

DEPARTMENT OF HOUSING AND COMMUNITY AFFAIRS

Marc Elrich *County Executive* Aseem K. Nigam Director

MEMORANDUM

March 14, 2022

| TO: | Gabe Albornoz, Council President |
|----------|---|
| FROM: | Aseem K. Nigam Director Department of Housing and Community Affairs |
| SUBJECT: | Annual Report on the Moderately Priced Dwelling Unit (MPDU) and Workforce Housing Programs Covering Calendar Year 2021 |

Section 25A-12 of Chapter 25A, <u>Moderately Priced Housing Law</u>, of the Montgomery County Code 2014 (Chapter 25A), as amended, requires that the Director of the Department of Housing and Community Affairs (DHCA) submit to the Council President a report on the Montgomery County MPDU program for the previous calendar year. Likewise, Section 25B-24(h) of Chapter 25B, Workforce Housing Law, requires the same for the Workforce Housing Program. The following is an accounting of those affordable housing programs for calendar year 2021. This report provides information about the creation and lifespan of affordable housing units through the MPDU Program, a future projection of new units, and information on MPDU participants. It also provides a summary of the Workforce Housing Units generated in 2021.

MODERATELY PRICED DWELLING UNIT PROGRAM

Background

The MPDU program provides housing for moderate income households in order to meet the County's goal of providing a full range of housing choices in the county for all incomes, ages, and household sizes. Montgomery County's MPDU program was the first successfully implemented inclusionary zoning program in the country. Inclusionary zoning requires that a percentage of housing units in residential developments be made available for low- and moderate-income households. In exchange for building affordable housing, a residential developer is eligible to receive benefits, such as a density bonus or additional height.

An MPDU is a government-regulated unit that is required to be affordable to households earning 70 percent of the area median income (AMI) for high-rise rental apartments and all development types of for-sale units, and 65 percent AMI for garden-style rental apartments. The program's implementation involves both the public and private sectors. On the public sector side, government staff performs regulatory and administrative functions to ensure compliance with the

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Code. On the private sector side, the program requires participation with the building industry to produce the housing. Between 12.5 and 15 percent of the total number of units in every subdivision of 20 or more units must be moderately priced. Some developments exceed those standards in order to take advantage of tax or development incentives provided in the Code. As a result, the MPDU program has successfully produced more than 16,500 affordable units since the first MPDUs were built in 1976.

The Affordable Housing Programs Section of DHCA coordinates with developers at multiple stages of the development process to ensure that MPDUs are provided in accordance with the Code. In order to begin to build any units in a subdivision, a developer must sign an agreement with the County, called an MPDU Agreement to Build, that approves the exact locations and types of MPDUs in the subdivision. Unit layouts are reviewed to ensure livable, quality units in line with MPDU regulations. Agreements to Build are necessary in order to obtain a building permit at the Department of Permitting Services.

In order to rent or sell any MPDUs, a developer must sign an Offering Agreement with DHCA, that stipulates the rent or sales price of each MPDU. Offering agreements are executed at the time units are ready to be sold or leased. Prices are reviewed to ensure the units remain affordable. To keep sales prices more in line with current costs of construction, the County adopted Executive Regulation 9-21 in 2021 to adjust sales prices by the latest CPI adjustments.

The information below describes the number of MPDUs approved and built during calendar year 2021.

The Number of MPDUs Approved

The MPDU Program approved 440 MPDUs during 2021. For the purposes of this report, approved means that DHCA entered into an Agreement to Build with developers that, after construction is completed (sometime in the next 1-3 years), those units will be available to future MPDU participants. DHCA executed 12 new Agreements to Build during calendar year 2021 that will create those 440 MPDUs. These agreements covered 3,126 total (market rate and MPDU) units. The MPDUs are 14.1% of the total units in these Agreements to Build. A list of the 2021 Agreements to Build can be found in <u>Attachment A</u>.

The Number of MPDUs Built

There were 320 new MPDUs built during 2021. For the purposes of this report, the number of MPDUs built is the number of units reported in Offering Agreements, either for for-sale or rent, to eligible MPDU households. DHCA approved 24 individual MPDU Offering Agreements during calendar year 2021 for 14 different developments (six developments had more than one offering). These Offering Agreements represented 135 new for-sale MPDUs and 185 new rental MPDUs, for a total of 320 MPDUs.

The list of offerings in a year is not necessarily related to the list of Agreements to Build in the same year, since those agreements were executed before the first building permit for the development was obtained. It can take several years for a development to build out, and many developments were behind their originally projected construction schedules in 2021 due to supply chain delays. The list of Offering Agreements approved, by development, can be found in <u>Attachment B</u>.

The Number of MPDUs Under Controls

Each year, the number of units controlled through the MPDU program increases as new MPDUs are built. Since 2005, for-sale MPDUs have 30-year renewing controls. In reality, that means that most MPDU stay under MPDU controls forever, unless a single owner lives in the unit for more than 30 years and then sells their unit. Because few homeowners remain in their primary residence for 30 years, most units must restart their 30-year covenants on resale.

Before 2005, for-sale units had 10-year controls, and MPDU owners were required to make a shared profit payment to the County if they earned a "windfall profit" on the sale of their MPDU. MPDUs created before 2005 slowly leave the program as MPDU owners sell their units and pay a shared profit.

Rental MPDUs had twenty-year MPDU controls prior to 2005; but since then, rental MPDUs have had 99-year controls. Ten rental properties with MPDUs will reach the end of the MPDU controls between 2022 and 2025, representing 293 MPDUs. DHCA has been successful extending the affordability period in expiring rental MPDUs, and will continue to try to preserve as many expiring rental properties as possible.

One of the most important features of the MPDU program is how it creates rental units that are affordable to very low-income households and to persons with special needs. Approved nonprofit housing providers are allowed to purchase, or master-lease, up to 40% of the units created in any subdivision or apartment building. By the end of 2021, nonprofit organizations owned 336 MPDUs throughout Montgomery County. These units are rented to very low-income households and to individuals needing specialized housing. The Housing Opportunities Commission also purchases MPDUs to rent to lower income households, and owns 1,279 MPDUs that are used as rental housing.

| | MPDUs PROVIDING AFFORDABLE HOUSING 2020 TO 2021 | | | | | | | | | |
|----------------------------|---|--------------|-------------------------|---|--|--|--|--|--|--|
| | 2020 | 2021 | Change from 2020 - 2021 | Notes | | | | | | |
| For-Sale MPDUs | 1,698 | 1,733 | 35 | Units owned by MPDU participants | | | | | | |
| Nonprofit Owned | 343 | 336 | -7 | Owned by approved nonprofits and rented out | | | | | | |
| HOC Owned | 1,278 | 1,279 | 1 | Owned by HOC and rented out | | | | | | |
| Rental MPDUs | <u>2,784</u> | <u>3,145</u> | 361 | Units in rental developments | | | | | | |
| Total MPDUs | 6,103 | 6,493 | 390 | Ownership: 1,733. Rental: 4,399. | | | | | | |
| Expired MPDUs | | | | | | | | | | |
| No Shared Profit Paid | 1920 | 1882 | -38 | MPDU owners continuing to live in MPDUs | | | | | | |
| Total MPDUs | 8,023 | 8,375 | 352 | Ownership: 3,403. Rental: 4,760 (HOC & Nonprofit owned = 1,615; Rental = 3,145) | | | | | | |
| Sold/Paid Shared Profit | 24 | 38 | | MPDU owners sold/ paid shared profit if owed | | | | | | |

Alternative Payment or Location Agreements

Chapter 25A allows DHCA, at its discretion, to enter into Alternative Agreements for developments in certain limited instances. Historically, DHCA has approved Alternative Agreements to avoid MPDU participants paying high condominium or homeowner association fees. During calendar year 2021, one Alternative Payment Agreement was approved for a high-rise condominium with high condominium fees. The project has not received all of its land use approvals, so a formal Alternative Payment Agreement has not yet been signed. The developers of 4824 Edgemoor Lane, a proposed high-rise condominium with very high condominium fees in Bethesda, requested approval of an Alternative Payment in lieu of providing 12 MPDUs on site. DHCA denied the request. The estimated payment that would have been generated by an Alternative Agreement, per the requirements of the Code, would not have been sufficient to provide an equivalent unit in the same Planning Area. A complete list of all Alternative Agreements ever approved for the MPDU Program can be found in <u>Attachment C</u>.

