

Request for Site Proposals: Bulk Material and Salt Storage for Montgomery County, Maryland
Questions and Answers: As of August 16, 2018

1. **Q:** Do you have locations that we can visit that are similar or exactly like what you are seeking; If so, please provide addresses.
A: The County stores salt and other materials at its transportation depots. Unfortunately, they are not open to the public. You might be able to view them via Google maps. The best examples would be the Colesville Depot on Cape May Road or EMTOC at the end of Crabbs Branch Way.
2. **Q:** Do you have construction plans for a similar building(s) that we can review?
A: We do not have construction plans that can be shared.
3. **Q:** Do you need us to just submit the site or do you need all “terms”? The RFP was not clear about what “terms” you would like to see (i.e. rent, length of lease, operating cost pass throughs, maintenance, etc.)
A: Please provide the information on the site or sites per Section III.a. and whatever you can on the specific terms. We understand some of the detail on the terms cannot be determined at this point. For example, we would want to know if you are proposing to sell or lease a site to us, even if you did not know the specific rent payment as this time.
4. **Q:** It is hard to determine the size of the building from your stated “storage capacity of 25,000 tons”. What are the desired building dimensions?
A: It is difficult for the County to provide specific dimensions for a building to hold 25,000 tons since it can be provided in various configurations. For example, 25,000 tons might be accommodated in two buildings sized 80x140 and 80x185 or in a single building sized 115x200. The capacity is height dependent as well.
5. **Q:** To what height can the material be stored?
A: There is no height limit.
6. **Q:** What is the approximate acreage desired to house facility?
A: If all 25,000 tons were to be accommodated at a single site, 2 acres would be the minimum needed.
7. **Q:** Is there additional area needed to park employee vehicles?
A: Parking for up to 6 employees would be sufficient.
8. **Q:** Are there any minimal or maximum lease terms?
A: There are no minimum or maximum lease terms.
9. **Q:** Is there an option to only lease land with the County building and paying for required facility?
A: There could be an option where the County only leases land and then builds and pays for its own facility.