# OGM Community Forum

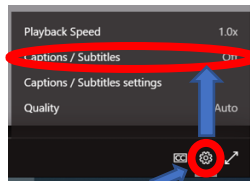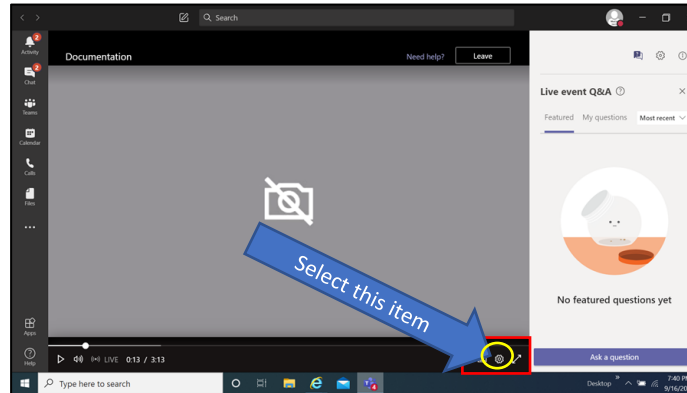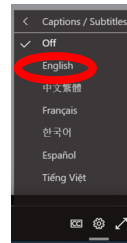## April 8, 2025

How you can view the multi-lingual closed captions:


Select this item


When you select it a menu appears, choose **captions / subtitles**


You then select the language of choice


It will then display the language chosen

## Disclaimer

The translations provided in this application use what is referred to as mechanical translation technology. Although this method of translation is very effective and provides a high rate of accuracy it is NOT 100% word for word accurate. Things that may affect it are the quality of the microphone used and potentially a person speaking that may have an accent.

# Who is OGM?

In coordination with the Office of Procurement, Office of Management and Budget, and Department of Finance, OGM develops countywide policies and procedures regarding grants management that are consistent with the County's racial equity and social justice goals.

**OGM has two areas of focus:**

## Incoming Grants

We empower Montgomery County Government's executive branch by leveraging federal, State, and private grants.

Strategically using grants to supplement County tax dollars, enables the expansion of both new and existing programs and service. This enhances the County's ability to serve its residents more effectively and efficiently without raising taxes.

## Outgoing Grants

We foster positive community impact through the administration of competitive grants programs and issuing grant agreements that align with County priorities and enrich the lives of County residents.

The Outgoing Grants team prioritizes the success of grant applicants and awardees by delivering guidance, applicant training resources, and thorough information on compliance requirements. Together, we strive to empower initiatives that drive meaningful change and enhance the well-being of our community.

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**OGM Updates (1 of 2)**

- **Federal Budget Landscape –** Spending a significant amount of time on understanding evolving federal landscape resulting in delays in launches to grant programs
- **Responding to Council Question on FY26 CE Recommended Budget –** Oversee the OGM and Community Grants NDA portion of the budget
- **February 27, 2025 Government Operations (GO) Committee Hearing:** Links to (video and staff packet)

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- **Hiring** – Outgoing Grants Program Manager II position, interviews set
- **FY25 Grant Programs** – Focused on launching final series of competitions between April and early May of 2025.
- **SM Apply to Euna Grants Transition Complete** – SM Apply closed, all new grant programs in Euna Grants.
- **Renewals and Reporting –** Building renewal and reporting modules for previous grant program recipients.
- **Budget and Performance Trainings** – To be scheduled soon

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## FY26 County Executive Recommended Budget
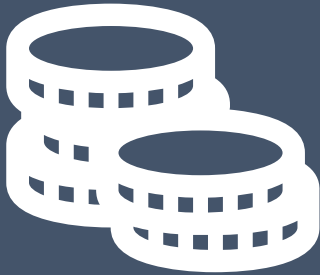
- Released on Friday March 14, 2025
- Available online as a PDF on the Office of Management and Budget Website
- **FY26 CE Recommended Budget**
- County Council will review, deliberate, and ***can and likely will make changes***
- Multiple opportunities for advocacy during their process
- CE will likely request changes due to pending State budget deliberations
- Council will pass a final FY26 Budget in late May