The Use of Funds in the Housing Initiative Fund

The Department is required to report on MPDU alternative payments made to the Housing Initiative Fund and the use of such payments. During the calendar year covered by this report, alternative payments were received from one project:

• In calendar year 2021, 15 payments were deposited for the Courts of Clarksburg totaling \$274.599.84. The Alternative Payment Agreement for this development was signed in 2017. As of 2021, only one payment remains outstanding. The prices of the market-rate homes in this age-restricted, for-sale development have increased, which means the amount of funds to the Housing Initiative Fund have increased. To date, DHCA has collected \$2,710,250 from this Agreement, which is \$400,000 more than originally estimated. DHCA is currently reviewing possible projects within the Clarksburg Planning Area that could use these funds to buy, build, or preserve more MDPUs per the requirements of the Agreement.

MPDU "PIPELINE"

In previous years, the members of the Planning, Housing, and Economic Development (PHED) Committee have asked for a report on the development "pipeline" for MPDUs. As a member of the Development Review Committee (DRC) at the Maryland National Capital Park and Planning Commission (M-NCPPC), DHCA receives information on pending development applications that contain MPDUs. DHCA then tracks these projects in the MPDU database from planning approval through the Agreement to Build and Offering Agreement processes, and ultimately through sale or rental to eligible households. <u>Attachment E</u> is a chart that shows currently unbuilt, potential projects. That list includes units in existing Agreements to Build (though some of these units may be in construction stage, they are not yet complete) as well as "New Projects," which are those that are in some stage of the planning and development review process in M-NCPPC. If these projects build out as planned, over time, more than 5,300 MPDUs, serving households with incomes of 70% AMI or less, would be added to the MPDU inventory.

MPDU Program Administration Enhancements and Improvements

The MPDU Program implemented a number of administrative improvements in 2021. Some of these program enhancements had been planned for some time; others were developed as a response to the COVID-19 pandemic.

• <u>Online MPDU Classes</u>: The MPDU program moved all MPDU training and application classes online in 2020. Before the pandemic, the MPDU Program offered three types of inperson MPDU training classes to low- and moderate-income households who were interested in purchasing an MPDU. When the classes had to move to a remote format, working with the MPDU nonprofit contractor, Housing and Community Initiatives, Inc., the MPDU program staff completely overhauled the training program by redesigning the PowerPoint presentations and transferring the required documents to be downloadable.

In 2021, although the MPDU offices were officially closed for half the year because of the pandemic, the program was still able to hold the following number of training sessions:

 MPDU First-Time Homebuyer Class: 24 classes with 2,387 participants (an additional 107 First-Time Homebuyer Class participants took classes from a HUD approved external agency)

- MPDU Orientation Seminar: 12 classes with 1,422 attendees
- <u>MPDU Application Portal</u>: The MPDU program relied on paper application forms for decades. In 2020, when an online format was required, a new system had to be designed. To tackle this challenge, staff in DHCA's IT and MPDU sections collaborated to design and implement a secure online portal for applicants to the MPDU program, which was launched on November 9, 2020. The first full year of the portal's application has been a success.

The new portal includes a pre-recorded Application Tutorial that replaces previous in-person MPDU application sessions. The Tutorial includes six quizzes, all of which require an applicant to pass before being allowed to move on to the next question. Applicants are now able to log onto the portal, take the Application Tutorial, complete their application, and securely upload supporting documents. The new portal improves security and convenience for new and renewing MPDU applicants. It also saves DHCA time previously spent conducting in-person classes and manually entering application information.

• MPDU Application Tutorial: 461 Tutorial participants

<u>MPDU Applicants</u>. The creation of the MPDU Portal has allowed staff to track more data on MPDU Purchaser Applicants than had been easily available in the past. (MPDU rental applicants apply directly to the leasing office of each development and are reviewed and approved there.) This data includes demographic information which will assist staff to assess the program's racial equity going forward. Of the 461 Tutorial participants, all went on to file their MPDU application. Some were new applications, and some were renewal applicants.

MPDU certificates require renewals every year to update information and re-confirm eligibility in the program. MPDU staff reviews each application for completeness, income eligibility (both over and under income for the program), and compliance with other requirements under the Chapter 25A. In 2021 applications reviewed were as follows:

| | New Applicants | Renewed Applicants |
|----------------------|----------------|--------------------|
| Total Received | 357 | 104 |
| Denied - Over Income | 11 | 4 |
| Denied – Previous | 1 | 0 |
| Homeowner | | |
| Denied – Incomplete | 43 | 13 |
| Application | | |
| | | |
| Total Approved | 302 | 87 |

WORKFORCE HOUSING PROGRAM

The Workforce Housing Program is meant to create housing affordable fo households with incomes at or below 120% of the area-wide median income. Unlike the MPDU program, it is not mandatory to provide. These units are typically created when recommended under the relevant Master or Sector Plan.

In 2021, there was one Agreement to Build for Workforce Housing, to create 8 new for-sale units. There was also one Offering Agreement for Workforce Housing to build 8 new for-sale units. Both 2021 agreements were for different phases and developers of the Westside at Shady Grove development, in accordance with the recommendations of the 2006 Shady Grove Sector Plan. There is one other previously signed Agreement to Build for a 13-unit rental development at the Westside at Shady Grove and one other potential rental project there. Those two pipeline developments could generate an additional 64 workforce housing units. These projects are reported on <u>Attachments A, B, and E.</u>

Attachments:

