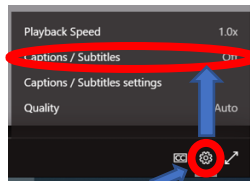
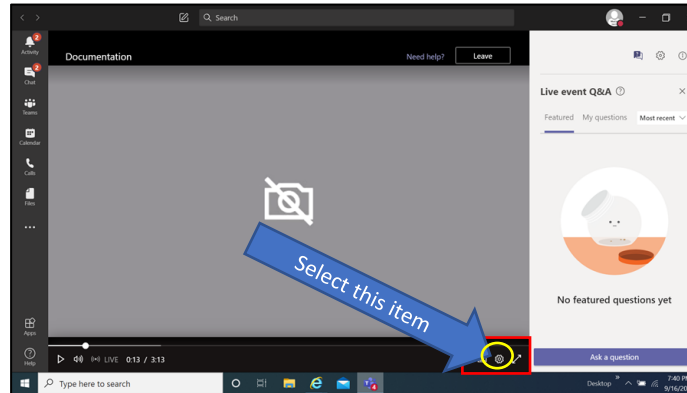


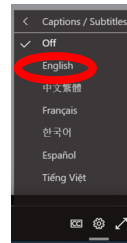
OGM Community Forum

March 5, 2025

How you can view
the multi-lingual
closed captions:



When you select it a menu appears,
choose **captions / subtitles**



You then select
the language of choice



It will then display the language chosen

Disclaimer

The translations provided in this application use what is referred to as mechanical translation technology. Although this method of translation is very effective and provides a high rate of accuracy it is NOT 100% word for word accurate. Things that may affect it are the quality of the microphone used and potentially a person speaking that may have an accent.



Montgomery County Office of
Grants Management

Community Forum

March 5, 2025

Who is OGM?

In coordination with the Office of Procurement, Office of Management and Budget, and Department of Finance, OGM develops countywide policies and procedures regarding grants management that are consistent with the County's racial equity and social justice goals.

OGM has two areas of focus:

Incoming Grants

We empower Montgomery County Government's executive branch by leveraging federal, State, and private grants.

Strategically using grants to supplement County tax dollars, enables the expansion of both new and existing programs and service. This enhances the County's ability to serve its residents more effectively and efficiently without raising taxes.

Outgoing Grants

We foster positive community impact through the administration of competitive grants programs and issuing grant agreements that align with County priorities and enrich the lives of County residents.

The Outgoing Grants team prioritizes the success of grant applicants and awardees by delivering guidance, applicant training resources, and thorough information on compliance requirements. Together, we strive to empower initiatives that drive meaningful change and enhance the well-being of our community.



Montgomery County Office of
Grants Management

Community Forum Agenda



- OGM Updates
- FY25 Grant Program Overview
- Special Topic: **Grant Funding Sources**
- Communication Tools
- Q&A

Outgoing Grants



Montgomery County Office of
Grants Management

OGM Updates (1 of 2)



- **Federal Budget Landscape** – Spending a significant amount of time on understanding evolving federal landscape resulting in delays in launches to grant programs
- **Preparing for FY26 CE Recommended Budget Release on Friday, March 14, 2025** – Preparing the OGM and Community Grants NDA portion of the budget
- **February 27, 2025 Government Operations (GO) Committee Hearing:** Links to ([video](#) and [staff packet](#))

OGM Updates (2 of 2)



- **Hiring** – [Outgoing Grants Program Manager II position](#), setting up interviews now.
- **FY25 Grant Programs** – Focused on launching final series of competitions between March and early May of 2025.
- **SM Apply to Euna Grants Transition Complete** – SM Apply closed, all new grant programs in Euna Grants.
- **Budget and Performance Trainings** – To be scheduled soon

Outstanding Grant Program Updates

- **FY25 Nonprofit Security Grant Program:** Notification letters on grant program results have been sent to all applicants.
- **FY24 Cost Sharing Capital Grants (CSCG):** Notification letters on grant program results have been sent to all applicants.
- **FY25 Low and Moderate Income Electrification Grant Program:** Finalists have been selected and, per the terms of their federal grant, the Montgomery County Department of Environmental Protection (DEP) must gain final approval of awardee from the federal Department of Energy (DOE).
- **FY25 Place-Based Management Grants Program:** Applications completed OGM Admin Review and moving on to full reviews.
- **FY25 Food As Medicine Grants Program:** Applications completed OGM Admin Review. Some platform issues delaying passing application onto reviewers.

