs is a variable percentage that is not less than a
435	base requirement of 12.5% of the total number of dwelling units or
436	[[equivalent]] residential floor area at that location, not counting any
437	workforce housing units built under Chapter 25B. The Council may
438	establish a higher base requirement, up to 15% of the total number of
439	dwelling units or [[equivalent]] residential floor area at a location, as
440	part of a master plan approval. The required number or residential floor
441	area of MPDUs must vary according to the amount by which the
442	approved development exceeds the normal or standard density for the
443	zone in which it is located. Chapter 59 may permit bonus densities over
444	the presumed base density where MPDUs are provided. [[If the use of
445	the optional MPDU development standards does not result in an
446	increase over the base density, the Director must conclude that the base
447	density could not be achieved under conventional development
448	standards, in which case the required number or residential floor area of
449	MPDUs must not be less than the 12.5% or higher base requirement
450	established by the Council, of the total number of units in the

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subdivision. To obtain a density bonus, an applicant must provide at least one more MPDU than would have been required if there was no density bonus.]] [[The amount of density bonus achieved in the approved development determines the percentage of total units that must be MPDUs, as follows:]]

Achieved	MPDUs	Achieved	MPDUs
Density Bonus	Required	Density Bonus	Required
Zero	[12.5%]	Up to 11%	[13.6%]
	Base requirement		Base plus 1.1%
Up to 1%	[12.6%]	Up to 12%	[13.7%]
	Base plus 0.1%		Base plus 1.2%
Up to 2%	[12.7%]	Up to 13%	[13.8%]
	Base plus 0.2%		Base plus 1.3%
Up to 3%	[12.8%]	Up to 14%	[13.9%]
	Base plus 0.3%		Base plus 1.4%
Up to 4%	[12.9%]	Up to 15%	[14.0%]
	Base plus 0.4%		Base plus 1.5%
Up to 5%	[13.0%]	Up to 16%	[14.1%]
	Base plus 0.5%		Base plus 1.6%
Up to 6%	[13.1%]	Up to 17%	[14.2%]
	Base plus 0.6%		Base plus 1.7%
Up to 7%	[13.2%]	Up to 18%	[14.3%]
	Base plus 0.7%	158 100 100	Base plus 1.8%
Up to 8%	[13.3%]	Up to 19%	[14.4%]
	Base plus 0.8%		Base plus 1.9%

Up to 9%	[13.4%]	Up to 20%	[14.5%]
	Base plus 0.9%		Base plus 2.0%
Up to 10%	[13.5%]	Up to 22%	[15.0%]
	Base plus 1.0%	(14년) 14년) 14년	Base plus 2.5%

- [(d)][[(f)(1) Notwithstanding subsection]] [(c)][[(e), the Director may allow fewer or no MPDUs to be built in a development with more than 20 but fewer than 50 units at one location if:
  - (A) the Planning Board, in reviewing a subdivision or site plan submitted by the applicant and based on the lot size, product type, and other elements of the plan as submitted, finds that achieving a bonus density of 20 percent or more at that location:]]
    - [(A)][[(i) would not allow compliance with applicable environmental standards and other regulatory requirements]][,][[; or]]
    - [(B)][[(ii) would significantly reduce neighborhood compatibility; and
  - (B) the applicant makes a payment to the Housing Initiative

    Fund, as provided by regulation, based on the square
    footage of MPDU units that would otherwise have been
    required.
  - (2) If the Planning Board approves a density bonus of at least 20 percent for a development which consists of 20 or more but fewer than 50 units at one location, the number of] [MPDU's] [MPDUs required must be governed by subsection] [(c)][(e) unless the formula in subsection]] [(c)][(e) would not allow the

480	development to have one bonus market rate unit. In that case, the
481	Board must reduce the required number of]] [MPDU's]
482	[MPDUs by one unit and approve an additional market rate
483	unit.]]
484	[(e)][[(g)]](f)The Director may determine whether an MPDU requirement may
485	be satisfied by an alternative payment or location agreement, and may
486	approve an MPDU agreement that:
487	(1) allows an applicant to reduce the number of MPDUs in a
488	subdivision only if the agreement meets all requirements of
489	Section 25A-5A for an alternative payment agreement; or
490	(2) allows an applicant to build the MPDUs at another location only
491	if the agreement meets all requirements of Section 25A-5B for an
492	alternative location agreement.
493	[(f)][(h)]](g)(1) An applicant may satisfy this Section by obtaining
494	approval from the Director to transfer land to the County before
495	applying for a building permit. [The applicant must sign a written
496	land transfer agreement approved by the Director and by the
497	County Attorney. For the Director to consider the request and
498	take timely action, a written notice of the applicant's intent to
499	submit an agreement should be served upon the Director at least
500	90 days before the application for a building permit is filed. The
501	land transfer agreement must covenant that so much of the land,
502	designated in the approved preliminary plan or site plan as land to
503	which the optional zoning provisions for MPDUs apply, as is
504	necessary in order to construct the number of MPDUs required
505	by subsection (a) will be transferred, as finished lots, to

Montgomery County or to the County's designee before the

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building permit is issued, so that the County might cause MPDUs to be constructed on the transferred land. After the submission of supporting documentation and review and approval by the County for the transfer of finished lots, the County must reimburse the applicant for the costs the applicant actually incurred, which are directly attributable to the finishing of the MPDU lots so transferred. Reimbursable costs include but are not limited to engineering costs; clearing, grading, and paving streets, including any required bonds and permits; installation of curbs, gutters and sidewalks; sodding of public right-of-way; erection of barricades and signs; installation of storm sewers and street lighting; and park and other open space and recreational development directly benefiting the MPDU lots transferred. The County must not reimburse an applicant for the cost or value of the transferred lots.]

- (2) [If an applicant transfers land to the County under this subsection and no funds have been appropriated to reimburse the applicant for his finishing costs, the County may accept from the applicant undeveloped land rather than finished lots, or the applicant may transfer the finished lots to the County without requiring payment for finishing the lots.] The Director may only approve a transfer of land under this subsection after a making a written determination that the value of the land transferred is at least equal to the value of the MPDUs not constructed by the applicant.
- (3) [Notwithstanding any other provisions of the subsection, the County may reject an election by an applicant to transfer land to

534		the C	ounty in whole or in part whenever the public interest would
535		best 1	be served thereby. Any rejection and the reasons for the
536		reject	ion may be considered by the Planning Board or the
537		Direc	tor of Permitting Services in deciding whether to grant the
538		applio	cant a waiver of this Chapter under Section 25A-7(b).] The
539		Exect	utive must establish procedures for transferring land under
540		this s	ubsection by method (1) regulation.
541	[(4)	Any	transfer of land to the County hereunder is not subject to
542		Section	on 11B-33, and any land so transferred is not property
543		subje	ct to Section 11B-31A regulating the disposal of surplus
544		land.	The Director may dispose of the lots in a manner that
545		furthe	ers the objectives of this Chapter.]
546	<u>(4)</u>	Wher	land is transferred to the County under this Section:
547		<u>(A)</u>	the land must be used to produce or preserve MPDUs; or
548		<u>(B)</u>	if sold, proceeds from the sale must be allocated to the
549			Affordable Housing Acquisition and Preservation CIP
550			portion of the Housing Initiative Fund; and
551		<u>(C)</u>	the Director must notify the Council within 30 days of
552			approving a land transfer under this subsection.
553	[(g)] <u>[(i)]](h</u>	The l	MPDU agreements must be signed by the applicant and all
554	other	partie	s whose signatures are required by law for the effective and
555	bindi	ng ex	ecution of contracts conveying real property. [[The
556	agree	ments	must be executed in a manner that will enable them to be
557	record	ded in	the land records of the County.]] If the applicant is a
558	[[corp	oratio	n]] business entity, the agreements must be signed by the
559	[[prin	cipal	officers]] <u>authorized signatories</u> of the [[corporation]]
560	<u>busin</u>	ess ent	ity individually and on behalf of the [[corporation]] business

entity. Partnerships, associations or [[corporations]] <u>business entities</u> must not evade this Chapter through voluntary dissolution. The agreements may be assigned if the County approves, and if the assignees agree to fulfill the requirements of this Chapter.

