MODERATOR

Carey F. Needham, PE, Director, Building Design and Construction – Fairfax County DPWES

PANEL MEMBERS

Heather Bowman, LEEP AP, Director of Operations, Branch & Associates
Scott Hemlock, AIA, LEED AP, Principal – Justice, HOK Architects
Magdi Imbabi, Branch Chief, Building Construction Branch – Fairfax County DPWES
Kenneth J. Macdonald, PE, Senior Project Manager, MBP
Glenn L. Ryan, AIA, NCARB, Park Development Program Manager, Assistant Division Chief M-NCPPC
IMPORTANCE OF COLLABORATION IN CAPITAL PROJECTS

- Meeting Goals and Objectives
- Improving Quality
- Reducing and Managing Risk and Contract Disputes (Costs and Schedule)
- Strategic Alliance
- Overcoming Cultural Paradigm – Change Orders, Errors / Omissions / Changes
PHILOSOPHIES OF PARTNERING & COLLABORATION

- Collective Team Success
- Formal Partnering
  - Facilitator
  - Common Project Issues
  - Escalation Ladder
  - Charter/Success Metrics
  - Follow-up Surveys
- Informal Partnering
EXAMPLES OF SUCCESSFUL COLLABORATION PROCESSES & TECHNIQUES

• Getting to Know Your Partners
• Open Lines of Communication at All Levels
• Recurring Executive Status Meetings
• Shared Project Metrics
• Trust and Empower Frontline Team Members
AREAS THAT COULD BE IMPROVED

- Coordination and Information Flow
- Understanding our Partners Business Drivers
- Use of Technology in Collaboration
- Issue Resolution Model

Value Engineering Options

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<tr>
<td>1</td>
<td>A-3</td>
<td>Value concrete 3D nullified concrete flooring</td>
<td>MAA</td>
<td>2 (100,000)</td>
<td>Maybe</td>
<td>Need to review alternative option. Doing initial contractor review.</td>
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<td>A-4</td>
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COLLABORATIVE APPROACH TO RESOLVING CONTENTIOUS ISSUES

- Setting Team Priorities
- We Rise and Fall Together
- Taking Advantage of Team Strength  (Crowd Sourcing)
- Public Concerns/Perception of Project
- Recall Project Goals and Shared Project Metrics
HOW IS THE COLLABORATIVE TONE SET FOR A PROJECT?

- Signature Relationship Practices
- Modelling Collaborative Behavior
- Mentoring and Coaching Team Members
- Task and Relationship Oriented Leaders
- Building on Heritage Relationships
QUESTIONS & ANSWERS