Outgoing Grants



Montgomery County Office of
Grants Management

Currently Open FY25 Grant Programs

- **FY25 Cost Sharing Capital Grants Program:** *(Opened February 20, 2025 and closes March 20, 2025 at 1:00 PM).* OGM is soliciting grant applications from qualified 501(c)(3) nonprofit organizations seeking to implement capital projects that help provide access to resources, direct services, historical preservation, cultural enrichment, and/or other benefits to Montgomery County residents. The FY25 competition will be limited only to projects that have an existing State capital award for the same project.

Outgoing Grants



Montgomery County Office of
Grants Management

March FY25 Grant Programs (1 of 2)

- **FY25 Community Youth Mental Health and Substance Use Initiatives Grants Program:** *(Anticipated Launch: March 2025)*. The department of Health and Human Services will solicit grant applications Award up to \$1.3 million in Juul and Altria settlement funds to support youth programming initiatives focused on vaping cessation, mental health, and substance use prevention. HHS anticipates up to three awards ranging from \$250,000 to \$500,000 each.
- **FY25 Community Projects Fund Administration Grant Program:** *(Anticipated Launch: Early March 2025)*
The goal of this grant program is to compete out to a nonprofit provider the administration of the Community Project Fund pool of resources. The award winner will also be responsible for providing coaching, mentoring, and sustained technical assistance to small, emerging, and volunteer led nonprofit applicants and award winners for this pool of resources. \$1.2 million is available for this grant program and OGM anticipates making a single award to one partner.
- **FY25 Fentanyl Use, Overdose, and Death Reduction (FUODR) Grant Program:** *(Anticipated Launch: Mid March 2025)* The Department of Health and Human Services has allocated \$100,000 of Opioid Abatement Funds for a grants program that aims to reduce the number of persons using, overdosing and dying from the use of fentanyl in Montgomery County, MD. HHS anticipates making 1-2 awards with a \$50,000 minimum and \$100,000 maximum.

Outgoing Grants



Montgomery County Office of
Grants Management

March FY25 Grant Programs (2 of 2)

- **FY25 SNAP Outreach Grant Program:** *(Anticipated Launch: Mid March 2025).* The FY25 SNAP Outreach Program will solicit grant applications for qualified state-designated community-based organizations (CBOs) to conduct Supplemental Nutrition Assistance Program (SNAP) outreach, application, and enrollment assistance to Montgomery County families with children. These programs reach Montgomery County families that are eligible, but not yet enrolled in SNAP.
- **FY25 Nonprofit Incubators Grants Program:** *(Anticipated Launch: Late March 2025).* The goal of this grant program is to compete out funds to nonprofit providers for the administration of Nonprofit Incubators serving nonprofits throughout the County. OGM seeks innovative proposals that explore administrative shared serves, micro-grants administrative needs, common workspaces, as well as sustained coaching, mentoring, and community building for incubator participants. \$1 million is available for this grant program with OGM anticipating 2-3 multi-year awards ranging from \$300,000 to \$500,000 per year.

Outgoing Grants



Montgomery County Office of
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April Upcoming FY25 Grant Programs

- **FY25 Nonprofit Technical Assistance and Management Support Grants**
Program: *(Anticipated Launch: Early April 2025).* The goal of this grant program is to compete out funds to nonprofit providers for the administration of Nonprofit Incubators serving nonprofits throughout the County. OGM will seek innovative proposals that help prepare County nonprofits to independently and successfully apply for win, implement, and comply with County, other local jurisdiction, private, State, and federal awards. This award may include a sub-granting component. \$2 million is available for this grant program with OGM anticipating 4-5 multi-year awards ranging from \$300,000 to \$500,000 per year. Portions of this funding pool may be integrated into the FY25 Nonprofit Incubator and FY24 Community Projects Fund Administration Grant Programs.

Outgoing Grants



Montgomery County Office of
Grants Management

To be Scheduled FY25 Grant Programs

- **FY25 Emerging Business District Grant Program:** The Community Engagement Cluster (CEC) is soliciting grant applications under the County's FY 2024 Emerging Business Districts Grants Program, which aims to establish Business Improvement Districts or Urban District Corporations within Montgomery County by subsidizing the formation and support of non-profit commercial district management entities to conduct place making, place management, branding, and economic development activities in a designated neighborhood.
- **FY25 Community Reinvestment and Repair Fund Grant Program:** Bill 4-24 "Community Reinvestment and Repair Fund Commission – Established," allows a portion of cannabis tax revenue to be directed to Montgomery County communities most harmed by the so-called War On Drugs. Through this grant program the County will support community-based initiatives intended to benefit low-income communities and that serve disproportionately impacted areas of the County. Total awards are estimated at \$1 million for FY25.
- At least two other potential department grant programs currently under discussion.