- [(h)][[(j)]](i) The Department of Permitting Services must not issue a building permit in any subdivision or housing development in which MPDUs are required until the applicant submits a valid MPDU agreement which applies to the entire [[subdivision or development]] preliminary plan or site plan, unless the property within the preliminary plan or site plan has multiple owners, in which case the development may have more than one MPDU agreement. The applicant must also file with the first application for a building permit a statement of all land the applicant owns in the County that is available for building development. In later applications, the applicant need only show additions and deletions to the original landholdings available for building development.
- [(i)][[(k)]](j) The MPDU agreement must include the number, type, location, and plan for staging construction of all dwelling units and such other information as the Department requires to determine the applicant's compliance with this Chapter. MPDUs must be reasonably dispersed throughout the development, and the [[The]] MPDU staging plan must be consistent with any applicable land use plan, subdivision plan, or site plan. The staging plan included in the MPDU agreement for all dwelling units must be sequenced so that:
  - (1) MPDUs are built along with or before other dwelling units;
  - (2) no or few market rate dwelling units are built before any MPDUs are built;

587	(3) the pace of MPDU production must reasonably coincide with the
588	construction of market rate units; and
589	(4) the last building built must not contain only MPDUs.
590	This subsection applies to all developments, including any development
591	covered by multiple preliminary plans of subdivision.
592	[(j)][(l)](k) The MPDU agreement must provide for any requirement of age-
593	restricted [[units]] MPDUs to be offered for sale to be satisfied by a
594	payment to the Housing Initiative Fund under Section 25A-5A(b).
595	[[(m)]](1) If an applicant does not build the MPDUs contained in the
596	staging plan along with or before other dwelling units, the Director of
597	Permitting Services must withhold any later building permit to that
598	applicant until the MPDUs contained in the staging plan are built.
599	[(k)][[(n)]](m) The applicant must execute and [[record]] provide to the
600	Department in recordable form, covenants assuring that:
601	(1) The restrictions of this Chapter run with the land for the entire
602	period of control;
603	(2) The County may create a lien to collect:
604	(A) that portion of the sale price of an MPDU which exceeds
605	the approved resale price; and
606	(B) that portion of the foreclosure sale price of an MPDU
607	which exceeds the approved resale price; and
608	(3) The covenants will bind the applicant, any assignee, mortgagee,
609	or buyer, and all other parties that receive title to the property.
610	These covenants must be senior to all instruments securing
611	permanent financing.
612	[(l)][[(o)]](n)An applicant must not establish a condominium or homeowners'
613	association consisting solely of MPDUs.

614	[[(p)]](o) (1) In any purchase and sale agreement	and any deed or
615	instrument conveying title to an MPDU, the gran	tor must clearly
616	and conspicuously state, and the grantee mu	ast clearly and
617	conspicuously acknowledge, that:	
618	(A) the conveyed property is [a] an MPDU and	is subject to the
619	restrictions contained in the covenants req	uired under this
620	Chapter during the control period until the	e restrictions are
621	released; and	
622	(B) any MPDU owner, other than an applicar	nt, must not sell
623	the MPDU until:	
624	(i) the owner has notified the De	partment under
625	Section 25A-8 or 25A-9, as appl	icable, that the
626	[[unit]] <u>MPDU</u> is for sale;	
627	(ii) the Department and, where	applicable, the
628	Commission, have notified the own	ner that they do
629	not intend to buy the [[unit]] MPDU	; and
630	(iii) The Department has notified the	owner of the
631	[[unit's]] MPDU's maximum resale	price.
632	(2) Any deed or other instrument conveying title to a	n MPDU during
633	the control period must be signed by both the gra-	ntor and grantee.
634	(3) When a deed or other instrument conveying title	to an MPDU is
635	recorded in the land records, the grantor must car	use to be filed in
636	the land records a notice of sale for the benefit	of the County in
637	the form provided by state law.	
638	[(m)][[(q)]](p) Nothing in this Chapter prohibits an	applicant from
639	voluntarily building MPDUs, as calculated under subse	ection [(c)](e), ir
640	a development with fewer than 20 dwelling units at one	e location, and ir

641		so doing from qualifying for an optional method of development under
642		Chapter 59. A development with fewer than 20 dwelling units where an
643		applicant voluntarily builds MPDUs must comply with any procedures
644		and development standards that apply to a larger development under
645		this Chapter and Chapter 59. Sections 25A-5A[[,]] and 25A-5B[[, and
646		25A-6(b)]] do not apply to an applicant who voluntarily builds
647		[MPDU's] MPDUs under this subsection and in so doing qualifies for
648		an optional method of development.
649	$[\underline{(r)}]$	(q) Upon request by the applicant, the Director may provide an applicant
650		and the Planning Board with a letter indicating the Director's
651		preliminary agreement on how the applicant will meet its MPDU
652		requirements, including:
653		(1) the conditions of the agreement; and
654		(2) the time period that the agreement is valid.
655	25A-5A. A	Iternative payment agreement.
656	(a)	The Director may approve an MPDU agreement that allows an
657		applicant, instead of building some or all of the required [[number of]]
658		for-sale MPDUs in [[the]] a proposed subdivision or conversion of
659		existing property from non-residential use to residential use, to pay to
660		the Housing Initiative Fund an amount computed under subsection (b)[,
661		only if an Alternative Review Committee composed of the Director, the
662		Commission's Executive Director, and the Director of Park and
663		Planning, or their respective designees, by majority vote finds] upon a
664		finding that:
665		(1) either:
666		(A) an indivisible package of services and facilities available to
667		all residents of the proposed subdivision would cost

668			MPDU buyers so much that it is likely to make the
669			MPDUs effectively unaffordable by eligible buyers; [[or]]
670		(B)	[environmental constraints at a particular site would render
671			the building of all required MPDUs at that site
672			economically infeasible] <u>regulatory development</u>
673			constraints at a particular site would render the building of
674			approved density and all required MPDUs at that site
675			infeasible; or
676		<u>(C)</u>	the public benefit of providing affordable housing
677			throughout the County outweighs the value of locating
678			MPDUs in each subdivision throughout the County; and
679		(2) [the p	public benefit of additional affordable housing outweighs the
680		value	of locating MPDUs in each subdivision throughout the
681		Coun	ty, and] accepting the payment will further the objective of
682		provi	ding a broad range of housing opportunities throughout the
683		Coun	ity.
684	(b)	[Any paym	ent to the Housing Initiative Fund under this Section must
685		equal or ex	sceed 125% of the imputed cost of land for each unbuilt
686		MPDU. Ex	ccept as further defined by Executive regulation, the imputed
687		land cost m	ust be calculated as 10% (for high-rise units) or up to 30%
688		(for all other	er housing units) of the actual sale price charged for each
689		substituted	unit. If the substituted unit will be a rental unit, the Director
690		must calcula	ate an imputed sale price under applicable regulations, based
691		on the rent	actually charged.] A payment under this section in full
692		satisfaction	of MPDU requirements must be [[calculated as provided in
693		method (1)	regulation]] three percent of the sale price of each market
694		rate unit in	the development. A payment made in partial satisfaction of

695		MPDU requirements must be adjusted based on the percentage of
696		required MPDUs provided.
697	(c)	[Any] A payment to the Housing Initiative Fund under this Section:
698		(1) must not be used to reduce the annual County payment to the
699		Fund; [[and]]
700		(2) must be deposited into the Affordable Housing Acquisition and
701		Preservation CIP project; and
702		(3) [[may]] <u>must</u> be used [only] <u>only</u> to buy, [[or]] build, <u>or preserve</u>
703		more MPDUs, or more bedrooms in the same number or fewer
704		MPDUs, in [the same planning policy area] [[a Policy Area]] the
705		same Planning Area [[(as defined in the County]] [Growth]
706		[[Subdivision Staging Policy]] [as] [[other than that of]] as the
707		development for which the payment was made [[only after]]
708		unless:
709		(A) the Council is first provided with:
710		(i) notice of the intent to use the payment in a different
711		Planning Area [[is provided to the Council]]; and
712		(ii) [[a compelling reason]] good cause for the use of the
713		payment in a different Planning Area; and
714		(B) the Council is given at least 30 days to comment.
715		[and must not be used to reduce the annual County payment to the
716		Fund.]
717	[(d)	Any subdivision for which a payment is made under this Section is not
718		eligible for any density bonus for which it would otherwise be eligible
719		under Chapter 59.]
720	<u>(d)</u>	The Director must notify the Council in writing within ten days of
721		approving an alternative payment agreement under this Section.

722	25A-5B. Alt	ternati	ive locati	on ag	reement.						
723	(a)	The	Director	may	approve	an	MPDU	agreement	that	allows	an
724		applic	cant for o	levelo	pment of	a hi	gh-rise re	sidential bu	uilding	, instead	d of
725		build	building some or all of the required number of MPDUs on-site, to								
726		provi	de [at lea	ast the	same nu	mbe	r of] MP	DUs at and	other l	ocation	[[in
727		the sa	ame]] [pl	anning	g policy a	area]	[[Policy	Area]], or	ıly if t	he Dire	ctor
728		finds	that:								
729		(1)	the pub	lic ber	nefit of lo	catir	ng MPDU	Is at the pr	oposec	l alterna	tive
730			location	outv	weighs th	ne v	value of	locating	MPDU	Js in e	each
731			subdivi	sion th	roughout	the	County;	and]			
732		(2)	building	g the	MPDUs	at tl	he propo	sed alterna	tive lo	ocation	will
733			further	the c	bjective	of p	providing	a broad	range	of hou	sing
734			opporti	mities	througho	ut th	e County	; and			
735		<u>(3)</u>	the alte	rnative	location	agre	ement w	ill increase:			
736			( <u>A</u> ) <u>t</u>	<u>he nur</u>	nber of M	<u> PDI</u>	Js <u>; or</u>				
737			<u>(B)</u> t	<u>he nu</u>	mber of	<u>bedr</u>	ooms in	the same	numb	er or fe	wer
738			]	MPDU.	<u>ls, provid</u>	ed as	<u>a result</u>	of the deve	lopmeı	<u>nt</u> .	
739	<u>(b)</u>	The a	alternativ	e loca	<u>tion must</u>	be i	n the sam	e Planning	<u>Area ı</u>	<u>ınless:</u>	
740		<u>(1)</u>	the Cou	ınçil is	s first pro	<u>vide</u>	d with:				
741			<u>(A)</u> 1	notice	of the ir	itenc	led alterr	native locat	tion in	a diffe	rent
742			]	Planni	ng Area; a	<u>and</u>			-		
743			<u>(B)</u>	a co	mpelling	reas	son]] god	od cause f	or the	alterna	ative
744			]	<u>ocatio</u>	<u>n in a dif</u>	<u>ferer</u>	<u>it Plannin</u>	g Area; and	₫		
745		<u>(2)</u>	the Co	ıncil i	s given at	<u>leas</u>	<u>t 30 days</u>	to commer	<u>ıt.</u>		
746	[ <b>[</b> (b)]	] <u>(c)</u>	To sati	sfy the	requiren	ents	of this S	ection, an a	pplica	nt may:	

