



7750 Woodmont Avenue
Bethesda, MD 20814

Montgomery County Council
Council Office Building
100 Maryland Avenue
Rockville, MD 20850

Dear President Stewart and members of the Montgomery County Council,

Marriot International was founded locally in 1927 and has called Montgomery County our home for 70 years. For the past two decades, we've had the privilege of managing the Conference Center in North Bethesda—a venue that has welcomed countless guests, employed hundreds of associates, and served as the site of many important community, civic, and business events. We value our partnership with the County in operating this facility and are especially proud of the dedicated associates who work there, many of whom have had careers with Marriott that span more than a decade.

As a company that has chosen to locate and grow our business in Montgomery County, we've seen firsthand how hospitality investments create local jobs, generate essential tax revenue, and help sustain a vibrant and inclusive economy. In addition to our corporate headquarters, Marriott's hotel portfolio in the County now includes nearly 4,000 guest rooms, reflecting our deep and ongoing commitment to this community. From this perspective, we advocate for policies that support continued investment and development in the hospitality sector, which in turn creates opportunities for associates and ancillary businesses.

As one of the largest private sector employers in the state, we strive every day to act in a way that reflects positively on our home county. Marriott employs thousands of associates across Maryland, and over 725,000 associates wear the Marriott name badge at nearly 9,500 hotels globally. Our efforts as a top employer have been widely recognized both locally and nationally, with the company ranking on the "100 Best Companies to Work For List" presented by Great Place to Work and Fortune for the 28th consecutive year, achieving #8 in 2025. We have great appreciation for our associates, and we are fully committed to promoting workplace environments that are grounded in mutual respect, fairness, and opportunity.

We recognize that today's hearing marks the beginning of the Council's deliberations on this legislation. We respectfully urge the Council to engage in dialogue with all stakeholders to ensure that any final policy is balanced and aligned with the County's broader economic and workforce goals.

Thank you for the opportunity to provide this testimony. We look forward to continuing this important conversation.

Sincerely,

Travis Cutler
Vice President, US Public Policy
Marriott International