- A. MPDUs Approved for Construction Executed Agreements to Build, 2021
- B. For-sale and Rental MPDUs Built and Offered to MPDU Households, 2021
- C. Alternative Location and Alternative Payment Agreements 1989 2021
- D. List of High-Rise and All MPDU Rental Developments as of 12/31/2021
- E. MPDU "Pipeline" as of 12/31//2021
- cc: Evan Glass, Council Vice President Andrew Friedson, Councilmember Tom Hucker, Councilmember Will Jawando, Councilmember Sidney Katz, Councilmember Nancy Navarro, Councilmember Craig Rice, Councilmember Hans Riemer, Councilmember

| | | Site Plan | Total | | | | Rental or | Agreeme | Est. End | |
|--------------------------------------|------------------------------------|-----------|-------|-------|---------|-----|-----------|-----------|------------|-------------------------------|
| Project Name | ΑΚΑ | Number | Units | MPDUs | % MPDUs | WFH | For-Sale | nt Date | Date | Developer Name |
| 7000 Wisconsin Avenue | George P. Sacks' Subdivision | 820200090 | 181 | 32 | 17.7% | 0 | Rental | 6/16/2021 | 11/30/2023 | Starr Capital LLC |
| 7607 Old Georgetown Road | La Madeleine | 820190030 | 197 | 30 | 15.2% | 0 | Rental | 6/16/2021 | 10/31/2023 | Washington Property Co. |
| Amalyn Bethesda | WMAL Bethesda | 820170170 | 309 | 40 | 12.9% | 0 | For-sale | 5/25/2021 | 3/31/2026 | Toll Brothers |
| Crescent at Chevy Chase, The | | 820180130 | 111 | 14 | 12.6% | 0 | Rental | 10/19/202 | 1/31/2024 | Landmark Realty Inc. |
| Fairchild, The | Fairchild Apartments | 820180220 | 212 | 27 | 12.7% | 0 | Rental | 3/1/2021 | 8/31/2022 | HIP Projects, LLC |
| Hampden House | Metro Tower | 820190110 | 366 | 55 | 15.0% | 0 | Rental | 10/19/202 | 12/30/2025 | B.F. Saul Company |
| NoBe East Village Phase 1A | N. Bethesda Gateway; Eisinger Site | 82014018A | 335 | 42 | 12.5% | 0 | Rental | 3/1/2021 | 11/30/2022 | Foulger-Pratt Companies, Inc. |
| Ourisman Ford Montgomery Mall | | 820090140 | 343 | 44 | 12.8% | 0 | Rental | 6/9/2021 | 8/31/2023 | Foulger-Pratt Companies, Inc. |
| Pooks Hill Multi-Family | | 82016008C | 562 | 85 | 15.1% | 0 | Rental | 6/28/2021 | 12/29/2023 | Quadrangle Development Corp. |
| Sandy Spring Village | | 8198806A | 56 | 7 | 12.5% | 0 | Rental | 10/25/202 | 11/30/2022 | Sandy Spring Village, LP |
| St. Elmo Apartments | | 820170030 | 276 | 42 | 15.2% | 0 | Rental | 8/24/2021 | 1/31/2024 | Duball, LLC |
| Westside at Shady Grove Metro Lennar | WSSG MetroPhase 3 Townhouses | 82013022A | 178 | 22 | 12.4% | 8 | For-sale | 2/8/2021 | 4/30/2023 | Lennar |
| Total for 2021 | | | 3,126 | 440 | 14.1% | 8 | | | | |

| | | Site Plan | Total | | MPDUs In | | Rental or For- | Offering | |
|--|--|----------------|------------|--------------|----------------|--------------|--------------------|------------|------------------------|
| Project Name | АКА | Number | Units | MPDUs | Offering | WFH | Sale | Date | Developer Name |
| 8001 Woodmont | 7900 Wisconsin Avenue | 820130170 | 322 | 49 | 49 | | Rental | 4/2/2021 | JBG Smith Properties |
| Atelier, The | Glenmont Metrocenter | 820150120 | 254 | 32 | 32 | | Rental | 1/25/2021 | Buchanan Partners LLC |
| Bloom Montgomery Village | Bloom MV Areas I-VI | 820170130 | 514 | 114 | 24 | | For-sale | 8/4/2021 | Monument Realty |
| Bloom Montgomery Village | Bloom MV Areas I-VI | 820170130 | 514 | 114 | 7 | | For-sale | 9/21/2021 | Monument Realty |
| Bloom Montgomery Village | Bloom MV Areas I-VI | 820170130 | 514 | 114 | 14 | | For-sale | 11/29/2021 | Monument Realty |
| Bradford's Landing | | 820170060 | 244 | 61 | 11 | | For-sale | 10/4/2021 | Brookfield Residential |
| Cabin Branch Winchester Phase 1 | Winchester Phase 1 | 82006029A | 439 | 70 | 2 | | For-sale | 10/18/2021 | Winchester Homes |
| Cabin Branch Winchester Phase 2 | Winchester Phase 2 | 820110080 | 341 | 41 | 2 | | For-sale | 2/2/2021 | Winchester Homes |
| Cabin Branch Winchester Phase 2 | Winchester Phase 2 | 820110080 | 341 | 41 | 4 | | For-sale | 8/18/2021 | Winchester Homes |
| Cabin Branch Winchester Phase 2 | Winchester Phase 2 | 820110080 | 341 | 41 | 3 | | For-sale | 8/18/2021 | Winchester Homes |
| Cabin Branch Winchester Phase 2 | Winchester Phase 2 | 820110080 | 341 | 41 | 6 | | For-sale | 10/11/2021 | Winchester Homes |
| Cabin Branch Winchester Phase 3 | Winchester - Phase 3 | 820120150 | 185 | 10 | 1 | | For-sale | 2/2/2021 | Winchester Homes |
| Cabin Branch Winchester Phase 3 | Winchester Phase 3 | 820110080 | 185 | 10 | 1 | | For-sale | 8/18/2021 | Winchester Homes |
| Cabin Branch Winchester Phase 3 | Winchester - Phase 3 | 820120150 | 185 | 10 | 4 | | For-sale | 10/11/2021 | Winchester Homes |
| Chevy Chase Lake - Block B | | 820160190 | 531 | 69 | 45 | | Rental | 9/21/2021 | Bozzuto Group |
| Dowden's Station | | 820160060 | 105 | 27 | 10 | | For-sale | 1/12/2021 | Meridian Homes, Inc. |
| Dowden's Station | | 820160060 | 105 | 27 | 5 | | For-sale | 1/12/2021 | Meridian Homes, Inc. |
| Dowden's Station | | 820160060 | 105 | 27 | 12 | | For-sale | 1/21/2021 | Meridian Homes, Inc. |
| Garnkirk Farms | Clarksburg Square | 820120100 | 392 | 24 | 5 | | For-sale | 3/31/2021 | The Duffie Companies |
| Garnkirk Farms | Clarksburg Square | 820120100 | 392 | 24 | 8 | | For-sale | 8/30/2021 | The Duffie Companies |
| Maizon Bethesda | ZOM Bethesda | 820180120 | 229 | 35 | 35 | | Rental | 8/2/2021 | ZMA Development, LLC |
| Tapestry | | 820050370 | 67 | 10 | 10 | | For-sale | 3/22/2021 | Miller & Smith |
| The Edge | 4885 Edgemoor Ln, Edgemont | 820180170 | 154 | 24 | 24 | | Rental | 3/18/2021 | Equity Residential |
| Westside at Shady Grove Metro | WSSG Metro Phase 2 Townhouse | 820130220 | 180 | 6 | 6 | 8 | For-sale | 9/28/2021 | Stanley Martin Homes |
| Totals for 2021 | No. of MPDU Offering Agreements: | 24 | 6,980 | 1,021 | 320 | 8 | <u> </u> | 185 | - Rental MPDUs: |
| | Number of Developments | 14 | | | | | | 135 | - For-Sale MPDUs: |
| | | | | | | | | | |
| https://mcgov-my.sharepoint.com/personal | /crosss01_montgomerycountymd_gov/Documen | ts/Documents/M | 1PDU Annua | l Reports/FI | NAL/[A - Agree | ments To Bui | ld 2021.xlsx]Sheet | | |

