

Appendix E

**Subcontracting Activity By Project/Contract Number
Montgomery County, Maryland
Disparity Study - 2013**

Prime Vendor Name: _____ Prime Vendor Montgomery County ID# _____

Prime Vendor Address _____ City _____ ST _____ Zip _____

Prime Vendor MFD Status (Circle all that apply) Not for Profit Non-MFD Disabled African American Asian American Hispanic American

Native American Female If certified MFD – List one current Certifying Agency(ies) _____

Project/Contract Number _____ Project/Contract Description _____

Project/Contract Date: _____ Prime Vendor Project/Contract NIGP Code _____

Subcontractor/ Subconsultant Vendor ID No.	Subcontractor/ Subconsultant Name	Subcontractor City, State, Zip	MFD Status of Subcontractor (see list above)	Scope of Work Performed (Description)	Sub NIGP Code for Work Performed (5-digit)	Total Amount Paid to Subcontractor (\$)	Estimated Remaining Amount to be paid to Subcontractor	If amounts remaining to be paid to Subcontractor, provide estimated date of final payment (mm/yy)	If an amount remaining to be paid to Subcontractor is such amount fixed or on an as-needed basis

If you were awarded contracts with Montgomery County from 7/1/04-6/30/12 and they are not listed in this letter, please respond for each add'l contract. Please return questionnaire by September 20, 2013 to: MoCo Questionnaire Response, c/o Griffin & Strong, P.C., 235 Peachtree Street, N.E., Suite 400, Atlanta, Georgia or email to moco@gspclaw.com, or fax to 404-584-9730

Question #1: How many years has your firm been in operation? _____

Question #2: How many employees do you have on staff? _____

Question #3: How many full-time employees do you have? _____

Question #4: How many part-time employees do you have? _____

Question #5: What was the maximum number of full-time and part-time you have ever had? _____

Question #6: Into which of the following business categories does your firm fit? Indicate by marking an "X" by the appropriate category.

- 1) Construction _____
- 2) Professional Services _____
- 3) Other Services _____
- 4) Goods _____

For the following financial questions, please circle the appropriate response.

Question #7: What was the gross revenue of your company for each of the following years? Circle the correct range.

2001	2002	2003
\$1 to \$100,000	\$1 to \$100,000	\$1 to \$100,000
\$100,001 to \$200,000	\$100,001 to \$200,000	\$100,001 to \$200,000
\$200,001 to \$300,000	\$200,001 to \$300,000	\$200,001 to \$300,000
\$300,001 to \$400,000	\$300,001 to \$400,000	\$300,001 to \$400,000
\$400,001 to \$500,000	\$400,001 to \$500,000	\$400,001 to \$500,000
\$500,001 to \$600,000	\$500,001 to \$600,000	\$500,001 to \$600,000
\$600,001 to \$1,000,00	\$600,001 to \$1,000,00	\$600,001 to \$1,000,00
\$1,000,001 and greater	\$1,000,001 and greater	\$1,000,001 and greater

Question #8: What was the net revenue of your company for each of the following years? Circle the correct range.

2001	2002	2003
\$1 to \$100,000	\$1 to \$100,000	\$1 to \$100,000
\$100,001 to \$200,000	\$100,001 to \$200,000	\$100,001 to \$200,000
\$200,001 to \$300,000	\$200,001 to \$300,000	\$200,001 to \$300,000
\$300,001 to \$400,000	\$300,001 to \$400,000	\$300,001 to \$400,000
\$400,001 to \$500,000	\$400,001 to \$500,000	\$400,001 to \$500,000
\$500,001 to \$600,000	\$500,001 to \$600,000	\$500,001 to \$600,000
\$600,001 to \$1,000,00	\$600,001 to \$1,000,00	\$600,001 to \$1,000,00
\$1,000,001 and greater	\$1,000,001 and greater	\$1,000,001 and greater

Question #9: What was the amount of bonding received by your company for each of the following years? Circle the correct range.

2001	2002	2003
\$500,000 to \$1,000,000	\$500,000 to \$1,000,000	\$500,000 to \$1,000,000
\$1,000,001 to \$1,500,000	\$1,000,001 to \$1,500,000	\$1,000,001 to \$1,500,000
\$1,500,001 to \$2,000,000	\$1,500,001 to \$2,000,000	\$1,500,001 to \$2,000,000
\$2,000,001 to \$2,500,000	\$2,000,001 to \$2,500,000	\$2,000,001 to \$2,500,000
\$2,500,001 to \$3,000,000	\$2,500,001 to \$3,000,000	\$2,500,001 to \$3,000,000
\$3,000,001 and greater	\$3,000,001 and greater	\$3,000,001 and greater

Question #10: What is your projected net revenue for 2004? Circle the appropriate range.

\$1 to \$100,000
\$100,001 to \$200,000
\$200,001 to \$300,000
\$300,001 to \$400,000
\$400,001 to \$500,000
\$500,001 to \$600,000
\$600,001 to \$1,000,000
\$1,000,001 and greater

The following questions concern demographic information about the owner of the company. Please circle the correct response where appropriate.

Question #11: How old is the owner of company? _____

6) Graduate Degree (MA, PhD, MD etc.)

Question #12: What is the gender of the owner?

- 1) Male
- 2) Female

Question #15: Is your business home-based?

- 3) Yes
- 4) No

Question #13: What is the Minority, Female or Disabled Status of the owner?

- 1) White Male
- 2) White Female
- 3) African American
- 4) Asian American
- 5) Native American
- 6) Hispanic American
- 7) Disabled

Question #16: For the most recent accounting period, did your business realize a profit?

- 1) Yes
- 2) No

Question #14: What is the owner's level of education?

- 1) Some High School
- 2) High School Graduate
- 3) Some College
- 4) College Graduate
- 5) Some Post-Graduate Education

Question #17: Have you ever been denied a bank loan and/or line of credit associated with your business?

- 1) Yes
- 2) No

Question #18: Do you actively seek contracting opportunities with county government?

- 1) Yes
- 2) No

Question #19: In a given year, what percentage of your sales do you estimate are

associated with contracts from county government?

_____ (percentage between 0 and 1)

Question #20: In a given year what percentage of your sales do you estimate are associated with subcontracts from other firms with county government contracts?

_____ (percentage between 0 and 1)

Question #21: What was the source of your business start-up capital?

- 1) Bank Loan
- 2) Personal Savings
- 3) Home Equity
- 4) Credit Cards
- 5) Loan from Family/Friends
- 6) Government Guaranteed Loan
- 7) Other