

Dear LS,

We are as you may know under a lot of pressure from the bill that has been presented on eliminating tip credit in MoCo. We are a black owned company and have several full-service restaurants in MoCo (Silver Spring, Bethesda, Wheaton, Rockville) and should this get passed, we will likely not survive this. The financial impact will likely shut us down. With inflation, higher wages and a decline in sales, we are struggling already.

Also, our servers and bartenders don't want it. It will impact their wages, create longer workdays, take away their ability to directly impact their income. As owners, we don't want it, we will be forced to raise prices, add service charges. The customer does not want it either, as this will raise the prices to even higher levels up to 20% higher as where it is now. Look at DC where a 12Oz beer is \$12 and a simple 8Oz burger \$23. This is not sustainable for the customer, the business and the employees don't want it. Eliminating the tip credit is NOT the right thing to do. Ask the customer if they want to pay 20% more AND have surcharges? Ask the bartenders and servers if they want this? Ask the customers if they want to pay 20% more?

Appreciate your time and attention.

Alex.