Testimony of Fredy J Pesante
CEO, E-INFOSOL LLC
Montgomery County Council
April 4, 2025 at 1:30 p.m.

Good afternoon, Council Members:

Thank you for the hard work you do every day for the people of our county. I truly appreciate it.

My name is Fredy J Pesante, an Army Veteran, Maryland resident since 2006, and the CEO of E-INFOSOL LLC, a leading IT solutions provider based here in Montgomery County. At E-INFOSOL, we specialize in delivering innovative technology solutions to government agencies and private sector clients, ensuring they stay ahead in an ever-evolving digital landscape. With a team consisting of over 35% Veterans and more than 30% Maryland residents, we are proud to support many families within this county.

Our workforce continues to be one of the biggest challenges we face as a company. The demand for skilled IT professionals is ever-increasing, and finding great talent is paramount. That is why our partnership with Montgomery College and the TechMap program has been so successful.

Throughout the years, Montgomery College has been a tremendous resource, providing a broad range of educational platforms that serve our team, from cloud, cybersecurity, software development, and AI. We are extremely grateful to have a community college that can support our needs as an employer. When hiring a Montgomery College graduate, we know they are well prepared for the job. The up-to-date curriculum, hands-on experience, and top-notch professors make it a no-brainer for employers. The TechMap program, in particular, has been instrumental in bridging the gap between academic learning and real-world application, providing students with the skills and experience needed to excel in the tech industry. As an advisor to the TechMap program, I have seen firsthand the passion and willingness to produce technology programs that help their students and the Maryland workforce.

It is important to note that Maryland is home to a significant number of federal employees, with approximately 142,876 federal workers residing in the state. This high concentration of federal employees is due to Maryland's proximity to Washington, D.C., and underscores the importance of having a well-educated and skilled workforce to support both federal and private sector needs.

Montgomery College and the TechMap program play a crucial role in reskilling these federal employees, offering a wide range of courses and certifications in high-demand fields such as IT, cloud computing, cybersecurity, and AI. These programs are designed to help individuals transition into new roles, stay current with technological

advancements, and enhance their career prospects. By providing flexible learning options, including online and in-person classes, Montgomery College ensures that federal employees can balance their professional responsibilities while gaining new skills.

I understand you have difficult decisions to make in the coming weeks as you finalize the Capital Budget. I ask for your continued support of Montgomery College and its budget request, ensuring this exceptional institute continues to thrive and continues to provide top talent to Montgomery County employers. These programs will benefit Maryland taxpayers.

Thank you so much for your time today.

Fredy J Pesante