

FY12-17 PUBLIC SERVICES PROGRAM: FISCAL PLAN

Department of Liquor Control

FISCAL PROJECTIONS	FY11 ESTIMATE	FY12 REC	FY13 PROJECTION	FY14 PROJECTION	FY15 PROJECTION	FY16 PROJECTION	FY17 PROJECTION
ASSUMPTIONS							
Indirect Cost Rate	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%	10.00%
CPI (Fiscal Year)	2.0%	2.4%	2.7%	3.0%	3.2%	3.4%	3.6%
Investment Income Yield	0.14%	0.40%	0.90%	2.00%	2.75%	3.50%	4.00%
BEGINNING FUND BALANCE	8,264,780	3,600,040	1,864,740	3,877,380	3,877,380	3,877,380	3,877,380
REVENUES							
Licenses & Permits	1,575,000	1,575,000	1,617,520	1,666,050	1,719,360	1,777,820	1,841,820
Charges For Services	8,740	8,740	8,740	8,740	8,740	8,740	8,740
Fines & Forfeitures	220,560	220,560	226,520	233,310	240,780	248,960	257,930
Miscellaneous	67,334,700	68,480,480	71,218,500	74,066,040	77,027,480	80,107,380	83,310,480
Subtotal Revenues	69,139,000	70,284,780	73,071,280	75,974,140	78,996,360	82,142,900	85,418,970
INTERFUND TRANSFERS (Net Non-CIP)							
Transfers To The General Fund	(31,291,320)	(25,066,800)	(17,248,600)	(21,142,930)	(22,794,850)	(23,887,480)	(24,895,690)
Indirect Costs	(2,287,260)	(2,281,200)	(2,281,200)	(2,281,200)	(2,281,200)	(2,281,200)	(2,281,200)
Technology Modernization	(591,440)	(373,990)	0	0	0	0	0
Earnings Transfer	(28,412,620)	(22,411,610)	(14,967,400)	(18,861,730)	(20,513,650)	(21,606,280)	(22,614,490)
TOTAL RESOURCES	46,112,460	48,818,020	57,687,420	58,708,590	60,078,890	62,132,800	64,400,660
PSP OPER. BUDGET APPROP/ EXPS.							
Operating Budget	(38,854,170)	(40,249,790)	(41,789,920)	(43,518,130)	(45,408,900)	(47,476,860)	(49,738,370)
Debt Service: Other (Non-Tax Funds only)	(3,658,250)	(6,703,490)	(10,910,800)	(10,912,350)	(10,909,930)	(10,913,280)	(10,918,350)
FFI- Retiree Health Insurance Pre-Funding	n/a	n/a	151,050	452,220	928,490	958,230	968,500
FFI- DLC Warehouse OBI's (new location)			(1,924,000)	(1,924,000)	(1,924,000)	(1,924,000)	(1,924,000)
FFI- ERP Warehouse			(180,290)	245,250	299,380	299,380	299,380
FFI- POS			(700)	(1,500)	(2,300)	(3,100)	(3,100)
FFI - Utility Savings Due to Warehouse Move			1,000,490	1,000,490	1,000,490	1,000,490	1,000,490
FFI - Retail Store Lease	n/a	n/a	(155,870)	(173,190)	(184,740)	(196,280)	(207,830)
Subtotal PSP Oper Budget Approp / Exp's	(42,512,420)	(46,953,280)	(53,810,040)	(54,831,210)	(56,201,510)	(58,255,420)	(60,523,280)
TOTAL USE OF RESOURCES	(42,512,420)	(46,953,280)	(53,810,040)	(54,831,210)	(56,201,510)	(58,255,420)	(60,523,280)
YEAR END CASH BALANCE	3,600,040	1,864,740	3,877,380	3,877,380	3,877,380	3,877,380	3,877,380
END-OF-YEAR RESERVES AS A							
PERCENT OF RESOURCES	7.8%	3.8%	6.7%	6.6%	6.5%	6.2%	6.0%

Assumptions:

1. Fund Balance Policy = One month's operating expenses, one payroll, and \$1,000,000 for inventory in cash balance.
2. Net sales growth estimated at 4% per year.
3. Operating revenue growth estimated at 4% per year.
4. Operating budget expenditures grow with CPI.
5. The labor contract with the Municipal and County Government Employees Organizations, Local 1994 expires at the end of FY12.
6. Effective FY08, financing for State transportation projects is appropriated in the Department of Liquor Control.
7. Effective FY10, financing for the warehouse relocation is appropriated in the Department of Liquor Control.