

Building Successful, Value-Added Collaborations

Village Partnerships

Why Pursue Partnerships?

- Greater Potential for Innovation – partners bring different experiences and perspectives
- Creates Opportunities for greater impact, cost reductions and efficiencies – shared resources can increase sustainability
- Avoids Duplication of Effort
- Builds Service Capacity Collectively (not in a vacuum)
- Strengthens Impact/Outcome Measures – enhances credibility by producing outcomes with greater impact than can be achieved independently
- Vehicle for Better Advocacy – more voices, greater the impact on policy development

Keys to Successful Partnerships

- Early participation by partners – co-creation increases buy-in
- Good Memos of Understanding (MOU)
 - Clear objectives and agreed-upon scope signed by Executive Management
- Collectively, partners have sufficient resources
 - Time, committed staff and/or volunteers
- Partners share in decision making or agree on a decision-making structure
- Partners share in outcome responsibility
- Champions Identified for Objectives – “change-makers” lead teams toward the objectives

Examples of Village Partnerships

- Faith Communities
 - Shepherd Centers
- Community Exchanges
 - McLean Village Exchange
- Service Support Hubs
 - NV Rides

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