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## FY26 CE Rec Budget: OGM Portion
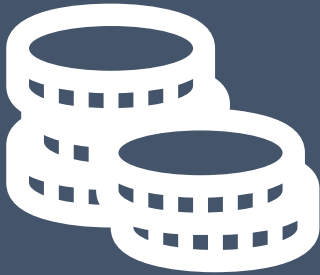
- **OGM budget starts on page 34-1** of the FY26 CE Rec Budget Book
- **Maintains current staff levels within OGM** making adjustment for inflation and other increased operating costs
- **Adds a Grants Focused Attorney** in the Office of the County Attorney (page 28-1) to support both Incoming and Outgoing Grants
- **All OGM changes related to Incoming Grants** (grants the County applies for)
- **Cuts $17,000** for a Grants Training Conference for County Staff since we will only hold every few years
- **Adds $100,000** for County Grant Data Tracking and Approval System

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# FY26 CE Rec Budget: Community Grants NDA Portion (1 of 2)
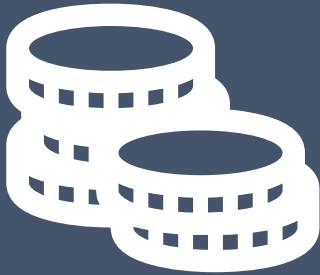
- **Community Grants Non-Departmental Account (NDA)** is a special pool of funds not within a single department
- **Community Grants NDA budget starts on page 73-4** of the [FY26 CE Rec Budget Book](#)
- In the FY25 CE Recommended Budget, the **Community Grants NDA was only 6.6%** of the total estimated County nonprofit funding
- **Adding the Cost Sharing Capital Grants only brings this estimated total up to 8.1%**
- For FY25 OGM projects that **the Community Grants NDA will be only 20%** of competitive nonprofit grant programs with **68% from department base budgets**
- **Take Away: the Community Grants NDA is a literal fraction of total nonprofit opportunities** for both grants and contracts

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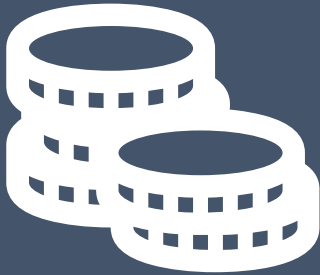# FY26 CE Rec Budget: Community Grants NDA Portion (2 of 2)

- **Continues multi-year awards for Community Grants and Underserved Communities Projects (UCP) grant program winners** at current levels plus 3% inflationary increase
- **Continues Legacy Renewals through FY26** at current levels plus 3% inflationary increase
- **All Community Grants, UCP, and Legacy Renewals will be reviewed** for performance and may be cut if not in compliance or performing
- **Maintains $1M for Nonprofit Incubators**
- **$1M for Nonprofit Technical Assistance**
- **$3M for Cost Sharing Capital Grants** focused on matching State Awards ($2M for Non-Arts and $1M for Arts capital projects)

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# Outstanding Grant Program Updates

- **FY25 Place-Based Management Grants Program**: Applications still being evaluated and scored.
- **FY25 Food As Medicine Grants Program**: Review complete and recommended awards sent to CAO. Awaiting final approval.
- **FY25 Cost Sharing Capital Grants Program:** Administrative Review stage complete. Eligible applications moving on to reviewers for evaluation and scoring.

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# Currently Open FY25 Grant Programs

- **FY25 Nutrition Benefits Outreach Grant Program:** *(Opened March 25, 2025 and closes Wednesday April 23, 2025 at 11:59 PM)*: The FY25 NBO Grant Program (formerly SNAP Outreach Grant Program) will solicit grant applications for qualified state-designated community-based organizations (CBOs) to conduct Supplemental Nutrition Assistance Program (SNAP) outreach, application, and enrollment assistance to Montgomery County families with children. These programs reach Montgomery County families that are eligible, but not yet enrolled in SNAP. OFSR expects to award $300,000 in grant funds.

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# April FY25 Grant Programs – First Half of Month

- **FY25 Fentanyl Use, Overdose, and Death Reduction (FUODR) Grant Program:** *(Anticipated Launch: 2nd Week of April 2025)* The Department of Health and Human Services has allocated $100,000 of Opioid Abatement Funds for a grants program that aims to reduce the number of persons using, overdosing and dying from the use of fentanyl in Montgomery County, MD. HHS anticipates making 1-2 awards with a $50,000 minimum and $100,000 maximum.
- **FY25 Community Projects Fund Administration Grant Program:** *(Anticipated Launch: 2nd Week of April, 2025)* The goal of this grant program is to compete out to a nonprofit provider the administration of the Community Project Fund pool of resources.  The award winner will also be responsible for providing coaching, mentoring, and sustained technical assistance to small, emerging, and volunteer led nonprofit applicants and award winners for this pool of resources. $1.2 million is available for this grant program and OGM anticipates making a single award to one partner.
- **FY25 Nonprofit Incubators Grants Program:** *(Anticipated Launch: 2nd Week of April 2025).* The goal of this grant program is to compete out funds to nonprofit providers for the administration of Nonprofit Incubators serving nonprofits throughout the County. OGM seeks innovative proposals that explore administrative shared serves, micro-grants administrative needs, common workspaces, as well as sustained coaching, mentoring, and community building for incubator participants.  $1 million is available for this grant program with OGM anticipating 2-3 multi-year awards ranging from $300,000 to $500,000 per year.