747	(1)	build, or convert from non-residential use, the required number on
748		percentage of residential floor area of new MPDUs at a site
749		approved by the Director;

- (2) buy, encumber, or transfer, and rehabilitate as necessary, existing market rate housing units that meet all standards for use as MPDUs; or
- (3) return to MPDU use, and rehabilitate as necessary, existing MPDUs for which price or rent controls have expired.
- [[(c)]](d) Each agreement under this Section must include a schedule, binding on the applicant, for timely completion or acquisition of the required number of MPDUs.
- (e) The Director must notify the Council in writing within ten days of approving an alternative location agreement under this Section.

### 25A-6. Optional zoning provisions[; waiver of requirements].

[(a) Optional zoning provisions.] The County Council, sitting as a District Council for the Maryland-Washington Regional District within the County, to assist in providing moderately priced housing has enacted zoning standards in Chapter 59, establishing in certain zones optional density bonus provisions which increase the allowable residential density above the maximum base density of the zoning classification and permit alternative dwelling unit types other than those allowed under the standard method of development. Land upon which the applicant must build MPDUs may, at the applicant's election, be subject to optional zoning provisions. If the applicant elects the optional density provisions, permitting the construction of an increased number of dwelling units or increased percentage of residential floor area, the [[requisite percentage and number of MPDUs]] MPDU requirement

must apply to the total number of dwelling units <u>or percentage of</u> residential floor area as increased by application of the optional density provisions or by the approval of a special exception that increases the density above the otherwise permitted density of the zoning classification in which the property is situated.

Waiver of requirements. Any applicant who presents sufficient evidence [(b)]to the Director of Permitting Services in applying for a building permit, or to the Planning Board in submitting a preliminary plan of subdivision for approval or requesting approval of a site or other development plan, may be granted a waiver from part or all of Section 25A-5. The waiver must relate only to the number of MPDUs to be built, and may be granted only if the Director of Permitting Services or the Board, after consulting with the Department of Housing and Community Development Affairs, finds that the applicant cannot attain the full density of the zone because of any requirements of the zoning ordinance or the administration of other laws or regulations. When any part of the land that dwelling units cannot be built on for physical reasons is used to compute permitted density, the applicant's inability to use the optional density bonus provisions is not in itself grounds for waiving the MPDU requirements. Any waiver must be strictly construed and limited.]

### 25A-7. Maximum prices and rents.

[[Moderately priced dwelling units]] MPDUs must not be sold or rented at prices or rents that exceed the maximum prices or rents established under this Section.

(a) Sales.

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- (1) The sale price of any MPDU, including closing costs and brokerage fees, must not exceed an applicable maximum sale price established from time to time by the County Executive in regulations adopted under method (1).
- The County Executive in issuing MPDU sale price regulations (2)must seek appropriate information, such as current general market and economic conditions and the current minimum sale prices of private market housing in the County, and must consult with the building industry, employers, and professional and citizen groups to obtain statistical information which may assist in setting a current maximum sale price. The County Executive must, from time to time, consider changes in the income levels of persons of low and moderate income and their ability to buy housing. The County Executive must also consider the extent to which, consistent with code requirements, the cost of housing can be reduced by the elimination of amenities, the use of costreducing building techniques and materials, and the partial finishing of certain parts of the units.] The regulations adopted to implement this Section must allow the Director to:
  - (A) restrict those conditions of the design, construction, pricing, or amenity package of an MPDU project that will impose excessive mandatory homeowner or condominium fees or other costs that reduce the affordability of the MPDUs; and
  - (B) approve an increase of up to 10% over the base sale price of an MPDU upon a finding that the increase is justified to cover the cost of a modification of the external design of

827		the MPDU necessary to reduce excessive marketing
828		impact of the MPDU on the market rate units in the
829		subdivision.
830	[(3)	The County Executive must issue maximum sale prices for
831		MPDUs which continue in effect until changed by later
832		regulation. The maximum sale prices must be based on the
833		necessary and reasonable costs required to build and market the
834		various kinds of MPDUs by private industry. The sale prices for
835		any succeeding year must be based on a new finding of cost by
836		the County Executive, or on the prior year's maximum MPDU
837		price adjusted by the percentage change in the relevant cost
838		elements indicated in the Consumer Price Index.
839	(4)	The County Executive may make interim adjustments in
840		maximum MPDU sale prices when sufficient changes in costs
841		justify an adjustment. Any interim adjustment must be based on
842		the maximum MPDU sale prices previously established, adjusted
843		by the percentage change in the relevant cost elements indicated
844		in the Consumer Price Index.
845	(5)	If the Director finds that other conditions of the design,
846		construction, pricing, or amenity package of an MPDU project
847		will lessen the ability of eligible persons to afford the MPDUs,
848		the Director, under executive regulations, may restrict those
849		conditions that will impose excessive mandatory homeowner or
850		condominium fees or other costs that reduce the affordability of
851		the MPDUs.
852	(6)	The Director may let an applicant increase the sale price of a
853		MPDU when the Director, under executive regulations, finds in

exceptional cases that a price increase is justified to cover the cost of modifying the external design of the MPDUs when a modification is necessary to reduce excessive marketing impact of the MPDUs on the market rate units in the subdivision. The Director must approve the amount of any increase for this purpose, which must not exceed 10 percent of the allowable base price of the unit.]

### (b) Rents.

- [(1)] The rent, including surface parking but excluding utilities when they are paid by the tenant, for any MPDU must not exceed a maximum rent for the [[dwelling unit]] MPDU set by Executive regulations. Different rents must be set for [[units]] MPDUs when utility costs are paid by the owner and included in the rent. Different rents may be set for age-restricted [[units]] MPDUs. Different rents also may be set for high-rise rental [[units]] MPDUs [, but those rents must not apply unless the Director finds that no other reasonable means is available to finance the building of all required MPDUs at a specific development].
- [(2) The County Executive, in setting the maximum rent, must consider the current cost of building MPDUs, available interest rates and debt service for permanent financing, current market rates of return or investments in residential rental properties, operating costs, vacancy rates of comparable properties, the value of the MPDU at the end of the control period, and any other relevant information. The County Executive must consult with the rental industry, employers and professional and citizen groups to obtain statistical information and current general market and

881		economic conditions which may assist in setting a current
882		maximum rent. The County Executive must consider the extent
883		to which, consistent with County codes and housing standards,
884		the cost of rental housing can be reduced by the elimination of
885		amenities. The County Executive must also consider from time to
886		time changes in the income levels of persons of low and
887		moderate income and their ability to rent housing.]
888 25A-8. Sa	le or rei	ntal of [[units]] <u>MPDUs</u> .
889 (a)	<u>Sale</u>	or rental to government agencies or [[nonprofit corporations]]
890	<u>desig</u>	nated agencies.
891	<u>(1)</u>	The Department, the Commission, or any other [[housing
892		development]] government agency or [[nonprofit corporation
893		designated by the County Executive]] designated agency may
894		buy or lease, for its own programs or programs administered by
895		it, up to 40 percent of all MPDUs which are not sold or rented
896		under any other federal, state, or local program.
897	<u>(2)</u>	The Department or Commission may buy or lease up to 33.3
898		percent of the MPDUs not sold or rented under any other federal,
899		state, or local program.
900	<u>(3)</u>	Any other government agency or designated agency [[or
901	corpo	oration]] may buy or lease:
902		(A) any MPDU in the first 33.3 percent that the Department or
903		Commission has not bought or leased; and
904		(B) the remainder of the 40 percent specified in subsection
905		(a)(1).
906		This option may be assigned to [[persons who]] households that
907		are clients of the Department of Health and Human Services or to