ALTERNATIVE MPDU AGREEMENTS 1989 – 2021 See Page 3 for a Detailed Description of Each Agreement

| | Date | Project Name (Site Plan #) | Developer | Unit Type | MPDU Requirement | Alternate Payment/ Location | Payment Per MPDU | Notes | MPDUs Not Provided On-Site |
|-----|------|---|--------------------------|--------------------------------------|---------------------|-----------------------------------|------------------------|---|----------------------------------|
| 1. | 1989 | 8100 Connecticut Avenue Chevy Chase | Forest City | High Rise Condominium (senior) | N/A | \$107,000 | N/A | | |
| 2. | 1990 | Madison Park <i>Bethesda</i> | Madison Park LLC | High Rise Condominium | 8 | \$280,000 | \$35,000 | Based on land price | 8 |
| 3. | 1991 | Beacon Hill Grosvenor Lane North Bethesda | Richard Dubin | Townhouse | 10 | \$400,000 | \$40,000 | Based on land price | 10 |
| 4. | 1993 | Fairmont Plaza Bethesda | Nathan Landow | High Rise Rental | 12 | None | None | Provided 18 MPDU apartments in The Seasons | 12 |
| 5. | 1994 | Chase Grove Gaithersburg | Avalon Properties | Townhouse Condominium | 11 | None | None | Provided 22 MPDU apartments in same development | 11 |
| 6. | 1995 | James Creek Olney | Martin Alloy | SF Detached | 1 | \$69,000 | \$69,000 | Based on land price | 1 |
| 7. | 1996 | Sumner Gate @ Avenel Potomac | Natelli Communities | SF Detached | 2 | \$200,000 | \$100,000 | Based on land price | 2 |
| 8. | 1998 | Cameron Hill Silver Spring | ЕҮА | Piggyback TH Condominium | 7 | \$97,634 | \$13,948 | Based on land price | 7 |
| 9. | 1998 | Crescent Park Bethesda (819990200) | Nathan Landow | High Rise Rental | 22 | None | None | Provided 24 MPDU apartments in The Seasons | 22 |
| 10. | 1999 | Charrington Rockville (819960060) | Pulte Homes | Townhouse | 1 | \$75,000 | \$75,000 | Based on land price | 1 |
| 11. | 2000 | The Whitney Bethesda (82000014A) | Bethesda Theater, LLC | High Rise Rental | 32 | \$355,000 | \$16,136 | Provided 10 MPDUs on-site | 22 |

| | Date | Project Name (Site Plan #) | Developer | Unit Type | MPDU Requirement | Alternate Payment/ Location | Payment Per MPDU | Notes | MPDUs Not Provided On-Site |
|-----|------|---|----------------------------------|--|--------------------------|-----------------------------------|------------------------|---|---|
| 12. | 2002 | Bethesda Air Rights Waverly Street, Bethesda (820010080) | Lowe Northwest | High Rise Rental | 28 | \$294,000 | \$21,000 | Provide 14 units on-site | N/A |
| 13. | 2002 | The Gallery at White Flint White Flint Metro (820010170) | White Flint Place LLC | High Rise Rental | 124 (27% required) | \$1,764,000 | \$21,000 | 40 MPDUs provided on-site (8.8% of total units) | 84 |
| 14. | 2002 | Wheaton CBD Metro Property (120020260) | EYA Bozzuto Construction | Piggyback TH Mid-Rise Rental apartments | 10 30 | \$286,000 \$288,000 | \$28,600 \$19,200 | Price for townhouse MPDUs based on land price. Provided 15 rental MPDUs on- site, 30-year controls | 25 |
| 15. | 2002 | Wisconsin Place Chevy Chase (82001010A) | New England Development | High Rise Rental | 34 | \$357,000 | \$21,000 | 17 MPDUs provided on-site | 17 |
| 16. | 2003 | Grosvenor Village North Bethesda (82000006A) | Grosvenor Station Development | High Rise Rental | 42 | \$378,000 | \$21,000 | 24 MPDUs provided on-site | 18 |
| 17. | 2003 | 8045 Newell Street Silver Spring (820030370) | Patriot Group | Mid Rise Condominium | 15 | \$158,335 | \$31,667 | 10 MPDUs provided on-site | 5 |
| 18. | 2003 | Rosedale Park Bethesda (82002002A) | Magruder Corp | High Rise Rental | 21 | \$210,000 | \$21,000 | 11 MPDUs provided on-site | 10 |
| 19. | 2004 | The Adagio (Bethesda View) Bethesda (820040240) | Sheridan Development | High Rise Condominium | 10 | \$660,000 | \$66,000 | Payment includes 2 extra units | 10 |
| 20. | 2004 | The Sterling White Flint Metro (82001017B) | Donohoe Companies | High Rise Condominium | 25 | \$600,000 | \$46,154 | 12 one-bedroom MPDUs provided on- site | 13 |
| 21. | 2004 | Rock Spring Centre North Bethesda (820030360, 820040170) | The Penrose Group | High Rise Rental or Condominium | 155 (18% required) | \$1,584,000 | \$33,000 | | 48 |
| 22. | 2005 | Edgemoor at Arlington North (82007023A) | Armont Development Group | High-Rise Condominiums | 12 | Land | N/A | Provided land to HOC; 12 special needs housing units | 0 (12 lower- income units provided) |
| 23. | 2005 | Quarry Springs Potomac (120040420) | W.M. Rickman Construction LLC | Mid-Rise Condominiums | 15 | \$1,700,000 | \$113,333 | | 15 |

| | Date | Project Name (Site Plan #) | Developer | Unit Type | MPDU Requirement | Alternate Payment/ Location | Payment Per MPDU | Notes | MPDUs Not Provided On-Site |
|-----|------|---|--------------------------------------|--------------------------------------|---------------------|--|---------------------------|---|----------------------------------|
| 24. | 2005 | Park Potomac Potomac (820040150) | Foulger Pratt Development Inc. | High-Rise Condo and Rentals | 61 | \$2,655,988 | \$85,677 | 30 MPDUs on-site (in buildings 3,4,5 and 6) | 31 |
| 25. | 2006 | Woodside Courts Silver Spring (820060030) | GTM Architects | SF Homes and Townhomes | 1 | \$155,600 | \$155,600 | Planning Board waived 3 of 4 MPDUs; ARC approved payment for 1 MPDU | 1 |
| 26. | 2008 | Burning Tree/Fox Hill Bethesda (120020650) | Sunrise Assisted Living | Elderly Assisted Living CCRC | 36 | \$6,150,000 | \$170,833 | Settlement Agreement for failure to provide affordable units on-site | 36 |
| 27. | 2014 | Hampden Lane Bethesda (820070100) | Toll Brothers City Living | High-Rise condominiums | 9 | None | None | 12 off-site MPDUs provided instead of 9 on-site | 9 |
| 28. | 2014 | The Octave (1320 Fenwick) Silver Spring (No site plan) | ProMark Real Estate Services, LLC | High-Rise condominiums | 13 | \$856,675 (Actual - 3% total sales) | \$65,898 Actual | Micro Condominiums in conversion of former office building | 13 |
| 29. | 2016 | The Courts at Clarksburg <i>Clarksburg</i> (820150030) | PulteGroup | Single Family Detached Seniors | 18 | \$2,310,000 Est. (3% of total sales) | \$128,333 Est. | Age restricted community | 18 |
| 30. | 2019 | Solera Reserve at Kensington (820180180) | Solera Senior Living | Senior Living with services | 10 | Alternative Location | | MPDUs relocated to Knowles Manor Senior Housing in Kensington | 10 |
| 31. | 2020 | The Claiborne Bethesda (82017008A) | NOVO Properties | High-Rise Condominium | 13 | \$1,670,000 Est. | \$128,785 <i>Est</i> . | High condo fees made MPDUs unaffordable | 13 |
| 32. | | 4702 Chevy Chase Drive Bethesda | Winthrop Investment Group | High-Rise Condominium | 9 | \$1,800,000 Est. | \$200,000 | High condo fees will make MPDUs unaffordable | TBD |