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# April FY25 Grant Programs – 2nd Half of Month

- **FY26 Cost Sharing Capital Grants Program:** *(Will open mid-April, 2025 after the State finishes its budget process).* OGM will soliciting grant applications from qualified 501(c)(3) nonprofit organizations seeking to implement capital projects that help provide access to resources, direct services, historical preservation, cultural enrichment, and/or other benefits to Montgomery County residents. The FY26 competition will be limited only to projects that have an existing State capital award for the same project. The FY26 CSCG competition will be multi-stage with a short initial application to assess need and eligibility with a longer second stage.

- **FY25 Community Youth Mental Health and Substance Use Initiatives Grants Program:** *(Anticipated Launch: Late April 2025). T*he department of Health and Human Services will solicit grant applications Award up to $1.3 million in Juul and Altria settlement funds to support youth programming initiatives focused on vaping cessation, mental health, and substance use prevention. HHS anticipates up to three awards ranging from $250,000 to $500,000 each.

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# May Upcoming FY25 Grant Programs

- **FY25 Nonprofit Technical Assistance and Management Support Grants Program:** *(Anticipated Launch: Early April 2025).* The goal of this grant program is to compete out funds to nonprofit providers for the administration of Nonprofit Incubators serving nonprofits throughout the County.  OGM will seek innovative proposals that help prepare County nonprofits to independently and successfully apply for win, implement, and comply with County, other local jurisdiction, private, State, and federal awards.  This award may include a sub-granting component.  $2 million is available for this grant program with OGM anticipating 4-5 multi-year awards ranging from $300,000 to $500,000 per year.  Portions of this funding pool may be integrated into the FY25 Nonprofit Incubator and FY24 Community Projects Fund Administration Grant Programs.
- **FY26 Renewals:**  At latest, OGM will open modules to collect information/proposal for all multi-year awards for their FY26 funding.  These grant programs include, but are not limited to, Community Grants, Legacy Renewals, and FY25 Cost Sharing Capital Grants, and other department led multi-year grant programs.  Program continuation and/or final award amounts will depend on County Council actions during their budget deliberations.

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# To be Scheduled FY25 Grant Programs

- **<u>FY25 Emerging Business District Grant Program:</u>** The Community Engagement Cluster (CEC) is soliciting grant applications under the County's FY 2024 Emerging Business Districts Grants Program, which aims to establish Business Improvement Districts or Urban District Corporations within Montgomery County by subsidizing the formation and support of non-profit commercial district management entities to conduct place making, place management, branding, and economic development activities in a designated neighborhood.
- **<u>FY25 Community Reinvestment and Repair Fund Grant Program:</u>** Bill 4-24 "Community Reinvestment and Repair Fund Commission – Established," allows a portion of cannabis tax revenue to be directed to Montgomery County communities most harmed by the so-called War On Drugs. Through this grant program the County will support community-based initiatives intended to benefit low-income communities and that serve disproportionately impacted areas of the County. Total awards are estimated at $1 million for FY25.
- At least three other potential department grant programs currently under discussion.

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# Intro to County Grant Applications

## Step 1: Find Out about County Grant Opportunities



- **Visit and "Favorite" the OGM Website**
- **Register for the OGM Newsletter**
- **Check out the OGM Grants Program Forecast**
- **Check out OGM Community Forums and Past Newsletters**

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# Restructured OGM Homepage

- **Euna Grants listing embedded in homepage**
- **Key resource links emphasized in buttons**

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# Montgomery County Grant Opportunities Newsletter



- Short-term, actionable, and FIRM County Grant Programs
- Updates on closed CGPs and related events
- Goal is to give partners a clear, reliable, and consistent view of County opportunities
- Will also include updates on closed (but not awarded) grant programs, non-County grant opportunities, and grant related events
- Updated and sent weekly on Tuesday or Wednesdays with special bulletins as necessary

Display Closed Solicitations: ☐

| OGM-Outgoing Grants | |
| --- | --- |
| Solicitation Name | Application S |
| FY25 Place Based Management Grant Program | |
| FY25 Food as Medicine Grant Program | |
| FY25 Cost Sharing Capital Grants | |