908		[[persons of]] low or moderate-income households who are
909		eligible for assistance under any federal, state, or local program
910		identified in Executive regulation.
911	<u>(4)</u>	The Executive must, by regulation, adopt standards and priorities
912		[[for designating nonprofit corporations]] to approve designated
913		agencies under this subsection. These standards must require the
914		[[corporation]] agency to demonstrate its ability to operate and
915		maintain MPDUs satisfactorily on a long-term basis.
916	<u>(5)</u>	The Department must notify the Commission, other government
917		agency, or [[other]] designated agency [[or corporation]]
918		promptly after receiving notice from the applicant under
919		subsection (b) of the availability of MPDUs. If the Department,
920		the Commission, or any other designated agency [[or
921		corporation]] exercises its option, it must submit to the applicant,
922		within 21 calendar days after the Department notifies the
923		Commission under this subsection, a notice of intent to exercise
924		its option for specific MPDUs covered by this option. Any
925		MPDUs not bought or leased under this subsection must be sold
926		or rented only to eligible households under subsection (b) during
927		the priority marketing period for eligible households to buy or
928		<u>lease.</u>
929	<u>(6)</u>	In exercising this option, the Department, the Commission, and
930		any government agency or designated agency [[or corporation]]
931		must [[designate]] reserve the [[units]] MPDU by reference to
932		number, type, size and amenities of the units selected if the
933.		designation does not result in any type of unit exceeding by more

than 40 percent the total units of that type which are sold or

935		<u>rente</u>	d under this Section, unless the Department and the
936		<u>appli</u>	cant [[agrees otherwise]] agree to a different selection. The
937		notic	e required under subsection (a)(5) must state which MPDUs
938		are to	be offered for sale and which are to be offered for rent, and
939		the <u>D</u>	Department, the Commission, and any government agency or
940		desig	nated agency [[or corporation]] may buy only units which
941		are o	ffered for sale and may lease only units which are offered
942		for re	ent. The Department, the Commission, and any government
943		agen	cy or designated agency [[or corporation]] must decide
944		whet	her it will exercise its option within 45 days [[after it
945		recei	ves the original notice]] of the date of the notice provided
946		unde	r subsection (a)(5).
947	<u>(7)</u>	If mo	ore than one government agency or [[nonprofit corporation]]
948		desig	nated agency files a notice of intent under subsection (a)(5)
949		with	respect to a particular MPDU:
950		<u>(A)</u>	the Department prevails over any other buyer or renter;
951		<u>(B)</u>	The Commission prevails over any buyer or renter other
952			than the Department;
953		<u>(C)</u>	any other government agency prevails over any [[nonprofit
954			corporation]] designated agency;
955		<u>(D)</u>	the first government agency to file a notice prevails over
956			any later agency; and
957		<u>(E)</u>	the first [[nonprofit corporation]] designated agency to file
958			a notice prevails over any later [[corporation]] designated
959			agency.
960	<u>(8)</u>	<u>Any</u>	[[unit]] MPDU purchased by the Commission, a government
961		agen	cy, or a designated agency under this subsection that is

offered for [[sale]] resale within five years after [[initial]] original purchase must first be offered for sale to the Department at the [[initial]] purchase price paid by the Commission, government agency, or designated agency [[to the Department]] in accordance with Executive regulation. The Department may assign its right to purchase the MPDU to an eligible household or to a designated agency.

### (b) Sale or rental to [[general public]] eligible households.

- (1) Every [[moderately priced dwelling]] MPDU unit required under this Chapter must be offered to [[the general public]] eligible households for sale or rental to a good-faith purchaser or renter to be used for his or her own residence, except [[units]] MPDUs sold or rented under subsection (a) or offered for sale or rent with the assistance of, and subject to the conditions of, a subsidy under a federal, state or local government program, identified in [[regulations adopted]] [by the County Executive] [[under method (1)]] Executive regulation, whose purpose is to provide housing for [[persons of]] low or moderate income households.
- (2) Before offering any [[moderately priced dwelling units]] MPDUs for sale or rent, the applicant must [[notify]] submit and receive approval of an agreement notifying the Department of the proposed offering and the date on which the applicant will be ready to begin the marketing to eligible [persons] households. The [[notice]] agreement must set forth the number of [[units]] MPDUs offered, the bedroom mix, the floor area for each [[unit]] MPDU type, a description of the amenities offered in each [[unit]] MPDU and a statement of the availability of each [[unit]]

MPDU for sale or rent, including information regarding any mortgage financing available to buyers of the designated [[unit]] MPDU. The applicant must also give the Department a vicinity map of the offering, a copy of the approved development, subdivision or site plan, as appropriate, and such other information or documents as the Director finds necessary. The Department must maintain a list of eligible households [persons of moderate income and] for sale MPDUs and, in accordance with procedures established by the County Executive, must notify eligible [persons] households of [[the offering]] sale or rental offerings.

- (3) After [[receiving]] approving the [[complete]] offering [[notice]] agreement, the Department must notify the Commission of the offering. [If the Department finds that the offering notice is complete, it must decide whether the offering of the units to eligible persons will be administered by lottery or by another method that will assure eligible persons an equitable opportunity to buy or rent a MPDU.] The Department must notify the applicant of the method by which the MPDUs will be offered and when the 90-day priority marketing period for the MPDUs may begin.
- (4) The Executive may by regulation establish a buyer and renter selection system which considers household size, County residency, employment in the County, and length of time since the [[person]] <a href="https://household">household</a> was certified for the MPDU program. [[Each eligible]] [person] [[household must]] <a href="https://executive.com/Eligible] Eligible households">Eligible households</a> will be notified [[of the availability of any MPDU which would

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meet that] [[person's]] [[household's housing needs,]] when MPDUs are available for sale or rent and will be given an opportunity to buy or rent an MPDU during the priority marketing period in the order of [[that person's]] their selection priority ranking.

- (5) The priority marketing period for new [[units]] MPDUs ends not less than 90 days after the initial offering date approved by the Department. The priority marketing period for resold or rerented [[units]] MPDUs ends not less than 60 days after the Department notifies the seller of the approved resale price or vacancy of the rental unit. The Department may extend a priority marketing period when eligible [persons] households are interested in buying or renting a unit, or may reduce the priority marketing period for resold MPDUs for good cause.
- (6) [[Moderately priced dwelling units, except those built, sold, or rented under a federal, state, or local program designated by regulation, must not be offered for rent by an applicant during the priority marketing period, except in proportion to the market rate rental units in that subdivision as follows:
  - (A) In a subdivision containing only single-family dwellings, the proportion of rental MPDUs must not exceed the proportion of market rate rental units to all market rate units.
  - (B) In a subdivision containing both single-family and multiple-family dwellings, the proportion of rental single-family MPDUs to all one-family MPDUs must not exceed the proportion of market rate rental single-family units to

1043			l market rate single-family i	units; and the proportion of
1044			ntal multiple-family MPD	Us to all multiple-family
1045			PDUs must not exceed the	proportion of market rate
1046			ntal multiple-family units to	o all market rate multiple-
1047			mily units.	
1048		(C)	he Director may allow an	applicant to offer a higher
1049			roportion of multiple-famil	y MPDUs for rent in a
1050			abdivision if the Director find	s that:
1051			offering more rental N	IPDUs in that subdivision
1052			would advance the purp	pose of the County housing
1053			policy and the objective	s of any applicable land use
1054			plan, be consistent w	vith local housing market
1055			conditions, and avo	id excessive mandatory
1056			condominium or home	owners' association fees or
1057			other costs that would	reduce the affordability of
1058			sale MPDUs; and	
1059			i) the applicant has demor	nstrated that it is qualified to
1060			manage rental housing	g]] [and has submitted an
1061			effective management	plan for the rental units in
1062			that subdivision][[.]]	
1063		Appli	nts must make a good-faith	effort to enter into contracts
1064		with	gible [persons] <u>households</u> d	uring the priority marketing
1065		perio	and for an additional period	necessary to negotiate with
1066		eligib	[persons] households who in	dicate a desire to buy or rent
1067		an M	U during that period.	
1068	(7)	Every	ouyer or renter of an MPD	U must occupy the [[unit]]
1069		MPD	as his or her primary residen	ce during the control period.

Each buyer and renter must certify before taking occupancy that he or she will occupy the [[unit]] <u>MPDU</u> as his or her primary residence during the control period. The Director may require an owner who does not occupy the [[unit]] <u>MPDU</u> as his or her primary residence to offer the [[unit]] <u>MPDU</u> for resale to an eligible [person] <u>household</u> under the resale provisions of Section 25A-9.

- (8) An owner of an MPDU, except the Commission or a [[housing agency or nonprofit corporation designated by the Director]] government agency or designated agency, must not rent the [[unit]] MPDU to another party unless the Director finds sufficient cause to allow temporary rental of the [[unit]] MPDU under applicable regulations, which may include maximum rental levels. [Any MPDU owner who is allowed to rent a unit temporarily must agree to amend the applicable MPDU covenants to extend the control period for a time equal to the temporary rental period.]
- (9) Any rent obtained for an MPDU that is rented without the Director's authorization must be paid into the Housing Initiative Fund by the owner within 90 days after the Director notifies the owner of the rental violation. Any amount unpaid after 90 days is grounds for a lien against the [[unit]] MPDU[,]. [and the] The Director may obtain a judgment and record the lien or may reduce the resale price of the MPDU by the amount owed to the Housing Initiative Fund, or pursue other remedies provided by law.

