

FY26 Budget Hearing

Name: Christine Sanni

Title: CEO

Organization: Sybal Corp

Date: 4/7/2025

Testimony:

Dear County Council,

My name is Christine Sanni, CEO of Sybal Corp, a business head quartered in Montgomery County. I have had the privilege of working with MCEDC team to better understand the resources available to my business to drive its success within the County.

Mr. Joe Hurst, whom I met at an event in MD, took time to learn about the work we were doing in computational governance, and shortly there after made introductions that ultimately helped my co-founder, and I pivoted our focus to bringing our patented Proof of Governance solution to Defense. We became a Defense Tech company with TEDCO which provided my company with a dedicated advisor to help my team understand how to do business with the Defense sector. This support eventually led my organization to make key investments in our business so that we could work with Defense agencies. Eventually, we landed our very first defense contract.

Mr. Hurst and the team at MCEDC are present in the community; are always an email or phone call away; and work to ensure my organization is fully aware of the resources available in Montgomery County.

I believe MCEDC is an asset to Montgomery County Businesses.

Thank you for your time.