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**Download the Latest FY2025 Grant Program Forecast**

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# FY2025 Grant Program Forecast
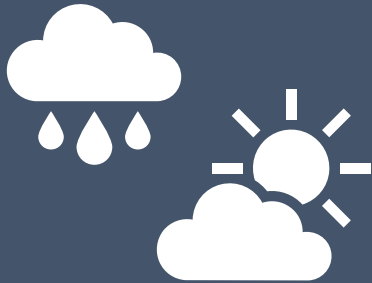
- Medium to long-term projection of upcoming County competitive grant programs (CGPs)
- Goal is to allow partners and OGM to predict and plan for future opportunities
- Living document that is subject to change as departments develop new grant programs
- New items and details posted as they firm up
- Reviewed, updated (if necessary), and reposted weekly to the same link

Display Closed Solicitations: ☐

**OGM-Outgoing Grants**

| Solicitation Name | Application S |
| --- | --- |
| FY25 Place Based Management Grant Program | |
| FY25 Food as Medicine Grant Program | |
| FY25 Cost Sharing Capital Grants | |

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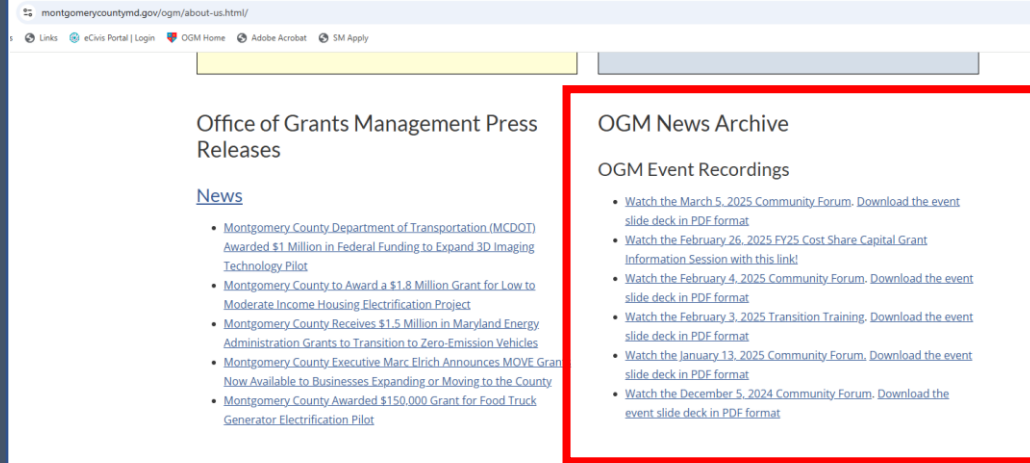Download the Latest FY2025 Grant Program Forecast

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# OGM Community Forums



- OGM Community Forums are advertised through the OGM Newsletter
- Past event recordings and slide decks posted on the [About Us OGM Page](#))
- Previous OGM Newsletters can be found here as well
- OGM staff can be invited to participate in your meetings and other events



montgomerycountymd.gov/ogm/about-us.html

Links · eCivis Portal | Login · OGM Home · Adobe Acrobat · SM Apply

### Office of Grants Management Press Releases

#### News

- Montgomery County Department of Transportation (MCDOT) Awarded $1 Million in Federal Funding to Expand 3D Imaging Technology Pilot
- Montgomery County to Award a $1.8 Million Grant for Low to Moderate Income Housing Electrification Project
- Montgomery County Receives $1.5 Million in Maryland Energy Administration Grants to Transition to Zero-Emission Vehicles
- Montgomery County Executive Marc Elrich Announces MOVE Grant Now Available to Businesses Expanding or Moving to the County
- Montgomery County Awarded $150,000 Grant for Food Truck Generator Electrification Pilot

### OGM News Archive

#### OGM Event Recordings

- Watch the March 5, 2025 Community Forum. Download the event slide deck in PDF format
- Watch the February 26, 2025 FY25 Cost Share Capital Grant Information Session with this link!
- Watch the February 4, 2025 Community Forum. Download the event slide deck in PDF format
- Watch the February 3, 2025 Transition Training. Download the event slide deck in PDF format
- Watch the January 13, 2025 Community Forum. Download the event slide deck in PDF format
- Watch the December 5, 2024 Community Forum. Download the event slide deck in PDF format

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# Step 2: Get Compliant

- Check Out OGM's **5 Steps To Prepare For Montgomery County Grants** as an html or pdf.
- Register and Maintain Good Standing with the Maryland State Department of Assessment and Taxation - Ensure your organization is registered and in Good Standing with the Maryland Department of Assessment and Taxation (SDAT). This status is required to receive grants and payments.
- Register with CVRS - To receive grant payments, your organization must be registered in Montgomery County's Vendor Registration System (CVRS). Keep your registration current and sign up for ACH to get funds faster.