1096	(10)	An applicant must not sell or lease any [unit] MPDU without first
1097		[obtaining a certificate of] obtaining a certificate of eligibility
1098		from the prospective buyer or verifying the eligibility [from] of
1099		the prospective [[buyer or]] lessee. [[A]] For sale MPDUs, a
1100		copy of each certificate must be furnished to the Department and
1101		maintained on file by the Department. Before the sale by an
1102		applicant or by the Commission, [[or]] a government agency, or a
1103		designated [[housing]] agency [[or nonprofit corporation]] to any
1104		buyer of any MPDU who does not possess a certificate of
1105		eligibility, the applicant, the Commission, or the agency, [[or
1106		corporation]] must [[ask the Department]] determine whether
1107		[[the certificates on file show that]] the proposed buyer had
1108		previously [[bought]] owned another MPDU. [[A person]] The
1109		proposed buyer must not [[buy a second MPDU unless]]
1110		participate in the MPDU program a second time unless the
1111		proposed buyer meets the household income criteria and no
1112		longer owns an MPDU, and there is no first-time buyer [[is]]
1113		qualified to buy that [[unit]] MPDU. The Director may waive
1114		this restriction for good cause.
1115	(11)	If an MPDU owner dies, at least one heir, legatee, or other person
1116		taking title by will or by operation of law must occupy the

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- n taking title by will or by operation of law must occupy the MPDU during the control period under this Section, or the owner of record must sell the MPDU as provided in Section 25A-9.
- Sale or rental to government agencies or nonprofit corporations. (b)
  - In view of the critical, long-term public need for housing for (1) families of low and moderate income, the Department, the Commission, or any other housing development agency or

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nonprofit corporation designated by the County Executive may buy or lease, for its own programs or programs administered by it, up to 40 percent of all MPDUs which are not sold or rented under any other federal, state, or local program. The Department or Commission may buy or lease up to 33 percent of the MPDUs not sold or rented under any other federal, state, or local program. Any other designated agency or corporation may buy or lease (A) any MPDU in the first 33 percent that HOC has not bought or leased, and (B) the remainder of the 40 percent. This option may be assigned to persons of low or moderate income who are eligible for assistance under any federal, state, or local program identified in regulations adopted by the Executive. The Executive must, by regulation, adopt standards and priorities for designating nonprofit corporations under this subsection. These standards must require the corporation to demonstrate its ability to operate and maintain MPDUs satisfactorily on a long-term basis.

The Department must notify the Commission or other designated agency or corporation promptly after receiving notice from the applicant under subsection (a) of the availability of MPDUs. If the Department, the Commission, or any other designated agency or corporation exercises its option, it must submit to the applicant, within 21 calendar days after the Department notifies the Commission under subsection (b), a notice of intent to exercise its option for specific MPDUs covered by this option. Any MPDUs not bought or leased under this subsection must be sold or rented only to eligible persons under subsection (b) during the priority marketing period for eligible persons to buy or lease.

1150	(3)	In ex	ercising this option, the Department, the Commission, and
1151	•	any d	esignated agency or corporation must designate the units by
1152		refere	ence to number, type, size and amenities of the units selected
1153		if the	designation does not result in any type of unit exceeding by
1154		more	than 40 percent the total units of that type which are sold or
1155		rente	d under this Section, unless the applicant agrees otherwise.
1156		The	notice required under subsection (b)(2) must state which
1157		MPD	Us are to be offered for sale and which are to be offered for
1158		rent,	and the Department, the Commission, and any designated
1159		ageno	cy or corporation may buy only units which are offered for
1160		sale	and may lease only units which are offered for rent. The
1161		Depa	rtment, the Commission, and any designated agency or
1162		corpo	pration must decide whether it will exercise its option within
1163		45 da	ays after it receives the original notice.
1164	(4)	If mo	ore than one government agency or nonprofit corporation
1165		files	a notice of intent under subsection (b)(2) with respect to a
1166		partio	cular MPDU:
1167		(A)	the Department prevails over any other buyer or renter;
1168		(B)	The Commission prevails over any buyer or renter other
1169			than the Department;
1170		(C)	any other government agency prevails over any nonprofit
1171			corporation;
1172		(D)	the first government agency to file a notice prevails over
1173			any later agency; and
1174		(E)	the first nonprofit corporation to file a notice prevails over
1175	·		any later corporation.]
1176	25A-9. Control of	rents	and resale prices; foreclosures.

1177	(a)	Resal	le price and terms. Except for foreclosure proceedings, any MPDU
1178		const	ructed or offered for sale or rent under this Chapter must not be
1179		resolo	d or refinanced during the control period for a price greater than the
1180		origir	nal selling price plus:
1181		(1)	[A] a percentage of the [[unit's]] MPDU's original selling price
1182			equal to the increase in the cost of living since the [[unit]] MPDU
1183			was first sold, as determined by the Consumer Price Index or
1184			other index as identified in Executive regulation;
1185		(2)	[The fair market value of] an allowance for capital improvements
1186			made to the [[unit]] MPDU between the date of original sale and
1187			the date of resale;
1188		(3)	[An] if approved by the Director, an allowance for closing costs
1189			which were not paid by the [[initial]] original seller, but which
1190			will be paid by the [[initial]] original buyer for the benefit of the
1191			later buyer; and
1192		(4)	[A] $\underline{a}$ reasonable sales commission [[if the]] [[unit]] [[MPDU] is
1193			not sold during the priority marketing period to an eligible]]
1194			[person] [[household from the Department's eligibility list]].
1195		<u>In</u> de	termining the amount of the allowance for improvements under
1196		parag	raph (2), the Director may disallow the value of [[improvements
1197		deter	mined to be unnecessary for]] costs attributable solely to the
1198		maint	enance and upkeep of the [[unit]] MPDU, or for luxury items. The
1199		resale	e price of an MPDU may be reduced if the physical condition of
1200		the u	nit reflects abnormal wear and tear because of neglect, abuse, or
1201		insufi	ficient maintenance. Any personal property transferred in
1202		conne	ection with the resale of an MPDU must [[be sold at its fair market
1203		value	]] not be included in the resale price of the MPDU. [In calculating



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the allowable resale price of an MPDU which was originally offered for rent, the Department must estimate the price for which the unit would have been sold if the unit had been offered for sale when it was first rented.] The Executive must establish procedures for calculating the allowable resale price of an MPDU under this subsection by method (1) regulation.

- (b) Resale requirements during the control period.
  - (1)Any MPDU offered for resale during the control period must first be offered exclusively for up to 60 days to the Department and the Commission, in that order. The Department or the Commission may buy [[a unit]] an MPDU when funds are available. The Department may buy [[a unit]] an MPDU, or may assign its right to buy an MPDU to a designated agency, when the Director finds that the Department's or a designated [[agency or corporation's]] agency's buying and reselling the [[unit]] MPDU will increase opportunities for eligible [persons] households to buy the [[unit]] MPDU. If the Department or the Commission does not buy the [[unit]] MPDU, the Department must notify eligible [persons] households of the availability of a resale MPDU. The [[unit]] MPDU may be sold through either of the following methods:
    - (A) The Department may [by lottery] establish a priority order under which eligible [persons] <u>households</u> who express interest in buying the [[unit]] <u>MPDU</u> may buy it at the approved resale price.
    - (B) The Department may notify the MPDU owner that the owner may sell the [[unit]] MPDU directly to any eligible

1231			[person] household under the resale provisions of this
1232			Chapter.
1233		(2) <u>The</u>	e Commission may purchase resale MPDUs in a particular
1234		<u>dev</u>	elopment only if it did not previously purchase its full
1235		<u>allo</u>	tment of units at the initial offering. In no case may the
1236		<u>Co</u> 1	mmission own more than 33.3 percent of the MPDUs in a
1237		par	ticular development.
1238		(3) A r	esale MPDU may be offered for sale to [[the general public]]
1239		nor	-eligible households only after:
1240		(A)	the priority marketing period expires; and
1241		(B)	all eligible [persons] households who express an interest in
1242	•		buying it have been given an opportunity to do so.
1243		[[(3)]] <u>(4)</u>	The Executive by regulation may adopt requirements for
1244		rese	elling MPDUs. The regulations may require a seller to submit
1245		to t	he Department for approval:
1246		(A)	a copy of the proposed sales contract[[, including a list and
1247			the price of any personal property included in the sale]];
1248		(B)	a signed copy of the settlement sheet; and
1249		(C)	an affidavit signed by the seller and buyer attesting to the
1250			accuracy of all documents and conditions of the sale.
1251		[[(4)]] <u>(5)</u>	A transfer of an MPDU does not comply with this Chapter
1252		unt	il all required documents and affidavits have been submitted
1253		to a	and approved by the Department.
1254	(c)	<u>Payments</u>	to HIF during the control period. During the control period, if
1255		the Depar	tment determines that the design of the MPDU offered for
1256		resale wo	uld no longer comply with requirements for construction of a
1257		new MPD	OU or that the allowable resale price and fees associated with a