Notes on MPDU Alternative Agreements:

- 1. <u>Forest City, Chevy Chase</u>: This elderly condominium housing project was not affordable to MPDU eligible households due to the high fees associated with services in the property. MPDUs are oriented to first time homebuyers, which is difficult to find in the elderly population. Because of environmental constraints, no bonus density was obtained.
- 2. <u>Madison Park High Rise condominium, Bethesda</u>: The high condominium fees made this unaffordable to MPDU eligible households.
- 3. <u>Beacon Hill, North Bethesda</u>: The high homeowner's association (HOA) fees made these units unaffordable as MPDUs.
- 4. <u>Fairmont Plaza, Bethesda</u>: The high-rise building included services and structured parking that required high fees making the units less affordable to MPDU tenants.

- 5. <u>Chase Grove at Washingtonian Center, Gaithersburg</u>: Provided 11 additional MPDUs in a garden apartment portion of the development as an alternative to piggyback townhouse MPDUs with high condominium and HOA fees.
- 6. <u>James Creek, Olney</u>: This 10-unit subdivision was added to the project after all MPDUs were completed in the development. To design one detached MPDU would have unfairly burdened the development with architectural costs that are normally allocated over significantly more units.
- 7. <u>Sumner Gate, Potomac</u>: It was deemed impossible to make the MPDUs compatible with the market priced units.
- 8. <u>Cameron Hill, Silver Spring</u>: High condominium fees in an 8-unit condominium section of this townhouse project would have made these units unaffordable as MPDUs. The alternative payment was committed to the Manchester Manor apartments in the same planning area where 43 existing units in poor condition were being rehabilitated by HOC with affordable rents.
- 9. <u>Crescent Park, Bethesda</u>: This high-rise building included service and structured parking that required high fees making the units less affordable to MPDU tenants. The developer offered to provide more MPDUs in the Seasons, a nearby apartment building in the Bethesda CBD.
- 10. <u>Charrington, Rockville</u>: The rest of the MPDU requirement for this development was completed with piggyback townhouse units. The one additional MPDU would have had to be a townhouse. The HOA fees were high, and with the increased MPDU price for the larger unit, the MPDU would have been less affordable.
- 11. <u>The Whitney, Bethesda</u>: Ten one-bedroom rental MPDUs provided in the high-rise building. High construction costs associated with preserving the theater and extensive amenities made providing more MPDUs financially difficult.
- 12. <u>Bethesda Air Rights</u>: [Cancelled] Seven efficiencies and seven one-bedroom units to be provided on-site in the high-rise building. High construction cost associated with modifying and constructing over an existing parking garage and extensive amenities require very high rents to offset. Subsequently, the site plan was amended to eliminate the residential portion of the project.
- 13. <u>The Gallery at White Flint Place, North Bethesda</u>: Forty MPDUs evenly divided between efficiencies and one-bedrooms provided on-site in two buildings. High rise construction costs and the high condominium fees made providing all of the MPDUs difficult.
- 14. <u>Wheaton CBD, Wheaton</u>: Two phases in this development. The rental portion, known as the Flats at Wheaton Station, provided 15 of the required 30 MPDUs. The piggyback townhouse condominiums located in the second phase had high HOA fees, making the 10 MPDUs unaffordable. The developers paid \$574,000 instead of providing 10 for-sale MPDUs and 15 additional rental units in the apartment building.
- 15. <u>Wisconsin Place, Friendship Heights</u>: Seventeen efficiencies and one-bedroom MPDUs provided in project. High rise construction costs made it difficult to provide all of the MPDUs.
- 16. <u>Grosvenor Village, North Bethesda</u>: The Grosvenor Village subdivision had multiple phases. Twenty-four MPDUs were provided in the Meridian at Grosvenor Station and Avalon at Grosvenor Station apartment developments. The 2005 Alternative Agreement allowed payment in lieu of 18 rental MPDUs.
- 17. <u>8045 Newell Street, Silver Spring</u>: Ten one-bedroom condominiums provided on-site. High condominium fees made the two-bedroom units unaffordable for MPDU certificate holders.
- 18. <u>Rosedale Park, Bethesda</u>: Seven efficiencies and four one-bedroom units provided on-site. High rise construction costs, height limits and street right-of-way made providing the MPDUs difficult.

- 19. The Adagio (Bethesda View), Bethesda: Condominium fees and unit construction costs resulted in MPDUs being unaffordable.
- 20. <u>The Sterling, White Flint</u>: Twelve one-bedroom units provided on-site. Payment for thirteen two-bedroom MPDUs based on 10% of the average sale price of the market units. The construction cost for high rise units and the high condominium fees for two-bedroom units made them unaffordable to MPDU eligible households.
- 21. <u>Rock Spring Centre, North Bethesda:</u> Two high rise buildings, one containing 351 units (Tower I) and the other containing 352 units (Tower II), with 32 on-site MPDUs provided in each building and 48 MPDUs subject to an Alternative Payment Agreement of \$33,000 per unit (or \$1,584,000).
- 22. <u>Edgemoor at Arlington North</u>. Land provided in lieu of providing for-sale MPDU with ten year controls. HOC constructed a 12-unit building providing permanent supportive housing for formerly homeless individuals.
- 23. <u>The Quarry, Potomac</u>: Four mid-rise, five-story residential buildings containing a total of 97 units. The condominium fees and sales prices for the MPDUs would exceed the affordability levels for certificate holders.
- 24. <u>Park Potomac</u>: Six high-rise, residential buildings containing 450 units, all originally planned as condominiums. Sixty-one MPDUs were required, of which 30 units were provided on-site, and an alternative payment was made for the other 31 units because the construction cost of the units and the high condominium fees made them unaffordable to MPDU eligible households.
- 25. <u>Woodside Courts, Silver Spring</u>: This site was rezoned to permit 26 units in 2004 (no MPDUs were required at that time). The site plan was approved in 2006, after the MPDU law was changed in 2005 to reduce the number of units that triggered the MPDU requirement from 35 to 20 units or more. In approving the site plan, the Planning Board set the MPDU requirement at four units, but waived three of the four units. The applicant submitted a request to the ARC for an alternative payment for the 1 remaining unit, based on the environmental and historic constraints of the site and the fact the full density of the zone could not be achieved under the rezoning and site constraints. The ARC approved an alternative payment for one MPDU.
- 26. <u>Burning Tree/Fox Hill, Bethesda</u>: This Continuing Care Retirement Community was approved under a special exception requiring an affordable housing component. While not technically MPDUs, the 36 affordable units were to be available to persons earning 50% of the median income. The high service fees would have made the units unaffordable to persons at this income level. The County and the developer executed an Amended and Restated Settlement Agreement in lieu of litigation.
- 27. <u>Hampden Lane, Bethesda</u>: This high-rise condominium in downtown Bethesda received a density bonus and therefore was not eligible for an Alternative Payment. The combination of MPDU sales prices and condominium fees make the units unaffordable to MPDU eligible buyers. Under the terms of the Alternative Location Agreement, the developer paid HOC \$1,434,000. In return, HOC converted 12 rental market units in buildings in the Bethesda/Chevy Chase planning area to rental MPDUs with 30-year controls.
- 28. <u>The Octave (1320 Fenwick), Silver Spring</u>: This 102-unit high-rise condominium (a converted office building) in downtown Silver Spring was relatively affordable due to the small size of the units, but the condominium fees still made the MPDUs unaffordable to MPDU eligible buyers. The Alternative Payment was based on 3% of total sales revenue, consistent with DHCA's adopted policy. Payments were paid at the settlement of each unit in the building.
- 29. <u>Courts at Clarksburg</u>. The units in this single-family detached age-restricted development were too expensive for MPDU eligible purchasers when combined with the HOA fee. In addition, prior experience has shown that there is very little demand for for-sale age-restricted MPDUs. The Alternative Payment was based on 3% of total sales revenue. Payments were paid at the settlement of each unit in the building.
- 30. <u>Solera Reserve at Kensington, Kensington</u>: The projected monthly fees for services, when added to the projected monthly rental payment for the MPDUs would not be affordable to persons eligible to participate in the MPDU program. This property would have been required to have 8 one-bedroom and 2 two-bedroom units. Instead,