**Step 3: Create a Profile in Euna**

**Create a Euna Grants (eCivis) profile at https://portal.ecivis.com/#/login**
- A on-demand **training video** covers both how to set up a new Euna Grants profile.
- **Training video slide deck** can be downloaded with useful hyperlinks.

**Download the following User Guides:**
- **Logging into Your eCivis Portal Account**
- **Reviewing and Submitting your application**
- **Transfer Application Ownership**
- **Guide for Applicants**, including budget assistance

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# Step 4: Check Out Individual Grant Program Solicitations

1. **Check out the various Solicitation Tabs for a specific grant program.** OGM elevates all key information to these tabs so that you can assess whether the grant program is a good fit for your organization. If not, move on to other opportunities.
2. **If the Grant Program looks like it is a good fit, download and read the whole Notice of Funding Opportunity (NOFO).** The devil may be in the details so understanding the full NOFO will help you make an informed decision of whether to apply or not.
3. **Make a "Go/No Go" Decision with your Team.** Discuss with your team on whether a) you are really competitive for the opportunity (not just eligible), b) roles and responsibilities for the application, and c) other competing priorities. Decide whether to commit to an application or let the opportunity pass.

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## Step 5: Apply Common Application Elements

- **Application Title –** Name of organization and proposal title
- **Lead Applicant Information –** Contact Information for Applicant that will be used in any resulting Grant Agreements
- **Lead Applicant Background –** Organization size and leadership demographics (optional and NEVER used as part of the evaluation and scoring process)
- **Memorandum of Understanding –** If the application represents a cooperative effort between more than one organization then the County requires an MOU outlinging the relationship, roles, and responsibilities of all parties.

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## Step 5: Apply Standard Application Elements

## Standard Tasks – Scaled Up or Down Based on Award Size

- **Project Strategy/Scope of Work –** Narrative description of project being proposed and impact
- **Budget –** Detailed itemization of costs for the proposal
- **Budget Narrative –** Narrative description of these costs and why they are necessary for the project
- **Timeline/Implementation Plan –** Description of how the project will be implemented over the grant term
- **Performance Plan/Goals –** Outline of outcomes and outputs associated with the project quantitative and qualitative metrics to be collected, methods for collecting, and targets as well as any other evaluation methods.
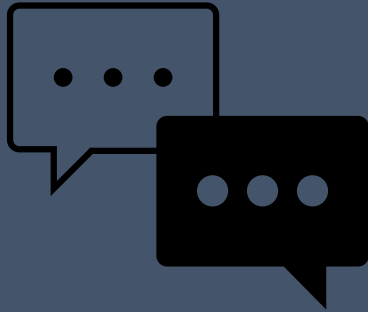
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# Step 5: Apply Potential Application Elements

**Less Common Tasks – Added for Large Awards or More Complex Grant Programs**

- **Staffing Plan –** Narrative description of all positions associated with the project, % of time dedicated to project, salary/stipend level for position, and why the position is needed for project success
- **Performance History –** Description of outcomes achieved by applicant that demonstrate their success in a similar project to the proposal
- **Outreach Plan –** Description of the applicant's strategy to reach the target population
- **Grant Program Specific Tasks –** Different grant programs addressing unique sectors may have additional Tasks specific to that sector, initiative, and/or Target population

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## OGM Email Contact Changes

# <span style="color:red">Pre</span> Award OGM Contact

For questions on...

- **Upcoming, open, and closed grant programs**
- **Issues with Euna Grants**
- **Feedback sessions on submitted applications**

Email **grants@montgomerycountymd.gov**
(Address now monitored by 3 OGM staff)

# <span style="color:red">Post</span> Award OGM Contact

For questions on...

- **Status of County grant agreement approvals and Direct Purchase Orders (DPOs)**
- **How to submit payments and check their status**

Email **grantsadministration@montgomerycountymd.gov**
(Address now monitored by 3 OGM staff)

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**Your questions for OGM...**

# ?

**Please type your question into the MS Teams "Q&A" Bubble**

*What future topics do you want to see? Grant agreement structure? Grant competition cycle? Grant approval cycle?*



**Please email us any future questions or ideas at grants@montgomerycountymd.gov**

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