1258		<u>multi-fami</u>	y condominium offered for resale would result in a monthly
1259		payment th	nat is estimated to be at least 20% more than would be
1260		<u>affordable</u>	to the maximum size MPDU household, the Director may
1261		permit the	owner of the MPDU to sell the MPDU at market price, and
1262		the proced	ures for resale, including termination of the MPDU controls
1263		and release	of restrictive covenants will be the same as for resale of an
1264		MPDU afte	er the control period, as described in subsection (d).
1265	<u>(d)</u>	First sale d	fter control period ends.
1266		(1) If an	MPDU originally offered for sale or rent after March 21,
1267		1989	, is sold or resold after its control period ends, upon the first
1268		sale	of the [[unit]] MPDU the seller must pay to the Housing
1269		Initi	ative Fund one-half of the excess of the total resale price over
1270		the s	oum of the following:
1271		(A)	[[The]] the original selling price;
1272		(B)	[[A]] a percentage of the [[unit's]] MPDU's original selling
1273			price equal to the increase in the cost of living since the
1274			[[unit]] MPDU was first sold, as determined by the
1275			Consumer Price Index or other index as identified in
1276			Executive Regulation;
1277		(C)	[The fair market value of] [[An]] an allowance for capital
1278			improvements made to the [[unit]] MPDU between the
1279			date of original sale and the date of resale; and
1280		(D)	[[A]] <u>a</u> reasonable sales commission.
1281		The Direct	or must adjust the amount paid into the fund in each case so
1282		that the se	ller retains at least \$10,000 of the excess of the resale price
1283		over the su	m of the items in (A)(D).

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- Director must find that the price and terms of a sale covered by subsection [[(c)]](d)(1) are bona fide and accurately reflect the entire transaction between the parties so that the full amount required under subsection [[(c)]](d)(1) is paid to the fund. When the Director finds that the amount due the fund is accurate and the Department of Finance receives the amount due, the Department must terminate the MPDU controls and execute a release of the restrictive covenants.
- (3) The Department and the Commission, in that order, may buy an MPDU at any time during the control period, and may resell the [[unit]] MPDU to an eligible [person] household. A resale by the Department or Commission starts a new control period.
- [(4) The Commission and any partnership in which the Commission is a general partner need not pay into the Housing Initiative Fund any portion of the resale price of any MPDU that it sells.]
- [[(d)]](e) [[Initial]] Original and later rent controls. Unless previously sold under subsection [[(c)]](d)(1), MPDUs built or offered for rent under this Chapter must not be rented for 99 years after the original rental at a rent greater than that established by Executive regulations. Procedures for original rentals of MPDUs are described in Section 25A-8. [[Any]] After the original rental, any MPDU (other than those built, sold, or rented under any federal, state, or local program offered by the Commission) offered for rent during the control period must be offered exclusively for 60 days to one or more eligible [persons] households, as determined by the Department, for use as that [[person's]] household's residence[[, and to the Commission]]. After the original rental, the Commission may lease MPDUs in a particular development only if it

1311	<u>did</u>	not previously lease its full allotment of MPDUs at the initial
1312	<u>offer</u>	ing. In no case may the Commission lease more than 33.3 percent
1313	of the	ne MPDUs in a particular development. The Commission may
1314	assig	on its right to rent such [[units]] MPDUs to [[persons of]] low or
1315	mod	erate-income households who are eligible for assistance under any
1316	fede	ral, state, or local program identified in Executive regulations.
1317	[[(e)]] <u>(f)</u>	Foreclosure or other court-ordered sales. If an MPDU is sold
1318	throu	ugh a foreclosure or other court-ordered sale, all MPDU covenants
1319	must	t be released, and a payment must be made to the Housing Initiative
1320	Func	d as follows:
1321	(1)	If the sale occurs during the control period, any amount of the
1322		foreclosure sale price which exceeds the total of the approved
1323		resale price under subsection (a), reasonable foreclosure costs,
1324		and liens [[filed under the Maryland Contract Lien Act]] recorded
1325		against the MPDU among the land records, must be paid to the
1326		Housing Initiative Fund. [[If the remaining balance under the
1327		original first deed of trust or mortgage exceeds the resale price
1328		under subsection (a), then the difference between the foreclosure
1329		sales price and the balance of the original first deed of trust (plus
1330		reasonable foreclosure costs) must be paid to the Fund.]]
1331	(2)	If the sale occurs after the control period, and the [[unit]] MPDU
1332		was originally offered for sale or rent after March 20, 1989, the
1333		payment to the Fund must be calculated under subsection
1334		[[(c)]](d), less reasonable foreclosure costs and liens recorded
1335		against the MPDU among the land records.
1336	(3)	If the MPDU is a rental unit, the resale price under subsections
1337	•	(a) and [[(c)]](d) must be calculated [using the maximum sales

1338		price in effect when the unit was originally offered for rent] as
1339		provided in regulation.
1340		[[(4) If the MPDU is sold subject to senior liens, the lien balances must
1341		be included in calculating the sale price.]]
1342		[[All MPDU covenants must be released after the required payment is
1343		made into the Housing Initiative Fund.]]
1344	[[(f)]	(g) Waivers. The Director may waive the restrictions on the resale
1345		and re-rental prices for MPDUs if the Director finds that the restrictions
1346		conflict with regulations of federal or state housing programs and thus
1347		prevent eligible [persons] households from buying or renting [[units
1348		under the MPDU program]] MPDUs.
1349	[[(g)]	<u>Bulk transfers</u> . This section does not prohibit the bulk transfer or
1350		sale of all or some of the sale or rental MPDUs in a subdivision within
1351		30 years after the original rental or offering for sale if the buyer is bound
1352		by all covenants and controls on the MPDUs.
1353	[[(h)]	(i) Compliance. The County Executive must adopt regulations to
1354		promote compliance with this section and prevent practices that evade
1355		controls on rents and sales of MPDUs.
1356		* * *
1357	25A-12. Ar	nual report.
1358	Each	year by March 15 the Director must report to the Executive and Council,
1359	for the prev	ious calendar year:
1360	(a)	the number of MPDUs approved and built;
1361	(b)	each alternative payment agreement approved under Section 25A-5A or
1362		alternative location agreement approved under Section 25A-5B, and the
1363		location and number of MPDUs that were involved in each agreement;

1364	(c)	[each approval of a different rent for a high-rise rental unit under
1365		Section 25A-7(b)(1)] each land transfer completed under Section 25A-
1366		<u>5(h)</u> ; and
1367	(d)	the use of all funds in the Housing Initiative Fund that were received as
1368		a payment under Section 25A-5A.
1369		* * *
1370	Sec.	2. Regulations. The County Executive must submit the regulations
1371	required by	Sections 25A-5, 25A-7, 25A-8, and 25A-9, as amended by this Act, to
1372	the Council	for approval not later than September 15, 2018.
1373	Sec 3	Effective Date. This Act takes effect on November 1, 2018, and
1374	applies to a	ny submission or application under Section 25A(5)(a) made on or after
1375	that date.	

### LEGISLATIVE REQUEST REPORT

Bill 34-17

Housing - Moderately Priced Dwelling Units (MPDUs) - Amendments

**DESCRIPTION:** 

The Bill would: clarify existing provisions of the law; require developments of less than 20 homes to make a payment to the Housing Initiative Fund; broaden the authority of the Director of the Department of Housing and Community Affairs to accept payments into the Housing Initiative Fund in lieu of including MPDUs in a development, when it serves the goal of increasing the availability of affordable housing; and increase the flexibility of the Director in determining MPDU obligations to better serve the demands for affordable units.

PROBLEM:

Despite the County having a longstanding law requiring the construction of affordable housing with new residential development, the County's supply of affordable housing continues to lag demand.

GOALS AND OBJECTIVES:

Increase the efficiency of the existing MPDU program to increase the availability of affordable housing and improve the process of making it available to families who need it.

**COORDINATION:** 

Department of Housing and Community Development

**FISCAL IMPACT:** 

To be requested.

ECONOMIC IMPACT:

To be requested.

EVALUATION:

To be requested.

**EXPERIENCE ELSEWHERE:** 

To be researched.

SOURCE OF INFORMATION:

Josh Hamlin, Legislative Attorney, 240-777-7892

APPLICATION

WITHIN

**MUNICIPALITIES:** 

To be researched.