through an Alternative Location Agreement, this property provided funds to allow 7 one-bedroom units and 3 two-bedroom units to be built at another senior rental housing development just blocks away.

- 31. <u>The Claiborne Condominiums, Bethesda</u>: An Alternative Payment Agreement was signed in 2020 that will total an estimated \$1.6 million in payments in lieu of providing 13 MPDUs in this high-rise condominium with high condominium fees. The payment amount will be based on 3% of all sales at the property, as required by current County law. The condominium fee could not be unbundled and would make the cost of ownership of the MPDUs unaffordable to MPDU-qualified purchasers.
- 32. <u>4702 Chevy Chase Drive, Bethesda</u>: An Alternative Payment Agreement was approved in 2021 that, if finalized and signed, will total an estimated \$2 million in payments in lieu of providing 9 MPDUs in this high-rise condominium with high condominium fees. The payment amount will be based on 3% of all sales at the property, as required by current County law. The condominium fee could not be unbundled and would make the cost of ownership of the MPDUs unaffordable to MPDU-qualified purchasers.

PROPERTIES WITH MPDU RENTAL AGREEMENTS

As of December 31. 2021

| High-Rise Rents | # MPDUs |
|--------------------------------------|---------|
| 1200 East West | 31 |
| 7001 Arlington at Bethesda | 21 |
| 7770 Norfolk | 30 |
| 8001 Woodmont | 49 |
| Affinity on Georgia | 27 |
| Arbor Crest (Senior) | 24 |
| Arrowwood | 37 |
| Atelier | 32 |
| Aurora at North Bethesda Center | 43 |
| AVA Wheaton | 41 |
| Axiom | 68 |
| Axis at Shady Grove | 50 |
| Bainbridge Bethesda | 30 |
| Blairs, The | 38 |
| Bell Shady Grove | 43 |
| Brody, The | 17 |
| Camden Shady Grove | 58 |
| Cameron, The | 41 |
| Central (8455 Fenton St.) | 31 |
| Citron, The | 31 |
| Core (8621 Georgia Ave.) | 35 |
| Daley (Westside at Shady Grove) | 50 |
| Edge, The | 24 |
| Element 28 | 13 |
| Eleven55 Ripley | 48 |
| Elm, The | 57 |
| Elms at Century | 118 |
| Elms at Clarksburg – Encore (Senior) | 12 |
| Arrive Wheaton | 61 |
| Fenwick | 39 |
| Flats 8300 (8300 Wisconsin Ave) | 45 |
| Flats at Bethesda Avenue (The Flats) | 14 |
| Flats at Wheaton Station | 15 |
| Gallery Bethesda | 68 |
| George, The | 25 |
| The Henri at Pike & Rose | 47 |
| Inigo's Crossing | 53 |
| Liberty Mill | 38 |
| Maizon Bethesda | 35 |
| Meridian at Grosvenor Station | 24 |
| North Bethesda Market | 62 |
| Palisades of Bethesda | 45 |
| Pallas at Pike & Rose | 32 |
| Pearl, The | 8 |
| Perry, The (Park Potomac) | 30 |
| PerSei at Pike & Rose | 30 |
| Kanso Silver Spring | 23 |
| Premier, The | 20 |
| Solaire 8250 | 51 |
| Solaire7077 Woodmont | 21 |
| Solaire1150 Ripley | 44 |

| High-Rise Rents | # MPDUs |
|--------------------------|-----------|
| Solaire10914 Georgia | 32 |
| Thayer & Spring | 59 |
| Upstairs at Bethesda Row | 23 |
| Veridian, The | 58 |
| Warwick, The | 15 |
| Wentworth House | 37 |
| Whitney at Bethesda, The | 10 |
| Wisconsin Place | <u>55</u> |
| | 2,218 |
| Number of Properties: | 59 |

| Garden Apartment Rents | # MPDUs |
|---------------------------------|----------|
| Avalon at Grosvenor Station | 68 |
| Avalon at Traville | 65 |
| Elms at Clarksburg Village, The | 112 |
| Elms at Germantown, The | 48 |
| Mallory Square | 50 |
| Millstone at Kingsview | 64 |
| Montgomery, The (Rock Spring) | 70 |
| Park at Kingsview Village, The | 41 |
| Rosedale Park | 11 |
| Woodfield Commons | 11 |
| Rothbury, The | 41 |
| Woodward Crossing | <u>4</u> |
| | 585 |
| Number of Properties: | 12 |

LIHTC/Other Affordable Projects with MPDU Covenants

| 31 |
|-----|
| 16 |
| 103 |
| 29 |
| 30 |
| 19 |
| 42 |
| 10 |
| 11 |
| 10 |
| 14 |
| 16 |
| 11 |
| 342 |
| 13 |
| |

Units Monitored by MPDU Program:2,803Total Number of Properties:71

| Total Rental MPDUs: | 3,145 |
|------------------------------------|-------|
| Total Number of Properties: | 84 |