Outgoing Grants



Montgomery County Office of
Grants Management

Montgomery County MD Grant Funding Sources

Separating Myths from Facts

MYTH: All (or most) County nonprofit funding is given out as grants through the Community Grants NDA.

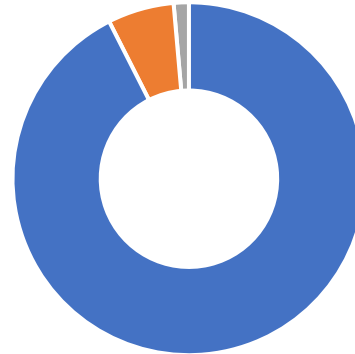


Outgoing Grants

FACT: At the time of the FY25 CE Recommended budget, **the Community Grants NDA was only 6.6%** of total estimated continuing County nonprofit funding. Including nonprofit capital funding only increases this amount to **8.1%**.

Estimated Nonprofit Funding Continuing from the FY24
Approved to the FY25 CE Recommended Budget

- Estimated FY25 CE REC Continuing County Nonprofit Funding - \$166 M
- FY25 CE REC Community Grants NDA - \$10.9 M
- FY25 CE REC Cost Sharing Capital Grants - \$2.5 M



Montgomery County Office of
Grants Management

MYTH: All (or most) County grant funding is given out through the Community Grants NDA.



FACT: Of the \$17.6 million in FY24 competitive grant programs, only \$6.8 million (38.4%) came from the Community Grants NDA. The rest came from Department Base Budgets (44.5%) or the Capital Improvement Program (17.1%).

FY24 Grant Program Funding Source	Amount	% of Total
CEC	\$ 1,000,000	5.7%
Community Grants NDA	\$ 6,758,128	38.4%
DEP	\$ 1,500,000	8.5%
DOT	\$ 800,000	4.5%
HHS	\$ 2,300,000	13.1%
OEMHS	\$ 900,000	5.1%
OFSR	\$ 1,330,000	7.6%
Cost Sharing: MCG Project (CIP#720601)	\$ 3,000,000	17.1%
FY24 Total	\$ 17,588,128	100.0%

Outgoing Grants



Montgomery County Office of
Grants Management

MYTH: FY24 was a fluke, going forward all (or most) County grant funding is given out through the Community Grants NDA.



FACT: For FY25, OGM projects that most competitive grant programs will draw their funds from department base budgets (68.0%) instead of the Community Grants NDA (20.1%) or Capital Improvement Program (11.9%). Going forward, OGM predicts **MORE AND MORE grant programs will come from departments, not the NDA.**

FY25 Grant Program Funding Source*	Amount	% of Total
CEC	\$ 1,000,000	4.8%
Community Grants NDA	\$ 4,200,000	20.1%
DEP	\$ 1,800,000	8.6%
HHS	\$ 4,432,848	21.2%
OEMHS	\$ 1,200,000	5.7%
OFSR	\$ 5,800,000	27.7%
Cost Sharing: MCG Project (CIP#720601)	\$ 2,500,000	11.9%
FY25 Total	\$ 20,932,848	100.0%

* As of 3/5/2025, Departments are still engaging with OGM on potential additional grant programs in FY25.

Outgoing Grants



Montgomery County Office of
Grants Management

MYTH: Grant funds are only for nonprofit organizations.