PENALTIES:

Class A violation

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## Bill 34-17: substantive revisions to Chapter 25A, Housing – Moderately Priced

Lines	Description of Changes
62-125	Revise Legislative Findings
155-176	Revise Declaration of Public Policy
180-184, 236-240,	Definitions: Add "age-restricted unit" and "area median income;" amend "eligible person" to be "eligible
251-253	household;" provide that County "moderate income" must not be less than HUD "low income"
270-287	Expressly tie MPDU eligibility to household income
292-294	Expressly provide that tenant may remain in MPDU for lease term notwithstanding change in eligibility
295-297	Expressly provide that MPDU purchaser may retain ownership notwithstanding change in eligibility
298	Eliminate the prohibition on residential property ownership for the prior five years for age-restricted units
320-323	Require a payment to the HIF for housing developments with less than 20 units
340	Delete requirement that written MPDU agreement be submitted with the application for a permit (it is still
	required, just not at the time of permit application)
348-352	Delete MPDU agreement requirement that one-bedroom MPDUs not exceed the ratio of one-bedroom market
	rate units
354-357	Permit the Director to approve an MPDU agreement that is based on the floor area or square footage of required
261271	units, but alters the bedroom mix of units or number of units
364-371, 380-381,	Add language to clarify that the Council may adjust the base requirement for MPDUs from 12.5% to 15% as
Table on pp. 16-17	part of a master plan approval. County-wide base requirement will remain at 12.5%
381-384	Add requirement that to receive density bonus, applicant must provide at least one more MPDU than would
404 404	have been required if there was no density bonus
401-404	Require that, when the Director allows fewer or no MPDUs to be built in a development with more than 20
	but fewer than 50 units at one location, the applicant must make a payment to the Housing Initiative Fund, as
A16 A19 A10	provided by regulation, based on the square footage of MPDU units that would otherwise have been required
416, 418-419 420-472	Clarify references to §25A-5A and §25A-5B
420-472	Modify language to allow DHCA Director to accept a land transfer if its value is equal to the value of the
507 500	MPDU that are not constructed
507-509	Require MPDU agreement provide for any requirement of age-restricted units to be offered for sale to be
526 522	satisfied by a payment to the Housing Initiative Fund under Section 25A-5A(b)
526-527	Prohibit an applicant from establishing a condominium or homeowners' association consisting solely of
	MPDUs



567-586	Delete reference to Alternative Delice Committee of the Alternativ
30, 300	Delete reference to Alternative Review Committee and provide that the Director may enter an alternative payment agreement upon making certain findings
587-595	
387-333	Delete Code requirements for calculating alternative payments and provide that the payments must be
506 600	calculated as provided in method (1) regulation
596-609	Update references to County Growth Policy and provide that payments to the HIF may be used outside the
	Policy Area for which the payment was made only after: (A) notice is provided to the Council; and (B) the
	Council is given at least 30 days to comment
607-609	Delete prohibition on alternative payment agreements for developments where the applicant receives a density
•	bonus
614-623	Add requirement that acceptance of alternative location agreement will increase the number of MPDUs
	provided as a result of the development
635-667	Delete provisions for granting a waiver of MPDU requirements – alternative payment agreements must be
	used when not constructing otherwise-required MPDUs
676-732	Simplify criteria for MPDU sale price regulations
733-758	Simplify criteria for MPDU rent regulations
769-825, 830, 956-	Flip subsections on priority offering for HOC and non-profits and public offering to clarify that priority
1012	offering is first
775-778	Allow assignment of the purchase/rental option, held by certain government agencies or nonprofit
	corporations, to clients of the Department of Health and Human Services
822-825	Require that any unit purchased under §25A-8(a) that is offered for sale within five years after initial purchase
	first be offered for sale to the Department in accordance with Executive regulation
852-859, 1054	Eliminate references to lottery as a method of administering MPDU offerings
1021, 1029-1032	Resale within control period: change permitted increase over original sale price for improvements made to
,	unit from "fair market value of improvements made" to an allowance, excluding the value of improvements
	determined to be unnecessary for the maintenance and authorized and allowance, excluding the value of improvements
1165-1166	determined to be unnecessary for the maintenance and upkeep of the unit
1103-1100	Annual Report: require report to include each land transfer complete in the subject year





#### MEMORANDUM

#### December 4, 2017

TO:

Roger Berliner, President, County Council

FROM:

Jennifer A. Hughes, Director, Office of Management and Budget

Tok Alexandre A. Espinosa, Director, Department of Finance

SUBJECT:

FEIS for Bill 34-17, Housing - Moderately Priced Dwelling Units

Please find attached the fiscal and economic impact statements for the above-referenced legislation.

JAH:fz

cc: Bonnie Kirkland, Assistant Chief Administrative Officer
Lisa Austin, Offices of the County Executive
Joy Nurmi, Special Assistant to the County Executive
Patrick Lacefield, Director, Public Information Office
Clarence Snuggs, Director, Department of Housing and Community Affairs
David Platt, Department of Finance
Dennis Hetman, Department of Finance
Pofen Salem, Office of Management and Budget
Felicia Zhang, Office of Management and Budget

# Fiscal Impact Statement Bill 34-17 Housing - Moderately Priced Dwelling Units - Amendments

#### 1. Legislative Summary

Bill 34-17 would clarify certain provisions of law related to moderately priced dwelling units (MPDUs), amend certain provisions of law related to the satisfaction of MPDU requirements, and amend certain provisions of law related to the sale and rental of MPDUs.

This Bill would clarify existing provisions of the law, require developments of less than 20 homes to make a payment to the Housing Initiative Fund, broaden the authority of the Director of the Department of Housing and Community Affairs to accept payments into the Housing Initiative Fund in lieu of including MPDUs in a development, when it serves the goal of increasing the availability of affordable housing, and increase the flexibility of the Director in determining MPDU obligations to better serve the demands for affordable units.

An estimate of changes in County revenues and expenditures regardless of whether the
revenues or expenditures are assumed in the recommended or approved budget.
Includes source of information, assumptions, and methodologies used.

The proposed amendments on Bill 34-17 would require developments with fewer than 20 units to make a payment to the Housing Initiative Fund (HIF), and it would increase the number of MPDUs in master plan areas with increased MPDU requirements around the County if the required MPDUs are calculated on floor area ration or square footage basis, rather than as a proportion of the market-rate units that is the current practice. The proposed methodology would significantly impact existing MPDU operations and practices as MPDU staff currently has very little involvement in the design of a building, and they would now be presumed to do more in-depth analysis of amended MPDU requirements that would occur much earlier in the land use and subdivision process. It is estimated that Bill 34-17 would require approximately \$345,090 in new expenditures based on a need of up to 3.5 new FTEs to administer and implement the amended requirements. However, DHCA cannot provide any estimated changes in revenues at this time. Research is needed to determine the applicable rate used as appropriate alternative payments to the HIF. Details are provided below.

### Section 25A-5(b): Payment to the Housing Initiative Fund for development of fewer than 20 units

- Result: Requires developments with fewer than 20 units to make a payment to the HIF.
- Revenue: To be determined. To determine the amount of new revenue, information
  from the Department of Permitting Services has been requested to better ascertain the
  number of developments of fewer than 20 units in prior years. Additionally, the Bill
  does not define the payment amount to the HIF, more research is needed to determine
  the applicable rate.
- Expenditures: The Bill would have an impact on DHCA's personnel costs with an
  increase of \$37,160 annually. This amount represents a need of 0.5 FTE for
  administrative services to assist with new administrative tasks, including tracking

projects with fewer than 20 units, tracking funds, and providing technical assistance. The cost estimate is based on an Office Services Coordinator position (Grade 16).

Section 25A-5(e): Council may establish through the master plan process a higher base requirement up to 15%; Required MPDUs to be calculated on floor area ration (FAR) or square footage basis, not as a proportion of the market-rate units

Result: Bill 34-17 proposes to amend MPDU agreements to be based on floor area or square footage, rather than the number of bedrooms in market rate units as previously stated. This amendment would increase the number of MPDUs in various master plan areas with increased MPDU requirements around Montgomery County. It would also significantly impact current MPDU operations and practices as MPDU staff currently has very little involvement in the design of a building. If the implementation of MPDU agreements is based on a floor area ratio or square footage, MPDU development reviews will become substantially more complex. Additionally, it will need to occur earlier in the subdivision process to negotiate with the developer and work closely with the Planning Department to determine the number and type of MPDUs to be included in the layout and design of the building.

Using the past three years as guidance, between 14 to 18 projects each year may have to be evaluated on an FAR basis. It is estimated that the proposed amendment may double the review work of MPDU staff currently undertaken.

- Revenue: Not applicable.
- Expenditures: The amended Section 25-A-5(e) may have an impact on DHCA's
  personnel costs up to \$307,930 annually if the Bill is implemented to calculate
  MPDUs based on an FAR basis. The estimate is based on the following:
  - \$210,720 for two Planning Specialists (2.0 FTEs) to negotiate and review projects early in the land use process, calculate number of units and unit types, evaluate Alternative Proposal requests (see below), and analyze MPDU proposals; and
  - \$97,210 for one Program Manager I (1.0 FTE) to enhance the Program's ability to monitor and enforce MPDU requirements on developers and on MPDU households.

Section 25A-5A. Alternative Payment Agreements: The bill would allow Alternative Payments on sites receiving a density bonus, and require Alternative Payments on senior housing projects.

- Result: Additional Alternative Payments for senior housing projects, and it may allow DHCA to approve Alternative Payments for condominium developments (such as Piggy-Back townhouse developments with higher condominium fees.)
- Revenue: To be determined. The amount would fluctuate year to year based on real estate market trends.
- Expenditures: Not applicable.