Pipeline MPDU Projects as of 12/31/2021

| | <u></u> | | Zip | Total | | | | Est. |
|--|---|---------------|-------|-------|-------|-----|----------|------------|
| Development Name | Street Address | City | Code | Units | MPDUs | WFH | Tenure | Complete |
| Signed Agreements to Build | | | | | | | | |
| 4909 Auburn Avenue | 4915 Auburn Avenue | Bethesda | 20814 | 167 | 30 | | Rental | 11/30/2023 |
| 7000 Wisconsin Avenue | 7000 Wisconsin Ave. | Bethesda | 20814 | 181 | 32 | | Rental | 11/30/2023 |
| 7607 Old Georgetown Road (aka La Madelein€ | 7607 Old Georgetown Road | Bethesda | 20814 | 197 | 30 | | Rental | 10/31/2023 |
| 850 Sligo Avenue (aka Moonlight | 850 Sligo Avenue | Silver Spring | 20910 | 80 | 10 | | Rental | 2/28/2022 |
| 8787 Georgia Avenue | 8787 Georgia Avenue | Silver Spring | 20910 | 375 | 47 | | Rental | 2/29/2024 |
| Amalyn Bethesda (aka WMAL Bethesda | Greentree Road S of Grubby Thicket Wa | Bethesda | 20817 | 309 | 40 | | For-Sale | 3/31/2026 |
| Crescent at Chevy Chase, The | Newdale Rd. W of CT Ave 3929 Newdale Rc | Chevy Chase | 20815 | 111 | 14 | | Rental | 1/31/2024 |
| Fairchild, The | 20013 Century Blvd. | Germantowr | 20874 | 212 | 27 | | Rental | 8/31/2022 |
| Hampden House | Hampden Lane (S side) at Wisconsin Avenue | Bethesda | 20814 | 366 | 55 | | For-Sale | 12/30/2025 |
| Montgomery Village Center Phases 1A & 1E | Montgomery Village Ave. & Stedwick Rd., NW Quadrar | Gaithersburg | 20886 | 115 | 15 | | For-Sale | 6/30/2022 |
| Mt. Prospect (aka Hanson Farm | 14100 & 14200 Quince Orchard Rd. & Turkey Foot Rd | North Potomac | 20878 | 186 | 24 | | Rental | 10/31/2024 |
| NoBe East Village Phase 1A | North of Nicholson Lane and Huff Cour | Kensington | 20895 | 335 | 42 | | Rental | 11/30/2022 |
| Ourisman Ford Montgomery Mal | Motor City Dr. and Westlake Ter | Bethesda | 20817 | 343 | 44 | | Rental | 8/31/2023 |
| Pooks Hill Multi-Family | 5159 Pooks Hill Road | Bethesda | 20814 | 562 | 85 | | Rental | 12/29/2023 |
| Solaire 8200 Dixon (aka Ripley II | Dixon Ave. S of Ripley St | Silver Spring | 20910 | | 61 | | Rental | 5/31/2022 |
| St. Elmo Apartments | St. Elmo Ave. & Fairmont Ave | Bethesda | 20814 | 276 | 42 | | Rental | 1/31/2024 |
| Village at Cabin Branch | Cabin Branch Avenue and Little Seneca Parkwa | Clarksburg | | 500 | 125 | | Both | 10/31/2023 |
| Westside at Shady Grove Metro HOC Building | Crabbs Branch Way & Shady Grove Roac | Rockville | 20855 | 268 | 67 | 13 | Rental | 1/31/2023 |
| Westside at Shady Grove Metro Lenna | Crabbs Branch Way & Shady Grove Road | Rockville | 20855 | 178 | 22 | 8 | For-Sale | 4/30/2023 |
| , | Number of Developments: | 19 | | 5.164 | 812 | 21 | | |
| | ······································ | | | -, | | | | |
| New Projects | | | | | | | | |
| 12500 Ardennes Avenue | 12500 Ardennes Avenue | Rockville | 20852 | 203 | 31 | | | |
| 1910 University Senior Housing | 1840 and 1910 University Blvd West | Silver Spring | 20902 | 90 | 27 | | | |
| 20220 Frederick Roac | 20220 Frederick Road | Germantowr | 20876 | | | | | |
| 4 Bethesda Metro Cente | SW Quadrant Wisconsin Ave. & Old Georgetown Rd./Eas | t Bethesda | 20814 | 489 | 74 | | | |
| 4010 Randolph Road | SW Quadrant of Randolph Road and Colie Driv | Wheaton | 20902 | 200 | 52 | | | |
| 4540 Montgomery Avenue | 4540 Montgomery Avenue | Bethesda | 20814 | 40 | 6 | | | |
| 4702 Chevy Chase Drive | 4702 Chevy Chase Drive | Bethesda | 20815 | 56 | 9 | | | |
| 4725 Cheltenham Drive | 4725 Cheltenham Drive | Bethesda | 20814 | 110 | 17 | | | |
| 4824 Edgemoor Lanε | 4824 Edgemoor Lanε | Bethesda | 20814 | 76 | 12 | | | |
| 6000 Executive Boulevarc | 6000 Executive Blvd. | Rockville | 20852 | 364 | 55 | | | |
| 7070 Arlington Road | 7070 Arlington Roac | Bethesda | 20814 | 250 | 44 | | | |
| 7121 Wisconsin Avenue | 7121 and 7155 Wisconsin Avenue | Bethesda | 20814 | | | | | |
| 7340 Wisconsin Avenue | 7340 Wisconsin Avenue | Bethesda | 20814 | 180 | 27 | | | |
| 8000 Wisconsin Avenue | 8000 Wisconsin Avenue | Bethesda | 20814 | 441 | 111 | | | |
| 8008 Wisconsin Avenue | 8008 Wisconsin Avenue | Bethesda | 20814 | 106 | 16 | | 1 | |
| 8015 Old Georgetown Roa | 8015 Old Georgetown Roac | Bethesda | 20814 | 297 | 45 | | | |
| 9545 River Road | 9545 River Road | Potomac | 20854 | 40 | 6 | | 1 | |
| Armstrong Property | Lewis Dr. W of Ridge Rd | Damascus | 20872 | 55 | 7 | | | |
| Ashford Woods (aka Egan Property | MD 355 SE of Comus Rd. | Clarksburg | 20871 | 364 | 91 | | | |
| Ashton Market | Olney Sandy Spring Road and Porter Roa | Sandy Spring | 20860 | 23 | 3 | | | |