FACTS:

- Grants are an implementing mechanism that can be used with nonprofits, for-profit businesses, private individuals, or other entities
- OGM facilitated two FY25 grant programs that allowed for-profit applicants based on the nature of these programs.
 - FY25 Equicare: Subsidy Seats (HHS)
 - FY25 Food As Medicine (OFSR)
- The Montgomery County Business Center also facilitates several for-profit grant programs
- For-profit and nonprofit grant funds DO NOT directly compete with each other for resources

Current County Grant Funding Sources

- General Funds (County tax revenues)
- Current Revenue (County tax revenue for Capital Improvement Program)
- Enterprise Funds (Revenue from permits, fines, or other govt. fees)
- State Settlement Funds (Transfers from the State for legal settlements)
- Federal Grants (awards won by the County from the federal government)
 - these are VERY RARELY converted into grants because the requirements and restrictions are so strict that a Procurement Contract is a better sub-recipient mechanism
 - **Exception:** FY25 Low & Middle Income Electrification grant program (DEP) is federally funded but **no awardees have been selected yet**

Outgoing Grants



Montgomery County Office of
Grants Management

Grant Funding Locations in the Budget

Ordered from greatest to least amount:

- **Department Base Budgets** (i.e. Food As Medicine, HEECAP, Place Based Management, Nonprofit Security Grants)
- **Community Grants Non Departmental Account (NDA)** (i.e. Community Grants, Community Projects Fund, Underserved Communities Projects Fund)
- **Cost Share: MCG Project** (i.e Cost Sharing Capital Grants)
- **Other Non Departmental Accounts** (i.e. Equicare: Subsidy Seats)
- **Enterprise Funds** (Enhanced Mobility)

Outgoing Grants



Montgomery County Office of
Grants Management

Decision Process for Grant Funding

1. **Departments make budget requests** to the County Executive, including funding for grant programs (*Usually September or October*)
2. **County Executive considers their requests** and adds, subtracts, or modifies the terms of any proposed grant programs (*November through February*)
3. **County Executive compiles his decisions into his annual Recommended Budget**, including proposed grant programs, and sends to Council (*roughly March 15*)
4. **County Council considers the County Executive's recommendations** and deliberate with each other on what should be in the final budget; including adding, subtracting, modifying, or leaving as is the terms of any grant programs and with what terms (*Late March through April*)
5. **County Council votes on their final Approved Budget** and locking in the final amount and terms of any grant program (*Late May*)
6. **County Executive executes all grant programs** included in the Approved Budget with the amount and terms set by the County Council.

Outgoing Grants

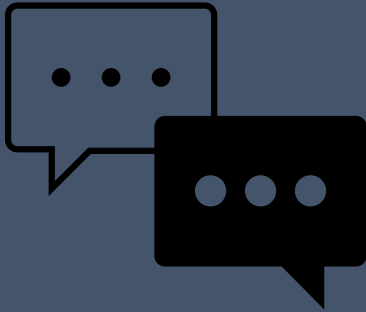


Montgomery County Office of
Grants Management

Notes on Decision Process

- **Nonprofits can and do engage with County stakeholders** at every stage of the budget/grant program creation process
- **The County Executive can propose Supplemental Appropriations** to add new funding, including grant programs, to the budget
- **The County Council can propose Special Appropriations** that can also add new funding, including grant programs, to the budget
- **The County Council has the final say** on, including modifying, both Supplemental and Special Appropriations through their deliberative process
- **OGM's role is to implement grant programs as passed by Council**

OGM Communication Tools



Websites

- **OGM County Website** - information site with resources, links, and other useful information
<https://montgomerycountymd.gov/ogm/>
- Euna Grants (eCivis) – OGM's **NEW** grants management platform
<https://portal.ecivis.com/#/login>

OGM will **STOP** sending mass emails from Outlook as these do not reliably reach recipients

Outgoing Grants



Montgomery County Office of
Grants Management

Restructured OGM Homepage



- Euna Grants listing embedded in homepage
- Key resource links emphasized in buttons

', and a table of outgoing grants."/>

Office of Grants Management Grant Program Solicitations
Montgomery County MD

Programs available for Solicitation

Display Closed Solicitations: ☐

OGM-Outgoing Grants		
Solicitation Name	Application Start Date	Application End Date
FY25 Place Based Management Grant Program		
FY25 Food as Medicine Grant Program		
FY25 Cost Sharing Capital Grants		

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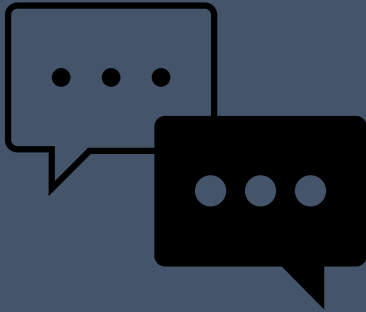
[Subscribe to The Montgomery County Grant Opportunities Newsletter](#)[Download the Latest FY2025 Grant Program Forecast](#)[Download the 5 Steps to Prepare for Montgomery County Grants Guide](#)