### 3. Revenue and expenditure estimates covering at least the next 6 fiscal years.

The total expenditures for the next six fiscal years are estimated at approximately \$2.07M if the Bill is implemented to calculate MPDUs based on an FAR basis and require developments with fewer than 20 units to make a payment to the HIF. However, the

estimated revenue changes are not available at this time due to limited information to determine an applicable rate.

	Expenditures*	Revenue
Year 1	\$345,090	TBD
Year 2	\$345,090	TBD
Year 3	\$345,090	TBD
Year 4	\$345,090	TBD
Year 5	\$345,090	TBD
Year 6	\$345,090	TBD
Total	\$2,070,540	TBD

4. An actuarial analysis through the entire amortization period for each bill that would affect retiree pension or group insurance costs.

Not Applicable.

5. An estimate of expenditures related to County's information technology (IT) systems, including Enterprise Resource Planning (ERP) systems.

Not Applicable.

6. Later actions that may affect future revenue and expenditures if the bill authorizes future spending.

Not applicable. The bill does not authorize future spending.

7. An estimate of the staff time needed to implement the bill.

As indicated in #2, Bill 34-17 may require up to 3.5 new FTEs in staff time to administer the proposed amendments based on the assumption of 14 to 18 development projects to be evaluated on an FAR basis per year. The cost estimate is based on the following:

- 2.0 FTEs for two Planning Specialists (estimated at \$210,720)
- 1.0 FTEs for a Program Manager I (\$97,210)
- 0.5 FTEs for a part-time Office Services Coordinator (\$37,160)

Note: Staffing needs could be adjusted based on the actual number of development projects and housing units to be evaluated.

8. An explanation of how the addition of new staff responsibilities would affect other duties.

This bill would significantly impact current MPDU program operations and practices if the calculation of MPDUs is based on an FAR basis, not as a proportion of the market-rate units. MPDU development reviews would be substantially more complex and would need to occur earlier in the subdivision process. Additionally, DHCA would need to more closely monitor

and enforce MPDU requirements on developers and on MPDU households. These new responsibilities cannot be absorbed by existing staff.

9. An estimate of costs when an additional appropriation is needed.

It is estimated that \$345,100 would be needed in the first full year of implementation.

10. A description of any variable that could affect revenue and cost estimates.

Several variables could affect revenue estimates, including:

- Number of developments with fewer than 20 units,
- · Per-unit payment amount for developments with fewer than 20 units,
- General real estate market conditions, and
- Number of alternative payments accepted.

11. Ranges of revenue or expenditures that are uncertain or difficult to project.

Revenue generated by developments with fewer than 20 units and the total amount of alternative payments are difficult to project at this time.

12. If a bill is likely to have no fiscal impact, why that is the case.

Not Applicable.

13. Other fiscal impacts or comments.

Not Applicable.

14. The following contributed to and concurred with this analysis:

Clarence Snuggs, Director, Department of Housing and Community Affairs (DHCA)

Jay Greene, DHCA

Stephanie Killian, DHCA

Tim Goetzinger, DHCA

Pofen Salem, Office of Management and Budget

Jennifer A. Hughes, Director

Office of Management and Budget

# Economic Impact Statement Bill 34-17, Housing – Moderately Priced Dwelling Units

#### Background:

This legislation would clarify certain provisions of law related to moderately priced dwelling units (MPDUs), amend certain provisions of law related to the satisfaction of MPDU requirements, and amend certain provisions of law related to the sale and rental of MPDUs. Bill 34-17 has thirty-two substantive revisions for Chapter 25A, Housing – Moderately Priced.

Some of the revisions include:

- The addition of the definition of "area median income" as estimated by the U.S.
   Department of Housing and Urban Development for Montgomery County. Currently the area median income (AMI) is \$110,300 for a family of four effective June 15, 2017:
- The addition of language that clarifies that the County Council may adjust the base requirement for MDPUs from 12.5 percent to 15.0 percent as part of a master plan. However, the County-wide base requirement will remain at 12.5 percent;
- The addition of a requirement that acceptance of alternative payment will increase the number of MPDUs provided as a result of the development;
- Require a payment to the Housing Initiative Fund (HIF) for housing developments with less than 20 units and require that, when the Director of the Department of Housing and Community Affairs (DHCA), allows fewer or no MPDUs to be built in a development with more than 20 units but fewer than 50 units at one location, the applicant must make a payment to the HIF based on the square footage of MPDU units that would otherwise be required.

### 1. The sources of information, assumptions, and methodologies used.

Sources of information include the American Community Survey (ACS), U.S. Census Bureau; McGraw-Hill Dodge Analytics (Dodge Analytics); and DHCA. According to ACS, of the total number of occupied housing units in Montgomery County an average of 67.7 percent from CY2005 to CY2016 were owner-occupied, and 32.3 percent were renter-occupied. This share of the number occupied housing units in the County contrasts to the share of the number of MPDUs produced for sale or rent. From CY2005 to CY2016, the average number of MPDUs for sale was 50.9 percent while the average number of rental units was 49.1 percent. Therefore, compared to the distribution of countywide occupied units, the distribution of MPDUs produced was greater for rental units than units for sale. That is, in CY2016, the share of MPDUs produced for sale represented 0.03 percent of the total owner-occupied housing units and the share of MPDUs produced as rental units represented 0.19 percent of total renter-occupied units.

Finally, comparing the construction starts for new residential units from Dodge Analytics with the number of MPDUs produced, the Department of Finance (Finance) estimates that the average of MPDUs for sale from CY2005 to CY2016 was 14.2 percent and 10.6 percent for multi-family units for a combined average of 9.7 percent. Therefore, these percentages provide a better comparison because they compare new residential construction for all types

# Economic Impact Statement Bill 34-17, Housing – Moderately Priced Dwelling Units

of housing units (Dodge Analytics) with the production of MPDUs (DHCA). While the averages over the twelve-year period may suggest the production of MPDUs are close to meeting the policy target, there is great variability from year to year.

2. A description of any variable that could affect the economic impact estimates.

The variable that could affect the economic impact estimates are the number of new construction starts for residential properties and the production of MPDUs as a share of the new construction starts. Since an economic impact of Bill 34-17 is based on the target percentage on new construction allotted to MPDUs, the economic impact is driven by the growth in new construction of residential property and the share of MPDUs of those properties. The second variable that could affect the economic impact is the definition of area median income (AMI).

3. The Bill's positive or negative effect, if any on employment, spending, savings, investment, incomes, and property values in the County.

Bill 34-17 would have a positive effect on the number of MPDUs for sale and rent for those families seeking affordable housing. This conclusion is based on the substantive revisions to Chapter 25A. While it would be difficult to analyze the economic impact of each substantive revision, the objective of Bill 34-17 is to increase the efficiency of the current MPDU program and, therefore, increase the availability of affordable housing. Such an increase in efficiency would have an economic benefit to those families who are eligible for affordable housing.

4. If a Bill is likely to have no economic impact, why is that the case?

Please see item #3.

5. The following contributed to or concurred with this analysis: David Platt and Robert Hagedoorn, Finance.

Alexandre A. Espinosa, Director

Department of Finance

Date



# Notes from DHCA MPDU Program Report 2013-2016 (summarized by Linda McMillan, Council staff)

#### From 2013-2016 (4 years):

53 agreements to build approved including 1,484 MPDUs (13.4% of total units)

461 in 2013

258 in 2014

491 in 2015

274 in 2016

103 MPDU offering agreements for 60 developments. Total MPDUs offered was 1,576; 544 for-sale and 1,032 rental.

1 Alternative Location Agreement was signed — 12 MPDUs were provided off-site in the same planning area (Bethesda) in place of 9 MPDUs on site.

2 Alternative Payment Agreements were signed:

One was for an age-restricted community (Courts at Clarksburg) One was for a condominium with high fees (Octave)

#### As of January 2018:

- There are 1,644 MPDUs for-sale under price controls.
- There are 2,303 MPDUs under rent controls in 61 properties (73 are in 2 LIHTC properties).
- 321 of the 1,644 for-sale MPDUs are owned by non-profit organizations
- HOC owns 1,400 MPDUs not included in the 1,644. They are used as rental properties.
- There are 46 rental high-rise properties where the rent may be calculated at 70% of area median income (rather than 65%).

### Use of Alternative Payments during 2013-2015:

Park Potomac (signed 2005) - \$2,655,988 total or \$85,677 per 31 MPDUs.

- \$1,275,000 to preserve 20 expiring MPDUs at Morgan Apartments for 15 years (\$4,250 per apartment per year or \$63,750 per unit)
- \$591,149 to make MPDUs at Stonehall condominiums affordable
- \$1,250,000 to MCCH to purchase one small apartment building in Bethesda

Octave (signed 2014) - \$856,675 total or \$65,898 per 13 MPDUs.

\$716,164 used to fund a portion of The Bonifant to increase affordability

Quarry Springs Potomac (signed 2005) \$1,700,000 total or \$113,333 per 15 MPDUs.

 \$900,000 was used as a portion of \$1,555,000 provided to MCCH to buy a second small apartment building in Bethesda