Pipeline MPDU Projects as of 12/31/2021

| | | | Zip | Total | | | | Est. |
|--|---|----------------|-------|-------|-------|-----|--------|----------|
| Development Name | Street Address | City | Code | Units | MPDUs | WFH | Tenure | Complete |
| Avalon Residentia | E side of Frederick Road N of Shawnee Lan | Clarksburg | 20871 | 50 | 8 | | | |
| Avondale | Avondale Street | Bethesda | | 60 | 9 | | | |
| Battery District | Battery Lane E of Woodmont Ave | Bethesda | 20814 | 1,530 | 306 | | | |
| Bethesda Market | E side Wisconsin N of Leland; SW quadrant of Leland and | Bethesda | 20814 | | | | | |
| Bethesda Market (aka 7126 Wisconsin Avenue | 7121 Wisconsin Ave., 7126 Wisconsin Ave., 7140 Wiscons | Bethesda | 20814 | 620 | 93 | | | |
| Bethesda-Chevy Chase Rescue Squac | Old Georgetown Road & Battery Lan | Bethesda | 20814 | 280 | 35 | | | |
| Black Hill Germantown - Phase 2A (Part Twc | Crystal Rock Dr. & Century Blvd | Germantowr | 20874 | 294 | 37 | | | |
| Blairs, The Master Plar | Blair Mill Road | Silver Spring | 20910 | 1,183 | 148 | | | |
| Cabin Branch - Concordia (Phase I | MD Rte. 121 & I-270, SW quadrant | Clarksburg | 20871 | 116 | 6 | | | |
| Cabin Branch Adventist South Active Adul | MD Rte. 121 & I-270, SW quadrant | Clarksburg | 20871 | 347 | 44 | | | |
| Chevy Chase Lake Blocks A and E | Between Chevy Chase Lake Dr. & Manor Rd., E & W side | Chevy Chase | 20815 | | | | | |
| College View Campus | Frederick Roac | Germantowr | | 142 | 36 | | | |
| Creekside at Cabin Branch | Intersection of MD Route 121 and Interstate 270 | Clarksburg | 20841 | 326 | 41 | | | |
| Elizabeth House IV | 1400 Fenwick Lane | Silver Spring | 20910 | 334 | 50 | | | |
| ELP Bethesda at Rock Spring Phase 1/ | Intersection of Fernwood Rd and Rock Spring D | North Bethesda | 20817 | 512 | 77 | | | |
| Falkland North | East-West Highway & 16th St. (NE quadrant | Silver Spring | 20910 | | 157 | | | |
| Flats at Knowles Statior | Summit Avenue | Kensington | | 100 | 25 | | | |
| Gables White Flint | Old Georgetown Rd. & Executive Blvc | North Bethesda | 20852 | 476 | 60 | | | |
| Glenmont Metro Center Phase 2. | Glenallan Avenue | Silver Spring | 20906 | 233 | 35 | | | |
| Grase on Main Stree | Main Street W of Woodfield Rd | Damascus | 20872 | 40 | 10 | | | |
| Great Key/PSTA Site | SW corner Key West Ave. & Great Seneca Hwy | Rockville | 20850 | - | 189 | | | |
| Guardian Building (aka 8605 Cameron Stree | 8605 Cameron Stree | Silver Spring | 20910 | 177 | 23 | | | |
| Hampden East | East Lane | Bethesda | 20010 | 150 | 27 | | | |
| Heritage Gardens | 10701 South Glen Rd., SW of Norton Road/South Glen Rd | | 20854 | 51 | 8 | | | |
| Hillandale Gatewa | | White Oak | 20903 | 463 | 116 | | | |
| King Souder Property | West Side of Ridge Road (MD 27 | Damascus | 20872 | 64 | 16 | | | |
| Kingsview Statior | Clopper Road | Germantown | 20874 | 61 | 8 | | | |
| Linthicum West | Clarksburg Road and West Old Baltimore R | Clarksburg | 20871 | 253 | 32 | | | |
| Lost Knife Townhouse Community | NW Corner Lost Knife Road & Montgomery Village Ave | Gaithersburg | 20886 | 56 | 7 | | | |
| Meadowvale (2019 | 18857 Cross Country Road | Gaithersburg | 20879 | 19 | 0 | | | |
| MHP - Nebel | Nebel Street and Old Georgetown Roa | North Bethesda | 20852 | 170 | 43 | | | |
| Miles Coppola | Clarksburg Rd. | Clarksburg | 20871 | 336 | 51 | | | |
| Milestone (2015) | I-270 between Ridge Rd. & Dorsey Mill Rc | Germantown | 20876 | 485 | 61 | | | |
| Milestone Senior Germantow | East side Frederick Road, north of High Point Driv | Germantow | | 111 | 111 | | | |
| NoBe East Village Phase 1E | North of Nicholson Lane and Huff Cour | Kensington | 20895 | 232 | 29 | | | |
| North Bethesda Gatewa | Rockville Pike 250 ft. S of Nicholson La | North Bethesda | 20852 | 513 | 65 | | | |
| North Bethesda Market I | Rockville Pike 200 ft. S of Nicholson La | North Bethesda | 20852 | 470 | 59 | | | |
| Park Potomac Phase 3 | Montrose Rd. and I-270 (NW quadrant | Potomac | 20854 | | 00 | | | |
| Pike and Rose Phase 3 | Rockville Pike & Old Georgetown Rd NW quadrar | Rockville | 20852 | 827 | 103 | | | |
| Poplar Grove | Century Blvd. & Father Hurley Blvd | Germantowr | 20002 | 176 | 22 | | | |
| Residences at Forest Glen, The | | Silver Spring | 20902 | 189 | 38 | | | |
| Rock Spring Centre Phase II | NE quadrant, Rockledge Dr. & Rock Spring Dr | Bethesda | 20302 | 161 | 44 | | | |
| Saul Centers White Flint | Rockville Pike & Nicholson La. (NE & NW Quadrants | North Bethesda | 20852 | 775 | 97 | | | |
| Saul Centers White Flint West | SW quadrant, Rockville Pike & Marinelli Rd | North Bethesda | 20052 | 325 | 41 | | | |
| | | | 20032 | 525 | 41 | | | |

Pipeline MPDU Projects as of 12/31/2021

| | | | Zip | Total | | | | Est. |
|---|---|----------------|-------|--------|-------|-----|--------|----------|
| Development Name | Street Address | City | Code | Units | MPDUs | WFH | Tenure | Complete |
| Saul Centers White Flint West Building A | Rockville Pike & Marinelli Roac | North Bethesda | 20852 | 330 | 42 | | | |
| Shady Grove Station - East Side | Crabbs Branch Way 10 ft E of Shady Grove Rd | Derwood | 20855 | 689 | 96 | | | |
| Silver Spring Park | Fenton St. & Silver Spring Ave. (SE quadrant | Silver Spring | 20910 | 58 | 7 | | | |
| Strathmore Square | E of Rockville Pike and Tuckerman Lane intersectio | North Bethesda | 20852 | 2,149 | 323 | | | |
| Ten Mile Creek | MD Rte 121 & W. Old Baltimore Rd | Boyds | 20841 | 312 | 39 | | | |
| Townes of Damascus | Beall Ave. E of Ridge Rd | Damascus | 20872 | 48 | 6 | | | |
| Urby Silver Spring | 905 Silver Spring Avenue | Silver Spring | | 394 | 57 | | | |
| Viva White Oak | W of Cherry Hill Road; S of Rte. 29 | Silver Spring | 20904 | | | | | |
| VOB Development | 11575 Old Georgetown Rd. (E of Executive Blvd | North Bethesda | 20852 | 1,000 | 150 | | | |
| Washington Episcopal Day Schoo | 5600 Little Falls Parkway | Bethesda | 20815 | 121 | 16 | | | |
| Westfield Montgomery Mal | 7101 Democracy Blvd. | Bethesda | 20817 | 717 | 108 | | | |
| Westside at Shady Grove Metro Multi-Family Building | Crabbs Branch Way and Shady Grove Road | Rockville | 20855 | 413 | 50 | 51 | | |
| Westwood Shopping Center Phase ' | | Bethesda | 20816 | 262 | 33 | | | |
| Westwood Shopping Center Phase 2 | Westbard Ave. (both sides) betw. River Rd. & Westbard C | Bethesda | 20816 | 254 | 32 | | | |
| Wheaton Grandview | Grandview Avenue SE of Ennals Avenue | Silver Spring | 20902 | 204 | 62 | | | |
| White Flint Mall Redevelopmen | Rockville Pike (MD 355) E of Security Lane | Kensington | 20895 | 2,459 | 308 | | | |
| White Flint View | 5511 Nicholson Lane N of Huff Court | North Bethesda | 20852 | 193 | 28 | | | |
| White Oak Town Center | 12345 Columbia Pike | Silver Spring | 20904 | 275 | 69 | | | |
| Wildwood Manor Shopping Cente | E side Old Georgetown Rd. at Democracy Blvo | Bethesda | 20814 | 61 | 11 | | | |
| Wilgus Property (2019) | Montrose Rd./Towne Rd./Montrose Pkwy | Rockville | 20852 | 813 | 122 | | | |
| | Number of Developments: | 84 | | 28,723 | 4,559 | | | |
| Total Pipeline | Number of Developments: | 103 | | 33,887 | 5,371 | 51 | | |