Outgoing Grants



Montgomery County Office of
Grants Management

OGM Communication Tools



Montgomery County Grant Opportunities Newsletter

- Short-term, actionable, and FIRM County CGPs as well as updates on closed CGPs and other events
- Goal is to give partners a clear, reliable, and consistent view of County opportunities
- Will also include updates on closed (but not awarded) grant programs, non-County grant opportunities, and grant related events
- Updated and sent weekly on Tuesday or Wednesdays with special bulletins as necessary

Display Closed Solicitations: ☐

OGM-Outgoing Grants	
Solicitation Name	Application S
FY25 Place Based Management Grant Program	
FY25 Food as Medicine Grant Program	
FY25 Cost Sharing Capital Grants	

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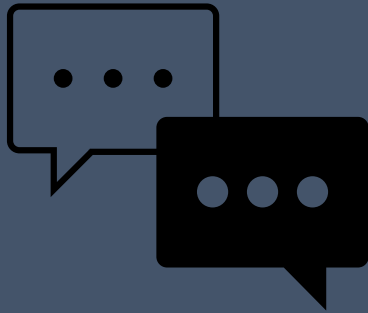
Download the Latest FY2025 Grant
Program Forecast

Outgoing Grants



Montgomery County Office of
Grants Management

OGM Communication Tools



FY2025 Grant Program Forecast

- Medium to long-term projection of upcoming County competitive grant programs (CGPs)
- Goal is to allow partners and OGM to predict and plan for future opportunities
- Living document that is subject to change as departments develop new grant programs
- New items and details posted as they firm up
- Reviewed, updated (if necessary), and reposted weekly to the same link

Display Closed Solicitations: ☐

OGM-Outgoing Grants	
Solicitation Name	Application S
FY25 Place Based Management Grant Program	
FY25 Food as Medicine Grant Program	
FY25 Cost Sharing Capital Grants	

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Download the Latest FY2025 Grant
Program Forecast

Outgoing Grants



Montgomery County Office of
Grants Management

Euna Grants (eCivis) Applicant User Guides



Create a Euna Grants (eCivis) profile at
<https://portal.ecivis.com/#/login>

- A on-demand [training video](#) covers both how to set up a new Euna Grants profile.
- [Training video slide deck](#) can be downloaded with useful hyperlinks.

Download the following User Guides:

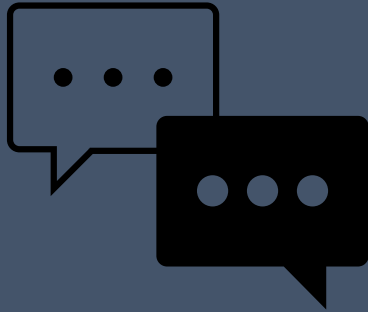
- [Logging into Your eCivis Portal Account](#)
- [Reviewing and Submitting your application](#)
- [Transfer Application Ownership](#)
- [Guide for Applicants](#), including budget assistance

Outgoing Grants



Montgomery County Office of
Grants Management

OGM Email Contact Changes



Pre Award OGM Contact

For questions on...

- Upcoming, open, and closed grant programs
- Issues with Euna Grants
- Feedback sessions on submitted applications

Email grants@montgomerycountymd.gov
(Address now monitored by 3 OGM staff)

Post Award OGM Contact

For questions on...

- Status of County grant agreement approvals and Direct Purchase Orders (DPOs)
- How to submit payments and check their status

Email grantsadministration@montgomerycountymd.gov
(Address now monitored by 3 OGM staff)

Outgoing Grants



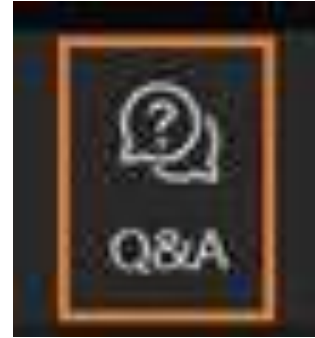
Montgomery County Office of
Grants Management

**Your questions for
OGM...**



**Please type your question into the
MS Teams “Q&A” Bubble**

*What future topics do you want to see?
Grant agreement structure? Grant
competition cycle? Grant approval cycle?*



**Please email us any future questions or
ideas at grants@montgomerycountymd.gov**

Outgoing Grants



Montgomery County Office of
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